1. Country / Territory Brief

ITC aims to assist Netherlands in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Netherlands dedicated to assisting Dutch importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Netherlands.
### 2. People and Economy

#### 2.1 People

<table>
<thead>
<tr>
<th>Metric</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Total population</strong></td>
<td>16,445,593 in 2012 with growth rates of 0.5% p.a during 2008-2012</td>
</tr>
<tr>
<td><strong>Population density</strong></td>
<td>487 in 2012</td>
</tr>
<tr>
<td><strong>Female population</strong></td>
<td>50.5% in 2012</td>
</tr>
<tr>
<td><strong>Population below 15 years of age</strong></td>
<td>17.2% in 2008; 17.9% in 2012</td>
</tr>
<tr>
<td><strong>Urban population</strong></td>
<td>81.7% in 2012</td>
</tr>
<tr>
<td><strong>Population living below $1.25 a day at purchasing power parity (PPP)</strong></td>
<td>n.a</td>
</tr>
<tr>
<td><strong>Ranking in the Human Development Index (HDI)</strong></td>
<td>4 out of 186 in 2012</td>
</tr>
</tbody>
</table>

#### Health
- Life expectancy at birth (years) (81)
- Mortality rate, under-5 (per thousand live births) (4.1) in 2012

#### Education
- Education index - expected and mean years of schooling (rank) (16 out of 191) in 2012

#### Income level
- GNI per capita in PPP terms (constant 2005 international $) (36,956) in 2012

#### Inequality
- Inequality-adjusted HDI (rank) (4 out of 191) in 2012

#### Poverty
- n.a

#### Gender
- Gender inequality index (rank) (148 out of 191) in 2012

#### Sustainability
- n.a
## 2.2 Economy

### Added value per sector (current US$ and % of GDP)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>11,670</td>
<td>14,013</td>
<td>n.a</td>
</tr>
<tr>
<td>Industry</td>
<td>129,353</td>
<td>198,273</td>
<td>n.a</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>77,721</td>
<td>106,354</td>
<td>n.a</td>
</tr>
<tr>
<td>Services</td>
<td>401,432</td>
<td>561,493</td>
<td>n.a</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th></th>
<th>2004 %GDP</th>
<th>2008 %GDP</th>
<th>2012 %GDP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>2.2</td>
<td>1.8</td>
<td>n.a</td>
</tr>
<tr>
<td>Industry</td>
<td>23.8</td>
<td>25.6</td>
<td>n.a</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>14.3</td>
<td>13.7</td>
<td>n.a</td>
</tr>
<tr>
<td>Services</td>
<td>74</td>
<td>72.6</td>
<td>n.a</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and "6,976 to be read 6'976"

### Evolution of GDP (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

### Evolution of GDP per capita (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI
Aid Dependency
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

Remittances as a Share of GDP

<table>
<thead>
<tr>
<th>Year</th>
<th>Remittance ($ millions)</th>
<th>Remittance (% GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>2,164</td>
<td>35.5</td>
</tr>
<tr>
<td>2008</td>
<td>1,650</td>
<td>18.9</td>
</tr>
<tr>
<td>2012</td>
<td>n.a</td>
<td>n.a</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

3.1.2 Evolution of Trade Ratio to GDP - Services
3.1.3 Evolution of Total Trade

![Chart showing the evolution of total import and export of goods of Netherlands from 2009 to 2013.]

3.1.4 Trade Map

![Map of the world showing the list of importing markets for a product exported by Netherlands in 2013. The map is color-coded to indicate the share in Netherlands' exports.]

ITC by country - Netherlands
3.1.5 Export and Import by Leading Destination - Export

3.1.6 Export and Import by Leading Destination - Import
3.1.7 Evolution of Exports and Imports by Destination - Export

![Graph showing the evolution of Netherlands's exports by region of destination.](image)

Source: ITC Trade Map.

**Note:**
- IBRD non-members: China, India, Indonesia, South Korea, South Africa.
- Latin America includes Caribbean countries excluding Brazil, Chile, Mexico.
- Asia does not include China, India, Japan.

3.1.8 Evolution of Exports and Imports by Destination - Import

![Graph showing the evolution of Netherlands's imports by region of origin.](image)

Source: ITC Trade Map.

**Note:**
- IBRD non-members: China, India, Indonesia, South Korea, South Africa.
- Latin America includes Caribbean countries excluding Brazil, Chile, Mexico.
- Asia does not include China, India, Japan.
### 3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

### 3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

3.1.12 Composition of Trade in Services - Import
3.1.13 Evolution of FDI

![Graph showing the evolution of FDI inflow in the Netherlands as a percentage of GDP from 2002 to 2013. The highest value is 16.2% in 2007.]

Source: ITC based on World Bank data.

