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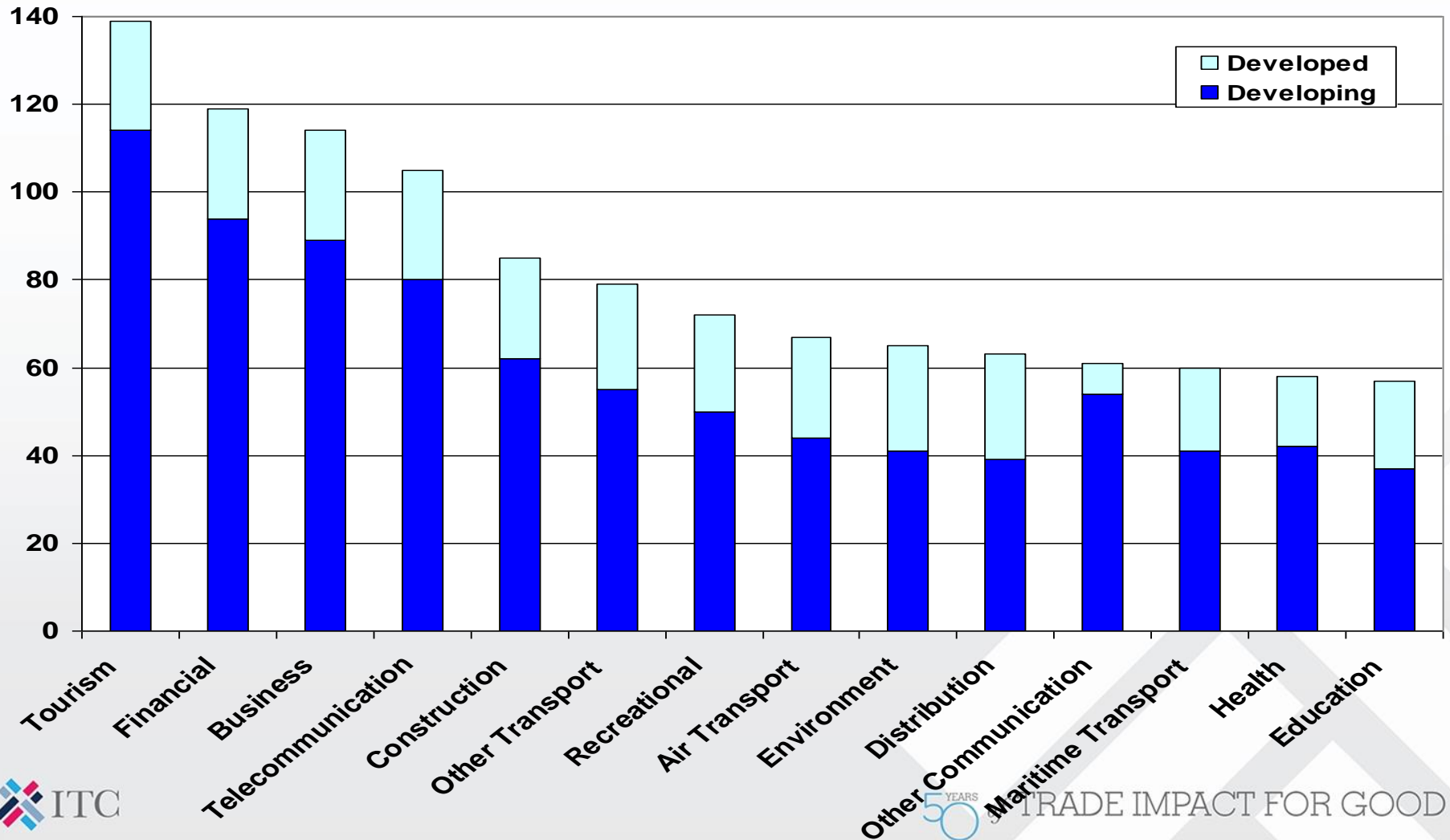
# LDC Services: Geneva Practitioners Seminar Series: “Making Sense of GATS and Applying Good Practices in Services Negotiations”

## Seminar 3: “Key Sectoral Rules and Negotiating Issues”

Dale Honeck, WTO Trade in Services Division  
Tourism Services  
WTO Building, Room B  
27 February 2015



