The Ugandan IT and ITES Industry At A Glance
National Information Technology Authority - NITA
Information Communication Technology Association Of Uganda - ICTAU
Alliance For Trade In Information Technology & Services - ATIS
CBI: Centre for the Promotion of Imports from Developing Countries
International Trade Centre
3D Services Limited
Akorion Company Ltd
BDE Consult Ltd
Cayman Consults Limited
Clinic Master International
Crystal Clear Software Ltd
Data Care (U) Ltd
Exquisite Solution Limited
Hostalite Ltd
Infinity Computers And Communications Company Limited (I3c)
Jentroy Uganda Limited
Munu Technologies Associates Limited
NFT Consult
New Wave Technologies Limited
Neuwelt Uganda
Planet Systems Limited
Preg-Tech Communications Limited
ThinVoid
THE UGANDAN IT AND ITES INDUSTRY AT A GLANCE.

Over the last five years, the ICT Sector in Uganda has been growing at an average rate of 19.7% per annum resulting in an average contribution to GDP of 2.5%. The ICT sector is one of the most competitive and fastest growing sectors in the country largely driven by the telecommunications sub-sector. Building on the country’s liberal business environment, the sector’s growth and competitiveness Uganda is working on various initiatives to attract global players to explore the Ugandan market and support its innovation ecosystem. Such initiatives include among others the Establishment of ICT Parks, support and streamlining of the ICT Innovators in the Country and collaboration with development partners in ICT.

The Ministry of Information, Communications Technology and National Guidance, in collaboration with stakeholders in the public and private sector, has developed a five-year sector Strategy and Investment Plan (ICT-SIP). It aims to achieve, among others, an average ICT GDP growth of 20% annually and improved access to high speed broadband services to facilitate communication, economic activities and service delivery in Uganda. Both as a sector and as an enabler for other sectors, the growth of the overall ICT sector in Uganda has created widespread demand for IT products and services, like software and computer networks, as well as IT enabled services (ITES), like call centres, accounting and digitization services. Some research indicates that Uganda’s ITES market is expected to grow by 70% between 2013 and 2020.

As a result, Uganda has a good level of entry-level skills in IT and abundant resources for business process outsourcing. In this context, Ugandan SMEs in the IT&ITES industry have potential to grow and further internationalise.

NETHERLANDS TRUST FUND IV UGANDA

The Netherlands Trust Fund IV (NTF IV) Uganda project is part of the NTF IV programme and builds on the achievements of the project deployed in Uganda under NTF III, which took place between 2014 and 2017.

The NTF IV Uganda project is implemented by the UN/WTO International Trade Centre (ITC) hand in hand with its partners: the Centre for the Promotion of Imports from developing countries (CBI), The National Information Technology Authority-Uganda (NITA-U), The Alliance for Trade in Information-Technology and Services (ATIS) and the ICT Association of Uganda (ICTAU).
NTF IV Uganda aims at strengthening SMEs, and seeks to influence policy makers and regulators, Trade and Investment Support Institutions and private trade/business support providers, as well as international private sector market partners in creating a supportive environment for enterprises in IT and ITES. The project outcomes are the following:

1. Policy makers and regulators monitor and coordinate the implementation of the endorsed Sector Export Plan and Country Marketing Plan in the IT&ITES sector.
2. Trade & Investment Support Institution (ATIS, ICTAU) extend and improve their export-related services for IT&ITES businesses.
3. SME and start-up company owners/managers implement business decisions that raise their competitiveness.
4. Beneficiary companies and supported private sector associations develop international linkages and build partnerships.

**ABOUT NITA-U:**

The National Information Technology Authority-Uganda (NITA-U) is an autonomous statutory body established under the NITA-U Act 2009, to coordinate and regulate Information Technology services in Uganda. NITA-U is under the general supervision of the Ministry of ICT and National Guidance, and aims at transforming Uganda into a knowledge-based society by leveraging IT as a strategic resource to enhance government services, enrich businesses and empower citizens.

Website: [www.nita.go.ug](http://www.nita.go.ug)

**ABOUT ICTAU:**

ICT Association of Uganda works with the vision to contribute to Uganda’s Technological development by bringing organizations and key ICT Stakeholders under one body capable of supporting ICT research and advocacy for projects and policies concerning adoption and usage of ICTs by the underserved and unreached in Uganda. It aims at creating an effective network between all practitioners, researchers, policy makers, government and industry to facilitate cross-disciplinary collaboration in development informatics in Uganda.

Website: [www.ictau.ug](http://www.ictau.ug)

**ABOUT ATIS:**

The Alliance for Trade in Information-Technology and Services is a Trade & Investment Support Institution based in Uganda and focuses on the non-traditional services development and export. The current coverage includes Information Technology products and services as well as all other IT Enabled Services. With a vision to make Uganda among the top 3 outsourcing destinations in the world, ATIS engages to give their members access to international and public sector markets through information, capacity building, partnership and trade.

Website: [www.atis.ug](http://www.atis.ug)
The National Information Technology Authority (NITA) of Uganda is keen to ensure sustainable development in Uganda through strategic and tactical support to the IT and IT Enabled Services sectors through Business Process Outsourcing (BPO). With the setup of Industry specific supporting infrastructure like the IT Parks, Software Incubation Centers across the country, coupled with a well networked fibre-optic backbone network access to Internet is now guaranteed.

ITC presents a complimentary opportunity through providing technical assistance to our SME’s and start-ups to be able to utilize the infrastructure that we have put in place to develop their export potential, given the highly skilled and available labour force present in Uganda, the SME’s only need to be catalysed and exposed to potential markets for the economy to grow substantially.

I take this opportunity and pleasure to once again work with International Trade Centre (ITC) on the NTF IV project that presents synergies to government and benefits to Ugandan SMEs and Start-Ups engaged in IT & ITES. With the NTF IV project, we look forward to improving our ICT services export competitiveness which will enable companies explore and acquire new business in the global IT services market. Looking at the focus areas identified for the project, I see jobs created for the youths and huge improvements in business supporting environment that will with no doubt guarantee sustainability of all that will have been achieved under NTF IV project.

On behalf of Government of Uganda and on behalf of National Information Technology Authority – Uganda (NITA-U) and on behalf of all NTF IV implementing partners, I encourage the SME’s and start-ups to embrace this project.
The ICT Association of Uganda is a multi-stakeholder initiative formed by private individuals from Uganda, with the vision of providing professional guidance to individuals and organizations in the private sector, as well as offering advisory services to government on policy-based issues.

The Association will conduct and disseminate research and the advocacy and establishment of projects and policies concerning the adoption and usage of development informatics in Uganda. Development informatics refers to appropriate design, localization, development, implementation and usage of information and communication technologies (ICTs) to achieve development goals.

The primary goal of the ICT Association of Uganda will be to extend the reach and benefits of the use of ICTs to all sectors and facets of Uganda through professionalism. To achieve this, the Association will establish research and development projects of relevance to the developmental needs of the country.

Through partnerships with leading education institutions such as Makerere University’s College of Computing and Information Sciences, among other ICT related institutions, the Association will support research activities and projects related to development informatics in both private and public sector agencies in Uganda.