ITC by country - Netherlands
### 3.2 Sector Trade Performance

#### 3.2.1 Sectoral Diversification in Products - Export

**Sectoral diversification in products for Netherlands’s exports**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s exports 2005-2013</th>
<th>Share of top 3 detailed products (HS6) in sector’s exports 2009</th>
<th>Sector’s leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>15.7%</td>
<td>77.2%</td>
<td>271012 Other petroleum oils and preparations</td>
</tr>
<tr>
<td>Chemicals</td>
<td>14.4%</td>
<td>17.3%</td>
<td>200400 Medicaments, in dosage</td>
</tr>
<tr>
<td>IT &amp; consumer electronics</td>
<td>12.7%</td>
<td>36.3%</td>
<td>846321 Telephones for cellular networks mobile telephones or fix. other teleph.</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>11.8%</td>
<td>59.5%</td>
<td>990909 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Processed food</td>
<td>7.5%</td>
<td>18.2%</td>
<td>040140 Cheese nes</td>
</tr>
<tr>
<td>Fish &amp; sea products</td>
<td>6.8%</td>
<td>17.4%</td>
<td>050700 Plants like, nes</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>6.4%</td>
<td>22.2%</td>
<td>091120 Needles, cathers, cannulas and the like, nes</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>6.1%</td>
<td>26.4%</td>
<td>846100 Parts of machines, copying machines an facsimile mach</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>5.8%</td>
<td>15.0%</td>
<td>730120 Aluminium unalloyed, alloyed</td>
</tr>
<tr>
<td>Electronic components</td>
<td>6.2%</td>
<td>28.2%</td>
<td>846120 Machines and apparatus for the manufacture of semiconductor devices or</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>3.4%</td>
<td>22.2%</td>
<td>870190 Road tractors for semi-trailers (truck tractors)</td>
</tr>
<tr>
<td>Wood products</td>
<td>1.3%</td>
<td>19.4%</td>
<td>471092 Chemical wood pulp, sulphate, non-coniferous, semi bleached, nes</td>
</tr>
<tr>
<td>Clothing</td>
<td>1.2%</td>
<td>26.9%</td>
<td>650190 T-shirts, singlets and other vestes, of cotton, knitted</td>
</tr>
<tr>
<td>Textiles</td>
<td>0.8%</td>
<td>27.1%</td>
<td>570320 Carpets of nylon or other polyamides, tufted</td>
</tr>
<tr>
<td>Leather products</td>
<td>0.6%</td>
<td>48.8%</td>
<td>680200 Footwear, outer soles of rubber/plast. uppers of leather or base neus</td>
</tr>
</tbody>
</table>

*Source: ITC Trade Competitiveness Map.*

**Note:** HS codes refer to the revision 2007.

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### 3.2.2 Sectoral Diversification in Products - Import

**Sectoral diversification in products for Netherlands’s imports**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s imports 2005-2013</th>
<th>Share of top 3 detailed products (HS6) in sector’s imports 2009</th>
<th>Sector’s leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>22.4%</td>
<td>87.1%</td>
<td>270100 Petroleum oils and oils obtained from bituminous mineral crude</td>
</tr>
<tr>
<td>IT &amp; consumer electronics</td>
<td>13.4%</td>
<td>40.7%</td>
<td>847100 Portable digital computers &lt;10kg</td>
</tr>
<tr>
<td>Chemicals</td>
<td>18.0%</td>
<td>20.7%</td>
<td>200400 Medicaments, in dosage</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>16.8%</td>
<td>19.7%</td>
<td>990909 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>9.6%</td>
<td>99.7%</td>
<td>730120 Aluminium unalloyed, alloyed</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>6.8%</td>
<td>16.4%</td>
<td>091120 Needles, cathers, cannulas and the like, nes</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>6.3%</td>
<td>14.3%</td>
<td>730120 Aluminium unalloyed, alloyed</td>
</tr>
<tr>
<td>Textiles</td>
<td>5.4%</td>
<td>28.6%</td>
<td>846100 Parts and accessories of printers, copying machines an facsimile mach</td>
</tr>
<tr>
<td>Fresh food</td>
<td>6.1%</td>
<td>17.3%</td>
<td>130300 Soybeans</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.1%</td>
<td>17.2%</td>
<td>230100 Polyethylene, unplasticized solid resines whatever or not gr. or pel.</td>
</tr>
<tr>
<td>Electronic components</td>
<td>4.6%</td>
<td>30.1%</td>
<td>702190 Photo sensitive semiconductor device, photovoltaic cell and solar fuel cells</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>4.6%</td>
<td>36.9%</td>
<td>846500 Automobiles for reciprocating engine displ.ac.&gt;150 cc to 3000 cc</td>
</tr>
<tr>
<td>Wood products</td>
<td>1.8%</td>
<td>17.2%</td>
<td>470190 Chemical wood pulp, sulphate, non-coniferous, semi bleached, nes</td>
</tr>
<tr>
<td>Leather products</td>
<td>0.7%</td>
<td>45.9%</td>
<td>680300 Footwear, outer soles of rubber/plast. uppers of leather or base neus</td>
</tr>
<tr>
<td>Textiles</td>
<td>0.6%</td>
<td>14.3%</td>
<td>630700 Made up articles, of textile materials, nes, including the patterns</td>
</tr>
</tbody>
</table>

*Source: ITC Trade Competitiveness Map.*

**Note:** HS codes refer to the revision 2007.

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**ITC by country - Netherlands**
### 3.2.3 Sectoral Diversification in Destinations - Export