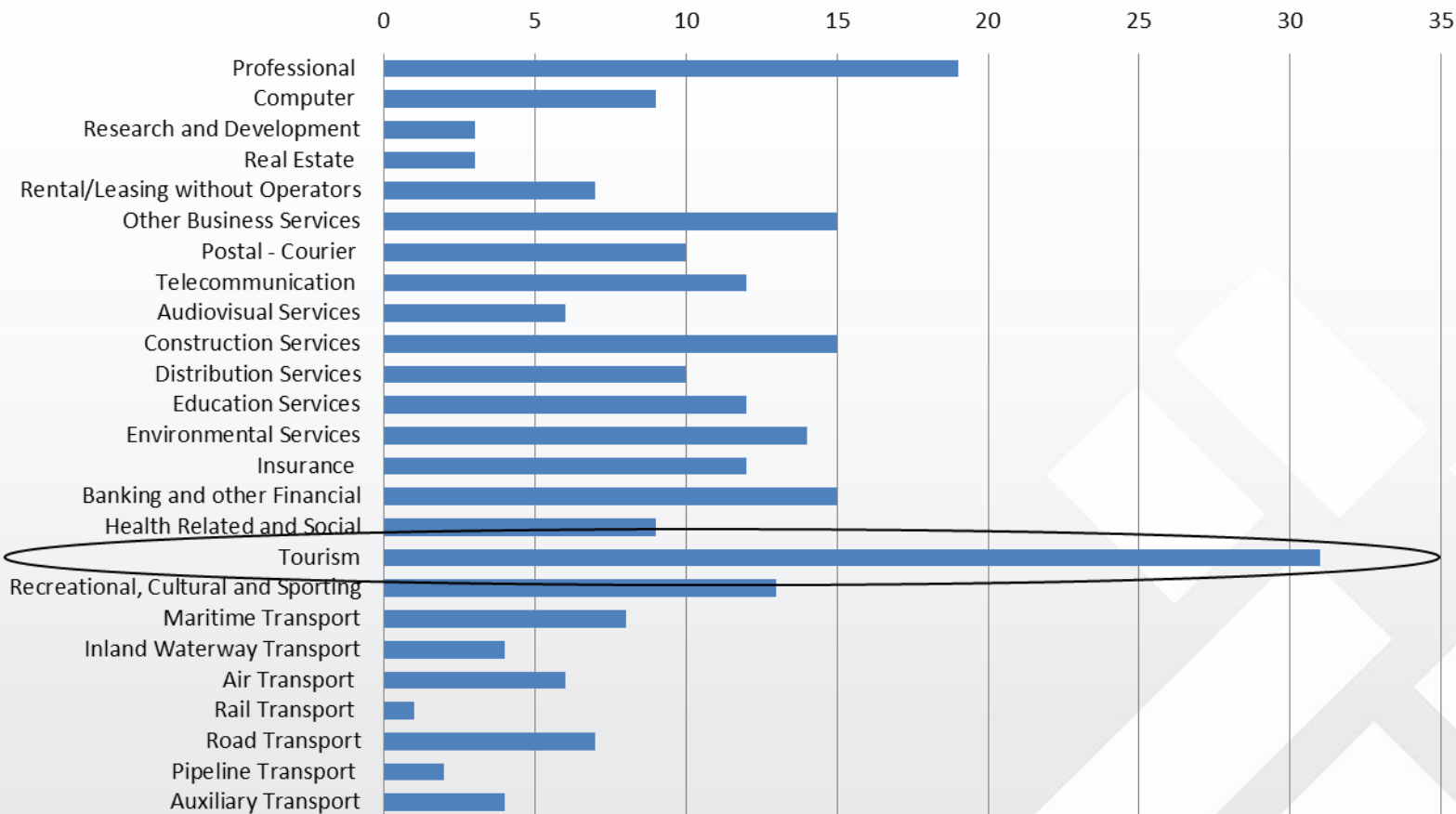
# Tourism Sector has Greatest Number of GATS Commitments