The ICT Association of Uganda seeks to become the foremost and largest forum for ICT practitioners, managers, researchers and policy makers to share their knowledge and experience on the technology, adoption, localization, management and policy of development informatics in Uganda.
The Alliance for Trade in Information-Technology and Services (ATIS) is a Trade & Investment Support Institution (TISI) based in Uganda and focuses on the non-traditional services development and export. The current coverage includes Information Technology (IT) products and services as well as all other IT Enabled Services (ITES).

The ATIS mission is a commitment to its members to organize and give them access to international and public sector markets. The ATIS will facilitate the members to become more competitive in the International market by facilitating information, capacity building, partnership and trade. Member companies will be modelled, facilitated and synchronized to enable them win, and execute and manage international contracts both as a team and as individuals companies.

For more information: http://atis.ug
CENTRE FOR THE PROMOTION OF IMPORTS FROM DEVELOPING COUNTRIES - CBI

WHO ARE WE?

CBI (Centre for the Promotion of Imports from developing countries) is part of the Netherlands Enterprise Agency, funded by the Netherlands Ministry of Foreign Affairs. The mission of CBI is to connect Small and Medium Sized Enterprises (SMEs) in developing countries to the European market and thereby contribute to sustainable and inclusive economic growth.

CBI does so by implementing 3-5 year projects in a specific export value chain (VC) in a specific country, focusing on seizing opportunities for exports to Europe and tackling obstacles that hamper or hinder these exports. They are integrated projects, meaning they involve both SME exporters and the enabling environment.

WHAT DO WE DO?

The CBI’s mission is to contribute to sustainable economic development in developing countries through the expansion of exports from these countries. Over the last 40 years, we have opened the doors of European trade to thousands of exporters in developing countries. Our role as a knowledge broker is characterised by us working closely with our network. We offer and work with an integrated approach to sustainable economic development.

Furthermore, all of our programmes are based on CSR. The focus of the CBI is on an important link in the export value chain. We offer an integrated, needs-driven approach to both exporters as well as their business support organisations (BSOs) and governmental authorities. We focus on the link between producing exporters and European buyers. We contribute to strengthening the competitive position of exporters sustainably, assisting them in trading on the European markets.

For more information, please go to www.cbi.eu
The International Trade Centre (ITC) is the joint agency of the World Trade Organization and the United Nations. It is the only development agency that is fully dedicated to supporting the internationalization of small and medium-sized enterprises (SMEs). This means that the agency enables SMEs in developing and transition economies to become more competitive and connect to international markets for trade and investment, thus raising incomes and creating job opportunities, especially for women, young people, and poor communities.

ITC works closely with governments as well as institutional and private sector partners in developing countries across its six focus areas:
1. Providing Trade and Market Intelligence.
5. Promoting and Mainstreaming Inclusive and Green Trade.
6. Supporting Regional Economic Integration and South-South Links.

ITC mission is to foster inclusive and sustainable economic development, and contribute to achieving the United Nations Global Goals for Sustainable Development. ITC works towards creating ‘trade impact for good’.

NETHERLANDS TRUST FUND IV PROGRAMME

The Netherlands Trust Fund IV Programme (NTF IV) is a partnership between ITC and the Ministry for Foreign Affairs of The Netherlands, which was signed in September 2017 in close collaboration with the Dutch Centre for the Promotion of Imports from Developing Countries (CBI). NTF IV aims to enhance export competitiveness of selected sectors in selected countries through an integrated approach to sector competitiveness built around one outcome – generation of export revenues - and the four following intermediate outcomes:

1. Validated plan for sector and enterprise development in place.
2. Export capacity of male and female owned SMEs increased sustainably.
3. Capacity of trade & investment support institutions improved in providing sector development support services to SMEs along the sector value chain.

The projects under the programme are:
1. Senegal: Development of the IT and IT Enabled Services (ITES) sector.
2. Uganda: development of the IT and IT Enabled Services (ITES) sector.
3. Myanmar: Consolidation of Kayah state tourism and extension to Tanintharyi.

For more information, please go to www.intracen.org/ntf4
3D SERVICES LIMITED

We have been in the business of tracking people, vehicles and goods in transit since 2010. We are experts in car tracking, fleet management, fuel monitoring and field staff surveillance.

We offer solutions for motor cycles, cars, van, pickups, light trucks, heavy goods vehicle, earth moving equipment, agricultural tractors, generators, school children, corporate employees and lone workers. We source, integrate and customize cutting edge technology solutions from Africa, Europe, the Americas and Asia. We serve customers in Uganda, Kenya and Rwanda.

CEO OF COMPANY:
Tim Mwandha

Website: www.3dservices.co.ug
Business Contact Telephone Number: +256 393 266 333
Email: timothy@3dservices.co.ug
Address: Plot 1115, Bukoto - Kisaasi Road, Kampala
Year of Establishment: 2010
Legal status: Private Ltd

MEMBERSHIPS:
Alliance of Trade in IT and Services (ATIS), ICT Association of Uganda (ICTAU), Uganda Business Process Outsourcing Associations (UBPOA), The National Information Technology Authority-Uganda (NITA-U)
HUMAN RESOURCE

Total staff: 30
Total IT staff: 5
Project Operation Managers: 6
Analysts: 2
Administrators: 4

EXPERTISE

Areas of expertise:
- Business Process Outsourcing (BPO)

Industry Verticals:
- Port, Logistics & Transport

BPO-specific, documented, client tested skills:
- Administrative services (back-office services)

EXPORT EXPERIENCE

Export Experience (years): 1
Export destinations: Kenya and Rwanda

MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years:
- CEBIT, Germany, 2016 / GITEX, Dubai 2017

Trade fairs/B2B events visited in Uganda during the past 2 years:
- UMA

INFRASTRUCTURE & EQUIPMENT

Office Space: 120
Number of PCs: 30
Connectivity: Wired Broadband
AKORION COMPANY LTD

Akorion is an ag-tech company digitising the agricultural value chain to provide better production and marketing services such as; garden geo mapping, access to finance, soil testing, genuine agro inputs, markets to farmers and other agribusiness through EzyAgric mobile app.

CEO OF COMPANY:
William Luyinda, co-founder and CEO, williamluyinda@akorion.com, +256701865142.

Website: https://akorion.com/
Business Contact Telephone Number: +256 392 000 374
Email: info@akorion.com
Address: Interservice tower, Plot 33 Lumumba Avenue, Nakasero.
Other contacts:
Esther Karwera, CBDO
estherkarwera@akorion.com, +256 704 869 000
Year of Establishment: 2015
Legal status: Private Ltd

HUMAN RESOURCE

Total staff: 15
Total IT staff: 5
Project Operation Managers: 1
Analysts: 1
Administrators: 1
Software Programmers/Engineers: 4

LinkedIn: https://www.linkedin.com/company/akorion-company-limited/
YouTube: https://www.youtube.com/channel/UCf7BMMJ4ExTN3CZRTu-ikPg
**Export Experience**

Export Experience (years): 2  
Export destinations:  
United States of America.  
Offshoring Value Proposition:  
Akorion Company LTD is an agtech company registered in 2015 digitizing the agricultural value chain.

Akorion, through EzyAgric and the agent network, provides last mile agricultural service delivery and digital traceability of the smallholder and large scale farmers.

Through EzyAgric, Akorion is creating endless farming possibilities by connecting agricultural market ecosystem players into a one-stop centre for all agricultural products and services.

