



## Bringing the Poor into the Export Process: Linkages and Strategic Implications

### LIST OF PARTICIPANTS

#### STRATEGY COUNTRY TEAMS

##### Belize

Ms. Lourdes Smith  
Executive Chairperson  
Belize Trade and Investment Development Service  
14, Orchid Garden Street  
Belmopan  
Belize  
Tel: +501-8223737  
Fax: +501-8220595  
E-mail: Lourdes@belizeinvest.org.bz

Ms. Misty Michael  
Export Promotion Officer  
Belize Trade and Investment Development Service  
14, Orchid Garden Street  
Belmopan  
Belize  
Tel: +501-2232472  
Fax: +501-2232464  
E-mail: misty@belizeinvest.org.bz

Mr. Omar Ortiz  
Manager  
Finance and Trade  
Belize Chamber of Commerce and Industry  
63 Regent Street P.O. Box 291  
Belize City  
Belize  
Tel: +501-2273148  
Fax: +501-2274984  
E-mail: omar@belize.org

Ms. Celene Cleland  
Member Board of Directors  
Belize Chamber of Commerce and Industry  
63 Regent Street P.O. Box 291  
Belize City  
Belize  
Tel: +501-2273148  
Fax: +501-2274984  
E-mail: celene@belize.org

**Belize (cont'd)**

Mr. David Gomez  
Managing Partner  
Launchpad Consulting  
1805 Henderson Avenue Buttonwood Bay  
Belize City  
Belize  
Tel: +501-223-6590  
Fax: +501-223-6591  
E-mail: david@launchpadbz.com

**Benin**

Mr. Dominique Allidjinou  
Deputy Director  
Foreign Trade Centre of Benin  
Place du Souvenir 01 B.P. 1254  
Cotonou  
Benin  
Tel: +229-21-301320  
Fax: +229-21-300436  
E-mail: cbce@bow.intnet.bj

Mr. Jules Ahouantchede  
Project Manager  
Foreign Trade  
Ministry of Trade and Industry  
BP 363  
Cotonou  
Benin  
Tel: +229-21-307026  
Fax: +229-21-307042  
E-mail: hinnoutondji@yahoo.fr

Ms. Fanny Leslie Maïte Damiano  
Statistician  
General Management of Economy  
Ministry of Development, Economy and Finance  
Cotonou  
Benin  
Tel: +229-21-307462  
Fax: +229-21-305476  
E-mail: mya\_leslie@yahoo.fr

**Bolivia**

Mr. Alfonso Kreidler Guillaux  
President  
Chamber of Exporters of Santa Cruz  
Av. Velarde 131  
Santa Cruz  
Bolivia  
Tel: +591-3-3372051  
Fax: +591-3-3336966  
E-mail: alfonkreid@gmail.com

**Cambodia**

Mr. Sorasak Pan  
Secretary of State for Commerce  
Ministry of Commerce  
20 A/B, Preah Norodom Blvd  
Phnom Penh  
Cambodia  
Tel: +855-12811541  
Fax: +855-23426024  
E-mail: great\_lake@camnet.com.kh

Ms. Phanith Nuon  
Focal Point Sectoral Work / IF II Project  
Domestic Trade Department (UNDP Office)  
Ministry of Commerce  
20 A/B, Preah Norodom Blvd  
Phnom Penh  
Cambodia  
Tel: +855-12939721  
Fax: +855-23426396  
E-mail: nphanith@yahoo.com

**Costa Rica**

Mr. Francisco Gamboa  
Director  
Economic Studies  
Foreign Trade Promotion Organization  
of Costa Rica (PROCOMER)  
Edificio Centro de Comercio Exterior de Costa Rica  
Ave 3a, Calle 40  
1278-1007 San José  
Costa Rica  
Tel: +506-2994870  
Fax: +506-2335448  
E-mail: fgamboa@procomer.go.cr

Mr. Julio Flores  
Director  
Chamber of Exporters of Costa Rica  
Apdo 1494-2050  
San José  
Costa Rica  
Tel: +506-5240840  
Fax: +506-2253628  
E-mail: { HYPERLINK "mailto:jflores@jjtrader.com" }

**Côte d'Ivoire**

Mr. Guy M'Bengue  
General Director  
Association for the Promotion of Exports  
of Cote d'Ivoire (APEX-CI)  
Immeuble CCIA, 3rd étage Plateau  
Abidjan 01 BP 3485  
Côte d'Ivoire  
Tel: +225-20302530  
Fax: +225-20217576  
E-mail: mbengue@apexci.org

## **Dominican Republic**

Ms. Carmen Camejo  
Director  
Export Promotion Department  
Centre for Export and Investment  
Dominican Republic (CEI-RD)  
Av. 27 de Febrero esq. Gregorio Luperón  
Frente a la Plaza de la Bandera  
199-2 Santo Domingo  
Dominican Republic  
Tel: +1-809-5305505 Ext. 244, 257  
Fax: +1-809-5305612  
E-mail: carmen.camejo@cei-rd.gov.do

Mr. Horacio Alvarez  
Export Adviser  
Centre for Export and Investment  
Dominican Republic (CEI-RD)  
Av. 27 de Febrero esq. Gregorio Luperón  
Frente a la Plaza de la Bandera  
199-2 Santo Domingo  
Dominican Republic  
Tel: +1-809-5305505  
Fax: +1-809-5308208  
E-mail: halvarez@cei-rd.gov.do

## **Ecuador**

Mr. Tomás Juan Peribonio  
Minister of Trade  
Ministry of Foreign Trade, Industry, Fisheries  
and Competitiveness  
Competitividad Ave. Amazonas, Eloy Alfaro  
Quito  
Ecuador  
Tel: +593-2-2543893  
E-mail: tomasperibonio@hotmail.com

Mr. Ricardo Estrada Estrada  
Executive President  
Corporation for the Promotion of Exports and Investment  
Av. Francisco de Orellana y Miguel  
Edif. Centro Empresarial Las Camara  
Torre de Oficina, 2do. Piso  
Guayaquil  
Ecuador  
Tel: +593-4-2681548 / 1550  
Fax: +593-4-2681551  
E-mail: restrada@corpei.org.ec

## **Ethiopia**

Mr. Abera Gayesa  
Head  
Export Promotion  
Ministry of Trade and Industry  
P.O. Box 704  
Addis Ababa  
Ethiopia  
Tel: +251-11-5504479  
Fax: +251-11-5150683  
E-mail: abera\_gayesa@yahoo.com

**Ethiopia (cont'd)**

Mr. Yilma Tekleab Tewodros  
Director  
Yilma Global Business  
P.O. Box 25039  
Addis Ababa  
Ethiopia  
Tel: +251-11-9613039  
Fax: +251-5-752455/530668  
E-mail: yteddy\_80@yahoo.com

