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1. Country / Territory Brief

ITC aims to assist Italy in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Italy dedicated to assisting Italian importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Italy.
2. People and Economy

2.1 People

| Total population (growth rates per annum) | 59,832,179 in 2012 with growth rates of 0.5% p.a during 2008-2012 |
| Population density (people per sq. km of land area) | 203 in 2012 |
| Female population | 51.5% in 2012 |
| Population below 15 years of age | 14.0% in 2008; 14.0% in 2012 |
| Urban population | 68.0% in 2012 |
| Population living below $1.25 a day at purchasing power parity (PPP) | n.a in 2012 |
| Ranking in the Human Development Index (HDI) | 25 out of 186 in 2012 |

Evolution of the Human Development Index (HDI)

Source: United Nations Development Programme Human Development Indicators
Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme (http://hdr.undp.org) provides a detailed explanation. ITC Regional group refers to ITC definition

Health
Life expectancy at birth (years) (82); Mortality rate, under-5 (per thousand live births) (3.8) in 2012

Education
Education index - expected and mean years of schooling (rank) (47 out of 191) in 2012

Income level
GNI per capita in PPP terms (constant 2005 international $) (26,140) in 2012

Inequality
Inequality-adjusted HDI (rank) (24 out of 191) in 2012

Poverty
N.A

Gender
Gender inequality index (rank) (138 out of 191) in 2012

Sustainability
N.A
## 2.2 Economy

### Added value per sector (current US$ and % of GDP)

<table>
<thead>
<tr>
<th>Sector added value</th>
<th>2004</th>
<th>2008</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>US $</td>
<td>%GDP</td>
<td>US $</td>
</tr>
<tr>
<td>Agriculture</td>
<td>39,207</td>
<td>2.5</td>
<td>41,773</td>
</tr>
<tr>
<td>Industry</td>
<td>419,819</td>
<td>26.9</td>
<td>557,181</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>292,428</td>
<td>18.7</td>
<td>376,550</td>
</tr>
<tr>
<td>Services</td>
<td>1,102,986</td>
<td>70.6</td>
<td>1,477,437</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and "6,976 to be read 6'976"

### Evolution of GDP (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

### Evolution of GDP per capita (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI
Aid Dependency
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

<table>
<thead>
<tr>
<th>Year</th>
<th>Remittance ($ millions)</th>
<th>Remittance (% GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>2,174</td>
<td>12.5</td>
</tr>
<tr>
<td>2008</td>
<td>5,555</td>
<td>24.1</td>
</tr>
<tr>
<td>2012</td>
<td>(n.a)</td>
<td>(n.a)</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

Evolution of the total imports and exports of goods of Italy

3.1.2 Evolution of Trade Ratio to GDP - Services

Evolution of the total imports and exports of services of Italy
3.1.3 Evolution of Total Trade

Evolution of the total import and export of goods of Italy

<table>
<thead>
<tr>
<th>Year</th>
<th>Imports</th>
<th>Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>477,348</td>
<td>517,538</td>
</tr>
<tr>
<td>2012</td>
<td>489,363</td>
<td>501,709</td>
</tr>
<tr>
<td>2011</td>
<td>559,361</td>
<td>523,690</td>
</tr>
<tr>
<td>2010</td>
<td>487,361</td>
<td>447,190</td>
</tr>
<tr>
<td>2009</td>
<td>415,071</td>
<td>406,574</td>
</tr>
</tbody>
</table>

3.1.4 Trade Map

List of importing markets for a product exported by Italy in 2013
Product: TOTAL - All products

[Map showing trade flows and countries with trade share information]
3.1.5 Export and Import by Leading Destination - Export

3.1.6 Export and Import by Leading Destination - Import
3.1.7 Evolution of Exports and Imports by Destination - Export

![Graph of Italy's exports by region of destination]

3.1.8 Evolution of Exports and Imports by Destination - Import

![Graph of Italy's imports by region of origin]
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

List of services exported by Italy

Source: ITC Trade Map.

