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# Table of Contents

**ACKNOWLEDGEMENTS** .............................................................................................................. 5

**CHAPTER 1: SECTOR ANALYSIS** ............................................................................................ 8

- **STRENGTHS** .......................................................................................................................... 8
- **RANKING AMONG AFGHAN EXPORTS (2015)** ................................................................. 8
- **DESTINATION MARKETS** ..................................................................................................... 9
- **TOP DESTINATION MARKETS** ............................................................................................ 10
- **KEY COMPETITORS** .............................................................................................................. 10
- **WEAKNESSES** ...................................................................................................................... 10
- **OPPORTUNITIES** .................................................................................................................. 11
- **THREATS** .............................................................................................................................. 11

**CHAPTER 2A: STEP-BY-STEP EXPORT PROCESS, AIR TRANSPORT** .................. 12

1.) **OBTAIN QUALITY CERTIFICATE [FOR FOOD PRODUCTS, INCLUDING SAFFRON]** .............................................. 12
   - Apply for Quality Certificate .................................................................................................................. 12
   - Inspection of product samples ................................................................................................................ 12
   - Pay for Quality Certificate ...................................................................................................................... 13
   - Obtain Quality Certification .................................................................................................................. 13

2.) **OBTAIN REQUEST TO EXPORT LETTER (ACCI HEADQUARTERS)** ......................................................... 14
   - Visit ACCI Headquarters, Kabul ............................................................................................................. 14
   - Apply for Request to Export Letter ........................................................................................................ 14
   - Obtain Request to Export Letter ........................................................................................................... 15

3.) **PREPARE PACKING LIST (ACCI AIRPORT OFFICE)** .................................................................................... 16
   - Enter Kabul Airport Customs Control Area ............................................................................................ 16
   - Request Packing List ............................................................................................................................. 16
   - Obtain Packing List .............................................................................................................................. 17

4.) **OBTAIN ACCI CUSTOMS INVOICE (ACCI AIRPORT OFFICE)** ................................................................. 17
   - Request Invoice ................................................................................................................................. 17
   - Pay for Invoice .................................................................................................................................. 18
   - Obtain Invoice .................................................................................................................................. 18

5.) **OBTAIN CERTIFICATE OF ORIGIN (ACCI AIRPORT OFFICE)** ................................................................. 19
   - Apply for Certificate of Origin ............................................................................................................. 19
   - Obtain Certificate of Origin .................................................................................................................. 20

6.) **OBTAIN PHYTOSANITARY CERTIFICATE** ............................................................................................. 20
   - Apply for Phytosanitary Certificate ...................................................................................................... 20
   - Testing of Sample ............................................................................................................................... 21
   - Obtain Phytosanitary Certificate .......................................................................................................... 21

7.) **OBTAIN SINGLE ADMINISTRATIVE DOCUMENT (SAD)** ............................................................................. 22
   - Contract with Customs Broker, Apply for SAD .................................................................................... 22

8.) **INSPECTIONS CLEARANCE** ....................................................................................................... 23
   - Apply for customs inspection ............................................................................................................... 23
   - Undergo customs inspection ............................................................................................................... 23

9.) **OBTAIN RELEASE FORM (GREEN FORM)** ..................................................................................... 24
   - Apply for Release Form ....................................................................................................................... 24
   - Pay customs fees ............................................................................................................................... 24
   - Obtain Release Form .......................................................................................................................... 25

10.) **SUBMIT DOCUMENTS TO ARCHIVE OFFICE** .................................................................................... 26

11.) **SUBMIT RELEASE ORDER TO EXPORT WAREHOUSE** ........................................................................ 26

12.) **SUBMIT RELEASE ORDER TO AIRLINE** ..................................................................................... 27
CHAPTER 2B: STEP-BY-STEP EXPORT PROCESS, GROUND TRANSPORT

1.) Obtain Quality Certificate [For Food Products, Including Saffron] ........................................ 28
   Apply for Quality Certificate ........................................................................................................ 28
   Inspection of product samples ........................................................................................................ 28
   Pay for Quality Certificate ............................................................................................................ 29
   Obtain Quality Certification ........................................................................................................... 29

2.) Prepare Packing List (At ‘One-Stop-Shop’) ........................................................................... 30
   Visit Customs ‘One-Stop-Shop’ .................................................................................................... 30
   Request Packing List .................................................................................................................... 31
   Obtain Packing List ...................................................................................................................... 31

3.) Obtain ACCI Customs Invoice (At ‘One-Stop-Shop’) .......................................................... 32
   Request Invoice .......................................................................................................................... 32
   Pay for Invoice ............................................................................................................................. 32
   Obtain Invoice ............................................................................................................................. 33

4.) Obtain Certificate of Origin (At ‘One-Stop-Shop’) .............................................................. 33
   Apply for Certificate of Origin .................................................................................................... 33
   Obtain Certificate of Origin ......................................................................................................... 34

5.) Obtain Single Administrative Document (SAD) ................................................................ 35
   Visit Kabul Customs Department (or local regional customs office) ......................................... 35
   Contract with Customs Broker, Apply for SAD ......................................................................... 35

7.) Clear Border Customs ............................................................................................................. 36

CHAPTER 3: DESTINATION-SPECIFIC REQUIREMENTS [TARGET MARKETS] ......................... 37

FRANCE ........................................................................................................................................... 37
   Required Forms .......................................................................................................................... 37
   Tariffs ......................................................................................................................................... 37

CHINA ............................................................................................................................................ 37
   Required Forms .......................................................................................................................... 38
   Tariffs ......................................................................................................................................... 38

INDIA ............................................................................................................................................. 38
   Required Forms .......................................................................................................................... 38
   Tariffs ......................................................................................................................................... 38

CHAPTER 4: EXPORT SUPPORT FACILITIES ........................................................................... 39

EXPORT PROMOTION AGENCY OF AFGHANISTAN (EPAA) ..................................................... 39
AFGHANISTAN CHAMBER OF COMMERCE & INDUSTRIES (ACCI) ...................................... 39
CUSTOMS DEPARTMENT ‘ONE-STOP-SHOP’ (OSS) ................................................................. 40
CUSTOMS DEPARTMENT .............................................................................................................. 41
MINISTRY OF COMMERCE & INDUSTRIES (MoCI) ................................................................. 41

CHAPTER 5: EXAMPLE DOCUMENTS ......................................................................................... 43

EXAMPLE, PACKING LIST ............................................................................................................ 43
EXAMPLE, INVOICE ....................................................................................................................... 44
CERTIFICATE OF ORIGIN (CHINA) ............................................................................................ 45
CERTIFICATE OF ORIGIN (SAFTA) ............................................................................................. 46
CERTIFICATE OF ORIGIN (GENERAL) ....................................................................................... 47
QUALITY CERTIFICATE ............................................................................................................... 48
TRANSIT CERTIFICATE ............................................................................................................... 49
CUSTOMS CLEARANCE FORM ................................................................................................. 50
PHYTOSANITARY CERTIFICATE ............................................................................................... 51
INDIA AIR CORRIDOR APPLICATION ....................................................................................... 52
EU CUSTOMS REJECT LETTER ................................................................................................. 54
Chapter 1: Sector Analysis

Strengths
Afghan Saffron has been internationally recognized for its quality, and on numerous occasions has been judged to be the best in the world. Certain regions of Afghanistan, particularly the province of Herat, are especially suitable for large-scale saffron production. Logistically, saffron has very high value even in very low quantities, which makes it economically viable to ship by air. With a high level of support from the Afghan Government and its international backers, the process of exporting saffron is perhaps the most hassle-free of any Afghan commodity.