**Ghana**

Ms. Regina O. Adutwum  
Director-General  
National Development Planning Commission  
Flagstaff House  
Accra  
Ghana  
Tel: +233-21-773089  
Fax: +233-21-773046  
E-mail: m.des-bordes@ndpc.gov.gh

Mr. Edward Collins Boateng  
Executive Secretary  
Ghana Export Promotion Council  
Tudu Road P.O.Box M.146  
Accra  
Ghana  
Tel: +233-21-689888 / 21  
Fax: +233-21-677256  
E-mail: CBoateng@gepcghana.com

Mr. Osei Boeh-Ocansey  
Director General  
Private Enterprise Foundation-Ghana  
5, Legon Road, East Legon Cantonments  
P.O. Box CT, 1671  
Accra  
Ghana  
Tel: +233-21-515608 / 9  
Fax: +233-21-515600  
E-mail: obocansey@pefghana.org

Mr. Akenten Appiah-Menka  
Executive Chairman  
Appiah-Menka Complex Limited  
Focal Point: Millennium City Initiative  
P.O. Box 8258  
Kumasi  
Ghana  
Tel: +233-51-23055  
E-mail: apinomama@yahoo.com

**Grenada**

Ms. Sally Anne Bagwhan Logie  
Senior Trade Officer  
Economic Affairs  
Ministry of Finance and Planning  
Government of Grenada  
Financial Complex Carenage  
St. George's  
Grenada  
Tel: +1-473-4402101 / 8242  
Fax: +1-473-4400775  
E-mail: sbagwhan.logie@gov.gd

Ms. Cécile La Grenade  
Managing Director  
De La Grenade Industries Ltd.  
P.O. Box 788  
St. George's  
Grenada  
Tel: +473-4403241  
Fax: +473-4407626  
E-mail: dlgignd@spiceisle.com

**Haiti**

Mr. Budry Bayard  
Director General  
Agricultural Planning and External Cooperation  
Ministry of Agriculture, Natural Resources  
and Rural Development  
Route Ntle Hol Damien  
Port of Prince  
Haiti  
Tel: +509-5103917  
Fax: +509-2983012  
E-mail: bbayard@hotmail.com

Mr. José Pablo Sylvain  
President  
National Association of Mango Exporters  
No. 5 Santos 21  
Port of Prince  
Haiti  
Tel: +509-5110737  
Fax: +509-5102636  
E-mail: lafinca\_haiti@hotmail.com

**India**

Mr. T. C. Venkat Subramanian  
Chairman and Managing Director  
Export-Import Bank of India  
Maker Chambers IV, Floor 8 222, Nariman Point  
400 021 Mumbai  
India  
Tel: +91-22-22182255  
Fax: +91-22-22182572  
E-mail: tcvenkat@eximbankindia.com

**India (cont'd)**

Mr. Joseph Sunil  
General Manager  
PDS Organic Spices  
Peermade Development Society  
Valanjanganam Kuttikanam P.O.  
685531 Peermade  
India  
Tel: +91-4869-233988  
Fax: +91-4869 233875  
E-mail: pdsexports@sancharnet.in

Mr. P. S. Bhatnagar  
Former Professor  
Public Administration  
Rajasthan University  
B-191A University Marg Bapu Nagar Jaipur  
302015 Rajasthan  
India  
Tel: +91-141-2705575  
E-mail: b191@sify.com

Ms. Neela Mukherjee  
Director and Team Leader  
Development Tracks RTC  
New Delhi  
India  
Tel: +91-11-26270332  
Fax: +91-11-26270824  
E-mail: neelamukherjee@gmail.com

Mr. Shyam S. Agrawal  
Resident Director  
India Trade Promotion Organisation  
Friederich-Ebert-Anlage 26  
D-60325 Frankfurt am Main  
Germany  
Tel: +49-69-74347611/553773  
Fax: +49-69-554230  
E-mail: info@itpofrankfurt.com

**Kazakhstan**

Mr. Gaziz Myltykbayev  
Director  
Corporate Development Department  
Center of Marketing and Analytical Research  
Sustainable Development Fund Kazyna  
204 office, 2nd floor 62 Sharipova Str.  
Alamty 050012  
Kazakhstan  
Tel: +7-3272-590690  
Fax: +7-3272-582151  
E-mail: gazizm@cmar.kz

Ms. Aizhan Zhantayeva  
Project Manager  
Corporate Development Department  
Center of Marketing and Analytical Research  
Sustainable Development Fund Kazyna  
204 office, 2nd floor 62 Sharipova Str.  
Alamty 050012  
Kazakhstan  
Tel: +7-3272-590690  
Fax: +7-3272-582151  
E-mail: aizhan\_zh@cmar.kz

Mrs. Saule Akhmetova  
Advisor  
Center of Marketing and Analytical Research  
Sustainable Development Fund Kazyna  
204 office, 2nd floor 62 Sharipova Str.  
Alamty 050012  
Kazakhstan  
Tel: +7-3272-590690 ext 1088  
Fax: +7-3272-582151  
E-mail: sakhmetova@cmar.kz

Mr. Erlan Sagadiev  
President  
University of International Business  
Almaty  
Kazakhstan  
Tel: +7-3272-671248  
Fax: +7-3272-671238  
E-mail: erlansagadiev@yahoo.com

## Kenya

Mr. Matanda Wabuye  
Chief Executive Director  
Kenya Export Promotion Council  
Anniversary Towers, 16th Floor, University Way  
P.O. Box 40247  
Nairobi  
Kenya  
Tel: +254-20-228534 / 8  
Fax: +254-20-228539  
E-mail: chiefexe@epc.or.ke

Ms. Salima Gilani  
Focal Point: Millennium City Initiative  
P.O. Box 1866  
Kisumu  
Kenya  
Tel: +254-723-686371  
E-mail: { HYPERLINK "mailto:gilani@africaonline.co.ke" }  
salimagilani@vicweb.net



**Lao People's Democratic Republic**

Mr. Syviengxay Oraboune  
Chief  
Policy Research and Analysis Division  
National Economic Research Institute  
Committee for Planning & Investment  
Luangprabang Rd.  
Vientiane  
Lao People's Democratic Republic  
Tel: +856-21-711181  
Fax: +856-21-711181  
E-mail: syviengxay@gmail.com

Ms. Kongthong Nanthavongdouangsy  
Vice President  
Lao Handicraft Association  
Vientiane  
Lao People's Democratic Republic  
Tel: +856-21-452956  
Fax: +856-21-452956  
E-mail: phaengmia@etllao.com

**Malawi**

Mr. Joy Hara  
Principal Economist  
Ministry of Trade and Private  
Sector Development  
Gemini House  
Capital City  
P.O. Box 30366  
Lilongwe 3  
Malawi  
Tel: +265-1-774023  
Fax: +265-1-770680  
E-mail: joyharah@yahoo.com