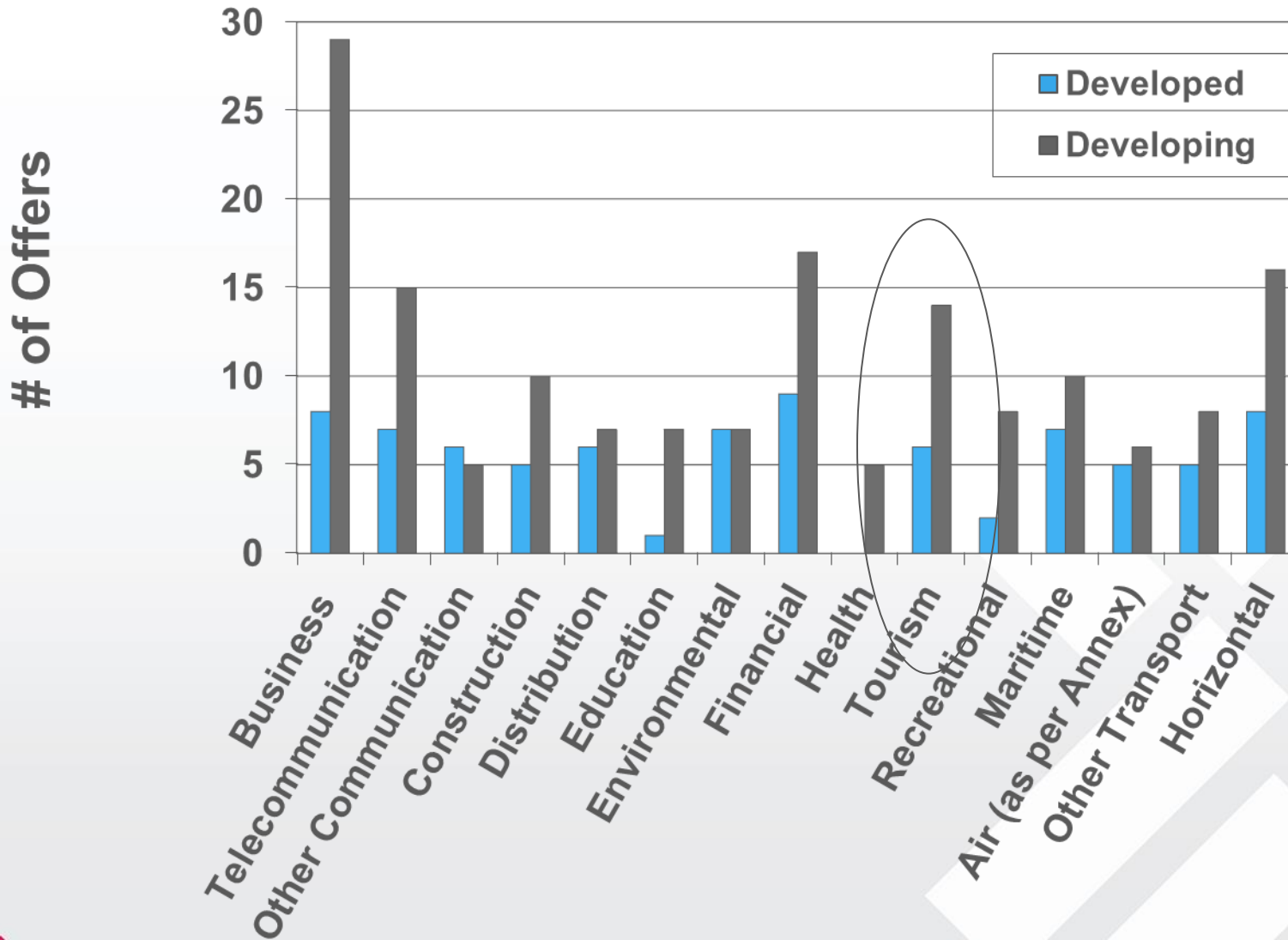


# Overview of LDC

## Specific commitments



# New GATS Offers for Tourism



# GATS Tourism Definition Limited to Three Main Sectors

Hotels and restaurants

Travel agencies and tour operators

Tourist guides

# Is Tourism Being Neglected in the Services Negotiations?

Most recent formal GATS tourism document dates back to 2004 (TN/S/W/23).

New Offers in tourism are primarily modest improvements on existing commitments.

Plurilateral negotiations for tourism, and a “Tourism Friends Group,” were late to be organized.

# Potential LDC Tourism Issues in the Services Negotiations?

- Linkages between GATS tourism commitments and poverty alleviation;
- Role of GATS commitments in promoting sustainable tourism development;
- Tourism checklist / model schedule approaches for Requests and Offers;
- Examination of Offers on the basis of an expanded tourism classification;

# Potential LDC Tourism Issues in the Services Negotiations? (cont.)

- Mode 4 aspects, including the recognition of tourism professional qualifications;
- Linkages with air transport;
- Technical standards in tourism;
- Travel warnings / Possibility of scheduling Additional Commitments.