Ranking Among Afghan Exports (2015)

<table>
<thead>
<tr>
<th>Ranking</th>
<th>HS Code</th>
<th>Product</th>
<th>Export Value (In USD Millions)</th>
<th>% of Total Afghan Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>080610</td>
<td>Grapes</td>
<td>$86.1</td>
<td>9.9%</td>
</tr>
<tr>
<td>2</td>
<td>520100</td>
<td>Cotton, Not Carded or Combed</td>
<td>$82.8</td>
<td>9.6%</td>
</tr>
<tr>
<td>3</td>
<td>080620</td>
<td>Raisins</td>
<td>$80.9</td>
<td>9.3%</td>
</tr>
<tr>
<td>4</td>
<td>130190</td>
<td>Natural Gums and Resins (Asafoetida)</td>
<td>$70.2</td>
<td>8.1%</td>
</tr>
<tr>
<td>5</td>
<td>270119</td>
<td>Coal</td>
<td>$66.0</td>
<td>6.5%</td>
</tr>
<tr>
<td>6</td>
<td>070310</td>
<td>Onions and Shallots</td>
<td>$34.2</td>
<td>4.0%</td>
</tr>
<tr>
<td>7</td>
<td>080250</td>
<td>Pistachios, Fresh or Dried</td>
<td>$33.5</td>
<td>3.9%</td>
</tr>
<tr>
<td>8</td>
<td>720449</td>
<td>Ferrous Waste or Scrap</td>
<td>$26.7</td>
<td>3.1%</td>
</tr>
<tr>
<td>9</td>
<td>120740</td>
<td>Sesamum Seeds</td>
<td>$24.9</td>
<td>2.9%</td>
</tr>
<tr>
<td>10</td>
<td>121490</td>
<td>Forage Products (Roots)</td>
<td>$24.5</td>
<td>2.8%</td>
</tr>
<tr>
<td>11</td>
<td>080420</td>
<td>Figs (Fresh or Dried)</td>
<td>$24.4</td>
<td>2.8%</td>
</tr>
<tr>
<td>12</td>
<td>130219</td>
<td>Vegetable Saps and Extracts</td>
<td>$23.5</td>
<td>2.7%</td>
</tr>
<tr>
<td>13</td>
<td>070200</td>
<td>Tomatoes</td>
<td>$21.2</td>
<td>2.4%</td>
</tr>
<tr>
<td>14</td>
<td>080212</td>
<td>Almonds, Fresh or Dried (Shelled)</td>
<td>$16.6</td>
<td>1.9%</td>
</tr>
<tr>
<td>15</td>
<td>081310</td>
<td>Apricot (Dried)</td>
<td>$14.2</td>
<td>1.6%</td>
</tr>
<tr>
<td>16</td>
<td>081090</td>
<td>Fresh Fruits (Other)</td>
<td>$13.7</td>
<td>1.6%</td>
</tr>
<tr>
<td>17</td>
<td>121190</td>
<td>Plants (Medicinal, Perfumary, Insecticidal)</td>
<td>$12.5</td>
<td>1.4%</td>
</tr>
<tr>
<td>18</td>
<td>091020</td>
<td>Saffron</td>
<td>$11.5</td>
<td>1.3%</td>
</tr>
<tr>
<td>19</td>
<td>071390</td>
<td>Leguminous Vegetables</td>
<td>$11.4</td>
<td>1.3%</td>
</tr>
<tr>
<td>20</td>
<td>071331</td>
<td>Beans (Urd, Mung, Black, or Green Gram)</td>
<td>$10.7</td>
<td>1.2%</td>
</tr>
<tr>
<td>21</td>
<td>080810</td>
<td>Apples</td>
<td>$10.6</td>
<td>1.2%</td>
</tr>
<tr>
<td>22</td>
<td>090300</td>
<td>Maté</td>
<td>$10.6</td>
<td>1.2%</td>
</tr>
<tr>
<td>23</td>
<td>090910</td>
<td>Anise &amp; Badian Seeds</td>
<td>$9.7</td>
<td>1.1%</td>
</tr>
<tr>
<td>24</td>
<td>080910</td>
<td>Apricots, Cherries, Peaches, Plums (Fresh)</td>
<td>$8.8</td>
<td>1.0%</td>
</tr>
<tr>
<td>25</td>
<td>570110</td>
<td>Carpets, Knotted</td>
<td>$8.6</td>
<td>1.0%</td>
</tr>
</tbody>
</table>

Source: UN Comtrade Data, Observatory for Economic Complexity
Destination Markets
The dominant market for Afghan saffron is India, with over $9 million dollars in sales in 2015, according to UN Comtrade data. Following India, strong sales in Europe, the Middle East, and the US show that Afghan traders have been especially successful at diversifying their customer base and meeting global demand.

Afghan Saffron, Top 10 Export Markets, By Sales (2015, In Millions USD)

Source: UN Comtrade Data, Observatory for Economic Complexity
Top Destination Markets

- Top global market: China
- Top regional market: India
- Top European market: France

Key Competitors

Afghanistan’s major international competitors in saffron are Iran and Spain. Both countries export at far higher volumes than Afghanistan, and in Iran’s case farmers are able to produce at a lower cost and consequently sell at lower prices. Competing with Iran, Afghan traders argue that their product is of superior quality and therefore justify higher prices.

![Top 10 Exporters of Saffron, By Sales (2015, In Millions USD)](chart)

**Source:** UN Comtrade Data, Observatory for Economic Complexity

Weaknesses

The Afghan saffron industry’s major weakness is that it has an immediate neighbor, Iran, that is the world leader in saffron exports. Iran has been a leading saffron producer for a longer period of time than Afghanistan, is able to produce in much higher volumes than the Afghan cultivators, and is able to sell at a lower price. The work of the Ministry of Agriculture, Irrigation, and Livestock to encourage saffron farming and provide technical assistance in order to support larger, more productive harvests will hopefully result in more competitive Afghan saffron prices in the future.
Opportunities
With the exception of India, Afghanistan’s market penetration among the top importers of saffron remains low. In the near-term, increasing sales in Saudi Arabia and the UAE appears feasible considering their geographic proximity to Afghanistan (and the relative ease in obtaining a visa for Afghan traders). In the long-term, Afghan saffron exporters should continue to work on building trade ties with European buyers and overcoming trade barriers.

Threats
Despite an inability to compete with Iranian saffron on price, Afghan saffron has generated demand as a result of its internationally-recognized quality. This reputation could be damaged by widespread rumors that opportunistic Afghan traders are buying Iranian saffron at low prices, mixing it with Afghan saffron, and then selling it at a premium price. Such practices represent a serious threat to the entire Afghan saffron industry, and the Afghan Government should consider policies to reduce such practices.
Chapter 2A: Step-By-Step Export Process, Air Transport

1.) Obtain Quality Certificate [For Food Products, Including Saffron]

Apply for Quality Certificate

- Contact details
  - Entity in charge: Ministry of Commerce & Industries
  - Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (Kishmish Directorate)
  - Person in charge: Mustafa Hasheemi (Director) / (+93) 70 022 4458

- Expected results
  - Stamped Request Letter (stamping can be performed by any manager on duty)
  - Appointment with an inspector

- Requirements
  - Request Letter for Quality Certificate, drafted by the trader, which states the type of product to be exported and the destination country
  - Product sample

- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes

- Legal justification
  - None available

- Additional information
  - Traders should contact laboratory technician Faraidoon Omar to confirm necessary sample size prior to arrival. Phone: (+93) 77 792 9672.

