Trade Facilitation and Infrastructure for Exports

10TH TPO NETWORK WORLD CONFERENCE AND AWARDS, DUBAI

Mahmood Al Bastaki
Chief Executive Officer,
Dubai Trade

Nov 4th, 2014
Dubai contributed almost 80% to UAE’s total non oil direct trade.
Key Drivers for Trade Growth

- Non Existent Trade barriers & Trade Friendly Procedures

**Prevalence of Trade barriers**

- Source: WEF Global Competitiveness Report 2014
Key Drivers for Trade Growth

- Excellent Logistics Infrastructure

Source: WEF Global Competitiveness Report 2014
UAE’s Trade Infrastructure
Dubai’s growing Logistics Footprint

- Dubai International Airport Cargo Gateway: 2nd busiest airport in the world (international passengers) and 3rd for international freight traffic.
- Jebel Ali Free Zone: One of the largest free zones, houses 7,300 multinational companies which generated trade worth USD 100 billion in 2013.
- Dubai World Central: Planned to become the busiest airport city in the world, DWC handled 210,000 tonnes of cargo in 2013.
UAE’s Trade Infrastructure

Hard Infrastructure

Soft Infrastructure
Soft Infrastructure Participants on Dubai Trade

- Exporters & Importers
- Free Zone Companies
- Freight Forwarders & Customs Brokers
- Shipping Lines & Agents
- Transport Companies

Dubai Trade

Companies: Emirates SkyCargo, DMCC, EZW, ADNIC, DP World, AXA, HSBC, RSA, Z Zurich, Mashreq, Commercial Bank of Dubai
Seamless integration between the two is a must.
Dubai Trade’s Vision for Trade eServices

**Imports**
- Sales Negotiation
- Trade Financing
- Document Collection
- Manifest Submission
- Delivery Order
- Import Declaration
- Customs Clearance
- Ports Payment
- Transport Booking
- Terminal Handling
- Marine Services
- Other Agency Clearance
- Container Release
- Cargo Unstuffing
- Track & Trace

**Exports**
- Sales Negotiation
- Trade Financing
- Cargo Insurance
- Flight & Vessel Schedules
- Cargo Booking
- Container Request
- Transport Booking
- Cargo Packing & Stuffing
- Shipping Instructions
- Export Declaration
- Customs Clearance
- Other Agency Clearance
- Ports Payment
- Terminal Handling
- Marine Services
- Bill of Lading
- COO
- Track & Trace

**Current eServices** ▶ **Integration In progress** ▶ **Future eServices**
Dubai Trade Today

Automated Processes

Reduced Time

Instant Accessibility

Reduced Costs

Reduced Carbon footprint

OVER 100K Active Users

OVER 98% Adoption

OVER 100M Transactions
Export focussed new Value Added services

Trade Shield
- Insure cargo online in minutes from multiple insurance companies
- Print insurance policy certificate from your desk

Protect your cargo with ease

Vessel Schedules
- Traders/FF in any GCC country can view & compare Shipping lines schedules via Jebel Ali
- Book cargo online

Ship cargo through Jebel Ali hassle free
Dubai Trade’s role in Trade Promotion

Reduce time to market for products by eliminating non value adding activities such as physical visits, multiple documentation & unnecessary inspections.

Promote the transparency of trade procedures and regulations and provide visibility of trade transactions to the traders and service providers.

Making available basic import and export information, such as rules and regulations to the traders and service providers.

Participate in global benchmarking studies related to international trade and logistics to showcase country as a leader in trade best practices.
Thank you