

## Market Insider

### Floriculture Products' Indicative Price Information / European Markets

These graphics represent the only available information on supply and price in the Dutch flower auctions. Actually, this is currently the only obtainable reliable indicative statistic on the European floriculture market. We provide this information, on a weekly basis.

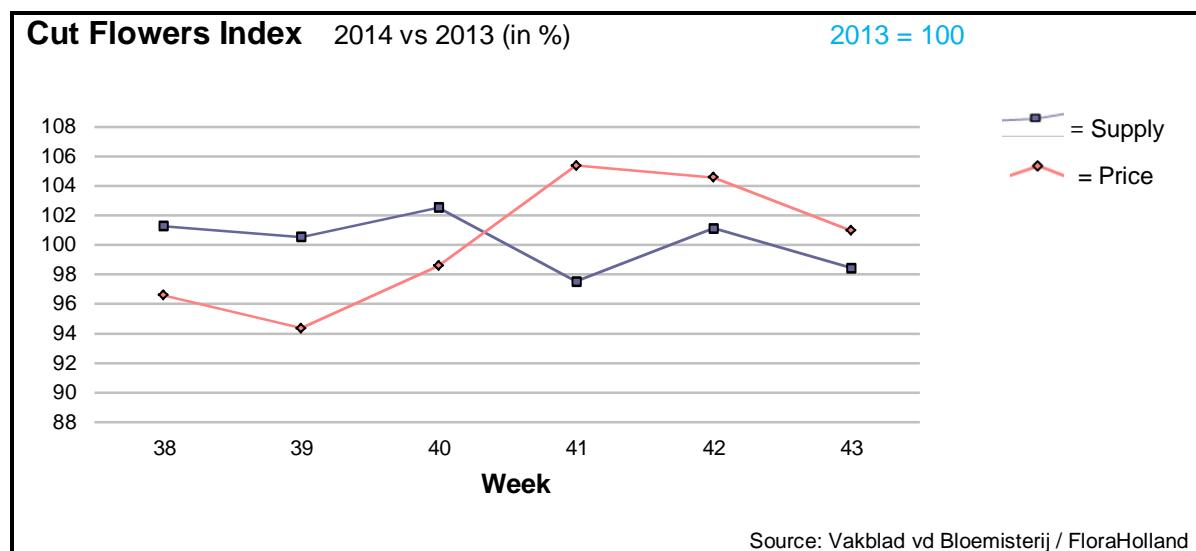
The Market Insider team

Week No. 43-2014

Date: 29/10/14

#### The FloraHolland flower auctions' weekly supply and price index

(Representing the relative supply and average price, compared to the same weeks of last year)



The average cut flower price in week 43 was 27 cents/stem (clock-only price was 30 ct). This is about the same price like last year.

The supply was 1.6% lower.

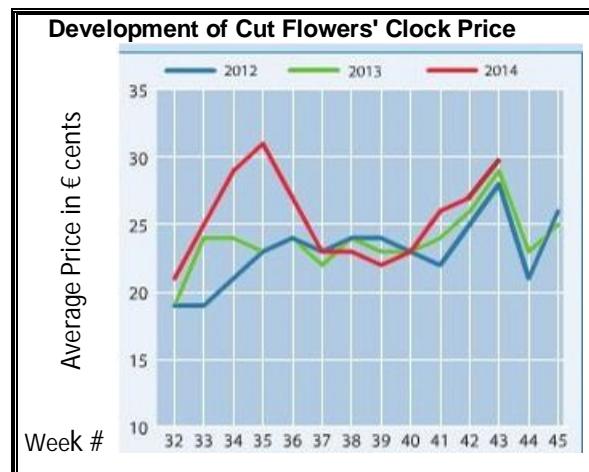
The big roses fetched the same price like in 2013, even though the supply was 7% lower.

The demand for chrysanthemums went up lately, thanks to approaching 1 November holidays. Spray chrisant. Got this week 3 cents more in price, for 2% more stems.

The amaryllis season started already some weeks ago. This week the supply was 28% higher than in 2013, and the price dropped by 16%.