#### Sectoral diversification in destination for Netherlands’s exports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s export growth in value (% p.a.) 2009-2013</th>
<th>Sector’s top 3 importing countries in sector’s exports 2009-2013</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>18.7 %</td>
<td>61.4 %</td>
<td>Belgium ; Germany ; United States of America ; Belgium ; Germany ; United Kingdom</td>
</tr>
<tr>
<td>Leather products</td>
<td>9.7 %</td>
<td>49.0 %</td>
<td>Germany ; France ; United Kingdom ; Germany ; France ; United Kingdom</td>
</tr>
<tr>
<td>Chemicals</td>
<td>9.2 %</td>
<td>40.3 %</td>
<td>Germany ; Belgium ; France ; Germany ; Belgium ; Asia</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>7.4 %</td>
<td>57.3 %</td>
<td>Germany ; Belgium ; France ; Germany ; Belgium ; France</td>
</tr>
<tr>
<td>Clothing</td>
<td>7.1 %</td>
<td>58.3 %</td>
<td>Germany ; Belgium ; France ; Germany ; France ; Un Kingdom</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>6.8 %</td>
<td>48.5 %</td>
<td>Germany ; Belgium ; United Kingdom ; Germany ; Belgium ; Un Kingdom</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>6.4 %</td>
<td>75.5 %</td>
<td>Area Ns ; Germany ; Belgium ; Area Ns ; Germany ; Belgium</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.5 %</td>
<td>46.5 %</td>
<td>Germany ; Belgium ; France ; Germany ; Belgium ; France</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.5 %</td>
<td>39.3 %</td>
<td>Germany ; France ; Belgium ; Germany ; France ; Belks</td>
</tr>
<tr>
<td>Electronic components</td>
<td>5.5 %</td>
<td>39.9 %</td>
<td>Germany ; Belgium ; United States of America ; United States of America ; China ; United States of America</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>4.9 %</td>
<td>41.9 %</td>
<td>Germany ; France ; United Kingdom ; Germany ; France ; Un Kingdom</td>
</tr>
<tr>
<td>Textiles</td>
<td>3.9 %</td>
<td>41.2 %</td>
<td>Germany ; United Kingdom ; Belgium ; Germany ; United Kingdom</td>
</tr>
<tr>
<td>Fresh food</td>
<td>3.7 %</td>
<td>47.3 %</td>
<td>Germany ; United Kingdom ; France ; Germany ; United Kingdom</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>3.0 %</td>
<td>33.1 %</td>
<td>Germany ; France ; United States of America ; Germany ; France ; Un States of America</td>
</tr>
<tr>
<td>Wood products</td>
<td>1.2 %</td>
<td>50.2 %</td>
<td>Germany ; Belgium ; France ; Germany ; Belgium ; France</td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map.

### 3.2.4 Sectoral Diversification in Destinations - Import

#### Sectoral diversification in origin for Netherlands’s imports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s import growth in value (% p.a.) 2009-2013</th>
<th>Share of top 3 supplying countries in sector’s imports 2009-2013</th>
<th>List of the top 3 supplying countries 2009-2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>19.9 %</td>
<td>41.4 %</td>
<td>Russia ; Federation ; United Kingdom ; Belgium ; Brazil</td>
</tr>
<tr>
<td>Leather products</td>
<td>7.8 %</td>
<td>55.3 %</td>
<td>China ; Belgium ; Germany ; China ; Belgium ; Germany</td>
</tr>
<tr>
<td>Processed food</td>
<td>7.4 %</td>
<td>46.8 %</td>
<td>Germany ; Belgium ; Brazil ; Germany ; Belgium ; Brazil</td>
</tr>
<tr>
<td>Chemicals</td>
<td>6.9 %</td>
<td>49.4 %</td>
<td>Germany ; United States of America ; Belgium ; Germany ; United States of America ; Belgium</td>
</tr>
<tr>
<td>Clothing</td>
<td>6.9 %</td>
<td>53.1 %</td>
<td>China ; Germany ; Turkey ; China ; Bangladesh ; Germany</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>5.9 %</td>
<td>40.9 %</td>
<td>Germany ; Belgium ; China ; Germany ; Area Nes ; Norway</td>
</tr>
<tr>
<td>Fresh food</td>
<td>4.8 %</td>
<td>28.2 %</td>
<td>Germany ; Belgium ; Brazil ; Germany ; Belgium ; Brazil</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>4.6 %</td>
<td>52.5 %</td>
<td>China ; Malaysia ; United States of America ; China ; Malaysia ; Czech Republic</td>
</tr>
<tr>
<td>Electronic components</td>
<td>4.4 %</td>
<td>46.8 %</td>
<td>China ; Germany ; United States of America ; China ; Germany ; United States of America</td>
</tr>
<tr>
<td>Textiles</td>
<td>4.4 %</td>
<td>47.2 %</td>
<td>Germany ; China ; Belgium ; China ; Germany ; Belgium</td>
</tr>
</tbody>
</table>
3.2.5 Sectors by World Demand - Export

Growth of national supply and international demand for the products exported by Netherlands in 2013

Annual growth of world exports between 2009-2013, %

Losers in growing sectors

Winners in declining sectors

23 - Residue, waste of food industry, animal fodder
04 - Dairy products, eggs, honey, edible animal product res.
08 - Edible fruit, nuts, peel of citrus fruit, melons
06 - Live trees, plants, bulbs, roots, cut flowers etc.
03 - Edible fruit, nuts, peel of citrus fruit, melons
22 - Beverages, spirits and vinegar
12 - Oil seed, oleaginous fruits, grain, seed, fruit etc., res.
02 - Meat and edible meat offal
30 - Pharmaceutical products
24 - Furniture, lighting, signs, prefabricated buildings

3.2.6 Sectors by World Demand - Import

Growth of national demand and international supply for the products imported by Netherlands in 2013