Currently, Akorion provides services in Uganda to over 60,000 farmers, 33 farmer groups, 15 input suppliers, 2 financial institutions and 5 off takers.

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**Marketing & Sales**

Trade fairs/B2B events visited abroad during the past 2 years:  
Trade fairs/ B2B events visited in Uganda during the past 2 years:  

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**Expertise**

Areas of expertise:  
Digitization of the agriculture ecosystem, financial inclusion in agriculture and Agriculture Business Intelligence

Technology Profile & Skills:  

Industry Verticals:  
Agriculture and Environment, Finance and Banking and Insurance
BDE CONSULT LTD

BDE consults is an ICT/IT Enabled Services Company initiated with a focus on ICT Research and later blooming into Business Process Outsourcing services and training as well as management of ICT events.

The aim is to cause development through information, enhancing skills and competencies within companies and organizations with a special focus on Small and Medium Enterprises (SMEs), women, youth and government employees.

BDE services respond to the prevailing need for institutional development in East Africa and Africa as a whole. Thus operates with a team of consultants with the necessary expertise and uses ICT to efficiently and effectively execute its work.

CEO OF COMPANY:
Natalie Kimbugwe

Website: www.bdeconsults.com
Business Contact Telephone Number: +256 392 907 857
Email: nkimbugwe@bdeconsults.com
Address: Parliament Avenue, IAC, Kampala
Year of Establishment: 2009
Legal status: Private Ltd

MEMBERSHIPS:

Alliance of Trade in IT and Services (ATIS), ICT Association of Uganda (ICTAU), Uganda Business Process Outsourcing Associations (UBPOA), The National Information Technology Authority-Uganda (NITA-U)
HUMAN RESOURCE

Total staff: 11
Total IT staff: 5

INFRASTRUCTURE & EQUIPMENT

Office Space: Three rooms of approximately, 40 sq ft, 150 sq ft and 200 sq ft respectively
Number of PCs: 61
Connectivity: Fibre

MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years: Trade Fair, Beijing-China 2017,
She trades event, Sao Paulo-Brazil 2016, East Africa Com, Kenya 2017.
Trade fairs/ B2B events visited in Uganda during the past 2 years: Transport and Insurance Expo - 2017, CIO East Africa 2017,
SITA Event 2016

EXPORT EXPERIENCE

Export Experience (years): 6
Export destinations: Canada
Offshoring Value Proposition:
BDE Consults offers ICT Research, BPO Services and training, and ICT Events management, which helps Companies, Individuals, and Organisations who want to achieve business, development and economic goals by managing their data and formulating ICT related solutions to increase on organizational productivity and efficiency.

PRICING

Sales price per man-hour:
BPO Processes: 2.5 -15 USD
Consultancies: 50 - 300 USD

EXPERTISE

Areas of expertise:
Research, Training, Events, Project Management, Business Process Outsourcing (BPO)

Technology Profile & Skills:
(ICT Training and Project Management, Business Process Outsourcing (BPO)

Industry Verticals:
Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors), Port, Logistics & Transport, Private sector

BPO-specific, documented, client tested skills:
Surveys, Evaluations, Data entry, proof reading, research

Twitter: @BDEConsults
Facebook: @bdeconsults
CAYMAN CONSULTS LIMITED

Cayman Consults is a limited liability company established in 2000 with a vision to excel in Business Process Outsourcing solutions. We currently offer call centre, Payroll outsourcing and Financial services to clients in Uganda and the Diaspora.

We are a member of the Alliance of Trade in IT and Services. We are also a member of the Uganda Business Process Outsourcing Association. Cayman Consults has a clear focus to become a globally recognized leader in providing BPO services to help each of our clients optimally meet their business goals.

CEO OF COMPANY:
Abubaker Luwaga

Website: www.cayman-consults.com
Business Contact Telephone Number: +256 407 720 110
Email: abu.luwaga@cayman-consults.com
Address: Plot 78,Kira Road 4th Floor Media Plaza, Kampala
Year of Establishment: 2000
Legal status: Private Ltd

MEMBERSHIPS:
Alliance of Trade in IT and Services (ATIS), Uganda Business Process Outsourcing Associations (UBPOA)

HUMAN RESOURCE
Total staff: 381
Total IT staff: 2
Project Operation Managers: 2
$ EXPORT EXPERIENCE

Export Experience (years): 13 years of Export Experience in BPO
Export destinations: Kenya, Uganda, Mali, Congo, USA, India

Offshoring Value Proposition:
Cayman Consults is a Business Process Outsourcing Company with 13 years of experience in Call centre Services, Pay Roll Processing and E-Commerce Solutions. We have developed ingenuity in offering lean solutions that are not only Cost effective and efficient but also scalable to meet the needs of our clients.

Our Service offering and specialty has focussed us on:
- Payroll Outsourcing including Staff sourcing, Contracting, On board support, Time Sheet management and Payroll processing
- Call Centre Services including Inbound and Out bound Services
- E-commerce Services Including Mobile Phone based Money Transfer Services, and online Shopping and delivery.

PRICING

Sales price per man-hour / Call Centre Services / Inbound Services: 5 USD per hour.
Call Centre Services / Outbound Services: 6 USD per hour plus call cost charges.
Money Transfer Service: 5% of amount transferred
Payroll Outsourcing: 5 USD per man day worked of timesheet processed.

Facebook:
https://www.facebook.com/ManguManguUG/

INFRASTRUCTURE & EQUIPMENT

Office Space: 120 sp metres
Number of PCs: 30
Connectivity: Wired Broadband

EXPERTISE

Areas of expertise:
- Business Process Outsourcing (BPO)

Industry Verticals:
- Finance, Banking & Insurance

BPO-specific, documented, client tested skills:
- Contact center services
ClinicMaster International is a systems integration and software development company responsible for the development and support of ClinicMaster Software.

ClinicMaster is an integrated health information management and medical billing system that automates patient’s transactions in the hospital or clinic on a visit basis and daily procedures. ClinicMaster is used by over 90 Hospitals and Clinics in Uganda, Kenya and South Sudan.

CEO OF COMPANY:
Wilson Kutegeka

Website: http://www.clinicmaster.net/
Business Contact Telephone Number: +256 772 609 113 and +256 392 000 158
Email: wilson.kutegeka@clinicmaster.net
Address: Plot 83 Bukoto Street, Kamwokya-Kampala
Year of Establishment: 2013
Legal status: Private Ltd

MEMBERSHIPS:

Alliance of Trade in IT and Services (ATIS), ICT Association of Uganda (ICTAU), Uganda Business Process Outsourcing Associations (UBPOA), The National Information Technology Authority-Uganda (NITA-U), Uganda Export Promotion Board (UEPB), Uganda Investors

LinkedIn: https://www.linkedin.com/in/clinicmaster
YouTube: https://www.youtube.com/user/clinicmastersoftware
HUMAN RESOURCE

Total staff: 16
Total IT staff: 11
Project Operation Managers: 3
Analysts: 11
Administrators: 8
Software Programmers/Engineers: 6

INFRASRACTURE & EQUIPMENT

Office Space: 15 x 15 sq ft
Number of PCs: 11
Connectivity: Wired Broadband

EXPORT EXPERIENCE

Export Experience (years): 5
Export destinations: South Sudan and Kenya.
Offshoring Value Proposition:
ClinicMaster International is an ISO 9001:2008 Certified Company.
ClinicMaster is an integrated health information management and medical billing system that automates transactions in the hospital or clinic on a patients’ visit basis and daily procedures. It’s currently used by over 90 hospitals and clinics in Uganda, Kenya and South Sudan.