Ms. Grace Kamvazakazi  
Senior Economist  
Ministry of Trade and Private  
Sector Development  
Gemini House  
Capital City  
P.O. Box 30366  
Lilongwe 3  
Malawi  
Tel: +265-1-770614  
Fax: +265-1-770680  
E-mail: chifundokamva@yahoo.com

Ms. Monica Khoromana  
Nali Limited  
Patridge Avenue  
Focal Point: Millennium City Initiative  
P.O. Box 5767  
Limbe  
Malawi  
Tel: +265-8832489  
E-mail: nali@africa-online.net

**Malawi (cont'd)**

Mr. Kantilal Karsanji Desai  
Chairman  
Knitwear Industries Ltd.  
Focal Point: Millennium City Initiative  
P.O. Box 355  
Blantyre  
Malawi  
Tel: +265-1-871153  
Fax: +265-1-873932  
E-mail: desco@malawi.net

**Mauritania**

Mr. Mohamed Ould Hitt  
Director  
Foreign Trade Promotion  
Ministry of Commerce, Handicrafts and Tourism  
B.P. 182  
Nouakchott  
Mauritania  
Tel: +222-5253572  
Fax: +222-5251057  
E-mail: hittmed@yahoo.fr

Mr. Diallo Alioune  
Chief  
Support to the Private Sector  
National Confederation of Employers of Mauritania  
824 Avenue du Roi Fayçal  
BP 383 Ksar  
Nouakchott  
Mauritania  
Tel: +222-6412364  
Fax: +222-5259108  
E-mail: germe@mauritel.mr

**Mexico**

Mr. Gabriel Barrera Pérez  
Vice President  
International Promotion  
BANCOMEXT  
Periférico Sur 4333 Col. Jardines en la Montaña  
14210 Mexico D.F  
Mexico  
Tel: +52-55-54499071 / 9078  
Fax: +52-55-54499182  
E-mail: gbarrera@bancomext.gob.mx

Mr. Enrique Hernández de Tejada Aldana  
President  
Import-Export Association  
Monterrey No. 130, Roma  
06700 Mexico City  
Mexico  
Tel: +52-55849522 ext. 21  
Fax: +52-55845317  
E-mail: enriquesr@interbentley.com

**Mexico (cont'd)**

Mr. Raul Hernandez  
Director General  
Alternativas y Procesos de Participación Social A. C.  
Apartado Postal 306  
75700 Pue Tehuacán  
Mexico  
Tel: +238-3712295  
Fax: +238-3712533  
E-mail: raulhernandez@alternativas.org.mx

**Nepal**

Mr. Bharat Bahadur Thapa  
Secretary  
Ministry of Industries, Commerce and Supplies  
Singh Durbas  
Kathmandu  
Nepal  
Tel: +977-1-261201/3  
Fax: +977-1-261112  
E-mail: info@doi.com.np

Mr. Chandi Raj Dhakal  
President  
Federation of Nepalese Chambers of  
Commerce and Industry  
Shahid Shukra Milan Marg Teku  
P.O. Box 269  
Kathmandu  
Nepal  
Tel: +977-1-4262061  
Fax: +977-1-4261022  
E-mail: fncci@mos.com.np

Mr. Gourish Kharel  
Director  
Kto Inc.  
246 Nagpokhari Sadak  
P.O. Box 4292  
Kathmandu  
Nepal  
Tel: +977-1-4426132  
Fax: +977-1-4426132  
E-mail: info@kto.wlink.com.np

**Nigeria**

Mr. Adesina A. Agboluaje  
Managing Director  
Nigeria Export Processing Zones Authority  
No. 2 Zambesi Street Off Aguiyi Ironsi Way  
Behind Merit House, Maitama  
Abuja  
Nigeria  
Tel: +234-9-4131598  
Fax: +234-9-4131550  
E-mail: sinaagbo@yahoo.com

**Nigeria (cont'd)**

Mr. Adebisi A. Opejinmi  
General Manager  
Corporate Strategy & Planning  
Nigeria Export Processing Zones Authority  
No. 2 Zambesi Street Off Aguiyi Ironsi Way  
Behind Merit House, Maitama  
Abuja  
Nigeria  
Tel: +234-9-4131598  
Fax: +234-9-4131550  
E-mail: adeopejin@yahoo.co.uk

Mr. Seliat Olatinuke Elegbede  
Zones and Incentives Officer  
Nigeria Export Processing Zones Authority  
No. 2 Zambesi Street Off Aguiyi Ironsi Way  
Behind Merit House, Maitama  
Abuja  
Nigeria  
Tel: +234-9-4131598  
Fax: +234-9-4131550  
E-mail: elegbedeseliat@yahoo.com

Mr. Olufemi Boyede  
Managing Director / CEO  
Koinonia Ventures Ltd.  
Wing B, Plot 4  
Ijaiye/Isheri Road  
Omole, Ikeja  
P.O. Box 4153, Ikeja  
Lagos  
Nigeria  
Tel: +234-1-2300649  
Fax: +234-1-4936814  
E-mail: femiboyede@hyperia.com

Ms. Lydia Iyaji Eriba  
Assistant National Coordinator  
Nigerian Women Exporters of Services  
Lagos  
Nigeria  
Tel: +234-1-2300649  
Fax: +234-1-5557621  
E-mail: eriba77\_ng@yahoo.com

Mr. Chief Ralph Adeola Alabi  
Chairman  
Guinness Nigeria Plc.  
Focal Point: Millennium City Initiative  
24, Oba Akran Avenue  
P. M. B. 21071  
Ikeja  
Lagos  
Nigeria  
Tel: +234-8022905602  
Fax: +234-1-2709338  
E-mail: ralph.alabi@diageo.com

**Pakistan**

Mr. Javed Naushahi  
Chairman  
E-Commerce Resource Centre  
2nd Floor, Nabika Square G-5, Central  
Commercial Area off Shaheed-e-Millat Road  
Karachi 75350  
Pakistan  
Tel: +92-333-2443358  
Fax: +92-21-4524976  
E-mail: jnaushahi@yahoo.com

Mr. Azhar Majeed Khalid  
Collector  
Model Collectorate of Customs  
Custom House Karachi  
Karachi  
Pakistan  
Tel: +92-21-9214160  
Fax: +92-21-9214718  
E-mail: amkpk1@hotmail.com

**Romania**

Mr. Costin Lianu  
General Director  
Export Promotion Division  
Ministry of Economy and Commerce  
16 ion Campineanu Str  
o110036 Bucharest  
Romania  
Tel: +40-21-3151110 / 72-2521967  
Fax: +40-21-4010598  
E-mail: costin.lianu@dce.gov.ro