Annual growth of world imports between 2009-2013, %

The country imports have increased more rapidly than world imports

The country imports have increased less rapidly than world exports

04 - Dairy products, eggs, honey, edible animal product res.
08 - Edible fruit, nuts, peel of citrus fruit, melons
23 - Residue, waste of food industry, animal fodder
12 - Oil seed, oleaginous fruits, grain, seed, fruit etc., res.
22 - Beverages, spirits and vinegar
06 - Live trees, plants, bulbs, roots, cut flowers etc.
03 - Edible fruit, nuts, peel of citrus fruit, melons
22 - Beverages, spirits and vinegar
12 - Oil seed, oleaginous fruits, grain, seed, fruit etc., res.
06 - Live trees, plants, bulbs, roots, cut flowers etc.
3.2.7 Trade Performance Index

![Trade Performance Index of Netherlands](image-url)

**Source:** ITC Trade Competitiveness Map

**Note:** The figures depicted in the bars correspond to the country’s global rankings among other countries that export the same category of products. The current index and change in world market share index are the world country ranking for the sector under review. Only sectors with more than 700 million exports are considered.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
### 4.2 Domestic and Foreign Market Access

**Overview: Trade Policy and Business Environment**

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Domestic Market Access</strong> The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td><strong>Foreign Market Access</strong> The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td><strong>Tariff rate (%)</strong> This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td><strong>Complexity of tariffs, index 1–7 (best)</strong> This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td><strong>Tariffs dispersion (standard deviation)</strong> This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td><strong>Tariffs peaks (%)</strong> This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td><strong>Specific tariffs (%)</strong> This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem)</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td><strong>Number of distinct tariffs</strong> This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td><strong>Share of duty-free imports (%)</strong> Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td><strong>Tariffs faced (%)</strong> This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods.</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td><strong>Index of margin of preference in destination markets, 0-100 (best)</strong> This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>96</td>
<td>9.14</td>
</tr>
</tbody>
</table>

*Source: World Economic Forum, Global Enabling Trade Report 2014*
4.3 Trade Facilitation

Logistics Performance Index (LPI): Country Comparison

Source: World Bank, Logistics Performance Index (LPI)

Logistics Performance Index – Evolution

Source: World Bank, Logistics Performance Index (LPI)
Multilateral Trade Instruments

**Abstract**

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

- **Instrument ratified:** 199 / 266 instruments
- **Ratification rate:** 74.8%
- **Weighted score:** 82.3/100

<table>
<thead>
<tr>
<th>Instrument ratified</th>
<th>Ratification Rate Rank</th>
<th>Weighted Score Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>In World</td>
<td>1 / 193</td>
<td>3 / 193</td>
</tr>
<tr>
<td>In Region</td>
<td>Europe</td>
<td>3 / 45</td>
</tr>
<tr>
<td>In Development level</td>
<td>Developed country</td>
<td>3 / 29</td>
</tr>
</tbody>
</table>

**Graph**

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

**Instruments ratified**

Click here for a full list and more details about these multi-lateral trade instruments.
## 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? (1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world)</td>
<td>6.03</td>
<td>3</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>6.05</td>
<td>10</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.48</td>
<td>10</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>6.79</td>
<td>1</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>6.46</td>
<td>4</td>
</tr>
<tr>
<td>Individuals using Internet (%) Internet users are people with access to the worldwide network.</td>
<td>117.97</td>
<td>51</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>93.00</td>
<td>4</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>39.81</td>
<td>2</td>
</tr>
</tbody>
</table>

5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects

Export Competitiveness Programme (Netherlands Trust Fund III): Programme Management Start-up
Impact assessment methodology development and implementation

5.1.2 Recent projects

No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events

The Next Generation Trade Intelligence Portals 03/12/2013-Amsterdam
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

Gourmet Coffee Project: Adding Value to Green Coffee

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Read more

Exporting Seafood to the EU

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...

Read more
PACKit Export Product Module : Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing... Read more

Leather Goods: A Practical Guide for Exporters in Developing Countries

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments... Read more

PACKit Importing Country Profile : The Netherlands

Importing country profile of the Netherlands prepared as part of Packaging Kit aimed at small and medium enterprises in developing countries - provides country's international trade profile with major imports... Read more

ITC by country - Netherlands
The European Market for Organic Fruit and Vegetables from Thailand

Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main...

Read more

Marchés mondiaux des fruits et légumes biologiques: Opportunités pour les pays en développement dans la production et l'exportation de produits horticoles biologiques

Etude conjointe FAO-CCI-CTA sur l'agriculture biologique visant à soutenir les pays en développement dans leurs efforts pour diversifier les exportations par le biais de méthodes de production écologiques. Constitue une...

Read more

Mercados mundiales de frutas y verduras orgánicas: Oportunidades para los países en desarrollo en cuanto a la producción y exportación de productos hortícolas orgánicos

Estudio conjunto de la FAO-CCI-CTA sobre los productos hortícolas orgánicos teniendo por objeto ayudar a los países en desarrollo en diversificar las exportaciones a través de métodos de producción agrícola...

Read more
EC-CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
Market News Service - Market Profile: Mangoes

This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

Competitive Export Strategies and Cases for the Clothing Industry. - Part 1 : Guidebook

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

PACKit Module sur les pays importateurs : Union européenne

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more
Global sourcing of fresh fruit in Germany - The case of pineapple

Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;...

Read more

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre como exportar productos pesqueros y de acuacultura a la UE. Describe, inter alia, el sistema de 'Garantías Oficiales' requerido por la UE, así como...

Read more

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d'ensemble de la production, du commerce international,...

Read more
HPS Groundnuts (Peanuts): A Survey of Selected European Markets

Market survey on groundnuts in Netherlands, Norway and UK, with particular reference to phytosanitary measures and prevention of aflatoxin contamination. For each country reviews market situation and trends, trade structure,...