EXPERTISE

Areas of expertise:
- Mobile services and applications development, Customized Software Development

Technology Profile & Skills:
- .net, asp, css, javascript, C#, Windows mobile

Industry Verticals:
- Medical, Health Care & Pharmaceuticals

PRICING

Sales price per man-hour: 496 USD
Crystal Clear Software Ltd was established in 1998 and is an ISO 9001:2008 Certified company for Quality Management Systems. Crystal Clear Software is the developer of Loan Performer, the Number One software for the micro-finance industry.

Our mission is to provide the Microfinance industry with a management information system that is rich in features, user-friendly, and affordable. With this we hope to make the Microfinance industry more efficient and - indirectly – we hope to contribute to poverty alleviation.

CEO OF COMPANY:
Hans Verkoijen,
e-mail: verkoyen@imul.com, mob: +256 752 694 074

Website: www.loanperformer.com
Business Contact Telephone Number: +256 414 231 739
Email: verkoyen@imul.com
Address: P.O.Box 7463 Kampala
Year of Establishment: 1998
Legal status: Private Ltd

PRICING
Sales price per man-hour: 30 USD
HUMAN RESOURCE

Total staff: 27
Total IT staff: 14
Project Operation Managers: 7
Analysts: 4
Administrators: 5
Software Programmers: 14

EXPORT EXPERIENCE

Export Experience (years): 20
Export destinations: 50 countries but 80% in Africa

Offshoring Value Proposition:
Crystal Clear Software Ltd is an ISO 9001:2008 Certified company for Quality Management Systems. Crystal Clear Software is the developer of Loan Performer, the Number One software for the micro-finance industry. We provide the Microfinance industry with a management information system that is rich in features, user-friendly and affordable. Loan Performer is a brand name in the microfinance industry.

INFRASTRUCTURE & EQUIPMENT

Office Space: 173
Number of PCs: 40
Connectivity: Wired Broadband

MARKETING & SALES

Trade fairs / B2B events visited abroad during the past 2 years:

EXPERTISE

Areas of expertise:

Mobile services and applications development, Embedded Software Development

Technology Profile & Skills:

.NET, javascript, MS SQL, PHP, C#, web apps

Industry Verticals:

Finance, Banking & Insurance, Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors)

Twitter: Loan_Performer
Facebook: @CrystalClearSoftwareLtd
LinkedIn: https://www.linkedin.com/in/hans-verkoijen-5069bbb
Data Care is an ISO 9001:2008 IT Consultancy firm that was established in July, 2006 to provide solutions in software development, data management, customized trainings, business process re-engineering, technology strategies and system audits. Our I.T Products are offered as Software as a Service (SAAS) or can be installed on clients computers (Web or Mobile, Cloud). We also offer I.T services through customised training, Quality Assurance and Business Process re-engineering.

The I.T-enabled services we offer include back office and helpdesk. As part of our community responsibility we offer pro bono Services to the Government of Uganda in IT Policy and Standards Development, Internship training in partnerships with Universities in Uganda.

Our Anchor Product is PROMISE ERP that automates the work places workflows. The ERP covers the Human Resource Processes; Procurement Processes; Contracts Management Finance Management, Customer Care, Surveys and Business Intelligence. The workflow engine has been customised to serve industries like Electronic Medical Records, Point of Sale and Case Management Systems.

CEO OF COMPANY:
Patrick Kagenda, +256 752 463 808

Website: www.dcareug.com
Business Contact Telephone Number:
+256 753 272 456, +256 312 512 246
Email: pkagenda@dcareug.com
Address: Plot 1869, Rainbow Rise, Naalya Kira Lane, Wakiso Uganda

LinkedIn: https://www.linkedin.com/company/data-care-uganda/
Whatsapp: +256-753-272-456

Year of Establishment: 2006
Legal status: Private Ltd

MEMBERSHIPS:
Alliance of Trade in IT and Services (ATIS), The National Information Technology Authority-Uganda (NITA-U), Uganda Export Promotion Board (UEPB), Uganda Investment Authority (UIA), Applied for membership to NITA-U/ATIS/Other
HUMAN RESOURCE

Total staff: 15
Total IT staff: 10
Project Operation Managers: 2
Analysts: 2
Administrators: 2
Software Programmers/Engineers: 6

EXPORT EXPERIENCE

Export Experience (years): 5
Export destinations: USA, Kenya
Offshoring Value Proposition:
Data Care is an ISO 9001:2008 certified IT Consultancy firm established in July, 2006 to provide solutions in software development, data management, customized trainings, business process re-engineering, technology strategies and system audits.

INFRASTRUCTURE & EQUIPMENT

Office Space: 20000
Number of PCs: 25
Connectivity: Mobile Internet

MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years: NFT 3 in Switzerland in 2016

EXPERTISE

Areas of expertise:
Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Big Data and Business Intelligence, Business Process Outsourcing (BPO)

Technology Profile & Skills:
.net, asp, ajax, java, ms sql, C#, Android, iOS, Windows mobile

Industry Verticals:
Agriculture & Environment, Medical, Health Care & Pharmaceuticals, Non-Profit (International organizations, NGOs, Donors)

Certifications: ISO 9001:2008

PRICING

Sales price per man-hour: 70 USD

Facebook: https://www.facebook.com/dcareug/
Twitter: https://twitter.com/Dcareug
EXQUISITE SOLUTION LIMITED

We are an IT-enabled services company offering Call Center solutions, Human Resources Outsourcing, and Conference Interpretation services. We drive client sales, conduct market and customer satisfaction surveys as well as support client customer service and boost customer experience. Our HR solutions include Recruitment and Selection; Training and Personal development; Team Building, Manpower services outsourcing – including payroll management; as well as general Human Resource consulting.

We are pioneer providers of professional simultaneous interpretation at conferences as well as translation and transcription services for the Legal, Medical, Diplomatic and Commercial sectors. We serve telecom, banking, logistics and manufacturing sectors across the region.

CEO OF COMPANY:
Mr. Ebraheem Ssali,
ebraheem@exquisitesolution.com, +256 757 767 003

Website: www.exquisitesolution.com
Business Contact Telephone Number: +256 703 767 001
Address: Plot 157, Kira Road, P.O.Box 16128, Wandegeya, Kampala
Other contacts:
Mr. Kasoma Abdul, Business Director,
abdul@exquisitesolution.com, +256 703 767 000
Year of Establishment: 2006
Legal status: Private Ltd

MEMBERSHIPS:
Uganda Business Process Outsourcing Associations (UBPOA),
Uganda Investment Authority (UIA)

LinkedIn:
Exquisite Solution Limited
HUMAN RESOURCE

Total staff: 280
Total IT staff: 26

INFRASTRUCTURE & EQUIPMENT

Office Space: 8068
Number of PCs: 45
Connectivity: Wired Broadband

MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years:
International Trade Conference, China 2016

PRICING

Sales price per man-hour:
Inbound - 5 USD
Outbound - 6 USD

EXPORT EXPERIENCE

Offshoring Value Proposition:
Exquisite Solution is a Business Process Outsourcing Company offering a wide scope of professional services. We offer Human Resource consulting and payroll Management services, Admin support services, Executive search, Corporate and Personal Development Training, HR Compliance Audits, among others.