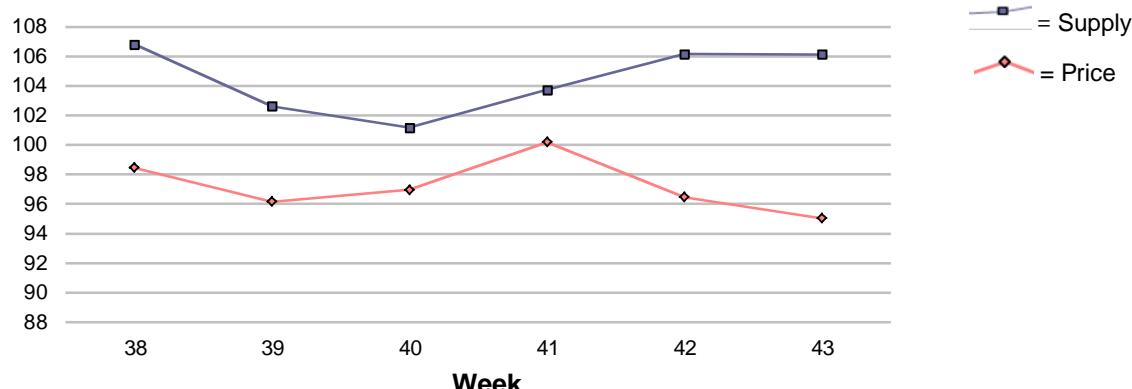
Many flowers got much higher price than last year; among them: aconitum, anthurium, delphinium, eucalyptus, fatsia, helianthus, hypericum, leucadendron, liatris, limonium, phlox, pittosporum, ranunculus, spray roses, and solidago.

However, some products got lower price; among them: ammi, anemone, chamaelaucium/wax flower, spray carnation, gerbera big, gerbera mini, protea, and trachelium.



## Houseplants Index 2014 vs 2013 (in %)

2013 = 100



Source: Vakblad vd Bloemisterij / FloraHolland

### Development of Green Plants' Clock Price



### Development of Flowering Plants' Clock Price



The houseplant supply in week 43 was 6% higher than at the same week in 2013. The average price was 5% lower.

Phalaenopsis, however, was stable: got 0.2% more in price, for the same number of sold units.

Rose-in-pot got 8% cent less in price, while the supply was 35% higher.

Chrysanthemums got 2.5% less in price, for 10% more pots.

Cyclamen got 15% less in price, for 14% more in supply.

Kalanchoe got 9% better in price.

Ficus got 15% better in price.

Market Insider for Cut Flowers - Asian Markets									
 <p>TRADE IMPACT FOR GOOD</p> <p>50 YEARS 1964-2014</p>	Abbreviations used in the report								
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	CHI	= China	NLD	= Netherlands					
	COL	= Colombia	NZL	= New Zealand					
	ECU	= Ecuador	PHL	= Philippines					
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	IND	= India	TAI	= Taiwan					
	ISR	= Israel	THA	= Thailand					
	ITA	= Italy	USA	= United States					
	KEN	= Kenya	ZAF	= South Africa					
<b>Price Information: Floriculture Products - Japanese Markets</b>			(4 Auctions )						
<b>Issue No.</b>		<b>W43</b>	<b>Date:</b>	<b>29/10/2014</b>					
The statistic data below is provided in kindness of the following flower auctions in Japan:									
Flower Auction Japan & OTA Floriculture Auction, of Tokyo, and									
Tsurumi Kaki Co. Ltd. & Naniwa Flower Auction Co. Ltd. of Osaka									
The data below is selected from the total sales results of all the above flower auctions together, during									
<b>week number : 43 in : 2014</b>									
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<b>Quantity</b>	Number of stems auctioned in the four reporting auctions together								
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<b>Average US\$</b>	Average stem price, converted to US Dollar, as per the relevant exchange rate given below.								
<b>Main Origin</b>	Main countries of origin; See abbreviations in the table at the head of this report.								
<b>Exchange Rate</b>	<b>1 US\$ =</b>	<b>108.05</b>	<b>Yen</b>						
<b>Product Name &amp; Source</b>		<b>Price in Japanese Yen</b>			<b>Average</b>				
<b>D = Domestic I = Imported</b>	<b>Quantity</b>	<b>Lowest</b>	<b>Highest</b>	<b>Average</b>	<b>US\$</b>	<b>Main Origin</b>			
<b>Total Cut Flowers Sold</b>	<b>15,969,990</b>								
Alstroemeria -- D	204,536	10	400	85	0.79				
Alstroemeria -- I	18,391	10	70	46	0.42	COL ISR NLD			
Ammi majus -- D	31,905	8	150	35	0.33				
Ammi majus -- I	0								
Anigozanthos -- D	0								
Anigozanthos -- I	20,660	39	100	64	0.59	AUS NLD ZWE			
Anthurium Pink -- D	22		150	136	1.26				
Anthurium Pink -- I	7,300	14	180	63	0.58	THA			
Anthurium Red -- D	1,015		200	148	1.37				
Anthurium Red -- I	9,627	4	300	77	0.71	AUS THA USA ZAF			
Anthurium White -- D	45		70	63	0.58				
Anthurium White -- I	5,197	5	210	63	0.59	THA			
Banksia -- D	0								
Banksia -- I	1,088		400	183	1.70	AUS NZL			
Bupleurum -- D	5,210	13	130	83	0.77				
Bupleurum -- I	0								
Calla -- D	51,328	4	320	102	0.95				
Calla -- I	5,277	25	280	140	1.30	NLD NZL			
Carnations Spray -- D	322,294	10	160	50	0.46				
Carnations Spray -- I	498,315	10	170	36	0.33	COL			
Carnations Standard -- D	439,946	10	160	47	0.43				
Carnations Standard -- I	646,117	1	175	43	0.40	COL			
Chrysanthemum Spray -- D	733,995	1	135	45	0.41				
Chrysanthemum Spray -- I	532,820	7	90	38	0.35	KOR			
Delphinium -- D	111,032	8	400	104	0.96				
Delphinium -- I	0								
Dracaena -- D	19,193	17	410	50	0.47				
Dracaena -- I	156,321	5	120	30	0.28	SGP			
Euphorbia Marginata -- D	1,260		50	30	0.28				
Euphorbia Marginata -- I	0								