- Recourse
  - Entity in charge: Ministry of Commerce & Industries
  - Unit in charge: International Trade Department
  - Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

Inspection of product samples

- Contact details
  - Entity in charge: Ministry of Commerce & Industries
  - Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (Kishmish Directorate)
  - Person in charge: Faraidoon Omar (Laboratory Technician) / (+93) 77 792 9672

- Expected results
  - Quality Certificate with results of examinations/tests entered (not signed or stamped)
  - Invoice for services
EXPORT GUIDE ON SAFFRON

• Requirements
  o Stamped Request Letter
  o Product sample

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time (physical examination): 5 minutes
  o Processing time (chemical testing): 45 minutes

• Additional information
  o The Kishmish Directorate provides over 20 different types of certifications depending on the preferences of the trader and the requirements of the destination country. There are both physical and chemical tests that can be conducted.
  o Sample is kept in storage at the facility for 3 months, in the event that issues arise with inspectors of destination countries.

• Recourse
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: International Trade Department
  o Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

Pay for Quality Certificate

• Contact details
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (Kishmish Directorate)
  o Person in charge: Massoud Safi (Marketing Manager) / (+93) 78 620 5602

• Expected results
  o Receipt for Quality Certificate

• Requirements
  o Invoice for Quality Certificate

• Cost
  o Quality Certificate fee (physical examination component only): 20-225 AFN
  o Quality Certificate fee (chemical examination component only): $25 USD
  o Payment method: Cash

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
  o Waiting time until next step: 5 minutes

• Recourse
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: International Trade Department
  o Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

Obtain Quality Certification

13
• Contact details
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (*Kishmish* Directorate)
  o Person in charge: Mustafa Hasheemi (Director) / (+93) 70 022 4458

• Expected results
  o Quality Certificate with *Kishmish* Directorate stamp and authorized signature

• Requirements
  o Receipt for Quality Certificate fee

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes

• Additional information
  o None

• Recourse
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: International Trade Department
  o Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

2.) Obtain Request to Export Letter (*ACCI* Headquarters)

Visit *ACCI* Headquarters, Kabul

• Contact details
  o Entity in charge: *ACCI*
  o Unit in charge: Export Management
  o Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

• Expected results
  o Entry

• Requirements
  o None

• Time frame
  o Waiting time in queue: 5 minutes
  o Waiting time until next step: 3 minutes

• Additional information
  o None

• Recourse
  o Entity in charge: Customs Department (Kabul Headquarters)
  o Unit in charge: Customs Operations
  o Person in charge: Shamroz Khan Masjidi (Director of Customs Operations) / (+93) 79 733 2334

Apply for Request to Export Letter
Contact details
- Entity in charge: ACCI
- Unit in charge: Export Management
- Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Expected results
- Packing list

Requirements
- Up-to-date trader’s license with zero outstanding tax liabilities
- Up-to-date registration in ASYCUDA customs tracking system

Time frame
- Waiting time in queue: 5 minutes
- Processing time: 5 minutes
- Waiting time until next step: 5 minutes

Legal justification?
- None available

Recourse
- Entity in charge: Customs Department (Kabul Headquarters)
- Unit in charge: Customs Operations
- Person in charge: Shamroz Khan Masjidi (Director of Customs Operations) / (+93) 79 733 2334

Obtain Request to Export Letter

Contact details
- Entity in charge: ACCI
- Unit in charge: Export Management
- Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Expected results
- Request to Export letter

Requirements
- Up-to-date trader’s license with zero outstanding tax liabilities
- Up-to-date registration in ASYCUDA customs tracking system

Costs
- No fees

Time frame
- Waiting time in queue: 5 minutes
- Processing time: 5 minutes
- Waiting time until next step: 5 minutes

Legal justification
- None available

Recourse
- Entity in charge: Customs Department (Kabul Headquarters)
- Unit in charge: Customs Operations
- Person in charge: Shamroz Khan Masjidi (Director of Customs Operations) / (+93) 79 733 2334
3.) Prepare Packing List (ACCI Airport Office)

*Note: traders have the option to prepare their own packing list, if they are familiar with all required information required on this document. ACCI does not charge traders for preparing the packing list.*

Enter Kabul Airport Customs Control Area

- Contact details
  - Entity in charge: Customs Department
  - Unit in charge: Kabul Airport Customs Control
  - Person in charge: Haji Azizullah Aziz (Deputy Director) / (+93) 70 064 7083
- Expected results
  - Entry
- Requirements
  - ACCI Request to Export letter
- Time frame
  - Waiting time in queue: 5 minutes
  - Waiting time until next step: 3 minutes
- Additional information
  - ACCI Request to Export Letter must be signed by Haji Azizullah Aziz (or another senior management official) before entry can be approved.
- Recourse
  - Entity in charge: Customs Department
  - Unit in charge: Kabul Airport Customs Control
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

Request Packing List

- Contact details
  - Entity in charge: ACCI
  - Unit in charge: ACCI Airport Office
  - Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577
- Expected results
  - Packing list
- Requirements
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Up-to-date registration in ASYCUDA customs tracking system
  - ACCI Request to Export letter
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- Legal justification?
Obtain Packing List

- **Contact details**
  - Entity in charge: ACCI
  - Unit in charge: ACCI Airport Office
  - Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577
- **Expected results**
  - Packing List
- **Requirements**
  - Up-to-date trader’s license with zero outstanding tax liabilities
- **Costs**
  - No fees
- **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- **Legal justification**
  - None available
- **Recourse**
  - Entity in charge: ACCI
  - Unit in charge: Export Management
  - Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

4.) Obtain ACCI Customs Invoice (ACCI Airport Office)

Request Invoice

- **Contact details**
  - Entity in charge: ACCI
  - Unit in charge: ACCI Airport Office
  - Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577
- **Expected results**
  - Calculation of amount of fees paid to ACCI (.1% of total shipment value)
- **Requirements**
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Up-to-date registration in ASYCUDA customs tracking system
  - Packing List
- **Time frame**
  - Waiting time in queue: 5 minutes
• Legal justification
  o None available
• Additional information
  o None
• Recourse
  o Entity in charge: ACCI
  o Unit in charge: Export Management
  o Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Pay for Invoice

• Contact details
  o Entity in charge: ACCI
  o Unit in charge: ACCI Airport Office
  o Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577
• Expected results
  o No receipt – fee amount is included on the Customs Invoice itself
• Requirements
  o Up-to-date trader’s license with zero outstanding tax liabilities
  o Up-to-date registration in ASYCUDA customs tracking system
  o Packing List
• Costs
  o 1% of total shipment value
  o Payment can be made in cash at the ACCI Airport Office
• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
  o Waiting time until next step: 5 minutes
• Legal justification
  o None available
• Additional information
  o None
• Recourse
  o Entity in charge: ACCI
  o Unit in charge: Export Management
  o Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Obtain Invoice

• Contact details
  o Entity in charge: ACCI
  o Unit in charge: ACCI Airport Office
  o Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577
• Expected results
5. Obtain Certificate of Origin (ACCI Airport Office)

Apply for Certificate of Origin

- Contact details
  - Entity in charge: ACCI
  - Unit in charge: ACCI Airport Office
  - Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577

- Expected results
  - Certificate of Origin

- Requirements
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Packing List

- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 10 minutes
  - Waiting time until next step: 5 minutes

- Legal justification?
  - None available

- Additional information
  - There are three different types of Certificates of Origin issued by ACCI, depending on the destination country. There is one for countries belonging to the South Asian Free Trade Area (SAFTA), one for China, and one for all other countries.

