ITC by Country
Report
Spain
05/12/2014
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ITC aims to assist Spain in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Spain dedicated to assisting Spanish importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Spain.
# 2. People and Economy

## 2.1 People

<table>
<thead>
<tr>
<th>Total population (growth rates per annum)</th>
<th>45,555,716 in 2012 with growth rates of 0.4% p.a during 2008-2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Population density (people per sq. km of land area)</td>
<td>91 in 2012</td>
</tr>
<tr>
<td>Female population</td>
<td>50.7% in 2012</td>
</tr>
<tr>
<td>Population below 15 years of age</td>
<td>15.2% in 2008 ; 14.7% in 2012</td>
</tr>
<tr>
<td>Urban population</td>
<td>77.1% in 2012</td>
</tr>
<tr>
<td>Population living below $1.25 a day at purchasing power parity (PPP)</td>
<td>n.a</td>
</tr>
<tr>
<td>Ranking in the Human Development Index (HDI)</td>
<td>23 out of 186 in 2012</td>
</tr>
</tbody>
</table>

### Evolution of the Human Development Index (HDI)

Source: United Nations Development Programme Human Development Indicators

Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme (http://hdr.undp.org) provides a detailed explanation. ITC Regional group refers to ITC definition.

### Health

- Life expectancy at birth (years) (82); Mortality rate, under-5 (per thousand live births) (4.5) in 2012

### Education

- Education index - expected and mean years of schooling (rank) (35 out of 191) in 2012

### Income level

- n.a

### Inequality

- Inequality-adjusted HDI (rank) (20 out of 191) in 2012

### Poverty

- n.a

### Gender

- Gender inequality index (rank) (134 out of 191) in 2012

### Sustainability

- n.a
2.2 Economy

<table>
<thead>
<tr>
<th>Sector added value</th>
<th>2004 US</th>
<th>%GDP</th>
<th>2008 US</th>
<th>%GDP</th>
<th>2012 US</th>
<th>%GDP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>33,978</td>
<td>3.6</td>
<td>38,809</td>
<td>2.7</td>
<td>n.a</td>
<td>n.a</td>
</tr>
<tr>
<td>Industry</td>
<td>273,621</td>
<td>29.1</td>
<td>414,811</td>
<td>28.4</td>
<td>n.a</td>
<td>n.a</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>152,726</td>
<td>16.3</td>
<td>211,285</td>
<td>14.5</td>
<td>n.a</td>
<td>n.a</td>
</tr>
<tr>
<td>Services</td>
<td>631,558</td>
<td>67.2</td>
<td>1,006,854</td>
<td>68.9</td>
<td>n.a</td>
<td>n.a</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and "6,976 to be read 6’976"
Aid Dependency
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

Remittances as a Share of GDP

<table>
<thead>
<tr>
<th>Year</th>
<th>Remittance ($ millions)</th>
<th>Remittance (% GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>7,528</td>
<td>72.1</td>
</tr>
<tr>
<td>2008</td>
<td>10,148</td>
<td>63.7</td>
</tr>
<tr>
<td>2012</td>
<td>(n.a)</td>
<td>(n.a)</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

3.1.2 Evolution of Trade Ratio to GDP - Services
3.1.3 Evolution of Total Trade

![Graph showing the evolution of total import and export of goods of Spain from 2009 to 2013.](image)

3.1.4 Trade Map

![Map showing exporting markets for a product exported by Spain in 2013.](image)
3.1.5 Export and Import by Leading Destination - Export

3.1.6 Export and Import by Leading Destination - Import
3.1.7 Evolution of Exports and Imports by Destination - Export

3.1.8 Evolution of Exports and Imports by Destination - Import
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC's Trade Competitiveness Map data.
Note: Graph shows decomposition of the country's export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC's Trade Competitiveness Map data.
Note: Graph shows decomposition of the country's export growth in value terms by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

[Graph showing the list of services exported by Spain]

Source: ITC Trade Map

3.1.12 Composition of Trade in Services - Import

[Graph showing the list of services imported by Spain]