3.1.12 Composition of Trade in Services - Import

List of services imported by Italy

Source: ITC Trade Map.
3.1.13 Evolution of FDI

Evolution of FDI inflow in Italy as % of GDP

Source: ITC based on World Bank HED

IC by country - Italy 13
## 3.2 Sector Trade Performance

### 3.2.1 Sectoral Diversification in Products - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's exports 2009-2013</th>
<th>Share of top 3 detailed products (HS6) in sector's exports</th>
<th>Sector's leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-electronic machinery</td>
<td>19.3% 12.2% 11.0%</td>
<td>841110 Taps, cocks, valves and similar appliances, nes</td>
<td>841110 Taps, cocks, valves and similar appliances, nes</td>
</tr>
<tr>
<td>Chemicals</td>
<td>12.5% 24.1% 29.4%</td>
<td>204490 Medicaments res. in dosage</td>
<td>204490 Medicaments res. in dosage</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>12.2% 12.3% 11.5%</td>
<td>722690 Articles, iron or steel, nes</td>
<td>722690 Articles, iron or steel, nes</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>9.4% 20.2% 23.0%</td>
<td>711119 Articles of jewelry, &amp; thereof ols proc. mat w/ platin clad proc. mat</td>
<td>711119 Articles of jewelry, &amp; thereof ols proc. mat w/ platin clad proc. mat</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>5.9% 28.6% 39.6%</td>
<td>870999 Motor vehicle parts nes</td>
<td>870999 Motor vehicle parts nes</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.0% 27.9% 37.0%</td>
<td>226421 Grape wines nes incl fortified grape must, unfermented by adding spirit</td>
<td>226421 Grape wines nes incl fortified grape must, unfermented by adding spirit</td>
</tr>
<tr>
<td>Minerals</td>
<td>5.1% 77.5% 82.5%</td>
<td>271019 Other petroleum oils and preparations</td>
<td>271019 Other petroleum oils and preparations</td>
</tr>
<tr>
<td>Electronic components</td>
<td>4.8% 16.6% 16.6%</td>
<td>954449 Electric conductors, for a voltage not exceeding 80 V, in</td>
<td>954449 Electric conductors, for a voltage not exceeding 80 V, in</td>
</tr>
<tr>
<td>Clothing</td>
<td>4.6% 13.2% 11.8%</td>
<td>626342 Men’s, boys trousers and shorts, of cotton, not knitted</td>
<td>626342 Men’s, boys trousers and shorts, of cotton, not knitted</td>
</tr>
<tr>
<td>Leather products</td>
<td>4.2% 37.6% 39.2%</td>
<td>426221 Handbags with outer surface of leather</td>
<td>426221 Handbags with outer surface of leather</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>3.6% 99.0% 97.4%</td>
<td>995999 Commodities not elsewhere specified</td>
<td>995999 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Textiles</td>
<td>2.7% 10.5% 15.4%</td>
<td>511211 Woven fabric of cotton wool/wool or animal hair w/ &gt;65% by</td>
<td>511211 Woven fabric of cotton wool/wool or animal hair w/ &gt;65% by</td>
</tr>
<tr>
<td>Fresh food</td>
<td>2.4% 21.0% 24.5%</td>
<td>096121 Coffee, roasted, not decaffeinated</td>
<td>096121 Coffee, roasted, not decaffeinated</td>
</tr>
<tr>
<td>Wood products</td>
<td>1.5% 14.9% 14.3%</td>
<td>481020 Handkerchiefs, cleansing or facial tissues and</td>
<td>481020 Handkerchiefs, cleansing or facial tissues and</td>
</tr>
<tr>
<td>IT &amp; Consumable electronics</td>
<td>1.4% 34.1% 37.4%</td>
<td>847130 Portable digital computer &lt;10kg</td>
<td>847130 Portable digital computer &lt;10kg</td>
</tr>
</tbody>
</table>

Source: ITC Trade Competitiveness Map
Note: HS codes refer to the revision 2007.

### 3.2.2 Sectoral Diversification in Products - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's imports 2009-2013</th>
<th>Share of top 3 detailed products (HS6) in sector's Imports</th>
<th>Sector's leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>21.5% 79.6% 79.5%</td>
<td>270000 Petroleum oils and oils obtained from bituminous mineral crude</td>
<td>270000 Petroleum oils and oils obtained from bituminous mineral crude</td>
</tr>
<tr>
<td>Chemicals</td>
<td>16.2% 26.6% 24.0%</td>
<td>204410 Medicaments res. in dosage</td>
<td>204410 Medicaments res. in dosage</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>9.1% 14.6%</td>
<td>164230 Copper cathodes and sections of cathode unwrought</td>
<td>164230 Copper cathodes and sections of cathode unwrought</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>8.9% 46.5%</td>
<td>673330 Automobiles with diesel engine displacing more than 16 to 2500 cc</td>
<td>673330 Automobiles with diesel engine displacing more than 16 to 2500 cc</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>6.9% 10.6%</td>
<td>663399 Parts for diesel and semi-diesel engines</td>
<td>663399 Parts for diesel and semi-diesel engines</td>
</tr>
<tr>
<td>Miscellaneous manufactured</td>
<td>5.8% 12.8%</td>
<td>901900 Instruments and appliances used in medical or veterinary sciences, nes</td>
<td>901900 Instruments and appliances used in medical or veterinary sciences, nes</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.5% 14.7%</td>
<td>601292 Sheep, shoulders and ears, of bone in, fre</td>
<td>601292 Sheep, shoulders and ears, of bone in, fre</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.1% 20.6%</td>
<td>240290 Cigarettes containing tobacco</td>
<td>240290 Cigarettes containing tobacco</td>
</tr>
<tr>
<td>Electronic components</td>
<td>4.9% 14.9%</td>
<td>684500 Photoflash sensitometric device, photographic cell, cells and bodies</td>
<td>684500 Photoflash sensitometric device, photographic cell, cells and bodies</td>
</tr>
<tr>
<td>IT &amp; Consumable electronics</td>
<td>4.1% 69.6%</td>
<td>401730 Telephones for cellular networks mobile telephones or for other wires</td>
<td>401730 Telephones for cellular networks mobile telephones or for other wires</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.3% 18.6%</td>
<td>240390 Men’s, boys trousers and shorts, of cotton, not knitted</td>
<td>240390 Men’s, boys trousers and shorts, of cotton, not knitted</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.7% 24.0%</td>
<td>663310 Chemical wood pulp, wood or wood flour, chemically bleached, nes</td>
<td>663310 Chemical wood pulp, wood or wood flour, chemically bleached, nes</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>2.5% 17.7%</td>
<td>599900 Commodities not elsewhere specified</td>
<td>599900 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Leather products</td>
<td>2.2% 30.3%</td>
<td>601390 Feather, outer scales of reptilia, &amp; feathers</td>
<td>601390 Feather, outer scales of reptilia, &amp; feathers</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.7% 8.9%</td>
<td>900430 Knitted or crocheted fabrics, of a width of &gt;30 cm, cont</td>
<td>900430 Knitted or crocheted fabrics, of a width of &gt;30 cm, cont</td>
</tr>
</tbody>
</table>

