Overview - Regional Trade Development

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Commercial Director, DP World UAE Region
• The region has witnessed an exponential growth in trade over the past decade.
• Trade is driven by the government’s economic diversification plans:
  • Imports being fuelled by consumption and growing populations
  • Exports being fuelled by downstream industrialisation and manufacturing
• Focus on Economic diversification continues
  • Over $30 bn-worth of industrial (petrochemical / aluminum) projects (Mead, 2013)
  • Decrease in hydrocarbon GDP from 41% in 2000 to 33% in 2013*

*Source: IIF, GPCA

**Increased investment in industry will boost trade volumes, particularly exports…**
Demand on Logistics Infrastructure

- Port throughput in GCC expected to grow 300% from 2000 – 2015*

- This brings unprecedented demand from logistics & maritime industry

- Port development expected to continue at fast pace

- However, the trade now seeks an integrated supply chain which brings in all enablers – ports, airports, road network, rail, LSPs, hauliers, customs to work together for a reliable and predictable supply chain.

- Jebel Ali plays the role of the hub for the region and beyond.

Need of the hour and an opportunity posed…
Efficient logistics services and facilities

Over $25 bn-worth of port developments in GCC

*Source: Drewry

Over $300 Bn airport contracts
(to be awarded between 2014-2019)

$97 Bn Rail contracts underway
(2,117 kilometres GCC-wide rail network by 2018)

$121.3 Bn on land transport
Ports as Trade Enablers

**Infrastructure**
- Strategically located Ports, Airports, Road Network, Rail

**Facilities**
- Port capacities
  - Equipment

**Services**
- Port services, logistics services within each enabler, connectivity
  - Container, General Cargo & RoRo terminals
  - Integrated logistics platform – Cool & cold stores, CFS

**Information platforms**
- Efficiency & transparency in information flow across the supply chain
  - Smart platform for online transactions: More than 200 eservices.

**Jebel Ali Port**
- Mina Rashid
- Mina Al Hamriya
- Fujairah CT
- 19 Mn TEU
- 87 Cranes, 20+ Kms quay
- Automated grates
- Container, General Cargo & RoRo terminals
- Integrated logistics platform – Cool & cold stores, CFS
- Smart platform for online transactions: More than 200 eservices.

**Collaboration between Logistics, port industry and other enabler is the key to achieving efficiencies across the supply chain...**

*Source: Dubai Statistics Center*
Government and other partners play a key role in facilitating trade

- Dubai Customs
- Dubai Export Development Corporation
- Road Transport Authority
- Dubai Municipality
- Immigration
- Banks and other financial institutions
- Logistics service providers

### Facility Details

<table>
<thead>
<tr>
<th>Facility</th>
<th>Capacity</th>
<th>Details</th>
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<tbody>
<tr>
<td>Container Terminal</td>
<td>15 Million TEU (19 million TEU 2015)</td>
<td>26 berths (3 berths under development), 87 cranes (10 cranes on order)</td>
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<tr>
<td>General Cargo, RORO</td>
<td>Over 1.4 million sqm storage facility</td>
<td>26 berths</td>
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<tr>
<td>Container Freight Station</td>
<td>135,000 sqm</td>
<td>LCL goods and consolidation cargo</td>
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<tr>
<td>Cool Store</td>
<td>Over 3,900 sqm</td>
<td>+10°C to +20°C</td>
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<tr>
<td>Cold Store</td>
<td>Over 5,765 sqm</td>
<td>-29°C to +13°C</td>
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<tr>
<td>Tank Terminal</td>
<td>11 berths</td>
<td>Petroleum and petrochemical products</td>
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</tbody>
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