Source: ITC Trade Map
3.1.13 Evolution of FDI

Evolution of FDI inflow in Spain as % of GDP

Source: ITC based on World Bank IVDI.
### 3.2 Sector Trade Performance

#### 3.2.1 Sectoral Diversification in Products - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's exports 2005-2013</th>
<th>Share of top 3 detailed products (HS6) in sector's exports 2009-2013</th>
<th>Sector's leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transport equipment</td>
<td>15.1%</td>
<td>44.6%</td>
<td>870310: Automobiles with diesel engine displacing more than 15 to 2000 cc</td>
</tr>
<tr>
<td>Chemicals</td>
<td>14.9%</td>
<td>29.8%</td>
<td>290410: Medicaments, res. in dosage</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>11.1%</td>
<td>16.0%</td>
<td>600100: Tires, tubes and tires, glazed ceramics</td>
</tr>
<tr>
<td>Fresh food</td>
<td>6.6%</td>
<td>19.9%</td>
<td>600810: Molasses &amp; non-alcoholic beverages, wine &amp; spirits, olive oil</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>8.4%</td>
<td>18.1%</td>
<td>840320: Engines, diesel, for the vehicles of Chapter 87</td>
</tr>
<tr>
<td>Minerals</td>
<td>7.7%</td>
<td>70.4%</td>
<td>271419: Other petroleum oils and preparations</td>
</tr>
<tr>
<td>Processed food</td>
<td>7.1%</td>
<td>23.6%</td>
<td>220922: Grape wines, incl fortified, must, unfermented by addition of water</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>4.3%</td>
<td>95.9%</td>
<td>810990: Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>4.2%</td>
<td>13.7%</td>
<td>270950: Articles of plastics or of other materials of Nos 39.01 to 41.01</td>
</tr>
<tr>
<td>Electronic components</td>
<td>4.0%</td>
<td>20.6%</td>
<td>854410: Electric conductors, for a voltage not exceeding 80 V, n. g.</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.3%</td>
<td>23.4%</td>
<td>401210: T-shirts, singlets and other vests of cotton, textile</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.5%</td>
<td>15.8%</td>
<td>470429: Chemical wood pulp, sawdust, charcoal, non-coniferous, semi</td>
</tr>
<tr>
<td>Leather products</td>
<td>1.5%</td>
<td>41.4%</td>
<td>440310: Footwear, outer soles of rubber/plastics, uppers of leather</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.4%</td>
<td>6.7%</td>
<td>600111: Nonwovens, man-made filaments weighing &gt;25gm²</td>
</tr>
<tr>
<td>IT &amp; consumer electronics</td>
<td>1.2%</td>
<td>46.7%</td>
<td>854130: Portable digital computers, 110kg</td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map

**Note:** HS codes refer to the revision 2007.

---

### 3.2.2 Sectoral Diversification in Products - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's imports 2000-2013</th>
<th>Share of top 3 detailed products (HS6) in sector's Imports 2000-2013</th>
<th>Sector's leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>25.4%</td>
<td>75.8%</td>
<td>270900: Petroleum oils and oils obtained from bituminous mineral crude</td>
</tr>
<tr>
<td>Chemicals</td>
<td>16.1%</td>
<td>29.1%</td>
<td>290410: Medicaments, res. in dosage</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>16.3%</td>
<td>65.6%</td>
<td>870300: Motor vehicle parts, res.</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>7.1%</td>
<td>14.7%</td>
<td>840736: Engines, spark-ignition reciprocating displacement more than 1000 cc</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>6.7%</td>
<td>7.0%</td>
<td>720989: Flat rolled and/or plated or coated with zinc, &gt;1000 sq. ft.</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>6.2%</td>
<td>13.4%</td>
<td>901810: Instruments and appliances used in medical or veterinary sciences, res.</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.9%</td>
<td>20.6%</td>
<td>120300: Soybeans</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.7%</td>
<td>20.7%</td>
<td>240220: Tobacco and products</td>
</tr>
<tr>
<td>IT &amp; consumer electronics</td>
<td>4.7%</td>
<td>42.6%</td>
<td>601120: Telephones for cellular networks, mobile telephones, or their parts, res.</td>
</tr>
<tr>
<td>Clothing</td>
<td>4.4%</td>
<td>21.9%</td>
<td>601210: Women's or children's trousers, shirts, or other outer wear, res.</td>
</tr>
<tr>
<td>Electronic components</td>
<td>4.2%</td>
<td>18.1%</td>
<td>854420: Ignition wire sets and wire sets used in vehicles, aircraft,</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.1%</td>
<td>11.0%</td>
<td>470121: Chemical wood pulp, sawdust, charcoal, non-coniferous, semi</td>
</tr>
<tr>
<td>Leather products</td>
<td>1.4%</td>
<td>39.6%</td>
<td>600320: Footwear, outer soles of rubber/plastics, uppers of leather</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.2%</td>
<td>8.2%</td>
<td>830500: Toilet/kitchen lines, of tin plate, porcelain or similar metal or china; copper, brass or bronze</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>0.5%</td>
<td>94.6%</td>
<td>712221: Waste and scrap of gold, incl. metal clad with gold, and waste a</td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map