Mr. Aurel Gogulescu  
President  
Prahova Chamber of Commerce  
Str. Cuza Voda, 8  
Ploiesti  
Romania  
Tel: +40-244-516666  
Fax: +40-244-512552  
E-mail: presidente@cciph.ro

**Saint Vincent and the Grenadines**

Mrs. Suzanne Joachim  
Executive Director  
National Investment Promotions Inc.  
2nd Floor Administrative Centre  
PO BOX 608  
Kingstown  
Saint Vincent and the Grenadines  
Tel: +1-784-4572159  
Fax: +1-784-4572943  
E-mail: sjoachim@svg-nipi.com

**Saint Vincent and the Grenadines (cont'd)**

Mr. Jethro Greene  
Chief Coordinator  
Eastern Caribbean Trading Agriculture  
and Development Organization  
P.O. Box 827  
Kingstown  
Saint Vincent and the Grenadines  
Tel: +1-784-4531004  
E-mail: { HYPERLINK "mailto:jethrogreene@yahoo.com" }  
ectadsvg@yahoo.com

**Senegal**

Mr. Magatte Ndoye  
Coordinator of Programmes and Projects  
Ministry of Commerce  
Administrative Building, 5th floor  
P.O. Box 4057  
Dakar  
Senegal  
Tel: +221-8232864  
Fax: +221-8220932  
E-mail: { HYPERLINK "mailto:magatendoye@sentoo.sn" }  
magatendoye@yahoo.fr

Ms. Maimouna Savane  
Director General  
Export Promotion Agency of Senegal  
Route du Meridien Président Almadies  
B.P. 14709  
Dakar  
Senegal  
Tel: +221-8692021  
Fax: +221-8692022  
E-mail: msavane@gmail.com

Mr. Ousseynou Dieng  
Director  
Research and Planning  
Ministry of Tourism and Aviation  
Dhakar  
Senegal  
Tel: +221-8236839  
Fax: +221-8229413  
E-mail: { HYPERLINK  
"mailto:ousseynoudieng@hotmail.com" }

Mr. Alioune Ba  
Programme Coordinator  
National Council of Employers of Senegal  
7, rue Jean Mermoz  
Dakar 3537  
Senegal  
Tel: +221-8896565  
Fax: +221-8822842  
E-mail: aliouneba76@yahoo.fr

## South Africa

Mr. Riaan Le Roux  
Chief Director  
Export Promotion and Development  
Department of Trade and Industry South Africa  
Private Bag X 84  
Pretoria 0001  
South Africa  
Tel: +27-12-3941336  
Fax: +27-12-3942336  
E-mail: riaanl@thedti.gov.za

Ms. Pinkie Nqeto  
Director  
Export Development  
Department of Trade and Industry South Africa  
Private Bag X 84  
Pretoria 0001  
South Africa  
Tel: +27-12-3941265  
Fax: +27-12-3942265  
E-mail: pinkien@thedti.gov.za

Mr. Jaishwor Barlaw Manilal  
Chief Operating Officer  
Key Government Programmes  
Automotive Industry Development Centre  
30 Helium Road Rosslyn Ext. 2  
Pretoria  
South Africa  
Tel: +27-12-5645315  
Fax: +27-12-5645301  
E-mail: bmanilal@aidc.co.za

Mr. Mzwakhe Shoba  
Group Consultant  
Key Government Programmes  
Automotive Industry Development Centre  
30 Helium Road Rosslyn Ext. 2  
Pretoria  
South Africa  
Tel: +27-12-5645315  
Fax: +27-12-5645301  
E-mail: mshoba@aidc.co.za

Mr. Gerrit Booyens  
Chief Executive Officer  
Limpopo Export Forum  
54 14th Street Menlo Park  
P.O. Box 35367  
Pretoria 0102  
South Africa  
Tel: +27-12-3460373  
Fax: +27-88123460373  
E-mail: gerritb@iafrica.com

**South Africa (cont'd)**

Mrs. Tokozile Boboyi  
Senior Programme Manager  
Eastern Cape Development Corporation  
Independent Avenue 2nd Floor Private Bag x047  
Bisho  
South Africa  
Tel: +27-834-511747  
E-mail: tboboyi@ecdc.co.za

**Thailand**

Mr. Kunyaphan Reangkhum  
Deputy Director-General  
The Department of Export Promotion  
Ministry of Commerce  
22/77 Rachadapisek Road, Chatuchak  
Bangkok 10900  
Thailand  
Tel: +66-2511-602030  
Fax: +66-2511-600910  
E-mail: itcs@depthai.go.th

Mr. Somdet Susomboon  
Director  
International Cooperation Group  
The Department of Export Promotion  
Ministry of Commerce  
22/77 Rachadapisek Road, Chatuchak  
Bangkok 10900  
Thailand  
Tel: +66-2-5077787  
Fax: +66-2-5115212  
E-mail: somdets@depthai.go.th

Ms. Natiya Suchinda  
Assistant Director  
Office of OTOP  
The Department of Export Promotion  
Ministry of Commerce  
22/77 Rachadapisek Road, Chatuchak  
Bangkok 10900  
Thailand  
Tel: +66-2511-602030  
Fax: +66-2511-600910  
E-mail: itcs@depthai.go.th

Ms. Prajongporn Tanmanee  
Trade Officer  
The Department of Export Promotion  
Ministry of Commerce  
22/77 Rachadapisek Road, Chatuchak  
Bangkok 10900  
Thailand  
Tel: +66-2511-602030  
Fax: +66-2511-600910  
E-mail: itcs@depthai.go.th



## Uganda

Mrs. Florence Kata  
Executive Director  
Uganda Export Promotion Board  
Plot 22 Entebbe Road Conrad Plaza, 6th Floor  
P.O. Box 5045  
Kampala  
Uganda  
Tel: +256-41-230250  
Fax: +256-41-259779  
E-mail: florencekata@yahoo.com

Mr. John Ndyabagye  
Director  
Board of Directors  
Uganda Export Promotion Board  
Plot 22 Entebbe Road Conrad Plaza,  
6th Floor  
P.O. Box 5045  
Kampala  
Uganda  
Tel: +256-41-266912  
Fax: +256-41-259779  
E-mail: j\_ndyabagye@yahoo.com

Mr. Amos Lugolobi  
Deputy Executive Director  
Uganda Investment Authority  
Plot 17, Hannington Road, Shimon  
Crested Towers, Short Tower, 4th Floor  
P.O. Box 21434 Kampala  
Uganda  
Tel: +256-41-250211  
E-mail: alugolobi@yahoo.com

## COUNTRY STRATEGY-MAKERS

### Bangladesh

Mr. C.K. Hyder  
Secretary General  
Metropolitan Chamber of Commerce and Industry  
122-124, Motijheel C/A  
Dhaka 1000  
Bangladesh  
Tel: +880-2-9565208-11  
Fax: +880-2-9565211-12  
E-mail: sg@citechco.net