- Recourse
  - Entity in charge: ACCI
  - Unit in charge: Export Management
  - Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827
Obtain Certificate of Origin

- Contact details
  - Entity in charge: ACCI
  - Unit in charge: ACCI Airport Office
  - Person in charge: Iwaz Amiri (Branch Manager) / (+93) 79 912 3577
- Expected results
  - Certificate of Origin
- Requirements
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Packing List
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
- Legal justification
  - None available
- Additional information
  - There are no fees for obtaining a Certificate of Origin
- Recourse
  - Entity in charge: ACCI
  - Unit in charge: Export Management
  - Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

6.) Obtain Phytosanitary Certificate

Note: Phytosanitary Certificates are only issued at the actual point of exit. Traders are expected to take steps themselves to fumigate/sanitize their own products, for example by placing a fumigation tablet in their warehouse one day prior to shipment. This component of the export process remains severely underdeveloped. Officially, samples are supposed to be taken from each shipment for testing. At the Kabul Airport Customs Control area, the research team that prepared these guides witnessed a Phytosanitary Certificate being issued without any inspection, following the objections of the trader who claimed that his produce was so rigidly packaged that no loose produce was available for testing.

Apply for Phytosanitary Certificate

- Contact details
  - Entity in charge: Ministry of Agriculture, Irrigation, & Livestock (MAIL)
  - Unit in charge: Plant Protection and Quarantine Department, Airport Branch
  - Person in charge: Mohammad Rafi Rostami (Plant Quarantine Officer) / (+93) 79 924 1676
- Expected results
  - Appointment for inspection
- Requirements
o ACCI Customs Invoice

- **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- **Legal justification**
  - None available
- **Additional information**
  - None
- **Recourse**
  - Entity in charge: Ministry of Agriculture, Irrigation, & Livestock (MAIL)
  - Unit in charge: Plant Protection and Quarantine Department
  - Person in charge: Mohammad Qasim Karam Khalil (Director) / (+93) 70 064 7083

**Testing of Sample**

- **Contact details**
  - Entity in charge: Ministry of Agriculture, Irrigation, & Livestock (MAIL)
  - Unit in charge: Plant Protection and Quarantine Department, Airport Branch
  - Person in charge: Mohammad Rafi Rostami (Plant Quarantine Officer) / (+93) 79 924 1676
- **Expected results**
  - Tests indicating that there are no phytosanitary concerns related to the shipment
- **Requirements**
  - ACCI Customs Invoice
- **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 15 minutes
- **Legal justification**
  - None available
- **Recourse**
  - Entity in charge: Ministry of Agriculture, Irrigation, & Livestock (MAIL)
  - Unit in charge: Plant Protection and Quarantine Department
  - Person in charge: Mohammad Qasim Karam Khalil (Director) / (+93) 70 064 7083

**Obtain Phytosanitary Certificate**

- **Contact details**
  - Entity in charge: Ministry of Agriculture, Irrigation, & Livestock (MAIL)
  - Unit in charge: Plant Protection and Quarantine Department, Airport Branch
  - Person in charge: Mohammad Rafi Rostami (Plant Quarantine Officer) / (+93) 79 924 1676
- **Expected results**
- Phytosanitary Certificate
- Requirements
  - ACCI Customs Invoice
- Fees:
  - 100 Afs, paid in cash
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 3 minutes
- Legal justification
  - None available
- Recourse
  - Entity in charge: Ministry of Agriculture, Irrigation, & Livestock (MAIL)
  - Unit in charge: Plant Protection and Quarantine Department
  - Person in charge: Mohammad Qasim Karam Khalil (Director) / (+93) 70 064 7083

7.) Obtain Single Administrative Document (SAD)

*Note: This entire step must be performed by customs brokers, who have access to the ASYCUDA system. A trader cannot perform this function independently.*

Contract with Customs Broker, Apply for SAD

- Contact details
  - Entity in charge: Afghanistan Customs Brokers Association
  - Unit in charge: Airport Customs Brokers Union
  - Person in charge: Suleiman Sharifi (Head of Airport Customs Brokers Union / (+93) 78 462 4435
- Expected results
  - SAD
- Requirements
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Up-to-date registration in ASYCUDA customs tracking system
  - ACCI Customs Invoice
- Costs
  - Each trader must negotiate service fees directly with their selected customs broker. These fees depend on the complexity of the shipment and the number of steps that the customs broker is involved in.
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- Legal justification?
  - None available
- Recourse
8.) Inspections Clearance

Apply for customs inspection

- Contact details
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Reception Office
  - Person in charge: Naimatullah Amirkhail (Manager) / (+93) 78 777 1959
- Expected results
  - Appointment for inspection
- Requirements
  - SAD
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 3 minutes
- Legal justification
  - None available
- Additional information
  - The Reception Office Manager will enter the trader’s information from his/her SAD form, and the computer system will automatically generate the customs officials assigned to the inspection. The inspectors will then go with the trader to inspect the shipment.
- Recourse
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Office of the Director
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

Undergo customs inspection

- Contact details
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Inspection Office
  - Person in charge: Akram Stanakzai (Head of Inspection Office) / (+93) 70 028 728
- Expected results
  - Signature of all inspection officers (3 different signatures) on back of SAD form
- Requirements
  - SAD
- Time frame
  - Waiting time in queue: 5 minutes
EXPORT GUIDE ON SAFFRON

- Processing time: 15 minutes
- Waiting time until next step: 3 minutes

- Legal justification
  - None available

- Additional information
  - Shipments will be inspected in the presence of the trader, with samples selected randomly

- Recourse
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Office of the Director
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

8.) Obtain Release Form (Green Form)

Note: This step requires the assistance of a customs broker, who will print out the ‘P-Number’ forms that facilitate the fee payments to Da Afghanistan Bank.

Apply for Release Form

- Contact details
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Release Order Office
  - Person in charge: Mohammad Hamed (Head of Release Order Office) / (+93) 70 060 7745

- Expected results
  - Release Form (Green Form), without signatures
  - P-Number forms (two slight different forms), without signatures

- Requirements
  - SAD with all three customs inspection signatures on backside

- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 3 minutes

- Legal justification
  - None available

- Additional information
  - The P-Number forms shows the fee amounts that must be paid to the Customs Department through Da Afghanistan Bank, which totals 400 AFN

- Recourse
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Office of the Director
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

Pay customs fees
• Contact details
  o Entity in charge: Da Afghanistan Bank
  o Unit in charge: Kabul Airport Customs Control Branch

• Expected results
  o Payment slip from Da Afghanistan Bank
  o Signed and stamped P-Number forms

• Requirements
  o P-Number forms, without signatures

• Costs
  o Electronic export fee: 300 AFN
  o Customs seal: 100 AFN

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
  o Waiting time until next step: 5 minutes

• Legal justification
  o None available

• Additional information
  o None

• Recourse
  o Entity in charge: Kabul Airport Customs Department
  o Unit in charge: Office of the Director
  o Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

Obtain Release Form

• Contact details
  o Entity in charge: Kabul Airport Customs Department
  o Unit in charge: Inspection Office
  o Person in charge: Akram Stanakzai (Head of Inspection Office) / (+93) 70 028 728

• Expected results
  o Release Form signed by Haji Azizullah Aziz, Akram Stanakzai, and Mohammad Hamed

• Requirements
  o SAD with all three customs inspection signatures on backside
  o Receipt from Da Afghanistan Bank for 400 AFN payment
  o Signed and stamped P-Number forms

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
  o Waiting time until next step: 5 minutes

• Legal justification
  o None available

• Additional information
  o None
• **Recourse**
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Office of the Director
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

9.) Submit Documents to Archive Office

• **Contact details**
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Archive Office
  - Person in charge: Ahmad Shah Amiri (Head of Archive Office) / (+93) 70 727 5446