**Note:** HS codes refer to the revision 2007.
### 3.2.3 Sectoral Diversification in Destinations - Export

#### Sectoral diversification in origin for Spain's imports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s import growth in value (% p.a) 2009-2013</th>
<th>Share of top 3 supplying countries in sector’s imports</th>
<th>List of the top 3 supplying countries</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2009</td>
<td>2013</td>
<td>2009</td>
</tr>
<tr>
<td>Minerals</td>
<td>12.4 %</td>
<td>27.8 %</td>
<td>34.7 %</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>5.6 %</td>
<td>26.2 %</td>
<td>58.7 %</td>
</tr>
<tr>
<td>Leather products</td>
<td>4.7 %</td>
<td>60.7 %</td>
<td>57.9 %</td>
</tr>
<tr>
<td>Fresh food</td>
<td>3.8 %</td>
<td>27.7 %</td>
<td>29.7 %</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.0 %</td>
<td>45.6 %</td>
<td>46.5 %</td>
</tr>
<tr>
<td>Chemicals</td>
<td>3.0 %</td>
<td>40.2 %</td>
<td>36.9 %</td>
</tr>
<tr>
<td>Processed food</td>
<td>2.8 %</td>
<td>40.6 %</td>
<td>38.9 %</td>
</tr>
<tr>
<td>Textiles</td>
<td>2.3 %</td>
<td>41.4 %</td>
<td>43.4 %</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>1.8 %</td>
<td>63.8 %</td>
<td>60.7 %</td>
</tr>
</tbody>
</table>

Source: ITC Trade Competitiveness Map

### 3.2.4 Sectoral Diversification in Destinations - Import

#### Sectoral diversification in destination for Spain’s exports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s export growth in value (% p.a) 2009-2013</th>
<th>Share of top 3 importing countries in sector’s exports</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2009</td>
<td>2013</td>
<td>2009</td>
</tr>
<tr>
<td>Minerals</td>
<td>25.5 %</td>
<td>60.2 %</td>
<td>72.3 %</td>
</tr>
<tr>
<td>Clothing</td>
<td>29.2 %</td>
<td>43.3 %</td>
<td>26.9 %</td>
</tr>
<tr>
<td>Electronic components</td>
<td>9.1 %</td>
<td>41.9 %</td>
<td>41.1 %</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>8.9 %</td>
<td>32.4 %</td>
<td>26.9 %</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>8.5 %</td>
<td>39.5 %</td>
<td>35.4 %</td>
</tr>
<tr>
<td>Chemicals</td>
<td>8.3 %</td>
<td>34.1 %</td>
<td>32.9 %</td>
</tr>
<tr>
<td>Processed food</td>
<td>8.0 %</td>
<td>45.0 %</td>
<td>39.7 %</td>
</tr>
<tr>
<td>Fresh food</td>
<td>7.6 %</td>
<td>47.8 %</td>
<td>44.4 %</td>
</tr>
<tr>
<td>Leather products</td>
<td>6.6 %</td>
<td>42.4 %</td>
<td>43.3 %</td>
</tr>
<tr>
<td>Wood products</td>
<td>5.1 %</td>
<td>49.5 %</td>
<td>48.9 %</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>6.4 %</td>
<td>66.8 %</td>
<td>49.8 %</td>
</tr>
<tr>
<td>Textiles</td>
<td>4.6 %</td>
<td>43.5 %</td>
<td>41.6 %</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>4.2 %</td>
<td>48.0 %</td>
<td>39.2 %</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>4.5 %</td>
<td>43.5 %</td>
<td>40.3 %</td>
</tr>
</tbody>
</table>