Source: ITC Trade Competitiveness Map
Note: HS codes refer to the revision 2007.
### 3.2.3 Sectoral Diversification in Destinations - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector's import growth in value (% p.a) 2009-2013</th>
<th>Share of top 3 importing countries in sector's exports 2009</th>
<th>Share of top 3 importing countries in sector's exports 2013</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>11.7 %</td>
<td>29.6 %</td>
<td>22.6 %</td>
<td>Spain ; Libyan Arab Jamahiriya ; United States of America ; Turkey ; Libyan Arab Jamahiriya ; France</td>
</tr>
<tr>
<td>Leather products</td>
<td>10.5 %</td>
<td>29.9 %</td>
<td>29.6 %</td>
<td>France ; Germany ; Switzerland</td>
</tr>
<tr>
<td>Chemicals</td>
<td>8.8 %</td>
<td>32.0 %</td>
<td>33.8 %</td>
<td>Germany ; France ; Switzerland</td>
</tr>
<tr>
<td>Processed food</td>
<td>6.8 %</td>
<td>41.1 %</td>
<td>39.7 %</td>
<td>Germany ; France ; United States of America ; Germany ; France ; United States of America</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>6.3 %</td>
<td>35.0 %</td>
<td>36.7 %</td>
<td>Germany ; France ; Spain</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>5.6 %</td>
<td>62.2 %</td>
<td>52.0 %</td>
<td>Area Neo ; Switzerland ; France</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.6 %</td>
<td>41.5 %</td>
<td>39.4 %</td>
<td>Germany ; France ; Spain</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>5.4 %</td>
<td>24.5 %</td>
<td>25.5 %</td>
<td>Germany ; France ; United States of America ; France</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>6.4 %</td>
<td>31.7 %</td>
<td>30.8 %</td>
<td>France ; Germany ; United States of America ; Germany ; France ; United States of America</td>
</tr>
<tr>
<td>Wood products</td>
<td>6.2 %</td>
<td>39.9 %</td>
<td>36.9 %</td>
<td>France ; Germany ; Spain</td>
</tr>
<tr>
<td>Clothing</td>
<td>4.9 %</td>
<td>29.8 %</td>
<td>28.0 %</td>
<td>France ; Germany ; Switzerland</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>4.2 %</td>
<td>37.1 %</td>
<td>41.0 %</td>
<td>Germany ; France ; United States of America</td>
</tr>
<tr>
<td>Electronic components</td>
<td>3.3 %</td>
<td>36.2 %</td>
<td>33.5 %</td>
<td>France ; Germany ; Spain</td>
</tr>
<tr>
<td>Textiles</td>
<td>3.2 %</td>
<td>26.4 %</td>
<td>27.7 %</td>
<td>Germany ; France ; Spain</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>1.8 %</td>
<td>25.2 %</td>
<td>30.1 %</td>
<td>Germany ; France ; Switzerland</td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map.

### 3.2.4 Sectoral Diversification in Destinations - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector's import growth in value (% p.a) 2009-2013</th>
<th>Share of top 3 supplying countries in sector's imports 2009</th>
<th>Share of top 3 supplying countries in sector's imports 2013</th>
<th>List of the top 3 supplying countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leather products</td>
<td>7.6 %</td>
<td>38.8 %</td>
<td>35.5 %</td>
<td>China ; France ; Romania</td>
</tr>
<tr>
<td>Minerals</td>
<td>7.5 %</td>
<td>47.8 %</td>
<td>41.0 %</td>
<td>Russian Federation ; Libyan Arab Jamahiriya ; Algeria</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>6.7 %</td>
<td>34.6 %</td>
<td>31.5 %</td>
<td>Germany ; France ; China</td>
</tr>
<tr>
<td>Chemicals</td>
<td>5.9 %</td>
<td>44.0 %</td>
<td>41.8 %</td>
<td>Germany ; France ; Belgium</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.3 %</td>
<td>34.9 %</td>
<td>34.2 %</td>
<td>France ; Netherlands ; Spain</td>
</tr>
<tr>
<td>Textiles</td>
<td>5.1 %</td>
<td>40.0 %</td>
<td>42.3 %</td>
<td>China ; Germany ; Turkey</td>
</tr>
<tr>
<td>Processed food</td>
<td>3.9 %</td>
<td>46.6 %</td>
<td>43.0 %</td>
<td>Germany ; France ; Netherlands</td>
</tr>
<tr>
<td>Wood products</td>
<td>3.0 %</td>
<td>39.7 %</td>
<td>36.3 %</td>
<td>Germany ; Austria ; France</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>3.0 %</td>
<td>45.1 %</td>
<td>48.3 %</td>
<td>Germany ; France ; China</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>1.6 %</td>
<td>45.4 %</td>
<td>45.2 %</td>
<td>Germany ; China ; France</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>1.0 %</td>
<td>39.4 %</td>
<td>40.0 %</td>
<td>Germany ; France ; Switzerland</td>
</tr>
<tr>
<td>Electronic components</td>
<td>0.4 %</td>
<td>51.1 %</td>
<td>53.5 %</td>
<td>Germany ; China ; France</td>
</tr>
</tbody>
</table>

**Source:** ITC by country - Italy.
3.2.5 Sectors by World Demand - Export

Growth of national supply and international demand for the products exported by Italy in 2013

3.2.6 Sectors by World Demand - Import

Growth of national demand and international supply for the products imported by Italy in 2013
3.2.7 Trade Performance Index

The chart shows the trade performance index for Italy by country, with specific sectors such as non-electronic machinery, chemicals, basic manufactures, miscellaneous manufacturing, transport equipment, processed food, minerals, leather products, clothing, electronic components, textiles, fresh food, wood products, and IT & consumable electronics. The data reflects the change in world market share index from 2009 to 2013, as well as the current index for 2013.