# Thank you!

[dale.honeck@wto.org](mailto:dale.honeck@wto.org)



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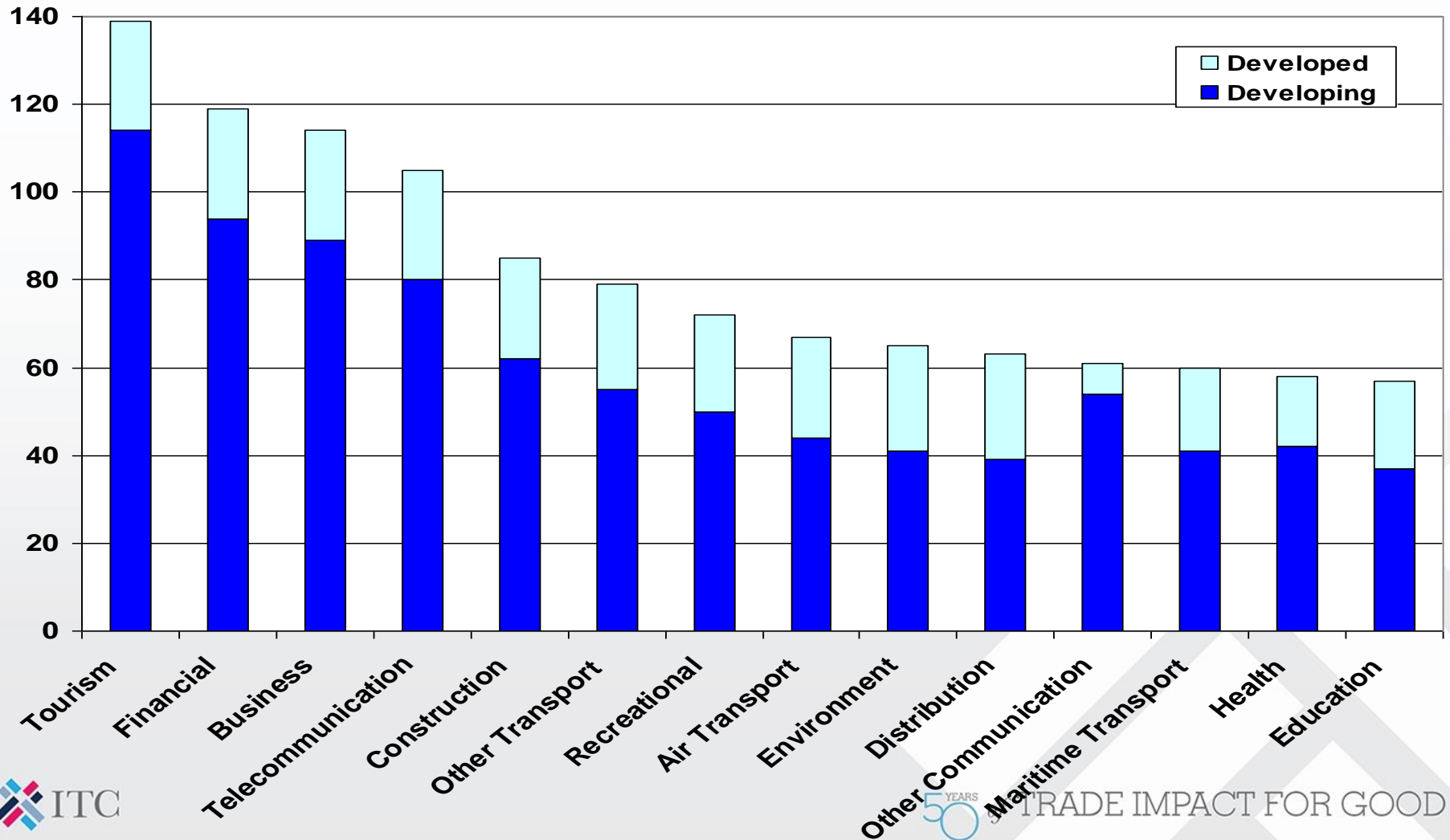
# LDC Services: Geneva Practitioners Seminar Series: “Making Sense of GATS and Applying Good Practices in Services Negotiations”

## Seminar 3: “Key Sectoral Rules and Negotiating Issues”

Dale Honeck, WTO Trade in Services Division  
Recreation, Entertainment and Culture-related Services  
WTO Building, Room B  
27 February 2015