As an ISO 9001:2015 implementing organization, we offer outsourced professional solutions across every stage of the customer’s journey. With over 10 years experience, we have worked with various clients across the region including but not limited to Total Uganda, Airtel, MTN, CITI Bank, Eco Bank, Century Bottling Company and New Vision Printing and publishing.

EXPERTISE

Areas of expertise:
- Big Data and Business Intelligence
- Business Process Outsourcing (BPO)
- Outbound Campaigns
- Data Capture and Data Entry
- Data Processing
- Image Capture
- Customer Billing

Industry Verticals:
- Finance, Banking & Insurance
- Telecommunications
- Port, Logistics & Transport

BPO-specific, documented, client tested skills:
- Contact center services

Certifications: ISO 9001

Facebook: Exquisite Solution Ltd
Twitter: @ExquisiteUganda
HOSTALITE LTD

Hostalite offers website hosting, domain name registration and website design under one roof. Benefit from our secure and reliable data center in the USA with a 99% uptime guarantee at subsidized local pricing.

Hostalite provides businesses and organizations with professionally designed, mobile responsive websites hosted on highly effective and secure servers Hostalite offers at affordable prices.

To date, the company has expanded its operations to software development through introduction of CINNAMON ERP. Whose modules like CINNAMON Workflow, An Electronic Document management and workflow solution, with intelligence that transforms manual, disconnected processes into dynamic, streamlined and automated workflows.

CEO OF COMPANY:
Dickson Mushabe,
dmushabe@hostalite.com, +256 751 045 607

Website: www.hostalite.com
Business Contact Telephone Number: +256 414 690 538
Email: dmushabe@hostalite.com
Address: Hostalite House, Plot 428 Kira Lane Naalya estate
Other contacts: dmushabe@hostalite.com
Year of Establishment: 2009
Legal status: Private Ltd

MEMBERSHIPS:
Alliance of Trade in IT and Services (ATIS), ICT Association of Uganda (ICTAU), Uganda Business Process Outsourcing Associations (UBPOA)

LinkedIn:
https://www.linkedin.com/company/hostalite-ltd/

YouTube:
https://www.youtube.com/channel/UCziW1Rw3FT1pM0O--Q6wh8A
HUMAN RESOURCE

Total staff: 16
Total IT staff: 10
Project Operation Managers: 2
Analysts: 1
Administrators: 1
Software Programmers/Engineers: 2

EXPORT EXPERIENCE

Export Experience (years): 1
Export destinations: Zambia

Offshoring Value Proposition:
Hostalite is a customer-success driven company; we deliver most reliable, cost effective and secure Website hosting, Design and domain name registration through Data centre in the USA at subsidized local pricing.

To date, the company has expanded its operations to Software development with IT products under a Brand name CINNAMON offered as Software as a Service (SAAS).

INFRASTRUCTURE & EQUIPMENT

Office Space: 4843.76
Number of PCs: 17
Connectivity: Wired Broadband

MARKETING & SALES

Trade fairs/ B2B events visited abroad during the past 2 years: CIFTIS

PRICING

Sales price per man-hour: 50 USD

EXPERTISE

Areas of expertise:
Customized Software Development, Website Design

Technology Profile & Skills:
.net, asp, c/c++, css, flash, JSP, javascript, java, open-source CMS (joomla, drupal, typo3), ms sql, mysql, php, python, xhtml, xml, C#, Sharepoint, Amazon Web Services, Azure, Android, iOS

Industry Verticals:
Finance, Banking & Insurance, Non-Profit (International organizations, NGOs, Donors), SMEs

Facebook: @Hostalite
Twitter: @Hostalite
Infinity Computers and Communications Company LTD (i3C) is a Ugandan Information Technology and Communications (ICT) company with over 20 years of operations. We have good competences in the design of web applications and hosting, Mobile Apps, Domain Name Registration, and implementation of Voice Over IP (VoIP) Telephony solution for BPO companies; Enterprise web solutions; IT Support for Remote clients and such similar connectivity needs. i3C’s Technical Help-Desk & Call Center serves over 1000 local and overseas clients each day resolving technical queries and responding to enquiries of incidents each day.

Our Domain Registration business for the .ug Domain alone has a client base of close to 30,000 and is one of the largest on the Africa continent. We have successfully implemented complex ICT solutions for governments, corporate clients and NGOs in East & Central Africa sub-region including international organizations such as USAID, UNEP, UNDP, the World Bank and IDRC. We have in the recent years diversified into Telecom Infrastructure installation and maintenance that includes end-to-end fiber optic and GSM for Mobile Telephony networks. We have strategic relationship global players who include Huawei Technologies of Chine and IBM of the USA.

CEO OF COMPANY:
Charles Musisi

Website: http://www.i3c.co.ug
Business Contact Telephone Number: +256 312 301 800
Email: cmusisi@i3c.co.ug
Address: Plot 6B Windsor Loop,
Kitante - Kampala

Year of Establishment: 1999
Legal status: Private Ltd

MEMBERSHIPS:
ICT Association of Uganda (ICTAU),
Uganda Business Process Outsourcing Associations (UBPOA), The National Information Technology Authority-Uganda (NITA-U)

PRICING
Sales price per man-hour:
10 - 50 USD
**HUMAN RESOURCE**

Total staff: 200  
Total IT staff: 70  
Project Operation Managers: 10  
Analysts: 5  
Administrators: 20  
Software Programmers: 20

**INFRASTRUCTURE & EQUIPMENT**

Office Space: 200  
Number of PCs: 70  
Connectivity: Wired Broadband, Mobile Internet (2.5G or more), Wireless Broadband (Wimax)

**EXPORT EXPERIENCE**

Export Experience (years): 10  
Export destinations: UK, Germany, Japan, USA, Kenya, Rwanda, Burundi and Tanzania

**EXPERTISE**

Areas of expertise:  
- Web Applications, Customized Software Development

Technology Profile & Skills:  
- ajax, c/c++, css, dhtml, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, php, perl/cgi, python, xhtml, xml, C#, Objective C, Unix, Linux, Ruby on Rails, CodeIgniter, Wordpress, Android, iOS

Industry Verticals:  
- Government (civil, military) - local, national, Telecommunications

BPO-specific, documented, client tested skills:  
- Administrative services (back-office services)

**MARKETING & SALES**

Trade fairs / B2B events visited abroad during the past 2 years:  
CIO100 Awards and Symposium - Nairobi Kenya - 2016  
Trade fairs / B2B events visited in Uganda during the past 2 years:  
Expo 2015 by BDE Consults in 2015, Expo 2017 by BDE Consults in 2017
Jentroy is an expert systems development company providing enterprise application development & software maintenance services to customers. Since 2014, we have been developing software on a work-for-hire basis, implementing complex desktop, web, mobile and Business Intelligence solutions for companies of all sizes.

We’re the software company that other tech companies hire to solve their toughest problems. We are constantly researching the market, making sure that the services we provide to you are at the forefront of innovation. Most importantly, we want our clients to feel that we are their true partner, taking away their development & maintenance headaches so that they can focus on their business.