Read more

PACKit Module sur l'emballage des produits : Graines oléagineuses

Guide modulaire sur l'emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...

Read more

Fleurs coupées: étude des principaux marchés

Etude de marché des fleurs fraîches coupées en Allemagne, en France, au Royaume-Uni, aux Pays-Bas, en Suisse et aux Etats-Unis. Donne des indications générales sur le marché mondial et pour...

Read more

Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

Read more

Guide à l'intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisubventions et en matière de sauvegardes. – Ed. révisée

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s'adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...

Read more

Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more
Dehydrated Vegetables: A Survey of Major Markets

Market study on dehydrated vegetables in Germany, Netherlands, UK and USA. Reviews world market situation; for each country covered, gives comments and data on supply, demand, production, consumption, exports and...

Read more

Légumes déshydratés: une étude des principaux marchés

Etude de marché sur les légumes déshydratés en Allemagne, aux Pays-Bas, au Royaume-Uni et aux Etats-Unis. Passe en revue la situation du marché mondial. Pour chaque pays, fournit des observations...

Read more


Read more
Packit Export Product Module: Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more

Collaboration public-privé pour réussir à l'exportation: Études de cas: Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relaying des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Read more

Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...

Read more

User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more

The Activities of the Business Management System : Activity Content Guide. - Revised ed

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in (BMS) Manual - explains the purpose of the manual and briefly...

Read more

Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more
Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du... Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of ‘air miles’ (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches... Read more

International fibreboard case code = Code international pour l'emballage carton

The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated. Read more
The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs

Comment approcher les banques : Un guide pour les exportateurs burkinabé

Guide à l'intention des entreprises nationales burkinabéées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...

Guía para la Comunidad Empresarial: Medidas Comerciales Correctivas en los Estados Unidos: Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...
New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label

Designing bottles for recycling
Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

Read more

PACKit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada’s international trade profile with major imports and...

Read more

Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

Read more
South Africa: Demand Survey on Horticultural and Apicultural Products

Intra-Asian Buyers/Sellers and Networking Meeting on Food Products

Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...
Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...
Le Business Management System : Un cadre de référence pour renforcer la compétitivité internationale

Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Read more

Turkey : The Branding Concept


Read more

Botswana : Targeting the Brand : Global, Regional or Local?


Read more
Branding Brazil: How to Build a Believable Global Brand beyond Carnival


Read more

Cuba: The Relevance of National Branding to Export Strategy


Read more

Building Uganda's National Brand: Uganda Gifted by Nature


Read more
Development of a National Branding Strategy for Mauritius

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?

The Value of Branding in Export Strategy: India's Experience
Brand India: The Moment of Truth


Read more

Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more


Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Targeting the Brand: Global, Regional or Local?


How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions;...

Read more
Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l' UEMOA: Rapport de l'atelier de lancement

Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Economic Cooperation Organization: Expanding Intra-Regional Trade - Contributing to Improve Healthcare Access in the ECO Region
Gestión de la Calidad de Exportación : Libro de Respuestas para Pequeños y Medianos Exportadores. - [Cuba]

Las preguntas y respuestas sobre todos los aspectos de la gestión y el control de la calidad dirigidas a los exportadores - cubren los reglamentos técnicos y las normas, la...

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items

'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)
Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion

Buyers/Sellers Meeting on Horticultural and Apicultural Products

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA
Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de la CEMAC

Mali: Rencontre acheteurs/vendeurs sur les produits alimentaires

Buyers/Sellers Meeting 'Discover the Tanzania Market'
Bénin: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce

Etude de l'offre et de la demande sur le bois et ses produits dérivés au Bénin - la première partie de l'étude est consacrée à l'analyse des branches d'activité concernées...

Côte d'Ivoire: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce
Burkina Faso: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Burkina Faso - la première partie de l'étude est consacrée à l'analyse des branches d'activité...

Read more

Bangladesh: Supply and Demand Survey for Pharmaceuticals and Natural Products 2005

Read more

Cambodia: Demand Survey on Pharmaceuticals and Natural Products 2005

Demand survey on pharmaceuticals and natural products in Cambodia - outlines market size; provides information on import policy and procedures, import practices, competition and prices, market prospects and suggests market...

Read more
P.R. China: Supply and Demand Survey on Pharmaceuticals and Natural Products

Indonesia: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Malaysia: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Myanmar: Demand Survey on Pharmaceuticals and Natural Products 2005
Nepal: Demand Survey on Pharmaceuticals and Natural products 2005

Demand survey on pharmaceuticals and natural products in Nepal - outlines market size; provides information on import policy and procedures, and import practices; annexes include useful addresses, company/product profile forms,...

Read more

Philippines: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Read more

Singapore: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Read more
<table>
<thead>
<tr>
<th>Country</th>
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</thead>
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<tr>
<td>Vietnam</td>
<td>Supply and Demand Survey on Pharmaceuticals and Natural Products 2005</td>
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<td>Lao P.D.R.</td>
<td>Demand Survey on Pharmaceuticals and Natural Products 2005</td>
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<tr>
<td>Pakistan</td>
<td>Supply and Demand Survey on Pharmaceuticals and Natural Products 2005</td>
</tr>
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</table>
Gabon: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Gabon - la première partie de l’étude analyse la structure de l'activité gabonaise de production...

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Guinée Bissau: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés en Guinée Bissau - la première partie de l’étude est consacrée à l’analyse de la branche...

Read more

Niger: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Niger - la première partie de l’étude est consacrée à l'analyse de la branche d'activité...