• **Expected results**
  - Copies of all documents for personal records

• **Requirements**
  - Request to Export Letter
  - Packing List
  - ACCI Customs Invoice
  - Certificate of Origin
  - SAD
  - P-Number forms
  - Da Afghanistan Bank receipt
  - Release Form (Green Form)

• **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes

• **Legal justification**
  - None available

• **Additional information**
  - None

• **Recourse**
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Office of the Director
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

10.) Submit Release Order to Export Warehouse

• **Contact details**
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Export Warehouse
  - Person in charge: Syed Jalal Hashimi (Head of Export Warehouse) / (+93) 70 001 4336

• **Expected results**
  - Release Form (Green Form) signed by the warehouse manager
- Requirements
  - Release Form (Green Form)
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 3 minutes
  - Waiting time until next step: 3 minutes
- Legal justification
  - None available
- Additional information
  - None
- Recourse
  - Entity in charge: Kabul Airport Customs Department
  - Unit in charge: Office of the Director
  - Person in charge: Khalid Akram (Director) / (+93) 78 694 9168

11.) Submit Release Order to Airline

Note: At any given time, there are different airlines providing cargo shipping services. The airlines that are heavily involved in cargo shipping, like Ariana Airways and Kam Air, have small offices located just outside the Customs Control area. This process does not involve any additional forms, signatures, or stamps.
Chapter 2B: Step-By-Step Export Process, Ground Transport

1.) Obtain Quality Certificate [For Food Products, Including Saffron]

Apply for Quality Certificate

- Contact details
  - Entity in charge: Ministry of Commerce & Industries
  - Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (*Kishmish* Directorate)
    - Person in charge: Mustafa Hasheemi (Director) / (+93) 70 022 4458
- Expected results
  - Stamped Request Letter (stamping can be performed by any manager on duty)
  - Appointment with an inspector
- Requirements
  - Request Letter for Quality Certificate, drafted by the trader, which states the type of product to be exported and the destination country
  - Product sample
- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- Legal justification
  - None available
- Additional information
  - Traders should contact laboratory technician Faraidoon Omar to confirm necessary sample size prior to arrival. Phone: (+93) 77 792 9672.
- Recourse
  - Entity in charge: Ministry of Commerce & Industries
  - Unit in charge: International Trade Department
  - Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

Inspection of product samples

- Contact details
  - Entity in charge: Ministry of Commerce & Industries
  - Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (*Kishmish* Directorate)
    - Person in charge: Faraidoon Omar (Laboratory Technician) / (+93) 77 792 9672
- Expected results
  - Quality Certificate with results of examinations/tests entered (not signed or stamped)
  - Invoice for services
• Requirements
  o Stamped Request Letter
  o Product sample

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time (physical examination): 5 minutes
  o Processing time (chemical testing): 45 minutes

• Additional information
  o The *Kishmish* Directorate provides over 20 different types of certifications depending on the preferences of the trader and the requirements of the destination country. There are both physical and chemical tests that can be conducted.
  o Sample is kept in storage at the facility for 3 months, in the event that issues arise with inspectors of destination countries.

• Recourse
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: International Trade Department
  o Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

Pay for Quality Certificate

• Contact details
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (*Kishmish* Directorate)
  o Person in charge: Massoud Safi (Marketing Manager) / (+93) 78 620 5602

• Expected results
  o Receipt for Quality Certificate

• Requirements
  o Invoice for Quality Certificate

• Cost
  o Quality Certificate fee (physical examination component only): 20-225 AFN
  o Quality Certificate fee (chemical examination component only): $25 USD
  o Payment method: Cash

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
  o Waiting time until next step: 5 minutes

• Recourse
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: International Trade Department
  o Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

Obtain Quality Certification
• Contact details
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: Afghan Raisin, Fruits & Vegetables Export Promotion Administration (Kishmish Directorate)
  o Person in charge: Mustafa Hasheemi (Director) / (+93) 70 022 4458
• Expected results
  o Quality Certificate with Kishmish Directorate stamp and authorized signature
• Requirements
  o Receipt for Quality Certificate fee
• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
• Additional information
  o None
• Recourse
  o Entity in charge: Ministry of Commerce & Industries
  o Unit in charge: International Trade Department
  o Person in charge: Mir Sayed Sayeedi (Director General for Private Sector) / (+93) 79 052 0972

2.) Prepare Packing List (At ‘One-Stop-Shop’)

Note: traders have the option to prepare their own packing list, if they are familiar with all required information required on this document. ACCI does not charge traders for preparing the packing list.

Visit Customs ‘One-Stop-Shop’

• Contact details
  o Entity in charge: Ministry of Interior
  o Unit in charge: Customs Security
  o Person in charge: Customs Department Facility Commandant
• Expected results
  o Entry
• Requirements
  o Trader’s license
• Time frame
  o Waiting time in queue: 5 minutes
  o Waiting time until next step: 3 minutes
• Additional information
  o Traders should enter the main gate at the Customs Department HQ and then request directions to the ‘One-Stop-Shop’
• Recourse
  o Entity in charge: EPAA
Request Packing List

- **Contact details**
  - Entity in charge: ACCI
  - Unit in charge: ‘One-Stop-Shop’ (OSS) Unit
  - Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532
- **Expected results**
  - Packing list
- **Requirements**
  - Up-to-date trader’s license with zero outstanding tax liabilities
- **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- **Legal justification**
  - None available
- **Recourse**
  - Entity in charge: ACCI
  - Unit in charge: Export Management
  - Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Obtain Packing List

- **Contact details**
  - Entity in charge: ACCI
  - Unit in charge: ‘One-Stop-Shop’ (OSS) Unit
  - Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532
- **Expected results**
  - Packing list
- **Requirements**
  - Up-to-date trader’s license with zero outstanding tax liabilities
- **Costs**
  - No fees
- **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes
- **Legal justification**
  - None available
- **Recourse**
3.) Obtain ACCI Customs Invoice (At ‘One-Stop-Shop’)

Request Invoice

- Contact details
  - Entity in charge: ACCI
  - Unit in charge: ‘One-Stop-Shop’ (OSS) Unit
  - Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532

- Expected results
  - Calculation of amount of fees paid to ACCI (.1% of total shipment value)

- Requirements
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Up-to-date registration in ASYCUDA customs tracking system
  - Packing List

- Time frame
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes

- Legal justification
  - None available

- Additional information
  - None

- Recourse
  - Entity in charge: ACCI
  - Unit in charge: Export Management
  - Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Pay for Invoice

- Contact details
  - Entity in charge: ACCI
  - Unit in charge: ‘One-Stop-Shop’ (OSS) Unit
  - Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532

- Expected results
  - No receipt – fee amount is included on the Customs Invoice itself

- Requirements
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Up-to-date registration in ASYCUDA customs tracking system
  - Packing List
• Costs
  o 1% of total shipment value
  o Payment can be made in cash at the OSS

• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
  o Waiting time until next step: 5 minutes

• Legal justification
  o None available

• Additional information
  o None

• Recourse
  o Entity in charge: ACCI
  o Unit in charge: Export Management
  o Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Obtain Invoice

• Contact details
  o Entity in charge: ACCI
  o Unit in charge: ‘One-Stop-Shop’ (OSS) Unit
  o Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532

• Expected results
  o Customs Invoice, signed and stamped by ACCI officer

• Requirements
  o Up-to-date trader’s license with zero outstanding tax liabilities
  o Up-to-date registration in ASYCUDA customs tracking system
  o Packing List

• Time frame
  o Waiting time in queue: 5 minutes
  o Waiting time until next step: 5 minutes

