

Sources of Cutting & Young-Plants Supply to EU

a) By Value

Euro x 1000

Source: AIPH 2013

From Non-EU Countries

Exporting country	€2008	Rank	€2011	Rank	Change	€2012	Rank	Change
Kenya	32,246	1	50,011	1	55%	33,854	1	-32%
Israel	26,603	3	28,279	2	6.3%	29,866	2	5.6%
Costa Rica	28,521	2	25,939	3	-9.1%	23,848	3	-8.1%
Uganda	11,529	6	16,311	4	41%	18,103	4	11.0%
Ethiopia	10,191	7	15,236	6	50%	16,589	5	8.9%
Tanzania	12,367	5	15,552	5	26%	13,291	6	-15%
China	12,585	4	12,208	7	-3.0%	12,634	7	3.5%
Guatemala	6,797	10	4,341	11	-36%	5,459	8	26%
Turkey	3,041	13	4,651	8	53%	5,054	9	8.7%
Taiwan	0		3,704	13	+++	4,723	10	28%
Brazil	7,289	9	4,595	9	-37%	3,961	11	-14%
El Salvador	0		2,809	14	+++	3,573	12	27%
Vietnam	0		0			2,925	13	+++
South Africa	7,784	8	3,771	12	-52%	2,662	14	-29%
Sri Lanka	3,089	12	2,464	15	-20%	2,208	15	-10%
Other countries	34,739		26,461		-24%	19,321		-27%
Totals to the EU	196,781		216,331		9.9%	198,071		-8.4%
To Norway & Switzerland	2,186		2,608		19%	2,899		11%

From EU Countries

Value

Euro x 1000

Exporting country	€2008	Rank	€2011	Rank	Change	€2012	Rank	Change
Netherlands	131,486	1	156,642	1	19%	167,193	1	6.7%
Germany	68,354	2	76,683	2	12%	86,838	2	13%
Belgium/Luxemburg	16,507	4	14,701	3	-11%	16,951	3	15%
EU-others	4,748	10	10,509	6	121%	14,462	4	38%
Denmark	19,929	3	11,585	4	-42%	13,992	5	21%
Spain	10,146	6	7,322	7	-28%	8,521	6	16%
Italy	10,414	5	11,391	5	9.4%	7,812	7	-31%
Poland	5,917	8	6,161	8	4.1%	6,768	8	10%
France	9,806	7	4,747	9	-52%	5,373	9	13%
United Kingdom	5,536	9	4,544	10	-18%	4,177	10	-8.1%
Hungary	1,439	11	1,212	12	-16%	1,082	11	-11%
Czech Republic	263	14	1,572	11	498%	1,076	12	-32%
Sweden	408	13	1,205	13	195%	888	13	-26%
Austria	896	12	1,002	14	12%	823	14	-18%
Finland	144	15	277	15	92%	251	15	-9.4%
Total to the EU	285,993		309,553		8.2%	336,207		8.6%
To Norway & Switzerland	12,016		17,921		49%	18,631		4.0%

Cutting & Young-Plants Supply to EU

(cont.)

b) By Volume
Units x 1000
From Non-EU Countries

Exporting country	€2008	Rank	€2011	Rank	Change	€2012	Rank	Change
Costa Rica	26,597	1	23,646	1	-11%	20,276	1	-14%
China	6,979	2	4,941	2	-29%	4,063	2	-18%
Guatemala	5,701	3	2,259	5	-60%	2,234	3	-1.1%
El Salvador	2,006	5	1,377	8	-31%	2,101	4	53%
Kenya	2,002	6	3,135	4	57%	1,746	5	-44%
Israel	1,343	8	955	11	-29%	1,568	6	64%
Uganda	1,137	11	1,426	7	25%	1,521	7	6.7%
Taiwan	849	12	1,319	9	55%	1,479	8	12%
Tanzania	1,137	10	1,477	6	30%	1,377	9	-6.8%
Ethiopia	709	14	1,067	10	50%	1,179	10	10%
Honduras	2,624	4	3,473	3	32%	538	11	-85%
Turkey	0		541	13	+++	505	12	-6.7%
Sri Lanka	1,946	7	554	12	-72%	471	13	-15%
Thailand	578	15	389	14		427	14	9.8%
Australia	769	13		0	---	323	15	+++
Other countries	5,137		2,252		-56%	1,728		-23%
Totals to the EU	59,514		48,811		-18%	41,536		-15%
To Norway & Switzerland	99		183		85%	145		-21%