Read more
6.1.2 Selected printed information sources

- 2007 Hand and Power Tools Market in the EU
- 2010 Leather Garments in the EU
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
- 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
- 2007 EU's Footprint in the South : Does European Community Development Cooperation make a Difference for the Poor?
- 2013 Executive Brief : Tea Sector
- 2010 EU Market for Iron and Steel Valve Castings
- 2010 Coffee, Tea and Cocoa Market in the EU
- 2009 EU Market for Papayas
- 2009 Automotive Parts and Components Market in the EU
- 2006 - Grant C Southern Africa and the European Union: the TDCA and SADC EPA
- 2006 - Kortbech-Olesen, Rudy Demand for Organic Products from East Africa
<table>
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<tr>
<th>Year</th>
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<tr>
<td>2004</td>
<td>Mini-guide: Eurostat Publications and Databases</td>
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<tr>
<td>2006</td>
<td>Report on the implementation of national measures on the coexistence of genetically modified crops with conventional and organic farming</td>
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<tr>
<td>2006</td>
<td>Doherty, Martin EU-ACP Negotiations in Focus on Sanitary and Phytosanitary Measures: SPS Related Problems Facing Exporters in ACP Countries</td>
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<td>2007</td>
<td>Mobile Commerce</td>
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<td>2010</td>
<td>Market Report on Shrimps in the EU</td>
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<td>2008</td>
<td>Perfil de la Industria Paraguaya de Software</td>
</tr>
<tr>
<td>2009</td>
<td>Characteristics of Malaysia’s Animal Feed Market</td>
</tr>
<tr>
<td>2014</td>
<td>Perspectives on Global Development 2014: Boosting Productivity to Meet the Middle-Income Challenge</td>
</tr>
<tr>
<td>2010</td>
<td>Mobilizing Aid for Trade for SPS-Related Technical Cooperation in the Greater Mekong Sub-Region</td>
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<td>2010</td>
<td>Leather Garments in the EU</td>
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<tr>
<td>2006</td>
<td>Overview of the Current State of Organic Agriculture in Kenya, Uganda and the Republic of Tanzania and the Opportunities for Regional Harmonization</td>
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<tr>
<td>2007</td>
<td>Export Diversification and Value Addition for Human Development: Addressing the Impact of the Agreement on Textiles and Clothing Expiration on Cambodia</td>
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<td>2006</td>
<td>Ruffing, Lorraine Deepening Development Through Business Linkages</td>
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<td>OECD Economic Surveys: Chile</td>
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<td>2005</td>
<td>Magder, D Egypt after the Multi-Fiber Arrangement: Global Apparel and Textile Supply Chains as a Route for Industrial Upgrading</td>
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<td>2006</td>
<td>Bangladesh: Furniture Export Market Sector Brief</td>
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<td>2006</td>
<td>Boutou, Olivier Management de la sécurité des aliments: De l’HACCP à l’ISO 22000</td>
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<td>2006</td>
<td>Trading up: Economic Perspectives on Development Issues in the Multilateral Trading System</td>
</tr>
<tr>
<td>2004</td>
<td>Perfiles de mercado para productos bolivianos en los mercados de Argentina, Brasil, Chile, Colombia, Ecuador, México, Paraguay, Perú, Uruguay y Venezuela</td>
</tr>
<tr>
<td>2010</td>
<td>Vietnam: Oilseeds and Products</td>
</tr>
<tr>
<td>2007</td>
<td>Organic Farming in the Czech Republic: 2007 Yearbook</td>
</tr>
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<td>2007</td>
<td>Gibbon P; Bolwig S Economics of Certified of Organic Farming in Tropical Africa: A Preliminary Assessment</td>
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<td>2006</td>
<td>The Relationship of Third-party Certification (TPC) to Sanitary / Phytosanitary (SPS) Measures and the International Agri-Food Trade; Case Study: Guatemala- with Emphasis on Food Safety</td>
</tr>
<tr>
<td>2007</td>
<td>Ismail F Mainstreaming Development in the WTO: Developing Countries in the Doha Round</td>
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<td>Martin W; Pangestu M, eds. Options for Global Trade Reform: A View from the Asia-Pacific</td>
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<td>L’industrie sri lankaise du textile-habillement</td>
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<td>Hauber, Christiane Formation, Prevention &amp; Determination of Cr (VI) in Leather</td>
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<td>Economic and Business Review for Central and South-Eastern Europe</td>
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<td>Gebreselassie Fanta, Elias Does Value Addition at Oilseed Production and/or Spreading the Gain from Export of Oilseed Products Increase the Income of Primary Producers?</td>
</tr>
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<td>2010</td>
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<td>Beswick R; Dunn DJ Plastics in Packaging: A RAPRA Market Report</td>
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<td>2006</td>
<td>Doubling Aid: Making the Big Push Work</td>
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<tr>
<td>1988</td>
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<td>ECA News (World Bank)</td>
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<td>2013</td>
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<td>2003</td>
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<td>2004</td>
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<td>Study of the UK Fashion Sector: Findings and Recommendations</td>
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<td>2012</td>
<td>Cotton Market Report</td>
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<td>2003</td>
<td>Toh Mun Heng: Economic Contributions of Singapore’s Creative Industries</td>
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<td>2007</td>
<td>Bovine Meat: Carcases and Cuts</td>
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<td>2001</td>
<td>Creative Industries Mapping Document</td>
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<td>2003</td>
<td>Making a Mark: An Introduction to Trademarks for Small and Medium-Sized Enterprises</td>
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<td>2003</td>
<td>Créer une marque: initiation aux marques pour les petites et moyennes entreprises</td>
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<td>1983</td>
<td>Développement des produits à l’exportation</td>
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<td>2004</td>
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<td>2003</td>
<td>U.S. Hispanic Craft Market</td>
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<td>2004</td>
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<td>Prahald C K: The Fortune at the Bottom of the Pyramid: Eradicating Poverty through Profits</td>
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<td>2004</td>
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<td>Trade and Environment Review</td>
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<td>Disaggregated Millennium Development Goals: Report for Lithuania</td>
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<td>Mercado de la automoción en Lituania</td>
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<td>Hong Kong: Mercado de Joyería</td>
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<td>Consumers Prefer Cotton Worldwide: Global Survey Gives New Perspective On Fiber Choice</td>
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<td>Hanson J A: Banking in Developing Countries in the 1990s</td>
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• Aegean Exporters’ Unions (AEU)
• Turkindex
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• Dubai Net
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• IberGlobal
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Swedish Chambers of Commerce
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Brazilian Association of Trade Fairs Organizers (UBRAFE)
China Textile Network
Organic Trade Association Directories
Iranian Information Center of Food and Agriculture Trade
Directorate General of Customs and Excise Indonesia
Great Indian Bazaar
Exporters India
Rajacraft.com
Kara Art
eyefortransport
Infomarine On-line
Gender Virtual Library
Business Women's Network (BWN)
Moroccontact
Fédération nationale de l'agroalimentaire du Maroc
Mongolian National Statistical Office
World Association for Small and Medium Enterprises
AAPS Pharmaceutica
ICIS Chemical Business
Annuaire du Burundi
Burundi Online
Country Risk Ratings Archive
WorldTradeLaw.net
Asia Africa Investment and Technology Promotion Centre
African Trade
Private Sector Development - World Bank
American Society of International Law
Advisory Centre on WTO Law
BioFach
## 6.2 Trade Contacts