• Legal justification
  o None available

• Additional information
  o None

• Recourse
  o Entity in charge: ACCI
  o Unit in charge: Export Management
  o Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

4.) Obtain Certificate of Origin (At ‘One-Stop-Shop’)

Apply for Certificate of Origin
• Contact details
  o Entity in charge: ACCI
  o Unit in charge: 'One-Stop-Shop' (OSS) Unit
  o Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532
• Expected results
  o Certificate of Origin
• Requirements
  o Up-to-date trader’s license with zero outstanding tax liabilities
  o Packing List
• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 10 minutes
  o Waiting time until next step: 5 minutes
• Legal justification?
  o None available
• Additional information
  o There are three different types of Certificates of Origin issued by ACCI, depending on the destination country. There is one for countries belonging to the South Asian Free Trade Area (SAFTA), one for China, and one for all other countries.
• Recourse
  o Entity in charge: ACCI
  o Unit in charge: Export Management
  o Person in charge: Mir Zaman Popal (Exports Manager) / (+93) 70 022 2827

Obtain Certificate of Origin

• Contact details
  o Entity in charge: ACCI
  o Unit in charge: 'One-Stop-Shop' (OSS) Unit
  o Person in charge: Abdul Ghafoor Ahmad (OSS ACCI Officer) / (+93) 77 882 8532
• Expected results
  o Certificate of Origin
• Requirements
  o Up-to-date trader’s license with zero outstanding tax liabilities
  o Packing List
• Time frame
  o Waiting time in queue: 5 minutes
  o Processing time: 5 minutes
• Legal justification
  o None available
• Additional information
  o There are no fees for obtaining a Certificate of Origin
• Recourse
5.) Obtain Single Administrative Document (SAD)

*Note: This entire step must be performed by customs brokers, who have access to the ASYCUDA system. A trader cannot perform this function independently. The ‘One-Stop-Shop’ and the customs brokers office are located on the same property on Jalalabad Road, but are entered by different gates.*

Visit Kabul Customs Department (or local regional customs office)

- **Contact details**
  - Entity in charge: MOI
  - Unit in charge: Customs Security
  - Person in charge: Customs Department Facility Commandant

- **Expected results**
  - Entry

- **Requirements**
  - Trader’s license

- **Time frame**
  - Waiting time in queue: 5 minutes
  - Waiting time until next step: 5 minutes

- **Recourse**
  - Entity in charge: Kabul Customs Department
  - Unit in charge: Office of Customs Director
  - Person in charge: Sayed Mahmood Sadat (Director) / (+93) 70 599 0000

**Contract with Customs Broker, Apply for SAD**

- **Contact details**
  - Entity in charge: Afghanistan Customs Brokers Association
  - Unit in charge: Kabul Customs Brokers Union
  - Person in charge: Farid Sultani (Head of Kabul Customs Brokers Union) / (+93) 70 027 6025

- **Expected results**
  - SAD

- **Requirements**
  - Up-to-date trader’s license with zero outstanding tax liabilities
  - Up-to-date registration in ASYCUDA customs tracking system
  - ACCI Customs Invoice
  - Packing List

- **Costs**
  - Each trader must negotiate service fees directly with their selected customs
broker. These fees depend on the complexity of the shipment and the number of steps that the customs broker is involved in.

- **Time frame**
  - Waiting time in queue: 5 minutes
  - Processing time: 5 minutes
  - Waiting time until next step: 5 minutes

- **Legal justification?**
  - None available

- **Recourse**
  - Entity in charge: Customs Department (Kabul Headquarters)
  - Unit in charge: Customs Operations – Customs Brokers Oversight Unit
  - Person in charge: Mirwais Kamawal (Manager) / (+93) 78 633 84946

Obtain Phytosanitary Certificate

*Note: Phytosanitary Certificates are only issued at the actual point of exit. Traders are expected to take steps themselves to fumigate/sanitize their own products, for example by placing a fumigation tablet in their warehouse one day prior to shipment. This component of the export process remains severely underdeveloped. Officially, samples are supposed to be taken from each shipment for testing. At the Kabul Airport Customs Control area, the research team that prepared these guides witnessed a Phytosanitary Certificate being issued without any inspection, following the objections of the trader who claimed that his produce was so rigidly packaged that no loose produce was available for testing.*

7.) **Clear Border Customs**

*Note: Afghanistan has 11 ground customs border crossing points. Each ground border control point is going to have different procedures for how, exactly, to submit all necessary paperwork. As long as the traders or freight companies have all required documents, then they should be able to clear Afghan customs without any issue.*
Chapter 3: Destination-Specific Requirements [Target Markets]

France
The European Union is a heavily regulated market, with a list of advanced food safety tests required for food products. At present, the Afghan Government lacks the capacity to perform many of these tests. Consequently, Afghan traders often face the difficult decision of whether they should go ahead with a shipment and risk denial of entry at an EU border control point, or forego the EU market altogether.

Experience has shown that the perception of high risk for Afghan traders is very real. Afghan shipments of raisins have been denied entry on numerous occasions over the last several years.

Another barrier to entry for Afghan traders in the EU market are voluntary quality control standards that many buyers require from their suppliers. The Afghan Government should consider further research into common sourcing certifications required by EU companies (especially related to foodstuffs), and consider how such certifications can be obtained in Afghanistan.

Traders with interested buyers in France and other EU countries should work closely with their shipping company, their buyer, and the Afghanistan Chamber of Commerce & Industries (ACCI) in order to reduce the risk of rejection at an EU border control point.

Required Forms
- Certificate of Origin (A Form)
- Phytosanitary Certificate (for food products, including saffron)

Tariffs

<table>
<thead>
<tr>
<th>HS Code</th>
<th>Product</th>
<th>Total Tariff (MFN Duties) %</th>
</tr>
</thead>
<tbody>
<tr>
<td>080620</td>
<td>Raisins</td>
<td>2.40%</td>
</tr>
<tr>
<td>080250</td>
<td>Pistachios, Fresh or Dried</td>
<td>1.60%</td>
</tr>
<tr>
<td>080420</td>
<td>Figs (Fresh or Dried)</td>
<td>8.00%</td>
</tr>
<tr>
<td>080212</td>
<td>Almonds, Fresh or Dried (Shelled)</td>
<td>0.00%</td>
</tr>
<tr>
<td>081310</td>
<td>Apricot (Dried)</td>
<td>5.60%</td>
</tr>
<tr>
<td>121190</td>
<td>Plants (Medicinal, Perfumary, Insecticidal)</td>
<td>0.00%</td>
</tr>
<tr>
<td>091020</td>
<td>Saffron</td>
<td>0.00%</td>
</tr>
<tr>
<td>570110</td>
<td>Carpets, Knotted</td>
<td>1.05%</td>
</tr>
</tbody>
</table>

Source: International Trade Centre Market Access Map

China
Superficially, exports to China merely require a Certificate of Origin that varies slightly from the certificates issued from most other countries. In practice, though, Afghan exporters have faced serious issues clearing their goods through Chinese customs.

While Afghanistan and China have reached a number of trade and customs-related
agreements in recent years, these changes have not necessarily been implemented on the ground. Traders with interested buyers in China should work closely with their shipping company, their buyer, and the ACCI in order to reduce the risk of rejection at a Chinese border control point.