<u>Product Name &amp; Source</u>			Price in Japanese Yen			Average		
D = Domestic I = Imported	Quantity		Lowest	Highest	Average	US\$	Main Origin	
Eustoma -- D	498,121		10	4,000	128	1.18		
Eustoma -- I	2,080		13	75	39	0.36		
Freesia -- D	14,700			55	41	0.38		
Freesia -- I	3,700			60	42	0.39	NLD	
Gentiana -- D	373,520		7	150	34	0.32		
Gentiana -- I	0							
Gerbera -- D	408,156		10	892	37	0.35		
Gerbera -- I	240			50	36	0.33		
Gladiolus -- D	131,663		6	110	46	0.42		
Gladiolus -- I	0							
Gypsohila -- D	163,809		17	250	84	0.78		
Gypsohila -- I	7,250			100	55	0.51	ISR	
Heliconia Pendula -- D	2,120		35	140	70	0.65		
Heliconia Pendula -- I	285		40	450	202	1.87	SGP	
Leucad. Safari Sunset -- D	0							
Leucad. Safari Sunset -- I	4,735		45	150	63	0.59	AUS NZL ZAF	
Leucospermum Cordifolium -- D	0							
Leucospermum Cordifolium -- I	6,231		70	200	117	1.08	AUS NZL ZAF	
Lily Casablanca -- D	13,280		71	850	364	3.37		
Lily Casablanca -- I	0							
Lily Longiflorum -- D	33,795		10	200	83	0.77		
Lily Longiflorum -- I	640		60	90	73	0.67	KOR NLD	
Limonium Sinuatum -- D	193,378		10	120	48	0.45		
Limonium Sinuatum -- I	0							
Molucella -- D	870		31	110	83	0.76		
Molucella -- I	0							
Nerine -- D	10,545		2	160	49	0.45		
Nerine -- I	10,650		32	130	62	0.57	NLD NZL	
Orchid Anna -- D	0							
Orchid Anna -- I	89,920		10	45	29	0.27	SGP THA	
Orchid Cymbidium -- D	2,551		132	1,000	498	4.61		
Orchid Cymbidium -- I	4,986		400	1,250	741	6.86	NLD NZL	
Orchid Oncidium -- D	8,125		15	300	112	1.04		
Orchid Oncidium -- I	78,775		10	180	65	0.60	SGP TAI THA	
Orchid Phalaenopsis -- D	8,643		77	2,500	845	7.82		
Orchid Phalaenopsis -- I	3,181		191	900	605	5.60	AUS NZL	
Orchid Sonia -- D	0							
Orchid Sonia -- I	49,730		10	40	26	0.24	THA	
Ornithogalum -- D	1,110		30	110	84	0.77		
Ornithogalum -- I	8,090		10	85	21	0.20	NLD ZAF	
Protea King -- D	0							
Protea King -- I	311		80	750	201	1.86	AUS ZAF	
Protea others -- D	0							
Protea others -- I	220		75	90	83	0.77	AUS NZL	
Riceflowers -- D	0							
Riceflowers -- I	120		200	200	200	1.85	AUS	
<b>Rose Total -- D</b>	<b>1,146,508</b>		<b>5</b>	<b>2,065</b>	<b>76</b>	<b>0.70</b>		
<b>Rose Total -- I</b>	<b>264,930</b>		<b>2</b>	<b>420</b>	<b>59</b>	<b>0.55</b>		
Rose Avalanche -- D	48,935		20	180	77	0.71		
Rose Avalanche -- I	1,658		10	80	39	0.36	NLD	
Rose Delilah -- D	1,020		15	100	44	0.41		
Rose Delilah -- I	0							
Rose Dukaat -- D	2,520		20	110	65	0.60		
Rose Dukaat -- I	0							
Rose Esther -- D	1,000		20	100	39	0.36		
Rose Esther -- I	0							
Rose Fantasy -- D	490		30	150	75	0.69		
Rose Fantasy -- I	0							
Rose Gold Strike -- D	370		30	80	56	0.52		
Rose Gold Strike -- I	5,729		10	41	27	0.25	IND	
Rose Grand Gala -- D	1,920		30	70	47	0.44		
Rose Grand Gala -- I	920		20	45	29	0.27	IND	