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<tr>
<th>Official Name</th>
<th>Address</th>
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<td>Middenweg 41</td>
<td>Heerhugowaard</td>
<td>31 72 572 727 0</td>
<td>31 72 572 780 0</td>
<td><a href="mailto:barbosa.do.brasil@planet.nl">barbosa.do.brasil@planet.nl</a></td>
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<tr>
<td>Butterfly Works</td>
<td>Ms. van Riemsdijkweg 57</td>
<td>Amsterdam</td>
<td>31 20 4711780</td>
<td></td>
<td><a href="mailto:inspire@butterflyworks.org">inspire@butterflyworks.org</a></td>
<td><a href="http://www.butterflyworks.org/">http://www.butterflyworks.org/</a></td>
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<td>Silodam 185, 1013 AS</td>
<td>Amsterdam</td>
<td>31 020 494 12 52</td>
<td>31 020 637 30 20</td>
<td><a href="mailto:lousmijn@lacolors.nl">lousmijn@lacolors.nl</a></td>
<td><a href="http://www.lacolors.nl/">http://www.lacolors.nl/</a></td>
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<tr>
<td>Nederlandse Vereniging voor Inkoop Management</td>
<td>Orfeoschouw 2 (wijk 26)</td>
<td>JC Zoetermeer</td>
<td>+31 88 33 00 700</td>
<td>+31 88 33 00 770</td>
<td><a href="mailto:ver@nev.i.nl">ver@nev.i.nl</a></td>
<td><a href="http://www.nev.i.nl">www.nev.i.nl</a></td>
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<tr>
<td>Association of Poultry Processors and Poultry</td>
<td>Kokermolen 11,</td>
<td>Brussels</td>
<td>+31 30 63 55 252</td>
<td>+31 30 65 71 114</td>
<td><a href="mailto:nepluvi@avecpoultry.eu">nepluvi@avecpoultry.eu</a></td>
<td><a href="http://www.avecpoultry.eu">www.avecpoultry.eu</a></td>
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<td>Hoofdbedrijfschap Agrarische Groothandel Bloemenen Planten</td>
<td>Turfstekerstraat 63</td>
<td>Gd Aalsmer</td>
<td>+3172 297 380090</td>
<td>+3172 297 380099</td>
<td><a href="mailto:fo@HBAabloemen.nl">fo@HBAabloemen.nl</a></td>
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<tr>
<td>Dieren benodigdheden en voeders</td>
<td>Computerweg 16</td>
<td>AB Amersfoort</td>
<td>+31 33 - 455 04 33</td>
<td>+31 33 - 455 28 35</td>
<td><a href="mailto:info@dibevoo.nl">info@dibevoo.nl</a></td>
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<tr>
<td>Koninklijke Vereniging Het Comité Van Graanhandelaren</td>
<td>Heer Bokelweg 157b</td>
<td>Ae Rotterdam</td>
<td>+31 10 467 31 88</td>
<td>+31 10 467 8761</td>
<td><a href="mailto:cvg@graan.com">cvg@graan.com</a></td>
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<tr>
<td>European Association for the Trade in Jute and</td>
<td>Bezuidenhoutseweg 12</td>
<td>AV The Hague</td>
<td>+31 (0) 70 34 90 768</td>
<td>+31 (0) 70 34 90 775</td>
<td><a href="mailto:info@eurojute.com">info@eurojute.com</a></td>
<td><a href="http://www.eurojute.org">www.eurojute.org</a></td>
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<td>Related Products</td>
<td>Reitseplein 8</td>
<td>AA Tilburg</td>
<td>+31 13 5944 342</td>
<td>+31 13 5944 749</td>
<td><a href="mailto:Info@nefemed.nl">Info@nefemed.nl</a></td>
<td><a href="http://www.nefemed.nl">www.nefemed.nl</a></td>
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<tr>
<td>Nederlandse Federatie van producenten, importeurs</td>
<td>Secretariaat NVG</td>
<td>Ar Gorinchem</td>
<td>+31 183 64 50 23</td>
<td>+31 183 62 11 61</td>
<td><a href="mailto:nvg@atriumgroep.nl">nvg@atriumgroep.nl</a></td>
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<td>Nederlandse Voedingsindustrie Gezelschapsdieren</td>
<td>De Lairessestraat 131-135</td>
<td>Gj Amsterdam</td>
<td>+31 20 - 305 77 34</td>
<td>+31 20 - 671 09 74</td>
<td><a href="mailto:info@nvkt.nl">info@nvkt.nl</a></td>
<td><a href="http://www.nvkt.nl">www.nvkt.nl</a></td>
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<tr>
<td>Nederlandse Vereniging van Kleding en Textiel</td>
<td>Gebouw HOUT</td>
<td>Almere Buiten</td>
<td>+31 36 53 29 720</td>
<td>+31 84 72 24 250</td>
<td>info@nata timberagents.nl</td>
<td><a href="http://www.nata">www.nata</a> timberagents.nl</td>