Source: ITC Trade Competitiveness Map
3.2.5 Sectors by World Demand - Export

Growth of national supply and international demand for the products exported by Spain in 2013

Annual growth of world exports between 2009-2013, %

Losers in growing sectors

Winners in growing sectors

Scale: 9,000 USD million

3.2.6 Sectors by World Demand - Import

Growth of national demand and international supply for the products imported by Spain in 2013

Annual growth of world imports between 2009-2013, %

ITC by country - Spain
3.2.7 Trade Performance Index

![Trade Performance Index of Spain](chart)

Source: ITC Trade Competitiveness Map

The figures displayed on the bars correspond to the country’s global rankings among other countries that export the same category of products. The current index shows the country’s market share as a percentage of the world country ranking for the sector under review. Only sectors with more than 100 million exports are considered.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
4.2 Domestic and Foreign Market Access

Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td>Foreign Market Access The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td>Tariff rate (%) This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td>Complexity of tariffs , index 1-7 (best) This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation) This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td>Tariffs peaks (%) This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td>Specific tariffs (%) This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem)</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td>Number of distinct tariffs This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td>Share of duty-free imports (%) Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012.</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td>Tariffs faced (%) This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best) This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>96</td>
<td>9.14</td>
</tr>
</tbody>
</table>

4.3 Trade Facilitation

**Logistics Performance Index (LPI): Country Comparison**

Source: World Bank, Logistics Performance Index (LPI)

**Logistics Performance Index – Evolution**

Source: World Bank, Logistics Performance Index (LPI)
### Multilateral Trade Instruments

#### Instrument ratified:
189 / 266 instruments

#### Ratification rate:
71.1%

#### Weighted score:
83.1 / 100

#### Abstract
The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

#### Ratification Rate Rank
- In World: 4 / 193
- In Region: Europe 4 / 45
- In Development level: Developed country 4 / 29

#### Weighted Score Rank
- In World: 2 / 193
- In Region: Europe 2 / 45
- In Development level: Developed country 2 / 29

#### Graph
Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

#### Instruments ratified
Click here for a full list and more details about these multi-lateral trade instruments.
### 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? [1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world]</td>
<td>5.59</td>
<td>12</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.95</td>
<td>13</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.88</td>
<td>5</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>5.78</td>
<td>12</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>6.04</td>
<td>12</td>
</tr>
<tr>
<td>Individuals using Internet (%)</td>
<td>108.36</td>
<td>71</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>72.00</td>
<td>33</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>24.38</td>
<td>24</td>
</tr>
</tbody>
</table>

**Source:** World Economic Forum, Global Enabling Trade Report 2014
5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects
No Current Projects Found!

5.1.2 Recent projects
No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events

Technical Meeting on Euromed TIFM 27/11/2014 - Barcelona

TIFM Technical Workshop on data collection 12/05/2014 - Barcelona
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

Gourmet Coffee Project: Adding Value to Green Coffee

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Read more

Exporting Seafood to the EU

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...

Read more
Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing... Read more

**Leather Goods: A Practical Guide for Exporters in Developing Countries**

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments... Read more

**The European Market for Organic Fruit and Vegetables from Thailand**

Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main... Read more
EC-CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
Market News Service - Market Profile: Mangoes

This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

Competitive Export Strategies and Cases for the Clothing Industry. - Part 1 : Guidebook

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

PACKit Module sur les pays importateurs : Union européenne

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more

ITC by country - Spain 29
Global sourcing of fresh fruit in Germany - The case of pineapple

Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;...

Read more

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre cómo exportar productos pesqueros y de acuicultura a la UE. Describe, inter alia, el sistema de ‘Garantías Oficiales’ requerido por la UE, así como...

Read more

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d'ensemble de la production, du commerce international,...

Read more
PACKit Module sur l’emballage des produits : Graines oléagineuses

Guide modulaire sur l’emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...

Read more


Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

Read more

Guide à l’intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisuventions et en matière de sauvegardes. – Ed. révisée

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s’adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...
Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more


Read more

PACKit Export Product Module : Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more
Examen de los mercados del mueble de madera en Estados Unidos, Canadá, China, Japón, Egipto y algunos países de la Unión Europea: Francia, Alemania, Bélgica, Países Bajos, Luxemburgo, España, Italia,...