From EU Countries

Volume

Units x 1000

Exporting country	€2008	Rank	€2011	Rank	Change	€2012	Rank	Change
Netherlands	27,576	1	36,212	1	31%	33,326	1	-8.0%
Germany	12,511	2	10,082	2	-19%	11,697	2	16%
Belgium/Luxemburg	6,488	3	8,425	3	30%	5,139	3	-39%
Poland	1,761	8	2,226	5	26%	2,866	4	29%
Italy	3,596	4	3,329	4	-7.4%	2,571	5	-23%
Denmark	3,513	5	1,467	7	-58%	2,205	6	50%
Spain	2,902	6	1,772	6	-39%	2,058	7	16%
France	2,569	7	1,076	8	-58%	1,496	8	39%
EU-others	1,123	10	926	9	-18%	1,329	9	44%
United Kingdom	1,281	9	793	10	-38%	831	10	4.8%
Hungary	319	11	205	12	-36%	728	11	255%
Austria	125	13	236	11	89%	173	12	-27%
Czech Republic	61	14	92	13	51%	93	13	1.1%
Sweden	183	12	86	14	-53%	59	14	-31%
Finland	14	15	51	15	264%	56	15	10%
Total to the EU	64,022		66,978		4.6%	64,627		-3.5%
To Norway & Switzerland	2,712		4,683		73%	5,974		28%


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Notes:

By Value

Turnovers of 2012 cutting and young-plants' import from Non-European did decrease, by 8.4, while from EU countries the value increased by 8.6 %, compared to the previous year.

However when compared to 2008 one could notice quite some differences. New producers and suppliers from Non-EU countries, such as the African countries with increases Ethiopia and Uganda, but decreases in Kenya, Tanzania and South Africa.

Other countries with increased export values: Guatemala, Turkey, Taiwan, El Salvador and Vietnam; while other countries noticed a decrease, especially Costa Rica and Brazil.

China noticed a steady situation when compared to 2011 and also to 2008.

There is clearly a difference in value and volume comparison from the two major important supplying regions during the past years. The major products cultivated in the African countries are lighter products such as cuttings of different types of plant, or cut flower cutting types. Most important products are: chrysanthemum, geranium, begonia, saint paulia, kalanchoe and others, either rooted or unrooted.

The products cultivated in the Central American and South East Asian countries are totally different and can be called half-ready (= much heavier), semi ready or almost finished plants, most of them rooted and planted in pots. These countries are: Costa Rica, Guatemala, Honduras, and El Salvador.

The same can be said for the products originating from China; most of the products are half-grown/semi-finished green plants.

The product originating from Taiwan is mainly the phalaenopsis orchid plant.

In the export situation of the EU- countries not much has changed. Except the increased turnover values in the Netherlands, Germany, Belgium and Luxemburg. From other traditional southern European countries, like Italy, Spain and France - turnovers decreased quite strongly. Another steady and increasing country is Poland.

By Volume

The import into the EU decreased in volume by 14.9% from the Non-European countries and also decreased by 3.5% from the EU countries.

As explained in the value survey, exports from China have further decreased quite considerably, the same can be said for the volume.

Other countries with decreased volumes are: Costa Rica, Kenya and Honduras, To the contrary export volumes increased from: El Salvador, Israel, Uganda, Taiwan and Ethiopia. In the turnovers of the top 15 list from EU- countries not much has changed. Slight increases are noticed in countries like: Germany, Poland, Hungary and EU others. Decreases in the Netherlands, Belgium/Luxemburg, Italy and the UK.



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