Source: ITC Trade Competitiveness Map

The figures displayed on the bars correspond to the country's global rankings among other countries that export the same category of products. The current index and change in world market share index are relative to the world country ranking for the sector under review. Only sectors with more than 1% of total exports are considered.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
4.2 Domestic and Foreign Market Access

Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td>Foreign Market Access The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td>Tariff rate (%) This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td>Complexity of tariffs, index 1-7 (best) This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation) This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td>Tariffs peaks (%) This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td>Specific tariffs (%) This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem)</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td>Number of distinct tariffs This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td>Share of duty-free imports (%) Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012.</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td>Tariffs faced (%) This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best) This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>96</td>
<td>9.14</td>
</tr>
</tbody>
</table>
4.3 Trade Facilitation

Logistics Performance Index (LPI): Country Comparison

Logistics Performance Index – Evolution

Source: World Bank, Logistics Performance Index (LPI)
4.4 Business and Regulatory Environment

Multilateral Trade Instruments

Abstract

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

<table>
<thead>
<tr>
<th>Instrument ratified:</th>
<th>190 / 266 instruments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ratification rate:</td>
<td>71.4%</td>
</tr>
<tr>
<td>Weighted score:</td>
<td>81.3 / 100</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>In World:</th>
<th>Ratification Rate Rank</th>
<th>Weighted Score Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>3 / 193</td>
<td>4 / 193</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>In Region:</th>
<th>Weighted Score Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Europe</td>
<td>3 / 45</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>In Development level:</th>
<th>Weighted Score Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>Developed country</td>
<td>3 / 29</td>
</tr>
</tbody>
</table>

Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
## 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? (1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world)</td>
<td>4.80</td>
<td>32</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>4.37</td>
<td>51</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>4.24</td>
<td>28</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>4.28</td>
<td>61</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>4.35</td>
<td>68</td>
</tr>
<tr>
<td>Individuals using Internet (%) Internet users are people with access to the worldwide network.</td>
<td>159.76</td>
<td>13</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>58.00</td>
<td>48</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>22.14</td>
<td>33</td>
</tr>
</tbody>
</table>
5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects
No Current Projects Found!

5.1.2 Recent projects
No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events
Altaroma Fashion show 15/07/2014 - Rome
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

Gourmet Coffee Project: Adding Value to Green Coffee

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Read more

Exporting Seafood to the EU

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...

Read more
PackIt Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

Leather Goods: A Practical Guide for Exporters in Developing Countries

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments...

Read more

The European Market for Organic Fruit and Vegetables from Thailand

Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main...

Read more
Marchés mondiaux des fruits et légumes biologiques: Opportunités pour les pays en développement dans la production et l'exportation de produits horticoles biologiques

Etude conjointe FAO-CCI-CTA sur l’agriculture biologique visant à soutenir les pays en développement dans leurs efforts pour diversifier les exportations par le biais de méthodes de production écologiques. Constitue une...

Read more

Mercados mundiales de frutas y verduras orgánicas: Oportunidades para los países en desarrollo en cuanto a la producción y exportación de productos hortícolas orgánicos

Estudio conjunto de la FAO-CCI-CTA sobre los productos hortícolas orgánicos teniendo por objeto ayudar a los países en desarrollo en diversificar las exportaciones a través de métodos de producción agrícola...

Read more
EC–CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more
Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;...

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre como exportar productos pesqueros y de acuicultura a la UE. Describe, inter alia, el sistema de ‘Garantías Oficiales’ requerido por la UE, así como...

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d'ensemble de la production, du commerce international,...
PACKit Module sur l'emballage des produits : Graines oléagineuses

Guide modulaire sur l'emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...

Read more


Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

Read more

Guide à l'intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisubventions et en matière de sauvegardes. – Ed. révisée

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s'adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...

Read more
Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more


Read more

PACKit Export Product Module : Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more
Examen de los mercados del mueble de madera en Estados Unidos, Canadá, China, Japón, Egipto y algunos países de la Unión Europea: Francia, Alemania, Bélgica, Países Bajos, Luxemburgo, España, Italia,...

Read more

Wooden Household Furniture: A Study of Major Markets

Market study on wooden household furniture in Belgium, Luxembourg, France, Germany, Italy, Japan, Netherlands, UK and USA - gives world overview, trends in world trade, marketing recommendations; for each country...

Read more

Green Manual : Joining the Global League of Green Suppliers

Manual on compliance with environmentally-related legislative requirements in the developed countries, particularly in the European Union, aimed at Malaysian manufacturers and service providers - provides brief explanations of the major...

Read more
Commerce en euro: un guide pratique pour les entreprises et les agences d'appui au commerce international des pays en développement et les économies en transition

Guide analysant les implications de l'introduction de l'euro pour les petites et moyennes entreprises dans les pays en développement - décrit l'environnement économique, commercial et financier résultant de la création...

Read more

Denrées alimentaires et boissons biologiques: offre mondiale et principaux marchés européens

Etude de marché sur les denrées alimentaires et les boissons biologiques au Danemark, en France, en Allemagne, aux Pays-Bas, au Royaume-Uni, en Suède et en Suisse. Décrit les caractéristiques de...

Read more

Collaboration public-privé pour réussir à l'exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Read more
Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...

Read more


User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more

The Activities of the Business Management System : Activity Content Guide. - Revised ed

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in(BMS) Manual - explains the purpose of the manual and briefly...

Read more
Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more

Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du...

Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of ‘air miles’ (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches...

Read more
The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated.

Read more

The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs

Guide à l'intention des entreprises nationales burkinabées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...

Read more
Guía para la Comunidad Empresarial: Medidas Comerciales Correctivas en los Estados Unidos: Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...

New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label
Designing bottles for recycling

Addressing the Use Divide : E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

PACKit Importing Country Module : Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada's international trade profile with major imports and...
Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

South Africa: Demand Survey on Horticultural and Apicultural Products

Intra-Asian Buyers/Sellers and Networking Meeting on Food Products
Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...