Green Manual : Joining the Global League of Green Suppliers

Manual on compliance with environmentally-related legislative requirements in the developed countries, particularly in the European Union, aimed at Malaysian manufacturers and service providers - provides brief explanations of the major...

 Commerce en euro: un guide pratique pour les entreprises et les agences d’appui au commerce international des pays en développement et les économies en transition

Guide analysant les implications de l'introduction de l'euro pour les petites et moyennes entreprises dans les pays en développement - décrit l'environnement économique, commercial et financier résultant de la création...
Denrées alimentaires et boissons biologiques: offre mondiale et principaux marchés européens

Etude de marché sur les denrées alimentaires et les boissons biologiques au Danemark, en France, en Allemagne, aux Pays-Bas, au Royaume-Uni, en Suède et en Suisse. Décrit les caractéristiques de...

European Packaging Directive (EPD) - (Directive 94/62/EC)

Directiva de la Unión Europea sobre envases y residuos de envases: informar de avance de los estados miembros
Legislación española relativa a los desechos de envases y embalajes y su impacto sobre los embalajes de exportación provenientes de países en desarrollo

Collaboration public-privé pour réussir à l'exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...

User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more

The Activities of the Business Management System : Activity Content Guide. - Revised ed

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in(BMS) Manual - explains the purpose of the manual and briefly...

Read more

Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more
Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du... Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of 'air miles' (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches... Read more

International fibreboard case code = Code international pour l'emballage carton

The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated. Read more
The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs

Comment approcher les banques : Un guide pour les exportateurs burkinabé

Guide à l'intention des entreprises nationales burkinabées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...

Guía para la Comunidad Empresarial : Medidas Comerciales Correctivas en los Estados Unidos : Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...
New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label

Designing bottles for recycling
Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

PACKkit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada’s international trade profile with major imports and...

Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

Read more
South Africa: Demand Survey on Horticultural and Apicultural Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...
Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...
Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Read more

Turkey : The Branding Concept


Read more

Botswana : Targeting the Brand : Global, Regional or Local?

Branding Brazil It: How to Build a Believable Global Brand beyond Carnival


Read more

Cuba: The Relevance of National Branding to Export Strategy


Read more

Building Uganda's National Brand: Uganda Gifted by Nature


Read more
Development of a National Branding Strategy for Mauritius


Read more

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


Read more

The Value of Branding in Export Strategy: India's Experience


Read more
Brand India: The Moment of Truth


Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Targeting the Brand: Global, Regional or Local?

How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions.
Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l' UEMOA: Rapport de l'atelier de lancement

Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Economic Cooperation Organization: Expanding Intra- Regional Trade - Contributing to Improve Healthcare Access in the ECO Region
Gestión de la Calidad de Exportación: Libro de Respuestas para Pequeños y Medianos Exportadores. - [Cuba]

Las preguntas y respuestas sobre todos los aspectos de la gestión y el control de la calidad dirigidas a los exportadores - cubren los reglamentos técnicos y las normas, la...

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items

'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)
Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l’édition et la diffusion

Buyers/Sellers Meeting on Horticultural and Apicultural Products

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA
Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de la CEMAC

Read more

Mali: Rencontre acheteurs/vendeurs sur les produits alimentaires

Read more

Buyers/Sellers Meeting 'Discover the Tanzania Market'

