



TPO NETWORK

WORLD CONFERENCE & AWARDS 2012

MATRADE EXHIBITION AND CONVENTION CENTRE (MECC),
KUALA LUMPUR, MALAYSIA, 18 AND 19 OCTOBER, 2012

TRANSFORMING TPOS' BUSINESS THROUGH INNOVATION ENHANCING TPO IMPACT ON EXPORTING SMES THROUGH INNOVATION

BIOGRAPHICAL NOTE

Mr. Jean-Marie Paugam Deputy Executive Director, ITC



Mr. Paugam, a French national, assumed his functions as Deputy Executive Director of the International Trade Centre in March 2011. He has extensive work experience in trade promotion and trade policy with the French Government (Ministry of Economy and Finance, Trade Directorate and Treasury Directorate) in Senior Administrative positions.

Mr. Paugam began his professional career with the French Ministry of Economy, Finance, Industry and International Trade in 1993 and was subsequently posted as Economic and Commercial Counsellor to the French Embassies in Washington D.C. and Rabat. He then served as International Adviser to the French Economy and Finance Minister and, in 2002, he was appointed Head of the Trade Policy and WTO Unit and French Deputy Representative to the EC Trade Policy Committee, a position he held until 2003.

In 2004-2006, Mr. Paugam was a Senior Research Fellow at the French Institute for International Relation (IFRI), an independent think-tank in Paris, where he published numerous articles and research papers on trade policy, with a special focus on trade and development issues. In 2006, Mr. Paugam was appointed Assistant Secretary for Bilateral Relations with Africa, Europe, the Commonwealth of Independent States and the Middle-East at the French Treasury. He was promoted to Head of the Bilateral Relations and Export Finance Department in 2008. In this capacity, Mr. Paugam undertook a lead role in the design and implementation of reforms within Ubifrance, the French Export Promotion Agency.

He is a graduate of the Ecole Nationale d'Administration (ENA), the Institute of Political Studies (I.E.P) of Aix-en-Provence, and holds a Master degree in Law from the University of Aix en Provence (1988).