# Recreation Sector has Average Number of GATS Commitments



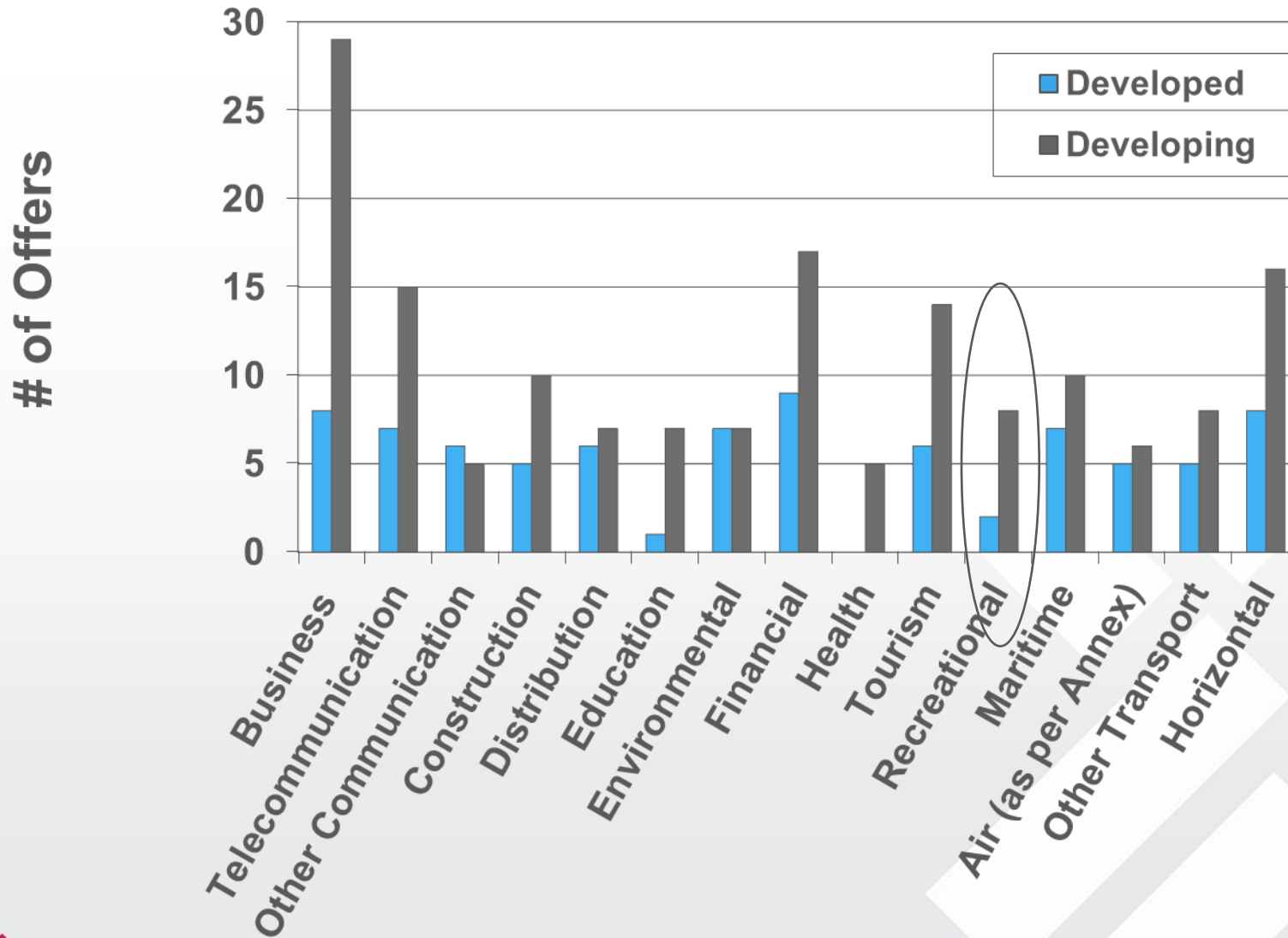


# Overview of LDC

## Specific commitments



# New GATS Offers for Recreational Services



# GATS Recreational Services

## Definition Includes Four Main Sectors

Entertainment services (including theatre, live bands and circus services)

News agency services

Libraries, archives, museums and other cultural services

Sporting and other recreational services

# Selected Categories from CPC Version 2

## Services of performing artists

This subclass includes:

- services of actors, readers, singers, musicians, dancers, stunt people, television personality hosts/presenters and other performing artists
- services of independent models

# Selected Categories from CPC Version 2

## Services of athletes

This subclass includes:

- services provided by individual own-account sportsmen and athletes





# Thank you!

[dale.honeck@wto.org](mailto:dale.honeck@wto.org)