Read more

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- 2010 Leather Garments in the EU
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
- 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
- 2007 EU's Footprint in the South : Does European Community Development Cooperation make a Difference for the Poor?
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
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- 2006 Doubling Aid : Making the Big Push Work
- 2006 Determining 'likeness' under the GATS : Squaring the Circle?
- 2014 Africa Investor
- 2007 Libéralisation des échanges de services et développement du tourisme
- 2007 Offre de Emballage en Afrique de l'ouest
- 2008 An Overview of the Mobile Phone Banking Industry
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2007 - Wood, Aileen A Comprehensive Library Staff Training Program in the Information Age
- 2005 - [s.n] The Science of Shrinkage Control : An Interactive Guide to Improved Shrinkage Performances
- 2011 Libéralisation du transport aérien en Afrique
- 2012 - Wollenberg E; , eds. Climate Change Mitigation and Agriculture
- 2009 - Novogratz J The Blue Sweater: Bridging the Gap Between Rich and Poor in an Interconnected World
- 2011 - Cadot O Impact Evaluation of Trade Interventions : Paving the Way
- 2011 - Banerjee A V; Duflo E Poor Economics : A Radical Rethinking of the Way to Fight Global Poverty
- 2014 Edible Nuts in Turkey
- 2011 Perfil de Frutas Tropicales Frescas y Procesadas en Chile
- 2011 Germany: Product Brief Fresh Fruits
- 2010 - Reilly D, Reilly A, Lewis J Towards an Australian Date Industry: An overview of the Australian domestic and international date industries
- 2011 Feasibility Study for a Cotton Spinning Mill in 11 [Eleven] Sub-Saharan African Countries
- 2011 Foro Público de la OMC
- 2011 - Cooksey B The Investment and Business Environment for Export Horticulture in Northern Tanzania
- 2011 Potential Supply Chains in the Textiles and Clothing Sector in South Asia : An Exploratory Study
- 2011 - Macrory P; Stephenson S Making Trade in Services Supportive of Development in Commonwealth Small and Low-income Countries
- 2012 - Fold, Niels; Whitfield, Lindsay Developing a Palm Oil Sector: the Experiences of Malaysia and Ghana Compared
- 2011 Opportunities for Trade in Services of Canada
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2011 India and Latin America and the Caribbean : Opportunities and Challenges in Trade and Investment Relations
- 2009 Information Management Resource Kit: Web 2.0 and Social Media for Development
- 2013 Human Resource Management
- 2011 - Goswami A G; , eds. Exporting Services : A Developing Country Perspective
- 2011 Guides de bonnes pratiques produits phytosanitaires pour la culture des piments (Capsicum Frutescens, Capsicum Annuum, Capsicum Chinense) et poivrons (Capsicum Annuum)
- 2008 Guides de bonnes pratiques phytosanitaires pour la mangue (Mangifera indica) issue de la production biologique
- 2010 Financial Services in Agriculture Value Chain Report : A Study of Five Kenyan Sub-Sectors namely Potato, Dairy, Coffee, Extensive Livestock and Domestic Horticulture
- 2014 Human Relations
- 2008 Romania: Organic Agriculture
- 2011 A Profile of the South African Mango Market Value Chain
- 2008 Poland - Organic Products: Certification and Subsidies to Domestic Production
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- 2007 - Liapis, Peter S. Preferential Trade Agreements : How Much Do They Benefit Developing Economies?
- 2007 Environment and Regional Trade Agreements
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• 2007 - Warnholz, Jean-Louis Poverty Reduction for Profit? : A Critical Examination of Business Opportunities at the Bottom of the Pyramid
• 2007 OECD Economic Surveys : Ukraine Economic Assessment
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• 2010 China: Organics Report
• 2007 - S. Murphy Confronting the Real Challenges: Where next for the Doha Negotiations on Agriculture?
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2010 Croatia: Agriculture and the Food Industry
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- European Apparel and Textile Organisation (EURATEX)
- Africa and Europe in Partnership
- Euro Mediterranean Information Society (EUMEDIS)
- Federación Española de Empresas de la Confección
• Agritrade
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• Agencia Española de Cooperación Internacional para el Desarrollo (AECID)
• Corporación de Exportadores de El Salvador (COEXPORT)
• Macau Trade and Investment Promotion Institute (IPIM)
• Malta External Trade Corporation (METCO)
• Mauritius Chamber of Commerce and Industry (MCCI)
• Instituto Nacional de Estadística, Geografía e Informática (INEGI)
• Banco Nacional De Comercio Exterior (BANCOMEXT)
• International Trade Administration (ITA) - U.S. Department of Commerce
• Agri-Food Trade Service (ATS)
• Business Curacao
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• Istanbul Mineral and Metals Exporters’ Association (IMMIB)
• Aegean Exporters’ Unions (AEU)
• Turkindex