<u>Product Name &amp; Source</u>		Price in Japanese Yen			Average		
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Rose Milva -- D	4,095		150	84	0.78		
Rose Milva -- I	1,960		78	60	0.56	IND	
Rose Noblesse -- D	5,295	14	80	40	0.37		
Rose Noblesse -- I	4,180	20	38	27	0.25	IND	
Rose Pareo -- D	15,725	10	140	52	0.48		
Rose Pareo -- I	0						
Rose Red Roses D --	22,200	10	200	52	0.48		
Rose Red Roses I --	0						
Rose Saphir -- D	7,900	10	130	55	0.50		
Rose Saphir -- I	0						
Rose The Teresa -- D	11,070	18	110	57	0.53		
Rose The Teresa -- I	0						
Rose Tineke -- D	25,420	13	150	58	0.54		
Rose Tineke -- I	180		31	24	0.22	IND	
Rose Spr Lovely Lydia -- D	11,030	30	171	92	0.85		
Rose Spr Lovely Lydia -- I	5,120	30	85	54	0.50	KOR	
Rose Spr Macarena -- D	7,040	30	130	70	0.65		
Rose Spr Macarena -- I	0						
Rose Spr Mixed -- D	3,035	3	230	50	0.46		
Rose Spr Mixed -- I	0						
Sandersonia -- D	11,170	40	180	104	0.96		
Sandersonia -- I	250		120	88	0.81	NZL	
Trachelium -- D	270		100	83	0.77		
Trachelium -- I	1,030		100	87	0.81		
Tulip -- D	5,250	50	150	86	0.80		
Tulip -- I	0						
Waxflowers -- D	0						
Waxflowers -- I	5,230	10	100	66	0.61	AUS	
<b>Green Foliage</b>							
Beargrass -- D	6		167	133	1.23		
Beargrass -- I	390	150	330	267	2.47	USA	
Leatherleaves -- D	45,190	10	60	33	0.31		
Leatherleaves -- I	135,235	5	35	18	0.17	USA	
Ruscus Israel -- D	540		43	25	0.23		
Ruscus Israel -- I	5,135		30	27	0.25	ISR	
Ruscus Italian -- D	5,890	7	130	38	0.35		
Ruscus Italian -- I	8,350	20	70	38	0.35	ITA	
Salal -- D	0						
Salal -- I	10,155	10	400	79	0.74	USA	

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Rose Spr Mixed -- D	3,035	3	230	50	0.46		
Rose Spr Mixed -- I	0						
Sandersonia -- D	11,170	40	180	104	0.96		
Sandersonia -- I	250		120	88	0.81	NZL	
Trachelium -- D	270		100	83	0.77		
Trachelium -- I	1,030		100	87	0.81		
Tulip -- D	5,250	50	150	86	0.80		
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<b>Green Foliage</b>							
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Beargrass -- I	390	150	330	267	2.47	USA	
Leatherleaves -- D	45,190	10	60	33	0.31		
Leatherleaves -- I	135,235	5	35	18	0.17	USA	
Ruscus Israel -- D	540		43	25	0.23		
Ruscus Israel -- I	5,135		30	27	0.25	ISR	
Ruscus Italian -- D	5,890	7	130	38	0.35		
Ruscus Italian -- I	8,350	20	70	38	0.35	ITA	
Salal -- D	0						
Salal -- I	10,155	10	400	79	0.74	USA	