If you want to innovate through technology, talk to us!

CEO OF COMPANY:
Seguya Ronald Chris,
256-782-746891, chris@jentroy.com

Website: http://www.jentroy.com
Business Contact Telephone Number: +256 414 680 469
Address: Plot 401/402 Bombo Road, Kampala - Basiima Building (Opp. Fuelex)
Year of Establishment: 2014
Legal status: Private Ltd

Pricing
Sales price per man-hour: 45 USD

Infrastructure & Equipment
Office Space: 185.14
Number of PCs: 10
Connectivity: Wireless
Broadband (Wimax)
$ EXPORT EXPERIENCE

Export Experience (years): 2
Export destinations: Rwanda
Export revenue for the past 3 year:
2017 / Rwanda / 2,000 / 2016
Rwanda / 1,100
Offshoring Value Proposition:
We are looking to growing exports
to up-to at least 8% of our total annual sales.

We majorly want to focus on Systems Integration, Ecommerce and Business Intelligence solutions for the Southern part of Africa and consider customized development for South Sudan, given the state of the ICT sector at the moment.

We are looking to growing exports to up-to at least 15% of our total annual sales. We majorly want to focus on Systems Integration, E-commerce, Blockchain, Cloud Services and Business Intelligence solutions for the International market.

EXPERTISE

Areas of expertise:

Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Big Data and Business Intelligence Finance, Banking & Insurance, Government (civil, military) - local, national, Fashion & Retail/Wholesale/Distribution, Non-Profit (International organizations, NGOs, Donors), Education, Port, Logistics & Transport

Technology Profile & Skills:

.net, asp, ajax, css, javascript, java, open-source CMS (joomla, drupal, typo3..), ms sql, mysql, oracle, php, perl/cgi, python, vb, xhtml, xml, C#, Sharepoint, Linux, Amazon Web Services, laravel, CodeIgniter, Wordpress, Github, Node.js, Angular, Bootstrap

Industry Verticals:

Android, Windows mobile, Cross-platform (Android, iOS, Windows)

MARKETING & SALES

Trade fairs/B2B events visited abroad during the past 2 years:
None
Trade fairs/B2B events visited in Uganda: None
Marketing Activities: Website, Facebook, LinkedIn, Twitter

HUMAN RESOURCE

Total staff: 8
Total IT staff: 5
Project Operation Managers: 2
Analysts: 2
Administrators: 1
Software Programmers: 5

Blog:
http://jentroy.com/blog
MunuTech is a BPO company that creates business value for service focused companies operating in time critical industries that have high levels of customer interaction. Through our contact center, data entry & management, IaaS and IT Support services, we can increase business agility, speed to growth, and reduce costs (CapEx & OpEx) in a controlled environment.

From MunuTech, a company stands to gain higher levels of efficiency and customer loyalty. MunuTech is 100% Ugandan and privately owned. At the heart of it all, we work towards improving livelihoods and skills of youth in Uganda through provision of income generating services

**CEO OF COMPANY:**
Felix Clive Arim, 
fcarim@munutech.com, +256 759 988 444

**Website:** www.munutech.com  
**Business Contact Telephone Number:** +256 200 513 400  
**Address:** Plot 42 Lugogo By Pass, Kampala, Uganda  
**Other contacts:**  
David Sabiiti, Director,  
dpsabiiti@munutech.com, +256 752 755 812  
**Year of Establishment:** 2012  
**Legal status:** Private Ltd

**MEMBERSHIPS:**
Alliance of Trade in IT and Services (ATIS), Uganda Business Process Outsourcing Associations (UBPOA), Uganda Investment Authority (UIA),  
Applied for membership to NITA-U / ATIS, Contact Centre World
**Export Experience**

Export Experience: 8 months  
Export destinations: North America (Canada and USA), Europe (Netherlands, Germany and United Kingdom) and Australia  
Offshoring Value Proposition:  
**Supported speed to growth.** Our on-demand pre-established infrastructure allows teams focus on core competency value creation.

**Business agility.** Our services are available on demand with minimal integration impact availing the company with the flexibility and balance needed to respond to changes in the internal and external business environment.

**Cost reduction.** We invest in requirements for service provision so CapEx is eliminated and OpEx is greatly reduced.

**Expense**

**Human Resource**

Total staff: 52  
Total IT staff: 4  
Project Operation Managers: 1  
Analysts: 1  
Administrators: 1  
Software Programmers/Engineers: 0  
Employees involved in BPO activities: 26

**Infrastructure & Equipment**

Office Space: 2045.14  
Number of PCs: 45  
Connectivity: Fibre

**Pricing**

Sales price per man-hour:  
Technical: USD 6.55 - 15.60  
Non technical: USD 2.83 - 7.30

**Expertise**

Areas of expertise:  
Website Design, Business Process Outsourcing (BPO)

Technology Profile & Skills:  
css, dhtml, javascript, ms sql, C#

Industry Verticals:  
BPO and BPO-specific, documented and client tested skills: Transcription

Certifications: ISO 9001 2015

**WhatsApp:** +256 777 172113
Since 2005, our vision has been a commitment to making a distinctive contribution in our society through the relevant solutions we offer. It’s with this in mind, that we launched NFT Mawazo Innovation Hub (www.nftmawazo.com) established to support emerging next generation ICT businesses through accelerated technology commercialisation of their IT-enabled solutions.

CEO OF COMPANY:
Mr. Badru Ntege,
badru.ntege@nftconsult.com, +256 772 712 088

Website: www.nftconsult.com
Business Contact Telephone Number: +256 (0) 312 227 700
Address: Plot 593, Off Muganzi Awongererwa Road, Makerere, Kampala.
Other contacts:
Mrs. Elizabeth Ntege, Group Director,
elizabeth.ntege@nftconsult.com, +256 (0) 772712089
Year of Establishment: 2005
Legal status: Private Ltd

MEMBERSHIPS:
ICT Association of Uganda (ICTAU), Uganda Business Process Outsourcing Associations (UBPOA), The National Information Technology Authority-Uganda (NITA-U), Uganda Investment Authority (UIA), PSFU
EXPERIENCE

Export Experience (years): 12
Export destinations: East Africa, Asia and Africa
Company revenue: USD 10M (Uganda)
Export revenue for the past 3 year: USD 500K

Offshoring Value Proposition:
Our model enables our clients enjoy cost savings that come with outsourcing some of their non-core services online ably supported by our a database of internationally qualified personnel.

RESOURCE

Total staff: 39
Total IT staff: 5
Project Operation Managers: 3
Analysts: 2
Administrators: 2

MARKETING & SALES

Trade fairs / B2B events visited abroad during the past 2 years:
Trade fairs / B2B events visited in Uganda during the past 2 years: UBPO expo

EXPERTISE

BPO-specific, documented, client tested skills:
Contact center services
Industry Verticals:
Finance & Banking & IT & Telecommunications, Utility & Energy, Oil & Gas

Technology Profile & Skills:
.net, asp, ajax, c/c++, css, javascript, java, open-source CMS (joomla, drupal, typo3..), ms sql, mysql, php, xml, C#, Azure, Wordpress, Github, Node.js, Angular, Bootstrap, Bash Android
Areas of expertise:
Mobile services and applications development, Web Applications, Graphics Design/Image Processing, Customized Software Development, System Integration, Website Design, Cloud Solutions, Big Data and Business Intelligence, Business Process Outsourcing (BPO)

Certifications: Microsoft certified, CISCO

Twitter: @nftconsult
Facebook: NFT Consult Ltd
LinkedIn: NFT Consult
New Wave Technologies Ltd (NWT) is a leading regional technology solutions provider. Our focus is utilizing technology to provide convergence strategies that improve process efficiencies, infrastructure and other critical business operations. We develop bespoke web and mobile technology applications as well as enterprise in Software as a Service (SaaS).