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<td>Netherlands Oils, Fats and Oilseeds Trade</td>
<td>Louis Braillielaan 80</td>
<td>EK Zoetermeer</td>
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<td>+31 79-363 4351</td>
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<tr>
<td>Vereniging van Fabrikanten en Importeurs van</td>
<td>Hogeweg 16</td>
<td>Gm The Hague</td>
<td>+31 (0)70 - 750 31 16</td>
<td>+31 (0)70 - 354 46 31</td>
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<td>Vereniging van Groothandelaar in Bloemkwekerij</td>
<td>Kantoorgebouw de Legakker</td>
<td>GD Aalsmeer</td>
<td>+31 (0) 297 380202</td>
<td>+31 (0) 297 360309</td>
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<td>Koninklijke Metaalunie</td>
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<td>+31 30 605 33 44</td>
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<td><a href="mailto:info@metaalunie.nl">info@metaalunie.nl</a></td>
<td><a href="http://www.metaalunie.nl">www.metaalunie.nl</a></td>
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<td>Koninklijke Vereniging van Nederlandse Wijnhandelaren</td>
<td>Overgoo 13</td>
<td>JZ Leidschendam</td>
<td>+31 70 761 10 60</td>
<td></td>
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<tr>
<td>Vereniging FME-CWM</td>
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<td>Vereniging van Leveranciers van Huishoudelijke Apparaten</td>
<td>Boerhaavelaan 40</td>
<td>Ad Zoetermeer</td>
<td>+31 (0) 79 3531372</td>
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<td><a href="mailto:vlehan@vlehan.nl">vlehan@vlehan.nl</a></td>
<td><a href="http://www.vlehan.nl">www.vlehan.nl</a></td>
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<td>Pompomolenlaan 7</td>
<td>Ap Woerden</td>
<td>+31 348 49 36 36</td>
<td>+31 348 48 22 88</td>
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<td><a href="http://www.ictoffice.nl">www.ictoffice.nl</a></td>
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<tr>
<td>Verbond van Nederlandse Tussenpersonen</td>
<td>De Lairessestraat 131-135</td>
<td>En Amsterdam</td>
<td>+31 20 305 77 32</td>
<td>+31 20 671 09 74</td>
<td><a href="mailto:info@vnt.nl">info@vnt.nl</a></td>
<td><a href="http://www.vnt.org">www.vnt.org</a></td>
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<tr>
<td>Vereniging van Fabrikanten en Groothandlaren in Sportbenodigdheden</td>
<td>Plesmanstraat 1</td>
<td>LA Leusden</td>
<td>+31 (0)33 434 3580</td>
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<tr>
<td>ICCO &amp; Kerk in Actie</td>
<td>Joseph Haydnlaan 2a</td>
<td>Utrecht</td>
<td>+31 0 30 692 78 89</td>
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<td>Bangladesh - Dutch Chamber of Commerce</td>
<td>Emmaplein 2</td>
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<td>+31 0 503682382</td>
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<td><a href="http://www.bdcc.eu">www.bdcc.eu</a></td>
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<tr>
<td>Netherlands Packaging Center</td>
<td>Stationsplein 9K</td>
<td>Gouda</td>
<td>31 182 51 24 11</td>
<td>31182512769</td>
<td><a href="mailto:info@nvnc.nl">info@nvnc.nl</a></td>
<td><a href="http://www.nvc.nl">www.nvc.nl</a></td>
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<tr>
<td>Hague Conference on Private International Law - HCCH</td>
<td>6, Scheveningseweg</td>
<td>The Hague</td>
<td>31 70 363 33 03</td>
<td>31 70 360 48 67</td>
<td><a href="mailto:secretariaat@hcch.net">secretariaat@hcch.net</a></td>
<td><a href="http://www.hcch.net">www.hcch.net</a></td>
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<td>THE HAGUE</td>
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<td>+31 10 2013434</td>
<td>+31 10 4114081</td>
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<td>Technical Centre for Agricultural and Rural Cooperation</td>
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<td>Federatie van de Nederlandse Schoenfabrikanten</td>
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<td><a href="http://www.cbi.eu">www.cbi.eu</a></td>
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