**Required Forms**

- Certificate of Origin (China-Specific)
- Phytosanitary Certificate (for food products, including saffron)

**Tariffs**

<table>
<thead>
<tr>
<th>HS Code</th>
<th>Product</th>
<th>Total Tariff (MFN Duties) %</th>
<th>Total Tariff (LDC) %</th>
<th>Total Tariff (SAFTA) %</th>
<th>Total Tariff (SAFTA LDC) %</th>
<th>Total Tariff (Preferential) %</th>
</tr>
</thead>
<tbody>
<tr>
<td>091020</td>
<td>Saffron</td>
<td>2.00%</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

*Source: International Trade Centre Market Access Map*

**India**

Exports destined for member countries of the South Asia Free Trade Area (SAFTA), which includes Bangladesh, Bhutan, India, Maldives, Nepal, Pakistan, and Sri Lanka, must have a SAFTA-specific Certificate of Origin in order to order to avoid difficulties in transit or customs clearance at the end destination. Any trader wishing to use the newly-established Air Corridor between Afghanistan and India must apply for this service through the ACCI headquarters office in Kabul. Once the trader is vetted, he will be introduced by ACCI to the Air Corridor department of Ariana Airways.

**Required Forms**

- Certificate of Origin (SAFTA)
- Phytosanitary Certificate (for food products, including saffron)

**Tariffs**

<table>
<thead>
<tr>
<th>HS Code</th>
<th>Product</th>
<th>Total Tariff (MFN Duties) %</th>
<th>Total Tariff (LDC) %</th>
<th>Total Tariff (SAFTA) %</th>
<th>Total Tariff (SAFTA LDC) %</th>
<th>Total Tariff (Preferential) %</th>
</tr>
</thead>
<tbody>
<tr>
<td>080610</td>
<td>Grapes</td>
<td>30.00%</td>
<td>27.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>15.00%</td>
</tr>
<tr>
<td>080620</td>
<td>Raisins</td>
<td>100.00%</td>
<td>90.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>070310</td>
<td>Onions and Shallots</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>080250</td>
<td>Pistachios, Fresh or Dried</td>
<td>30.00%</td>
<td>0.00%</td>
<td>5.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>080420</td>
<td>Figs (Fresh or Dried)</td>
<td>30.00%</td>
<td>0.00%</td>
<td>5.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>070200</td>
<td>Tomatoes</td>
<td>30.00%</td>
<td>22.50%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>080212</td>
<td>Almonds, Fresh or Dried (Shelled)</td>
<td>12.82%</td>
<td>9.46%</td>
<td>10.25%</td>
<td>0.00%</td>
<td>6.31%</td>
</tr>
<tr>
<td>081310</td>
<td>Apricot (Dried)</td>
<td>30.00%</td>
<td>24.00%</td>
<td>8.00%</td>
<td>0.00%</td>
<td>15.00%</td>
</tr>
<tr>
<td>081090</td>
<td>Fresh Fruits (Other)</td>
<td>15.00%</td>
<td>0.00%</td>
<td>5.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>121190</td>
<td>Plants (Medicinal, Perfumary, Insecticidal)</td>
<td>15.00%</td>
<td>0.00%</td>
<td>5.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>091020</td>
<td>Saffron</td>
<td>30.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
</tr>
<tr>
<td>080810</td>
<td>Apples</td>
<td>50.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>0.00%</td>
<td>25.00%</td>
</tr>
<tr>
<td>080910</td>
<td>Apricots, Cherries, Peaches, Plums (Fresh)</td>
<td>30.00%</td>
<td>0.00%</td>
<td>5.00%</td>
<td>0.00%</td>
<td>15.00%</td>
</tr>
</tbody>
</table>

*Source: International Trade Centre Market Access Map*
Chapter 4: Export Support Facilities
Export Promotion Agency of Afghanistan (EPAA)

Support services available at EPAA:

- *Trade fair notification service:* EPAA operates a fee-based exhibition notification scheme, in which traders can pay an annual fee to receive email about upcoming sales exhibitions.
- *Training:* EPAA conducts regular training for traders on export-related soft-skills. There is no published schedule available online, and traders must contact EPAA officials to obtain details about training programs.

Afghanistan Chamber of Commerce & Industries (ACCI)

Support services available at ACCI:

- *Packing List:* ACCI will prepare a packing list for traders, free of cost.
- *Invoice:* Preparing standardized invoice to accompany shipment.
- *Customs broker introductions:* ACCI officials can, upon request, provide contact information for customs brokers to assist in the export process.
- *Shipping company introductions:* ACCI officials can, upon request, provide contact information for licensed shipping companies for the transport of exporter’s goods.
Customs Department ‘One-Stop-Shop’ (OSS)

About ‘One-Stop-Shop’: The OSS was established in 2010 as a joint partnership between EPAA, ACCI, Kabul Customs Department. The OSS is managed by EPAA, with operational expenses paid for by the Kabul Customs Department.

Support services available at the one-stop-shop:

- **Additional quality certifications provided by industry associations**: For example, document from the Afghan Carpet Exporters Guild providing details about the knot-count in a carpet.
- **ACCI support services**: The OSS has a dedicated desk for an official from the ACCI to perform such duties as prepare the Packing List, Invoice, and Certificate of Origin.
- **Transit Form**: Issuing transit forms for shipments that must transit through one or more countries before arriving at its final destination.
Customs Department

Services available at Customs Department:

- **Customs Clearance document**: The Customs Department headquarters issues the exporters a customs clearance document as the final step in processing the paperwork for a shipment abroad.
- **Registration in the ASYCUDA system**: The Customs Department manages the registration of traders in the ASYCUDA system, which tracks exports internationally.
- **Customs brokers**: There are approximately 80 licensed customs brokers in Afghanistan who have been trained to assist traders in the customs clearance process. Many of these brokers share an office space in the main Customs Department building in Kabul.

Ministry of Commerce & Industries (MoCI)

Support services available at the MoCI include:

- **The Directorate of Exhibitions**: The Directorate of Exhibitions is responsible for supporting traders in displaying their goods at trade fairs and exhibitions abroad.
- **Issuing Quality Certificate**: The Raisin, Fruits & Vegetables Export Promotion Administration (also known as the ‘Kishmish Directorate’, issues Quality Certificates to traders. This agency operates under the authority of MoCI.
Chapter 5: Example Documents

Example, Packing List

Example of a packing list brought to ACCI in order to start the export process.
Example, Invoice
This is an example of an invoice prepared by ACCI, as one of the initial steps of the export process.

![Invoice Image]
### Certificate of Origin (China)

This Certificate of Origin is exclusively for exports to China

![Certificate of Origin (China)](image-url)
Certificate of Origin (SAFTA)
This Certificate of Origin is for exports to SAFTA countries.