**CEO OF COMPANY:**
Ash Luwambo,
aluwambo@nwt.ug, +256 784 000 808

**Website:** www.nwt.ug
**Business Contact Telephone Number:** +256 414 389 220
**Business Email:** info@nwt.ug
**Address:** 2nd Floor, Kamure Building, 128 Old Kira Road,
Bukoto Kampala, Uganda

**Other contacts:**
Eisah.K. Mayanja, Technical Director
emayanja@nwt.ug, +256 759 665 459

**Year of Establishment:** 2005
**Legal status:** Private Ltd

**MEMBERSHIPS:**
Alliance of Trade in IT and Services (ATIS)
HUMAN RESOURCE

Total staff: 13
Total IT staff: 8
Project Operation Managers: 1
Analysts: 2
Administrators: 1
Software Programmers/Engineers: 4

INFRASTRUCTURE & EQUIPMENT

Office Space: 1291
Number of PCs: 10
Connectivity: Wired Broadband

MARKETING & SALES

Trade fairs/B2B events visited in Uganda during the past 2 years:
ICT in Transport and Insurance Expo 2017 by BDE Consults, The 5th Microfinance and SME Exhibition 2017 Russia

EXPORT EXPERIENCE

Export Experience (years): 9
Export destinations: South Sudan, Kenya, Burundi, Sweden
Offshoring Value Proposition:
Our team command expertise in leveraging on existing internet and mobile technologies to provide cost effective and rapidly developed web and mobile applications to a wide range of local and offshore clients.

Our strength is to view each customer as unique, with individual business goals, budget requirements, time constraints and resources. We offer choices from an array of customized solutions that best fit each business need. And we keep getting better at it.

EXPERTISE

Areas of expertise:
Mobile services and applications development, Customized Software Development

Technology Profile & Skills:
ajax, css, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, php, python, Linux, Amazon Web Services, laravel, Salesforce, CodeIgniter, Wordpress, Github, Node.js, Angular, Mangodb, Bootstrap, Android, iOS, Windows mobile

Industry Verticals:
Government (civil, military) - local, national, Non-Profit (International organizations, NGOs, Donors), Tourism & travel

PRICING

Sales price per man-hour: 25 USD

Facebook: NWTUganda
Twitter: @nwtug
Neuwelt Uganda is a Ugandan based media & technology company specializing in Responsive Websites and Web Systems, Mobile Applications, Branding & Identity, Social Media Marketing & Presentation Design.

OUR APPROACH

We take time to understand our clients’ interests so as to reach the desired outcome. We are a leading systems integrator company known for providing clients with enterprise world class solutions addressing local business media and technological needs.

We embrace and complete challenging projects through employing an international knowledge and approach to tasks by laboring to research the latest trends in the industry so as to deliver undisputed products and services.

CEO OF COMPANY:
Isaac Neuwelt,
Director & UI/UX Developer, +256 706 656 921

Website: www.neuwelt.co
Business Contact Telephone Number: +256 414 699 338
Email: ineuwelt@neuwelt.co
Address: Plot 1852, Namanve Industrial Park
P.O.Box: 35722, Kampala, Uganda
Year of Establishment: 2015
Legal status: Public Ltd

LinkedIn: https://www.linkedin.com/company/neuweltuganda
YouTube: https://www.youtube.com/channel/UClO6pxJXUNNDiPToC6xkPYvnQ?view_as=subscriber

OTHER CONTACTS:
Ronald Abaasa Badaaki.
Operations Manager
abadaaki@neuwelt.co
+256 700 518 660
**EXCHANGE EXPERIENCE**

Export Experience (years): Less than a year.
Export destinations: Switzerland.
Offshoring Value Proposition: Neuwelt Uganda is based on our sheer business model, we balance creativity and enterprise solution with ensuring a great service and support for our clients’ software projects, mobile applications, web & desktop applications development, corporate branding and social media management.

**EXPERTISE**

Areas of expertise:
- Web Applications, Graphics Design / Image Processing, Website Design

Technology Profile & Skills:
- css, mysql, php, python, Adobe, Wordpress, Bootstrap, Java / Android

Industry Verticals:
- Non-Profit (International organizations, NGOs, Donors), Education, Social Networking

**INFRASTRUCTURE & EQUIPMENT**

Office Space: 31,25 sp meters
Number of PCs: 5
Connectivity: Mobile Internet

**HUMAN RESOURCE**

Total staff: 6
Total IT staff: 3
Project Operation Managers: 2
Analysts: 1
Administrators: 1
Software Programmers/Engineers: 2

**MARKETING & SALES**

Trade fairs/ B2B events visited abroad during the past 2 years: Transform Africa Summit / 2017, YouthConnekt Africa Summit / 2017, Mobile World Congress 2018, Barcelona
Trade fairs/B2B events visited in Uganda during the past 2 years: IDLELO in Munyonyo / 2016

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Facebook: @neuweltuganda
Twitter: @neuweltuganda
Instagram: @neuweltuganda
Planet Systems, founded in January 2004 is a modern Knowledge Management (KM) and Information Technology (IT) products and services company with a focus on performance and supply chain systems globally.

Our products and services are designed to unify businesses and ensure easy management of:
- Projects;
- Markets;
- Materials;
- Financials;
- Human Resource;
- Processes and Ideas.

CEO OF COMPANY:
Samuel Muhanguzi,
ceo@planetsystems.co, +256 772 503 726

Website: www.planetsystems.co
Address: Plot 175M MTAC Administration Block B
Other contacts:
Anne Atuhaire Kasirye, Director of Operations
aatuhaire@planetsystems.co, +256 751 878 365
Year of Establishment: 2004
Legal status: Private Ltd