Read more

PACKit Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

Azerbaijan: Supply and Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Read more
Ile Maurice: Analyse des flux commerciaux

Le Business Management System : Un cadre de référence pour renforcer la compétitivité internationale

Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Turkey : The Branding Concept

Botswana: Targeting the Brand: Global, Regional or Local?


Read more

Branding Brazil It: How to Build a Believable Global Brand beyond Carnival


Read more

Cuba: The Relevance of National Branding to Export Strategy


Read more
Building Uganda's National Brand: Uganda Gifted by Nature


Read more

Development of a National Branding Strategy for Mauritius


Read more

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


Read more
The Value of Branding in Export Strategy: India's Experience


Read more

Brand India: The Moment of Truth


Read more

Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more


Read more

Ecuador : The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Read more

Targeting the Brand : Global, Regional or Local?


Read more
How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions;... Read more

Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l' UEMOA: Rapport de l'atelier de lancement

Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Read more
Economic Cooperation Organization: Expanding Intra-Regional Trade - Contributing to Improve Healthcare Access in the ECO Region

Gestión de la Calidad de Exportación : Libro de Respuestas para Pequeños y Medianos Exportadores. - [Cuba]

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items
'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)

Read more

Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion

Read more

Buyers/Sellers Meeting on Horticultural and Apicultural Products

Read more
Réseau d’information commerciale et de gestion d’opportunités d’affaires - Mission d’évaluation et de présentation du projet dans les différents points focaux de l’UEMOA

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Réseau d’information commerciale et de gestion d’opportunités d’affaires - Mission d’évaluation et de présentation du projet dans les différents points focaux de la CEMAC