• Dubai Chamber of Commerce and Industry
Dubai Net
AME Info - Middle East Business Information
Abu Dhabi Chamber of Commerce & Industry
UAE Internet Yellow Pages
Bahrain Promotions and Marketing Board (BPMB)
Arabian Exhibition Management (AEM)
Centre Marocain de Promotion des Exportations (CMPE)
Département de l'Industrie et du Commerce de Maroc
Invest in Tunisia
Union Tunisienne de l'Industrie, du Commerce et de l'Artisanat (UTICA)
Egyptian Trading Directory
Gouvernement du Sénégal
Trade Point Sénégal (TPS)
Observatoire de l'Industrie du Sénégal
U.S. Geological Survey
Uganda Investment Authority (UIA)
Portail officiel du Gouvernement du Burkina Faso
Ministère des finances et du budget du Burkina Faso
Asociación de Exportadores del Perú (ADEX)
Asociación Mercosur de Normalización (AMN)
Hungarian Central Statistical Office (HSCO)
Hungarian Ministry of Economy and Transport
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Confederation of Indian Industry (CII)
African Development Bank Group (ADB)
Arab Bank for Economic Development in Africa (BADEA)
The OPEC Fund for International Development
Department of Ports & Customs - Dubai
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Tariffs and Rules of Origin in APEC Member Economies (WebTR)
Centre for the Promotion of Imports from Developing Countries (CBI)
Techstreet
Saudi Arabian Standards Organization (SASO)
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- Portail du gouvernement du Bénin
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- Czech Statistical Office
- Euro Mediterranean Information Society (EUMEDIS)
- Moda Turkiye
- Iceland. Ministries of Industry and Commerce
- Buy from Kenya
- East African Community (EAC)
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- Fairs and Exhibitions
- Federación Española de Empresas de la Confección
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- Centre for Chinese Studies (CCS)
- Caribbean Agribusiness
- Asia-Studies
- Portail des PME/PMI au Burkina Faso
- Foires et Salons
- Ethiopian Agriculture Portal (EAP)
- Pan African Chamber of Commerce and Industry (PACCI)
- International Institute for Communication and Development (IICD)
- NCCR Trade Regulation
- Information and Communication Technology for Development in the Arab World
IberChina
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Commonwealth Communications Organisations (CTO)
Bulgaria. Ministry of Agriculture and Food - Organic Farming
The Global Development Network (GDN)
Swedish Customs
Swedish Institute (SI)
Invest in Sweden Agency (ISA)
Thai Rubber Association
Africa Fine Coffees Association (AFCA)
Taiwan Medical and Biotech Industry Association (TMBIA)
Asociación de Gremios Productores Agroexportadores del Perú
Swedish Yellow Pages
Portail national de l'artisanat tunisien
Swedish Trade Council
Swedish Chambers of Commerce
Universes in Universe - Worlds of Art
ExportBureau.com
Belgian Textile Federation
Brazilian Association of Trade Fairs Organizers (UBRAFE)
China Textile Network
Organic Trade Association Directories
Iranian Information Center of Food and Agriculture Trade
Directorate General of Customs and Excise Indonesia
Great Indian Bazaar
Exporters India
Rajacraft.com
Kara Art
eyefortransport
Infomarine On-line
Gender Virtual Library
Business Women's Network (BWN)
Moroccontact
Fédération nationale de l'agroalimentaire du Maroc
Mongolian National Statistical Office
World Association for Small and Medium Enterprises
AAPS Pharmaceutica
ICIS Chemical Business
Annuaire du Burundi
Burundi Online
Country Risk Ratings Archive
WorldTradeLaw.net
Asia Africa Investment and Technology Promotion Centre
African Trade
Private Sector Development - World Bank
American Society of International Law
Advisory Centre on WTO Law
BioFach
## 6.2 Trade Contacts

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<td><a href="mailto:agrocolor@agroc.png">agrocolor@agroc.png</a></td>
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<td>+34 96 122 05 60</td>
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<td>Avenida del Río Segura, nº 7</td>
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<td>+34 968 223 307</td>
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<td>Consejo de la Producción Agraria Ecológica de Navarra</td>
<td>Avda. San Jorge 81</td>
<td>Pamplona</td>
<td>+34 948 178 332</td>
<td>+34 948 251 533</td>
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<td>Avda. Prudencio González 81</td>
<td>Posada de Llanera, Asturí</td>
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<td>Mérida (Badajoz)</td>
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<td>Camara de Comercio de Peru en España</td>
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<td>Barcelona</td>
<td>34 93 4152372</td>
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<td><a href="mailto:ccipc@ccipc.org">ccipc@ccipc.org</a></td>
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<td>Madrid</td>
<td>34 913 496 275</td>
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ITC by country - Spain
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