<table>
<thead>
<tr>
<th>1. Goods consigned from (exporter's business name, address, country)</th>
</tr>
</thead>
<tbody>
<tr>
<td>HEKMAT AZIZ NOORI LTD</td>
</tr>
<tr>
<td>T/L/E: 0194-19949, INDUSTRIAL PARK KABUL, AFGHANISTAN, TEL: +93 799 533 481</td>
</tr>
<tr>
<td>2. Goods consigned to (Consignee's name, address, country)</td>
</tr>
<tr>
<td>SHRI NIWAS FOOD INDUSTRIES, C-26</td>
</tr>
<tr>
<td>LAWRENCE ROAD INDUSTRIAL AREA DELHI-110035-INDIA</td>
</tr>
<tr>
<td>3. Means of Transport and route (as far as known)</td>
</tr>
<tr>
<td>By Road: KABUL TO YORKSHAM TO PAKISTAN TO WADHAN IN TRANSIT TO INDIA</td>
</tr>
<tr>
<td>4. For Official use</td>
</tr>
<tr>
<td>Reference No. 3608</td>
</tr>
<tr>
<td>SOUTH ASIAN FREE TRADE AREA (SAFTA) (combined declaration and certificate)</td>
</tr>
<tr>
<td>Issued in</td>
</tr>
<tr>
<td>AFGHANISTAN</td>
</tr>
<tr>
<td>See notes overleaf</td>
</tr>
<tr>
<td>5. HS Code</td>
</tr>
<tr>
<td>071320</td>
</tr>
<tr>
<td>6. Marks and numbers of packages</td>
</tr>
<tr>
<td>500 BAGS</td>
</tr>
<tr>
<td>7. Number and kind of packages: description of goods</td>
</tr>
<tr>
<td>(AFGHAN MUNG SORT-1)</td>
</tr>
<tr>
<td>(PER BAG N.W. = 50 KGS)</td>
</tr>
<tr>
<td>(TOTAL N.W. = 25000 KGS)</td>
</tr>
<tr>
<td>8. Origin criterion (see notes overleaf)</td>
</tr>
<tr>
<td>(A)</td>
</tr>
<tr>
<td>9. Gross weight or other quantity</td>
</tr>
<tr>
<td>25500 KG</td>
</tr>
<tr>
<td>10. Number and date of invoices</td>
</tr>
<tr>
<td>066 11/1/2017</td>
</tr>
<tr>
<td>11. F.O.B. value in US $</td>
</tr>
<tr>
<td>$250.00</td>
</tr>
<tr>
<td>12. Declaration by the exporter: The undersigned hereby declares that the above details and statements are correct: that all the goods were produced in</td>
</tr>
<tr>
<td>AFGHANISTAN</td>
</tr>
<tr>
<td>(country)</td>
</tr>
<tr>
<td>and that they comply with the origin requirements specified for these goods in SAFTA for goods exported to</td>
</tr>
<tr>
<td>(importing country)</td>
</tr>
<tr>
<td>11/06/2017</td>
</tr>
<tr>
<td>Place and date, signature of authorized signatory</td>
</tr>
</tbody>
</table>

Place and date, signature and stamp of certifying authority.
Certificate of Origin (General)
This Certificate of Origin is for exports to all countries that are not China or members of SAFTA.

Certificate of Origin (General)
This Certificate of Origin is for exports to all countries that are not China or members of SAFTA.
Quality Certificate
This is a Quality Certificate issued by the Raisins, Fruits, & Vegetables Export Promotion Administration, also known as the ‘Kishmish (Raisins) Directorate’.
Transit Certificate
This is a document that facilitates the transit of Afghan goods through other countries in the region on their way to their end destination.

<table>
<thead>
<tr>
<th>No</th>
<th>Commodity Description</th>
<th>Number of Cases Bundles etc.</th>
<th>Quantity in Kg</th>
<th>Per-Kg Value</th>
<th>Rs. Total Value</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>MELON FRESH</td>
<td>600 CTNS</td>
<td>2000 KGS</td>
<td>0.37</td>
<td>4440.00</td>
<td></td>
</tr>
</tbody>
</table>
Customs Clearance Form
This document is the final form necessary for Afghan traders to clear customs and exit Afghan territory.
Phytosanitary Certificate
This document is issued at border control points. The required tests are stipulated by the end destination’s customs authorities.

![Phytosanitary Certificate Image]

<table>
<thead>
<tr>
<th>Description of Consignment</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>1. Full name and address of exporter:</strong></td>
<td><strong>2. Full name and address of consignee:</strong></td>
</tr>
<tr>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td><strong>3. Number and description of package:</strong></td>
<td><strong>4. Distinguishing marks:</strong></td>
</tr>
<tr>
<td>1400 Cartons, 140000 Kernels</td>
<td>Cartons.</td>
</tr>
<tr>
<td><strong>5. Place of origin:</strong></td>
<td><strong>6. Declared means of conveyance:</strong></td>
</tr>
<tr>
<td>Afghanistan</td>
<td>By Road</td>
</tr>
<tr>
<td><strong>7. Declared port of entry:</strong></td>
<td><strong>8. Name of product and quality declared:</strong></td>
</tr>
<tr>
<td>Vah Worlam</td>
<td>RED RAISINS (A Grade Medium)</td>
</tr>
<tr>
<td><strong>9. Botanical name of plants:</strong></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

This is to certify that the plant of plant products described above have been inspected according to appropriate procedures and are considered to be free from quarantine pests, and practically free from other injurious pests and that they are considered to conform with the current Phytosanitary regulation of the importing country.

**Disinfection and, or disinfections treatment**

<table>
<thead>
<tr>
<th>10. Treatment:</th>
<th>11. Chemical active ingredient:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>12. Duration and temperature:</th>
<th>13. Concentration:</th>
<th>14. Date:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>15. Additional information:</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

No financial liability with respect this certificate shall be attached to name of plant protection and quarantine department or to any of its officers or representative.
India Air Corridor Application
These papers are the new application form to access the air corridor between Afghanistan and India.
<table>
<thead>
<tr>
<th>gü 29</th>
<th>gü 55צ</th>
<th>gü 9 צ'זצ</th>
<th>gü 20 צ'זצ</th>
</tr>
</thead>
<tbody>
<tr>
<td>יד 10</td>
<td>יד 12</td>
<td>יד 13</td>
<td>יד 15</td>
</tr>
<tr>
<td>יד 16</td>
<td>יד 17</td>
<td>יד 18</td>
<td>יד 19</td>
</tr>
<tr>
<td>יד 20</td>
<td>יד 21</td>
<td>יד 22</td>
<td>יד 23</td>
</tr>
<tr>
<td>יד 24</td>
<td>יד 25</td>
<td>יד 26</td>
<td>יד 27</td>
</tr>
<tr>
<td>יד 28</td>
<td>יד 29</td>
<td>יד 30</td>
<td>יד 31</td>
</tr>
<tr>
<td>יד 32</td>
<td>יד 33</td>
<td>יד 34</td>
<td>יד 35</td>
</tr>
<tr>
<td>יד 36</td>
<td>יד 37</td>
<td>יד 38</td>
<td>יד 39</td>
</tr>
<tr>
<td>יד 40</td>
<td>יד 41</td>
<td>יד 42</td>
<td>יד 43</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>gü 29</th>
<th>gü 55צ</th>
<th>gü 9 צ'זצ</th>
<th>gü 20 צ'זצ</th>
</tr>
</thead>
<tbody>
<tr>
<td>יד 10</td>
<td>יד 12</td>
<td>יד 13</td>
<td>יד 15</td>
</tr>
<tr>
<td>יד 16</td>
<td>יד 17</td>
<td>יד 18</td>
<td>יד 19</td>
</tr>
<tr>
<td>יד 20</td>
<td>יד 21</td>
<td>יד 22</td>
<td>יד 23</td>
</tr>
<tr>
<td>יד 24</td>
<td>יד 25</td>
<td>יד 26</td>
<td>יד 27</td>
</tr>
<tr>
<td>יד 28</td>
<td>יד 29</td>
<td>יד 30</td>
<td>יד 31</td>
</tr>
<tr>
<td>יד 32</td>
<td>יד 33</td>
<td>יד 34</td>
<td>יד 35</td>
</tr>
<tr>
<td>יד 36</td>
<td>יד 37</td>
<td>יד 38</td>
<td>יד 39</td>
</tr>
<tr>
<td>יד 40</td>
<td>יד 41</td>
<td>יד 42</td>
<td>יד 43</td>
</tr>
</tbody>
</table>
EU Customs Reject Letter
This is an example of a letter notifying an Afghan trader that their raisins have been rejected, in this case due to ochratoxin A levels.