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Read more

Mali: Rencontre acheteurs/vendeurs sur les produits alimentaires

No Image Available

Read more
6.1.2 Selected printed information sources

- 2007 Hand and Power Tools Market in the EU
- 2010 Leather Garments in the EU
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
- 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
- 2007 EU's Footprint in the South : Does European Community Development Cooperation make a Difference for the Poor?
- 2013 Executive Brief: Tea Sector
- 2010 EU Market for Iron and Steel Valve Castings
- 2010 Coffee, Tea and Cocoa Market in the EU
- 2009 EU Market for Papayas
- 2009 Automotive Parts and Components Market in the EU
- 2006 - Grant C Southern Africa and the European Union: the TDCA and SADC EPA
- 2006 - Cascos de Zacapa, Beatriz Estudio de la Industria del Calzado Salvadoreña; Estudio de la Industria y del Mercado del Calzado en España, en Francia y en Italia
- 2004 Mini-guide: Eurostat Publications and Databases
- 2006 Report on the implementation of national measures on the coexistence of genetically modified crops with conventional and organic farming
- 2006 - Doherty, Martin EU-ACP Negotiations in Focus on Sanitary and Phytosanitary Measures : SPS Related Problems Facing Exporters in ACP Countries
- 2007 Mobile Commerce
- 2009 Market Report on Tuna in the EU
- 2008 Perfil de la Industria Paraguaya de Software
- 2009 Characteristics of Malaysia's Animal Feed Market
- 2014 Perspectives on Global Development 2014: Boosting Productivity to Meet the Middle-Income Challenge
- 2010 Mobilizing Aid for Trade for SPS-Related Technical Cooperation in the Greater Mekong Sub-Region
- 2010 Leather Garments in the EU
- 2006 Overview of the Current State of Organic Agriculture in Kenya, Uganda and the Republic of Tanzania and the Opportunities for Regional Harmonization
- 2007 Export Diversification and Value Addition for Human Development: Addressing the Impact of the Agreement on Textiles and Clothing Expiration on Cambodia
- 2006 - Ruffing, Lorraine Deepening Development Through Business Linkages
- 2012 OECD Economic Surveys: Chile
- 2005 - Magder, D Egypt after the Multi-Fiber Arrangement: Global Apparel and Textile Supply Chains as a Route for Industrial Upgrading
- 2006 Bangladesh: Furniture Export Market Sector Brief
- 2006 - Boutou, Olivier Management de la sécurité des aliments: De l'HACCP à l'ISO 22000
- 2006 Trading up: Economic Perspectives on Development Issues in the Multilateral Trading System
- 2004 Perfiles de mercado para productos bolivianos en los mercados de Argentina, Brasil, Chile, Colombia, Ecuador, México, Paraguay, Perú, Uruguay y Venezuela
- 2010 Vietnam: Oilseeds and Products
- 2007 Organic Farming in the Czech Republic: 2007 Yearbook
- 2007 - Gibbon P; Bolwig S Economics of Certified of Organic Farming in Tropical Africa: A Preliminary Assessment
- 2006 The Relationship of Third-party Certification (TPC) to Sanitary / Phytosanitary (SPS) Measures and the International Agri-Food Trade; Case Study: Guatemala- with Emphasis on Food Safety
- 2007 - Ismail F Mainstreaming Development in the WTO: Developing Countries in the Doha Round
- 2009 Market Report. Focus on the Nordic Market - Fresh Fruit and Vegetables
- 2001 - Karlöf, Bengt Benchlearning: Good Examples as a Lever for Development
- 2003 - Martin W; Pangestu M, eds. Options for Global Trade Reform: A View from the Asia-Pacific
- 2010 L’industrie sri lankaise du textile-habillement
- 2000 - Hauber, Christiane Formation, Prevention & Determination of Cr (VI) in Leather
- 2013 Economic and Business Review for Central and South-Eastern Europe
- 2006 - Gebreselassie Fanta. Elias Does Value Addition at Oilseed Production and/or Spreading the Gain from Export of Oilseed Products Increase the Income of Primary Producers?
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2002 - Beswick R; Dunn DJ Plastics in Packaging: A RAPRA Market Report
- 2006 Doubling Aid: Making the Big Push Work
- 2006 Determining ‘likeness’ under the GATS: Squaring the Circle?
- 2014 Africa Investor
- 2007 Libéralisation des échanges de services et développement du tourisme
- 2007 Offre de Emballage en Afrique de l’ouest
- 2008 An Overview of the Mobile Phone Banking Industry
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2007 - Wood, Aileen A Comprehensive Library Staff Training Program in the Information Age
- 2005 - [s.n] The Science of Shrinkage Control: An Interactive Guide to Improved Shrinkage Performances
- 2011 Libéralisation du transport aérien en Afrique
- 2012 - Wollenberg E.; eds. Climate Change Mitigation and Agriculture
- 2009 - Novogratz J The Blue Sweater: Bridging the Gap Between Rich and Poor in an Interconnected World
- 2011 - Cadot O Impact Evaluation of Trade Interventions: Paving the Way
- 2011 - Banerjee A V; Duflo E Poor Economics: A Radical Rethinking of the Way to Fight Global Poverty
- 2014 Edible Nuts in Turkey
- 2011 Perfil de Frutas Tropicales Frescas y Procesadas en Chile
- 2011 Germany: Product Brief Fresh Fruits
- 2010 - Reilly D, Reilly A, Lewis J Towards an Australian Date Industry: An overview of the Australian domestic and international date industries
- 2011 Feasibility Study for a Cotton Spinning Mill in 11 [Eleven] Sub-Saharan African Countries
- 2011 Foro Público de la OMC
- 2011 - Cooksey B The Investment and Business Environment for Export Horticulture in Northern Tanzania
• 2011 Potential Supply Chains in the Textiles and Clothing Sector in South Asia: An Exploratory Study
• 2011 - Macrory P; Stephenson S Making Trade in Services Supportive of Development in Commonwealth Small and Low-income Countries
• 2012 - Fold, Niels; Whitfield, Lindsay Developing a Palm Oil Sector: the Experiences of Malaysia and Ghana Compared
• 2011 Opportunities for Trade in Services of Canada
• 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States: An Assessment
• 2011 India and Latin America and the Caribbean: Opportunities and Challenges in Trade and Investment Relations
• 2009 Information Management Resource Kit: Web 2.0 and Social Media for Development
• 2013 Human Resource Management
• 2011 - Goswami A G; , eds. Exporting Services: A Developing Country Perspective
• 2011 Guides de bonnes pratiques produits phytosanitaires pour la culture des piments (Capsicum Frutescens, Capsicum Annuum, Capsicum Chinense) et poivrons (Capsicum Annuum)
• 2008 Guides de bonnes pratiques phytosanitaires pour la mangue (Mangifera indica) issue de la production biologique
• 2010 Financial Services in Agriculture Value Chain Report: A Study of Five Kenyan Sub-Sectors namely Potato, Dairy, Coffee, Extensive Livestock and Domestic Horticulture
• 2014 Human Relations
• 2008 Romania: Organic Agriculture
• 2008 Poland - Organic Products: Certification and Subsidies to Domestic Production
• 2007 - Greene, W Emergence of India’s Pharmaceutical Industry and Implications for the U.S. Generic Drug Market
• 2007 - Liapis, Peter S. Preferential Trade Agreements: How Much Do They Benefit Developing Economies?
• 2007 Environment and Regional Trade Agreements
• 2006 Bulgaria: Organic Products
• 2006 Lithuania: Organic Products - Organic Farming in Lithuania
• 2008 Marché de la maroquinerie à Hong Kong
• 2007 - Warnholz, Jean-Louis Poverty Reduction for Profit?: A Critical Examination of Business Opportunities at the Bottom of the Pyramid
• 2007 OECD Economic Surveys: Ukraine Economic Assessment
• 2008 - Tait, N The Bulgarian Clothing Industry - One year on from accession
• 2010 China: Organics Report
• 2007 - S. Murphy Confronting the Real Challenges: Where next for the Doha Negotiations on Agriculture?
• 2008 Sector del calzado en el Reino Unido
• 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
• 2013 Executive Brief: Cotton Sector
• 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
• 2006 Marché de la chaussure et de la maroquinerie en Allemagne
• 2010 Stratégie sectorielle pour la promotion et la valorisation de la gomme arabique au Burkina Faso: 2011-2016
• 2007 - Klingebiel, Stephan, ed. Africa Agenda for 2007: Suggestions for the German G8 and EU Council Presidencies
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International Trade Administration (ITA) - U.S. Department of Commerce
Agri-Food Trade Service (ATS)
Business Curaçao
Cyberspace Curaçao - Business & Economy
New Zealand Trade and Enterprise
Lebanon.com
5index of Lebanon
International Finance Corporation (IFC)
Department of Standards of Malaysia
Malaysian Timber Council (MTC)
Malaysia Trade and Industry Portal
Malaysia External Trade Development Corporation (MATRADE)
Islamic Development Bank (IDB)
Info-Prod Research
Canada - Department of Foreign Affairs and International Trade (DFAIT)
Trade Development Authority of Pakistan (TDAP)
Lahore Chamber of Commerce & Industry (LCCI)
Seckin Net
Turkey. Undersecretariat of Foreign Trade
Istanbul Mineral and Metals Exporters' Association (IMMIB)
Aegean Exporters' Unions (AEU)
Turkindex
Dubai Chamber of Commerce and Industry
Dubai Net
AME Info - Middle East Business Information
Abu Dhabi Chamber of Commerce & Industry
UAE Internet Yellow Pages
Bahrain Promotions and Marketing Board (BPMB)
Arabian Exhibition Management (AEM)
Centre Marocain de Promotion des Exportations (CMPE)
Département de l'Industrie et du Commerce de Maroc
Invest in Tunisia
Union Tunisienne de l'Industrie, du Commerce et de l'Artisanat (UTICA)
Egyptian Trading Directory
Gouvernement du Sénégal
Trade Point Sénégal (TPS)
Observatoire de l'Industrie du Sénégal
U.S. Geological Survey
Uganda Investment Authority (UIA)
Portail officiel du Gouvernement du Burkina Faso
Ministère des finances et du budget du Burkina Faso
Asociación de Exportadores del Perú (ADEX)
Asociación Mercosur de Normalización (AMN)
Hungarian Central Statistical Office (HSCO)
Hungarian Ministry of Economy and Transport
Hungarian Standards Institution (MSZT)
World Trade Centers Association (WTCA)
Embassy of Romania in Washington D.C.
Czech Republic