### Bhutan

Mr. Sherab Tenzin  
Head of External Trade Division  
PO Box 141  
Foreign Trade Division  
Ministry of Trade and Industry  
Thimpu  
Bhutan  
Tel: +975-2-322-407  
Mob: +975-17600856  
Email: Jana@druknet.bt

### El Salvador

Ms. Claudia Patricia Vélez Barahona  
International Strategies Manager  
EXPORTA El Salvador  
Bld. Santa Elena, Edificio D'Corá 2a. Planta  
Antiguo Cuscatlán  
San Salvador  
El Salvador  
Tel: +503-22782285  
Fax: +503-22416452  
E-mail: cvelez@exporta.gob.sv

### Guatemala

Ms. Fanny de Estrada  
Executive Director  
AGEXPRONT  
15 avenida 14-72 Zona 13  
Guatemala-City  
Guatemala  
Tel: +502-24223414  
Fax: +502-3621996  
E-mail: fanny.estrada@agexpront.org.gt

### Honduras

Mr. Fernando Alejandro García Merino  
Executive Director  
National Association of Industrialists of Honduras (ANDI)  
Colonia Castaño Sur  
Edificio de la Fundación Covelo  
3p Apartado Postal 3447  
Tegucigalpa  
Honduras  
Tel: +504-2391238  
Fax: +504-2215199  
E-mail: fernandog@andi.hn

**Kuwait**

Mrs. Najah H. Al-Momen  
Head  
Market and Product Development Division  
Public Authority for Industry  
P.O. Box 4690 Safat  
13047 Kuwait  
Kuwait  
Tel: +965-5302911  
Fax: +965-5302924  
E-mail: n.almomen@pai.gov.kw

**Maldives**

Mr. Ahmed Mujuthaba  
President  
Maldives National Chamber of Commerce and Industry  
G Vijafari Hiya, Ameenee Magu  
Male 20-04  
Maldives  
Tel: +960-332-6634  
Fax: +960-331-0233  
E-mail: amabcd2000@yahoo.com

**Mali**

Mr. Moussa Diarra  
President  
Industrial and Commercial Representation of Mali  
Focal Point: Millennium City Initiative  
Badaladougou Est  
BP 424 Bamako  
Mali  
Tel: +223-2226717  
Fax: +223-2225932  
E-mail: recoma@cefib.com

**Sierra Leone**

Mr. Alhaji A.B. Kebbay  
Director of Export  
Sierra Leone Export Development and  
Investment Corporation  
18/20, Walpole Street PMB 6  
Freetown  
Sierra Leone  
Tel: +232-22-227604  
Fax: +232-22-229097  
E-mail: sledic@sierratel.sl

**Sri Lanka**

Mr. Prema Cooray  
Chief Executive Officer  
Ceylon Chamber of Commerce  
50, Navam Mawatha  
P.O. Box 274  
Colombo 2  
Sri Lanka  
Tel: +94-112380159 / 2380157  
Fax: +94-112449352 / 2437477  
E-mail: prema@chamber.lk

## INTERNATIONAL AND BILATERAL ORGANIZATIONS

### Asian Development Bank

Mr. Ganeshan Wignaraja  
Senior Trade Economist  
Regional Economic Integration  
Asian Development Bank  
P.O. Box 789  
Manila 0980  
Philippines  
Tel: +63-2-6326116  
Fax: +63-2-6362183  
E-mail: gwignaraja@adb.org

### Commonwealth Secretariat

Mr. George P. Saibel  
Director  
Special Advisory Services Division  
Commonwealth Secretariat  
Marlborough House, Pall Mall  
London SW1  
United Kingdom  
Tel: +44-20-77476300  
Fax: +44-20-77476307  
E-mail: g.saibel@commonwealth.int

Mr. Timothy Williams  
Adviser and Head  
Enterprise and Agriculture Section  
Commonwealth Secretariat  
Marlborough House, Pall Mall  
London SW1Y 5HX  
United Kingdom  
Tel: +44-207-747 6374  
Fax: +44-207-7476307  
E-mail: t.williams@commonwealth.int

Mr. Nikhil Treebhohun  
Adviser and Head  
Trade Section  
Commonwealth Secretariat  
Marlborough House, Pall Mall  
London SW1  
United Kingdom  
Tel: +44-207-7476302  
Fax: +44-207-7476203  
E-mail: n.treebhohun@commonwealth.int

Mr. Isaac Njoroge  
Adviser  
Trade Section  
Special Advisory Services Division  
Commonwealth Secretariat  
Marlborough House, Pall Mall  
London SW1  
United Kingdom  
Tel: +44-20-77476299  
Fax: +44-20-77476203  
E-mail: i.njoroge@commonwealth.int

**Economic Commission for Africa**

Mr. Cornelius Mwalwanda  
Principal Advisor  
ECA Geneva, Advisory Services  
UN Economic Commission for Africa  
Bocage Annex, Pavilion 1, Office 60  
Palais des Nations  
CH 1211, Geneva 10  
Switzerland  
Tel: +41-22-9175888  
Fax: +41-22-9170772  
E-mail: cmwalwanda@unog.ch

**Food and Agriculture Organization (FAO)**

Mr. Doyle Baker  
Chief Agricultural Management  
Marketing & Finance Service  
Food and Agriculture Organization  
Viale delle Terme di Caracalla  
00100 Rome  
Italy  
Tel: +39-06-57055095  
Fax: +39-06-57053152  
E-mail: Doyle.Baker@fao.org

**International Labour Office (ILO)**

Ms. Yukiko Arai  
Multinational Enterprises Programme  
International Labour Office (ILO)  
4, route des Morillons  
1211 Geneva 22  
Switzerland  
Tel: +41-22-7996944  
Fax: +41-22-7996354  
E-mail: arai@ilo.org

Mr. Christoph Ernst  
Employment Analysis & Research  
Economic & Labour Market Analysis  
International Labour Office - ILO  
4, route des Morillons  
1211 Geneva 22  
Switzerland  
Tel: +41-22-7997736  
Fax: +41-22-7997736  
E-mail: ernst@ilo.org

**Organisation for Economic Cooperation  
and Development (OECD)**

Mr. Masato Hayashikawa  
Administrator  
Poverty Reduction and Growth Division  
Development Co-operation Directorate  
Organisation for Economic Co-operation  
and Development (OECD)  
2, rue André Pascal  
F-75775 Paris Cedex 16  
France  
Tel: +33-1-45241692  
Fax: +33-1-44306333  
E-mail: masato.hayashikawa@oecd.org

**Centre for the Promotion of Imports  
from Developing Countries**

Mr. A.H.M. Lansink  
Managing Director  
Centre for the Promotion of Imports from  
Developing Countries  
Beursplein 37  
P.O. Box 30009  
3001 DA Rotterdam  
Netherlands  
Tel: +31-10-2013409  
Fax: +31-10-4114081  
E-mail: md@cbi.nl