MEMBERSHIPS:
Alliance of Trade in IT and Services (ATIS), ICT Association of Uganda (ICTAU), Applied for membership to NITA-U / ATIS / Other
<table>
<thead>
<tr>
<th>Human Resource</th>
<th>Export Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total staff: 10</td>
<td>Offshoring Value Proposition:</td>
</tr>
<tr>
<td>Total IT staff: 4</td>
<td>Planet Systems, founded in January 2004 is a modern Knowledge Management (KM) and Information Technology (IT) products and services company with a focus on performance and supply chain systems globally.</td>
</tr>
<tr>
<td>Project Operation Managers: 2</td>
<td>Our products and services are designed to unify businesses and ensure easy management of projects, markets, materials, financials, human resource, processes and ideas.</td>
</tr>
<tr>
<td>Analysts: 1</td>
<td></td>
</tr>
<tr>
<td>Administrators: 1</td>
<td></td>
</tr>
<tr>
<td>Software Programmers/Engineers: 3</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Infrastructure &amp; Equipment</th>
<th>Expertise</th>
</tr>
</thead>
<tbody>
<tr>
<td>Office Space: 1291</td>
<td>Areas of expertise:</td>
</tr>
<tr>
<td>Number of PCs: 10</td>
<td>Web Applications, Customized Software Development, System Integration, Embedded Software Development</td>
</tr>
<tr>
<td>Connectivity: Wired Broadband</td>
<td>Technology Profile &amp; Skills:</td>
</tr>
<tr>
<td></td>
<td>javascript, java, mysql</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Marketing &amp; Sales</th>
<th>Industry Verticals:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trade fairs/B2B events visited in Uganda during the past 2 years:</td>
<td>Finance, Banking &amp; Insurance, Government (civil, military) - local, national</td>
</tr>
<tr>
<td>East Africa Procurement Forum 2017</td>
<td></td>
</tr>
</tbody>
</table>
Founded in 2006, Preg-Tech Communications is a technology company operating on a global scale and specializing in the development, design and implementation of integrated ICT solutions. Originally a systems support company, PTC ventured into IT systems consultancy and Security in Systems processes that are vital in business continuity and sustainability of organizations today. The company has a strong international vocation, particularly given its strong affinity to cyber-security and digital forensics work, and has Offices in Kampala (Uganda) and Nairobi (Kenya).

CEO OF COMPANY:
Simon Peter Lwanjo, slwanjo@preg-tech.co.ug, +256 794 659 905
Website: http://www.preg-tech.co.ug
Business Contact Telephone Number: +256 414 666 829
Address:
**Kampala.**
Plot 15 Lugogo by-pass, Kololo, Kampala (U).
P.O.Box 22604 Kampala (U)

**Nairobi.**
Saachi Plaza,Suite C3, along Arwings Khodek Road, Lavington.
P. O. Box 50685-00100 Nairobi

Other contacts:
Tim Byekwaso Jr, Products Manager, tbyekwaso@preg-tech.co.ug, +256 706 666 777
Year of Establishment: 2006
Legal status: Private Ltd

**MEMBERSHIPS:**
ICT Association of Uganda (ICTAU), Uganda Business Process Outsourcing Associations (UBPOA), The National Information Technology Authority, Uganda (NITA-U), Uganda Export Promotion Board (UEPB), Uganda Investment Authority (UIA), Swedish Uganda Business Association (SUBA)

**INFRASTRUCTURE & EQUIPMENT**

Office Space:
Ground Floor - 50ft by 25ft
First Floor - 50ft by 25ft

Number of PCs: 20 user computers

Connectivity: Wireless and dedicated Internet connection.
1. Server room: 3 servers and network access storage.
2. Power: Power backup system (Inverter and Generator)
MARKETING & SALES

Twitter: @pregtech
LinkedIn: Preg-Tech Communications
Facebook: @PregTechCommunicationsLtd

EXPORT EXPERIENCE

Export Experience (years): 3
Export destinations: Kenya
Offshoring Value Proposition: Originally a systems support company, PTC has diversified its portfolio into a full-scale IT systems consultancy with a commanding market position in the design and development of Management Information Systems facilitated by a 360-degree hardware & software service line across an array of business entities and organizations today.
Exported solutions and services:
1. Digital Forensics capacity building (Hardware, Software and Training)
2. Human Resource and Payroll Systems
3. Management Information Systems

EXPERTISE

Areas of expertise:
- Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions

Technology Profile & Skills:
- asp, ajax, c/c++, css, cfsion, delphi, dhtml, flash, jSP, javascript, java, open-source CMS (joomla, drupal, typo3...), ms sql, mysql, oracle, php, perl/cgi, python, vb, xhtml, xml, Adobe, Linux, Silverlight, ColdFusion, CodeIgniter, Wordpress, Github, Cor...

Industry Verticals:
- Finance, Banking & Insurance, Government (civil, military) - local, national, Medical, Health Care & Pharmaceuticals, Fashion & Retail/Wholesale / Distribution, Non-Profit (International organizations, NGOs, Donors), Legal/law firm, Telecommunications, Util

Certifications: Microsoft certified, CISCO

HUMAN RESOURCE

Total staff: 23
Total IT staff: 14
Project Operation Managers: 4
System Analysts: 2
Database administrators: 2
Network Engineers: 2
Software Programmers: 3
Finance & Administration: 3

PRICING

Sales price per man-hour:
- Unit IT Support: 5 USD.
- Unit Consultancy work: 14 USD.
ThinVoid leverages software (mobile) and hardware (Internet of Things) technologies to empower Micro Medium Enterprises (MMEs) by safeguarding their assets, offering affordable micro-credit to cater for regular business overheads and common hiccups.

Our services open up new possibilities for MMEs that enable them thrive with lesser risk and increased profitability. From affordable credit with no collateral requirements, to insurance with indirect premiums; we are gradually thinning the poverty voids within the target communities, improving on job security for those involved and accelerating financial inclusion.

CEO OF COMPANY:
Joseph Kaizzi

Website: http://www.thinvoid.com
Business Contact Telephone Number: +256 782 157 074
Email: joseph@thinvoid.com
Address: 2nd Floor Mateeka House, Naguru - Kampala
Other contacts:
Joshua Asiimwe, Technical Lead,
asiimwe@thinvoid.com, +256 752 870 616
Year of Establishment: 2011
Legal status: Private Ltd

MEMBERSHIPS:
ICT Association of Uganda (ICTAU)

Youtube:
https://www.youtube.com/channel/UCi06pxJXUNNOiPTPxKPyWnQ?view_as=subscriber
**HUMAN RESOURCE**

Total staff: 20
Total IT staff: 8
Project Operation Managers: 3
Analysts: 3
Administrators: 2
Software Programmers/Engineers: 4

**INFRASTRUCTURE & EQUIPMENT**

Office Space: 300
Number of PCs: 11
Connectivity: Wired Broadband

**MARKETING & SALES**

Trade fairs/B2B events visited abroad during the past 2 years:
Canton Fair - Guangzhou, Sensx
Business Summit - Lusaka.
Trade fairs / B2B events visited in Uganda during the past 2 years:
Transport Expo, ICTAU LAN Meets.

**EXPERIENCE**

Export Experience (years): 1
Export destinations: Liberia, Rwanda, USA
Offshoring Value Proposition:
ThinVoid was founded in August 2011 with a mission to empower individuals, organizations and businesses with the right tools required for growth. We leverage both software and hardware solutions to design bespoke solutions for the different clients we work with. Our clients enjoy the benefits of timely execution on requests and effective support that drives up productivity.

**PRICING**

Sales price per man-hour: 45 USD

**EXPERTISE**

Areas of expertise:
Mobile services and applications development, Web Applications, Customized Software Development, System Integration, Website Design, Embedded Software Development, Cloud Solutions, Big Data and Business Intelligence

Technology Profile & Skills:

.net, css, javascript, java, open-source CMS (joomla, drupal, typo3..), mysql, php, python, xml, C#., Sharepoint, Linux, Amazon Web Services, Azure, laravel, CodeIgniter, Angular, Bootstrap, Android, iOS, Windows mobile

Industry Verticals:

Finance, Banking & Insurance, Government (civil, military) - local, national, Agriculture & Environment, Non-Profit (International organizations, NGOs, Donors), Utility & energy