ITC by country - Italy
• Inform Net Partners - Databases of Czech Businesses
• Europages - The European Business Directory
• Republic of Ghana
• Foreign Trade Information System (SICE)
• The National Law Center for Inter-American Free Trade
• Standards, Regulations and Conformity Assessment Requirements in Hong Kong
• Hong Kong SAR - Government Information Centre
• TDC Exhibitions
• Statistics Iceland
• Iceland Chamber of Commerce
• Confederation of Indian Industry (CII)
• African Development Bank Group (ADB)
• Arab Bank for Economic Development in Africa (BADEA)
• The OPEC Fund for International Development
• Department of Ports & Customs - Dubai
• Tower Group International
• Tariffs and Rules of Origin in APEC Member Economies (WebTR)
• Centre for the Promotion of Imports from Developing Countries (CBI)
• Techstreet
• Saudi Arabian Standards Organization (SASO)
• WorldBiz.com
• SWISSFIRMS
• Switzerland Business & Tourism
• 2014 Cotton Outlook
• Economic Cooperation Organization (ECO)
• European Apparel and Textile Organisation (EURATEX)
• World of Garment-Textile-Fashion
• Network of Aquaculture Centres in Asia-Pacific
• Ekoland
• Asia Regional Information Center
• Bangladesh Frozen Foods Exporters Association
• Finland. Association of Textile and Footwear Importers and Wholesalers
• Doing Business in Egypt
• International Organic Cotton Directory
• Egypt Yellow Pages
• Egypt. Ministry of Trade and Industry
• Leathernews.cn
• Sweden. National Board of Trade
• Wafbu
• Chile. Servicio Agrícola y Ganadero - Agricultura Orgánica
• Regional Market Intelligence Network (RATIN)
• East Asia Forum (EAF)
• Africa and Europe in Partnership
• Ferias Internacionales de Alimentos y Bebidas en el Mundo
• Albanian Leather/Footwear Industry
• Uganda Flower Exporters Association (UFEA)
• Portail du gouvernement du Bénin
• CommodityIndia.com
• Czech Statistical Office
• Rajacraft.com
• Kara Art
• eyefortransport
• Infomarine On-line
• Gender Virtual Library
• Business Women's Network (BWN)
• Morrocontact
• Fédération nationale de l'agroalimentaire du Maroc
• Mongolian National Statistical Office
• World Association for Small and Medium Enterprises
• AAPS Pharmaceutica
• ICIS Chemical Business
• Annuaire du Burundi
• Burundi Online
• Country Risk Ratings Archive
• WorldTradeLaw.net
• Asia Africa Investment and Technology Promotion Centre
• African Trade
• Private Sector Development - World Bank
• American Society of International Law
• Advisory Centre on WTO Law
• BioFach
## 6.2 Trade Contacts