**Norwegian Agency for Development Cooperation**

Mr. Christian Fougner  
Senior Advisor  
Norwegian Agency for Development Cooperation  
P.O. Box 8034 Dep  
0030 Oslo  
Norway  
Tel: +47-22-242263  
Fax: +47-22-242031  
E-mail: Christian.fougner@norad.no

**Chr. Michelsen Institute, Norway**

Mr. Arne Wiig  
Senior Researcher  
CMI (Chr. Michelsen Institute)  
P.O. Box 6033  
N-5892 Bergen  
Norway  
Tel: +47-55-574000  
Fax: +47-55-574166  
E-mail: arne.wiig@cmi.no

**Permanent Mission of Canada to the  
United Nations Office at Geneva / Canadian International  
Development Agency (CIDA) representative**

Mr. Mark Gawn  
Counsellor  
Permanent Mission of Canada to the  
United Nations Office at Geneva  
5, avenue de l'Ariana  
1202 Genève  
Tel: +41-22-9199200  
Fax: +41-22-9199227  
E-mail: mark.gawn@dfait-maeci.gc.ca

**Swedish International Development  
Cooperation Agency (SIDA)**

Mr. Goran Edehorn  
Advisor  
Trade Team  
Swedish International Development Cooperation  
Agency (SIDA)  
Sveavagen 20  
105 25 Stockholm  
Sweden  
Tel: +46-8-6985000  
Fax: +46-8-6985615  
E-mail: goran.edehorn@sida.se

**State Secretariat for Economic Affairs (SECO)**

Mr. Mukul Kumar  
Economic Advisor  
Trade and Clean Technology Cooperation Development  
State Secretariat for Economic Affairs (SECO)  
1, Effingerstrasse  
3003 Bern  
Switzerland  
Tel: +41-31-3240799  
Fax: +41-32-3228630  
E-mail: mukul.kumar@seco.admin.ch

**SIPPO**

Mr. Markus Stern  
Director  
Swiss Import Promotion Programme  
85, Stampfenbachstr.  
P.O. Box 492  
8035 Zurich  
Switzerland  
Tel: +41 44 365 54 91  
E-mail: mstern@sippo.ch

**The World Bank**

Mr. Carlos Alberto Primo Braga  
Senior Advisor  
International Trade  
The World Bank Group  
Post Office Box 66  
3 Chemin Louis Dunant  
1211 Geneva 20  
Switzerland  
Tel: +41-22-7481000  
Fax: +41-22-7481030  
E-mail: Cbraga@worldbank.org

**United Nations Conference on Trade and  
Development (UNCTAD)**

Mr. Charles Gore  
Senior Economic Affairs Officer  
United Nations Conference on Trade and  
Development (UNCTAD)  
Palais des Nations 10  
1211 Geneva  
Switzerland  
Tel: +41-22-9170944  
Fax: +41-22-9170046  
E-mail: Charles.Gore@unctad.org

**United Nations Development  
Programme (UNDP)**

Mr. Hafiz Pasha  
Assistant Administrator  
UNDP Regional Director for Asia and the Pacific  
United Nations Development Programme  
One United Nations Plaza  
New York, NY NY 10017  
United States of America  
Tel: +1-212-906-5800  
Fax: +1-212-906-6576  
E-mail: hafiz.pasha@undp.org

**United Nations Development  
Programme (UNDP)**

Mr. David Luke  
Coordinator  
Trade and Human Development Unit  
United Nations Development Programme  
11-13 Chemin des Anemones  
1219 Geneva  
Switzerland  
Tel: +41-22-9178202  
Fax: +41-22-9178001  
E-mail: david.luke@undp.org

Mr. Iori Kato  
Programme Specialist  
Regional Bureau Asia & the Pacific  
United Nations Development Programme  
One United Nations Plaza  
New York, NY NY 10017  
United States of America  
Tel: +1-212-9065839  
E-mail: iori.kato@undp.org

**United Nations Industrial Development  
Organization (UNIDO)**

Mr. Sergio Mosca Miranda da Cruz  
Director  
Research and Statistics  
United Nations Industrial Development Organization  
Wagramerstrasse 5  
P.O. Box 300  
1400 Vienna  
Austria  
Tel: +43-1-260263386  
E-mail: S.Miranda-da-cruz@unido.org

**World Tourism Organization (UNWTO)**

Mr. Eugenio Yunis  
Chief  
Sustainable Development of Tourism  
World Tourism Organization  
Capitan Haya, 42  
28020 Madrid  
Spain  
Tel: +34-91-5678100  
Fax: +34-91-5713733  
E-mail: eyunis@unwto.org

**World Trade Organization (WTO)**

Ms. Valentine Rugwabiza  
Deputy Director General  
World Trade Organization  
154, rue de Lausanne  
1211 Geneva  
Switzerland  
Tel: +41-22-7395500  
Fax: +41-22-7395460



**World Trade Organization (WTO)**

Mr. Taufiqur Rahman  
Development Division  
World Trade Organization  
154, rue de Lausanne  
1211 Geneva  
Switzerland  
Tel: +41-22-7395500  
Fax: +41-22-7395460  
E-mail: [taufiqur.rahman@wto.org](mailto:taufiqur.rahman@wto.org)

## RESOURCE PERSONS

### **Asóciate S.A.C.**

Mr. Carlos Alberto Krüger Ortiz de Zevallos  
Partner  
Asóciate S.A.C.  
Lima  
Peru  
Tel: +511-4424240  
Fax: +511-4400920  
E-mail: cko@ortizdezevallos.net

Ms. Rosa María Krüger Ortiz de Zevallos  
Partner  
Asóciate S.A.C.  
Lima  
Peru  
Tel: +511-4424240  
Fax: +511-4400920  
E-mail: rmk@ortizdezevallos.net

### **Association of Development Financing Institutions in Asia and the Pacific**

Mr. Octavio B. Peralta  
Secretary General  
Association of Development Financing Institutions  
in Asia and the Pacific  
2F Skyland Plaza Sen. Gil Puyat Avenue  
Makati City 1200  
Philippines  
Tel: +632-816-1672  
Fax: +63-2-8176498  
E-mail: obp@adfiap.org

### **Bowker Media and Communications**

Ms. Hilary Bowker  
Principal  
Bowker Media and Communications  
31 Royal Crescent  
London W11 4SN  
United Kingdom  
Tel: +44-207-6029595  
Fax: +44-207-6030853  
E-mail: Hilary@bowkermedia.com

### **CaféDirect**

Mr. Wolfgang Weinmann  
Producer Partnership Manager  
CaféDirect  
City Cloisters, Suite B2 196 Old Street  
London EC1V 9FR  
United Kingdom  
Tel: +44-207-4909526  
E-mail: wweinmann@CafeDirect.co.uk

**Athabasca Universtiy**

Mr. Rocky J. Dwyer  
Center for Innovation Management  
Athabasca University  
Alberta  
Athabasca  
Canada  
E-mail: Rocky\_Dwyer@mba.athabascau.ca

**Consumer Unity & Trust Society (CUTS)**

Mr. Gideon Rabinowitz  
Campaigns and Policy Officer  
CUTS International  
Gordon house 6 Lissenden Gardens  
London NW5 1LX  
United Kingdom  
Tel: +44-207-4828830  
E-mail: gr@cuts.org

**Consumer Unity & Trust Society (CUTS)**

Mr. Pranav Kumar  
Policy Analyst  
CUTS Jaipur  
Bhaskar Marg Bani Park  
302 016 Jaipur  
India  
Tel: +91-141-228 2821  
Fax: +91-141-2282485  
E-mail: pk@cuts.org

**Edinburgh Development Consultants**

Mr. Gordon MacMillan  
Social Development Consultant  
Edinburgh Development Consultants  
The Old Post Office Keills Tayvallich  
Argyll PA31 8PQ  
United Kingdom  
Tel: +44-1546870610  
Fax: +44-1546870610  
E-mail: gordon.macmillan@talktalk.net

**Evtrade**

Ms. Leonor von Limburg  
Strategy Consultant  
evtrade  
Am Erdbeerstein 21  
61462 Koenigstein  
Germany  
Tel: +49-6174-297481  
Fax: +49-6174-297489  
E-mail: lvl@evtrade.com

**Export-Import Bank of India**

Mr. K. Muthukumaran  
Chief General Manager  
Export-Import Bank of India  
Maker Chambers IV, Floor 8 222, Nariman Point  
400 021 Mumbai  
India  
Tel: +91-22-22185272  
Fax: +91-22-22182572  
E-mail: cag@eximbankindia.in

**Geneva School of Diplomacy  
and International Relations**

Mr. Osvaldo R. Agatiello  
Professor  
International Economics  
Geneva School of Diplomacy and International Relations  
Chateau de Penthes 18, ch de L'Imperatrice Pregny  
1292 Geneva  
Switzerland  
Tel: +41-22-3003377  
Fax: +41-22-3003311  
E-mail: osvaldo.agatiello@wanadoo.fr

**Government of India**

Mr. Alwyn Didar Singh  
Joint Secretary  
Department of Heavy Industries  
Government of India  
Room 183, Udyog Bhavan  
110001 New Delhi  
India  
Tel: +91-11-23062207  
Fax: +91-11-23061785  
E-mail: didar@ub.nic.in

**Gujarat Cooperative Milk Marketing  
Federation Ltd.**

Mr. R. S. Sodhi  
Chief General Manager  
Gujarat Cooperative Milk Marketing Federation Ltd.  
Amul Dairy Road  
388 001 Anand  
India  
Tel: +91-2692-241673  
Fax: +91-2692-241673  
E-mail: sodhi@amul.coop

**Infrastructure Leasing and Financial  
Services Ltd.**

Mr. R. C. M. Reddy  
Chief Executive Officer  
Cluster Development Initiative  
Infrastructure Leasing & Financial Services Ltd.  
Core 4B, 4th Floor, India Habitat Centre  
Lodhi Road, New Delhi - 110 003  
India  
Tel: +91-11-24682060 - 64  
Fax: +91-11-24682070 / 71  
Email: reddyrcm@ilfsindia.com

**INWENT**

Ms. Lydia Jebauer-Nirschl  
Senior Project Manager  
Sustainable Market Economy  
InWEnt - Internationale Weiterbildung  
und Entwicklung gGmbH  
Capacity Building INternational Weyerstr. 79-83  
D-50676 Köln  
Germany  
Tel: +49-221-2098194  
Fax: +49-221-2098116  
E-mail: lydia.jebauer-nirschl@inwent.org

Mr. Berthold Hoffmann  
Senior Project Manager  
InWEnt - Internationale Weiterbildung  
und Entwicklung gGmbH  
Capacity Building INternational Weyerstr. 79-83  
D-50676 Köln  
Germany  
Tel: +49-2281144  
Fax: +49-2281116  
E-mail: Berthold.hoffmann@inwent.org

**Just Trade**

Ms. Jacqui MacDonald  
President  
Just Trade  
Harbourside 600 - 630 Montreal Street  
Victoria BC V8V 4Y2  
Canada  
Tel: +1-250-3800983  
Fax: +1-250-3800983  
E-mail: jrmjacqui@aol.com

**Latitude**

Ms. Gabriela Alvarez-Malnight  
Partner  
Latitude  
Ruelle des Halles 2  
CH 1095 Lutry  
Switzerland  
Tel: +41-21-7916186  
Fax: +41-21-7916187  
E-mail: alvarez@latitudeglobal.com

**Millennium Cities Initiative**

Mr. Joerg Simon  
Senior Investment Advisor  
Millennium Cities Initiative  
Earth Institute at Columbia University  
336E 45th Street UH-210  
New York NY 10017  
United States of America  
Tel: +1-212-906-5729  
E-mail: suma2306@yahoo.com

**National Women Entrepreneur Council**

Mr. Vasan Appanah  
Advisor  
National Women Entrepreneur Council  
Csk House 52 Remy Ollier st  
Port Louis  
Mauritius  
Tel: +230-2530533  
Fax: +230-2164842  
E-mail: vasanappanah@yahoo.co.uk

**Office of the Undersecretary for International  
Economic Relations, Philippines**

Mr. Edsel T. Custodio  
Undersecretary  
Department of Foreign Affairs  
Office of the Undersecretary for  
International Economic Relations  
2330 Roxas Boulevard  
Pasay City 1300  
Philippines  
Tel: +632-8343046  
Fax: +632-8341451  
E-mail: edselcustodio@hotmail.com

**Oxfam Great Britain**

Ms. Emily Jones  
Oxfam GB  
Lead on economic justice/developmen  
Oxfam International Secretariat  
Suite 20, 266 Banbury Road  
Oxford OX2 7DL  
United Kingdom  
Tel: +44-1865-472163  
E-mail: ejones@oxfam.org.uk

**Reta Atlântico**

Mr. Pedro Grança  
Administrador  
Reta Atlântico, Investimentos Imobiliários, S.A.  
R.Ferreira de Castro,nº 20 C  
2730-081 Oeiras  
Portugal  
Tel: + 351-214-219320  
Fax: +351-214-219329  
E-mail: pedrogrança@retaatlantico.com

**Solidaridad**

Mr. Hans Perk  
Manager  
Stichting Solidaridad  
Goedestraat 2  
3572 RT Utrecht  
Tel: +31-30-2720313  
Fax: +31-30-2720194  
E-mail: { HYPERLINK "mailto:hans.perk@solidaridad.nl" }  
hans@solidaridad.nl