<table>
<thead>
<tr>
<th>Official Name</th>
<th>Address</th>
<th>City</th>
<th>Phone Number</th>
<th>Fax Number</th>
<th>Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
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<td><a href="http://www.istitutoimballaggio.it/">www.istitutoimballaggio.it/</a></td>
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<td>+39 02 40090246</td>
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</tr>
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<td>+39 06 3230562</td>
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<td><a href="http://www.bpwiinternat.org/">http://www.bpwiinternat.org/</a></td>
</tr>
<tr>
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<td><a href="http://www.fruitimprese.it/">http://www.fruitimprese.it/</a></td>
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<td>+39 02 76.00.88.07</td>
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<td><a href="http://www.associazioneazienda.it">www.associazioneazienda.it</a></td>
</tr>
<tr>
<td>Federazione Italiana Industriali Produttori, Esportatori ed Importatori di Vini, Acquaviti, Liquori, Sciroppi, Aceti ed Affini</td>
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<td>Unione Importatori Esportatori Industriali Commissionari Grossisti Ingrassatori Macellatori Spedizionieri Carni Bestiame Prodotti Derivati</td>
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<td>+39 06 5744836</td>
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<td><a href="http://www.wei.o.net">www.wei.o.net</a></td>
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<tr>
<td>Associazione Suolo e Salute</td>
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<td>+39 0721 830 373</td>
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<td>ANCCP S.r.l.</td>
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<td>+39 022 104 072 18</td>
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<td><a href="http://www.anccp.it">www.anccp.it</a></td>
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<td>+39 051 564 294</td>
<td><a href="mailto:info@bioagricert.org">info@bioagricert.org</a></td>
<td><a href="http://www.bioagricert.org">www.bioagricert.org</a></td>
</tr>
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<td>Certiquality - Istituto di certificazione della qualità</td>
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<td>+39 028 646 5295</td>
<td><a href="mailto:certiquality@certiquality.it">certiquality@certiquality.it</a></td>
<td><a href="http://www.certiquality.it">www.certiquality.it</a></td>
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<td>+39 095 650 356</td>
<td><a href="mailto:codex@codexsrl.it">codex@codexsrl.it</a></td>
<td><a href="http://www.codexsrl.it">www.codexsrl.it</a></td>
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<tr>
<td>Consorzio per il Controllo dei Prodotti Biologici</td>
<td>Via J. Barozzi, 8</td>
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<td>+39 051 254 842</td>
<td><a href="mailto:ccpb@ccpb.it">ccpb@ccpb.it</a></td>
<td><a href="http://www.ccppb.it">www.ccppb.it</a></td>
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<tr>
<td>Organization Name</td>
<td>Address</td>
<td>City</td>
<td>Phone 1</td>
<td>Phone 2</td>
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<tr>
<td>Eco System International Certificazioni srl.</td>
<td>Via Monte San Michele 49</td>
<td>Lecce</td>
<td>+39 0832 311 589</td>
<td>+39 0832 311 589</td>
<td><a href="mailto:info@ecosystem-srl.com">info@ecosystem-srl.com</a></td>
<td><a href="http://www.ecosystem-srl.com">www.ecosystem-srl.com</a></td>
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<td>Ecocert Italia srl.</td>
<td>Corso delle Province, 60</td>
<td>Catania</td>
<td>+39 095 442 746</td>
<td>+39 095 505 094</td>
<td><a href="mailto:info@ecocertitalia.it">info@ecocertitalia.it</a></td>
<td><a href="http://www.ecocertitalia.it">www.ecocertitalia.it</a></td>
</tr>
<tr>
<td>ICS - Control System Insurance srl</td>
<td>Viale Ombrone 5</td>
<td>Grosseto</td>
<td>+39 056 441 7987</td>
<td>+39 056 441 0465</td>
<td><a href="mailto:info@bios.com">info@bios.com</a></td>
<td><a href="http://www.bio.cs.com">www.bio.cs.com</a></td>
</tr>
<tr>
<td>Instituto Mediterraneo di Certificazione (IMC)</td>
<td>Via C.Pisacane, 32</td>
<td>Senigallia</td>
<td>+39 071 792 8725</td>
<td>+39 071 791 0043</td>
<td><a href="mailto:imcert@imcert.it">imcert@imcert.it</a></td>
<td><a href="http://www.imc.ert.it">www.imc.ert.it</a></td>
</tr>
<tr>
<td>QC&amp;I International Services</td>
<td>Villa Parigini Località Basciano</td>
<td>Monteriggioni</td>
<td>+39 577 327 234</td>
<td>+39 577 329 904</td>
<td><a href="mailto:lettera@qci.it">lettera@qci.it</a></td>
<td><a href="http://www.qci.it">www.qci.it</a></td>
</tr>
<tr>
<td>Sidel S.p.a.</td>
<td>Via Larga n. 34 / 2</td>
<td>Bologna</td>
<td>+39 051 602 6611</td>
<td>+39 051 601 2227</td>
<td><a href="mailto:info@sidelitalia.it">info@sidelitalia.it</a></td>
<td><a href="http://www.sidelitalia.it">www.sidelitalia.it</a></td>
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<tr>
<td>Ipacc-Ima spa</td>
<td>corso Sempione 4</td>
<td>Milano</td>
<td>+39 02319109 1</td>
<td>+39 23619826</td>
<td><a href="mailto:gcorbella@ipaccima.it">gcorbella@ipaccima.it</a></td>
<td><a href="http://www.ipaccima.it">www.ipaccima.it</a></td>
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<tr>
<td>Toscana Promozione</td>
<td>Agenzia Di Promozione</td>
<td>Firenze</td>
<td>+39 055 4628021</td>
<td>+39 055 4628070</td>
<td><a href="mailto:f.giabban@toscanapromozione.it">f.giabban@toscanapromozione.it</a></td>
<td><a href="http://www.toscanapromozione.it">www.toscanapromozione.it</a></td>
</tr>
<tr>
<td>Centro Internacional de Formación</td>
<td>Viale Maestri del Lavoro, 10</td>
<td>39 011 693 6644</td>
<td>39 011 693 6348</td>
<td><a href="mailto:r.poppe@itcilo.org">r.poppe@itcilo.org</a></td>
<td><a href="http://www.itcilo.org">www.itcilo.org</a></td>
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<tr>
<td>Int. Federation of Purchasing and Materials Management</td>
<td>2 Via Sambrasca S. Ticino (Novara)</td>
<td>Roma</td>
<td>+39 0331 97 25 79</td>
<td>+39 0331 97 25 79</td>
<td><a href="mailto:attiadaci@libero.it">attiadaci@libero.it</a></td>
<td><a href="http://www.ifpmm.org">www.ifpmm.org</a></td>
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<tr>
<td>Instituto Nazionale per il Commercio Estero</td>
<td>Via Liszt, 21</td>
<td>Roma</td>
<td>390659926964, 59921</td>
<td>390654220007</td>
<td><a href="mailto:ice@ice.it">ice@ice.it</a></td>
<td><a href="http://www.ice.it">www.ice.it</a></td>
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<tr>
<td>Technological Information Promotion System</td>
<td>Via Panisperna, 203</td>
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<td>+39 06 4826967</td>
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<td><a href="http://www.tips.org">http://www.tips.org</a></td>
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<tr>
<td>Trade Point Lecco</td>
<td>c/o SWB Srl</td>
<td>Lecco</td>
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<td><a href="http://www.tradepoint.it">http://www.tradepoint.it</a></td>
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<tr>
<td><strong>Unione Italiana delle Camere di Commercio, Industria, Artigianato e Agricoltura</strong></td>
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<td><strong>Associazione Italiane dei Chimici del Cuoio</strong></td>
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<tr>
<td><strong>Unione Nazionale Accesori e Componenti per la Calzatura</strong></td>
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