**Starbucks**

Mr. Alfredo Nuño  
Starbucks Coffee Trading Company  
Lausanne  
Switzerland  
Tel: +41-21-3212528  
Fax: +41-21-3232101  
E-mail: anuno@starbucks.com

**Stichting Nature & More Foundation**

Mr. Hugo Skoppek  
Stichting Nature & More Foundation  
Bredeweg 21 Transportweg 7  
NL 2742 RH Waddinxveen  
Netherlands  
Tel: +31-180-635572  
Fax: +31-180-635575  
E-mail: hskoppek@natureandmore.com

**University of Newcastle upon Tyne**

Mr. John Williams  
Director  
International Office  
University of Newcastle upon Tyne  
6 Kensington Terrace  
Newcastle upon Tyne NE1 7RU  
United Kingdom  
Tel: +44-191-2227817  
Fax: +44-191-2225212  
E-mail: jwrunning@btconnect.com

**University of Greenwich**

Mr. Harold Goodwin  
Director  
International Center for Responsible Tourism  
Department of Earth & Environmental Sciences  
University of Greenwich  
United Kingdom  
Tel: +44-1795532737  
E-mail: harold@haroldgoodwin.info

**University of Kwazulu-Natal,  
South Africa**

Mr. Owen Skae  
Associate Professor  
School of Accounting & Finance  
Howard College Campus  
University of Kwazulu-Natal  
14 Forbes Drive, Gillitts  
Durban 3610  
South Africa  
Tel: +27-31-2602657  
Fax: +27-31-7673825  
E-mail: skaeo@ukzn.ac.za

**World Business Council for Sustainable  
Development (WBCSD)**

Mr. Lloyd Timberlake  
Director  
Advocacy and Communications  
World Business Council for Sustainable Development  
4, chemin de Conches  
1231 Conches-Geneva  
Switzerland  
Tel: +41 22 839-3141  
E-mail: timberlake@wbcSD.org

**Women for Dialogue and Education**

Ms. Astrid Ruiz Thierry  
Secretary General  
Women for Dialogue and Education  
C/Isaac Peral, 50 Bajo B  
28040 Madrid  
Spain  
Tel: +34-91-5432952  
Fax: +34-91-3579272  
E-mail: [astrid.ruiz@ascensium.com](mailto:astrid.ruiz@ascensium.com)



## CO-HOSTS

### **Federal Ministry for Economic Cooperation and Development**

Ms. Heidemarie Wieczorek-Zeul  
Minister  
Economic Cooperation and Development  
Federal Ministry for Economic Cooperation  
and Development  
Berlin  
P.O. Box 5180  
65726 Eschborn  
Germany

Mr. Michael Hofmann  
Director-General  
Global and Sectoral Tasks  
European and Multilateral Development Policy,  
Africa, Middle East  
Federal Ministry for Economic Cooperation  
and Development (BMZ)  
P.O. Box 5180  
65726 Eschborn  
Tel: +49-619679-0  
Fax: +49-619679-6358  
Germany

Ms. Evita Schmiege  
Head  
Division of Globalization, Trade, and Investment  
Federal Ministry for Economic Cooperation and  
Development (BMZ)  
Berlin  
P.O. Box 5180  
65726 Eschborn  
Germany  
E-mail: [schmiege@bmz.bund.de](mailto:schmiege@bmz.bund.de)

### **Federal Foreign Office of Germany**

Mr. Ralph Timmermann  
Deputy Head  
Division GF04  
Federal Foreign Office of Germany  
Werderscher Markt 1  
10117 Berlin  
Germany  
Tel: +49-1888-17-2566  
Fax: +49-1888-17-52566/4755  
E-mail: [gf04-s@auswaertiges-amt.de](mailto:gf04-s@auswaertiges-amt.de)

**German Agency for Technical Cooperation (GTZ)**

Ms. Regine Qualmann  
Head  
Sector Project on Trade Policy, Promotion  
of Trade and Investment  
German Agency for  
Technical Cooperation (GTZ) GmbH  
PO-Box 5180  
D-65726 Eschborn  
Germany  
Tel: +49-6196-791213  
Fax: +49-6196-79801213  
E-Mail: regine.qualmann@gtz.de

Ms. Andrea Silke Trumm  
Economics and Employment  
Trade and Investment Promotion  
German Agency for Technical Cooperation  
Dag-Hammarskjöld-Weg 1-5 Postfach 5180  
65760 Eschborn  
Germany  
Tel: +49-1888-5352887  
Fax: +49-6196-796150  
E-mail: silke.trumm@gtz.de

Mr. Philipp Schukat  
German Agency for Technical Cooperation  
Dag-Hammarskjöld-Weg 1-5 Postfach 5180  
65760 Eschborn  
Germany  
Tel: +49-6196-791461  
Fax: +49-6196-79801461  
E-mail: philipp.schukat@gtz.de

Mr. Stephan Heieck  
Principal Adviser  
Regional Project for Trade Policies  
CENPROMYPE-GTZ  
San Salvador  
El Salvador  
Tel: +503-2260-9250 - 54  
Fax: +503-22609249  
E-mail: Stephan.Heieck@gtz.de

Mr. Eberhard Hauser  
Principal Advisor  
SAARC & Trade Promotion Project  
German Agency for Technical Cooperation GTZ  
50 Navam Mawata  
Colombo  
Sri Lanka  
Tel: +94-11-2431885  
Fax: +94-11-2431886  
E-mail: eberhard.hauser@gtz.de

**German Agency for Technical Cooperation (GTZ) (cont'd)**

Mr. Peter Richter  
Senior Advisor  
"Private Sector and Value Chain Promotion"  
INTEGRATION for the German Technical Cooperation  
25, Alfred Place  
Colombo 3  
Sri Lanka  
Tel: +94-114-737502  
Fax: +94-114-737522  
E-mail: richter@slt.net.lk

Filename: list-of-participants.doc  
Directory: D:\temp  
Template: C:\Documents and Settings\kurdziel\Application  
Data\Microsoft\Templates\Normal.dot  
Title: Bringing the poor into the export process: linkages and  
strategic implications  
Subject: ITC Executive Forum on national export strategies  
Author: International Trade Centre  
Keywords: Bringing the poor into the export process: linkages and  
strategic implications  
Comments:  
Creation Date: 09/11/2006 17:14  
Change Number: 2  
Last Saved On: 09/11/2006 17:14  
Last Saved By: ITC  
Total Editing Time: 0 Minutes  
Last Printed On: 09/11/2006 17:16  
As of Last Complete Printing  
Number of Pages: 35  
Number of Words: 4,722 (approx.)  
Number of Characters: 32,585 (approx.)