ITC by Country Report

Greece
05/12/2014
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ITC aims to assist Greece in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Greece dedicated to assisting Greek importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Greece.
## 2. People and Economy

### 2.1 People

<table>
<thead>
<tr>
<th>Metric</th>
<th>Description</th>
<th>Data</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total population (growth rates per annum)</td>
<td>11,237,094 in 2012 with growth rates of 0.1% p.a during 2008-2012</td>
<td></td>
</tr>
<tr>
<td>Population density (people per sq. km of land area)</td>
<td>87 in 2012</td>
<td></td>
</tr>
<tr>
<td>Female population</td>
<td>87 in 2012</td>
<td></td>
</tr>
<tr>
<td>Population below 15 years of age</td>
<td>14.6% in 2008; 14.4% in 2012</td>
<td></td>
</tr>
<tr>
<td>Urban population</td>
<td>60.9% in 2012</td>
<td></td>
</tr>
<tr>
<td>Population living below $1.25 a day at purchasing power parity (PPP)</td>
<td>N.A.</td>
<td></td>
</tr>
<tr>
<td>Ranking in the Human Development Index (HDI)</td>
<td>29 out of 186 in 2012</td>
<td></td>
</tr>
</tbody>
</table>

**Evolution of the Human Development Index (HDI)**

Source: United Nations Development Programme Human Development Indicators

Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme ([http://hdr.undp.org](http://hdr.undp.org)) provides a detailed explanation. ITC Regional group refers to ITC definition.

### Health

- Life expectancy at birth (years) (81); Mortality rate, under-5 (per thousand live births) (4.8) in 2012

### Education

- Education index - expected and mean years of schooling (rank) (47 out of 191) in 2012

### Income level

- GNI per capita in PPP terms (constant 2005 international $) (21,024) in 2012

### Inequality

- Inequality-adjusted HDI (rank) (27 out of 191) in 2012

### Poverty

- N.A.

### Gender

- Gender inequality index (rank) (126 out of 191) in 2012

### Sustainability

- N.A.
2.2 Economy

**Evolution of GDP (constant 2005 US$)**

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

**Evolution of GDP per capita (constant 2005 US$)**

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

**Aid Dependency (Official Development Assistance/Gross National Income)**

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition
## Remittances as a Share of GDP

<table>
<thead>
<tr>
<th></th>
<th>2004</th>
<th>2008</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Remittance ($ millions)</td>
<td>1,242</td>
<td>2,687</td>
<td>N.A.</td>
</tr>
<tr>
<td>Remittance (% GDP)</td>
<td>54.5</td>
<td>78.6</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

**Source:** World Bank World Development Indicators (WDI)

**Note:** ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

Evolution of the total imports and exports of goods of Greece

3.1.2 Evolution of Trade Ratio to GDP - Services

Evolution of the total imports and exports of services of Greece
3.1.3 Evolution of Total Trade

![Evolution of total import and export of goods of Greece]

3.1.4 Trade Map

![List of importing markets for a product exported by Greece in 2013]

Product: TOTAL - All products
3.1.5 Export and Import by Leading Destination - Export

Prospects for market diversification for a product exported by Greece in 2013
Product: TOTAL - All products

Share of partner countries in Greece's exports, 2013, %

3.1.6 Export and Import by Leading Destination - Import

Prospects for market diversification for a product imported by Greece in 2013
Product: TOTAL - All products

Share of partner countries in Greece's exports, 2013, %
3.1.7 Evolution of Exports and Imports by Destination - Export

3.1.8 Evolution of Exports and Imports by Destination - Import
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

List of services exported by Greece

3.1.12 Composition of Trade in Services - Import

List of services imported by Greece
3.1.13 Evolution of FDI

![Bar chart showing the evolution of FDI in Greece as % of GDP from 2002 to 2013.](image)

Source: ITC based on World Bank FDI.
## 3.2 Sector Trade Performance

### 3.2.1 Sectoral Diversification in Products - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s exports 2002-2013</th>
<th>Share of top 3 detailed products (HS6) in sector’s exports</th>
<th>Sector’s leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>21.6 %</td>
<td>78.6 %</td>
<td>2710.13 Other petroleum oils and preparations</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>15.6 %</td>
<td>23.9 %</td>
<td>7116.11 Plate, sheet or strip, aluminium alloy, not exceeding 0.2mm thick</td>
</tr>
<tr>
<td>Chemicals</td>
<td>11.3 %</td>
<td>39.0 %</td>
<td>3004.00 Medicaments, nes, in dosage</td>
</tr>
<tr>
<td>Processed food</td>
<td>11.2 %</td>
<td>30.4 %</td>
<td>3106.00 Olive oil, virgin</td>
</tr>
<tr>
<td>Fresh food</td>
<td>10.5 %</td>
<td>44.2 %</td>
<td>2710.09 Fish, fresh or chilled except heading No 95.04, bearer of nes</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.5 %</td>
<td>41.6 %</td>
<td>4302.10 Articles of apparel and clothing accessories of raw or other materials</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>3.5 %</td>
<td>16.7 %</td>
<td>3509.00 Articles of iron or steel, nes</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>3.0 %</td>
<td>18.7 %</td>
<td>4006.00 Pairs of diesel and semi-diesel engines</td>
</tr>
<tr>
<td>Electronic components</td>
<td>2.8 %</td>
<td>35.1 %</td>
<td>8546.00 Electric conductors for a voltage exceeding 1000 V, nes</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>2.4 %</td>
<td>99.7 %</td>
<td>3509.00 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>2.1 %</td>
<td>66.6 %</td>
<td>8438.10 Aircraft parts nes</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.8 %</td>
<td>20.0 %</td>
<td>5006.02 Unbleached cotton fabrics, knitted or crocheted, of a width of 150 cm (excl)</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>1.5 %</td>
<td>42.8 %</td>
<td>8517.10 Telephones for cellular networks, mobile telephones or parts</td>
</tr>
<tr>
<td>Wood products</td>
<td>1.1 %</td>
<td>22.1 %</td>
<td>4816.00 Sanitary articles of paper, except toilet paper, napkins, and toilet paper, packages (excl)</td>
</tr>
<tr>
<td>Leather products</td>
<td>0.6 %</td>
<td>35.1 %</td>
<td>4302.17 Turned or dressed rough wood, whole, not assembled</td>
</tr>
</tbody>
</table>

**Note:** ITC Trade Compendium Map.  
**Note:** HS notes refer to the revision 2002.

### 3.2.2 Sectoral Diversification in Products - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s imports 2002-2013</th>
<th>Share of top 3 detailed products (HS6) in sector’s imports</th>
<th>Sector’s leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>29.2 %</td>
<td>88.7 %</td>
<td>2701.00 Petroleum oils and oils obtained from bituminous minerals</td>
</tr>
<tr>
<td>Chemicals</td>
<td>15.3 %</td>
<td>30.7 %</td>
<td>2826.00 Medicaments, nes, in dosage</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>9.4 %</td>
<td>60.0 %</td>
<td>8910.00 Cargo vessels outbound vessels for the transport of batch有大量的 goods</td>
</tr>
<tr>
<td>Processed food</td>
<td>7.2 %</td>
<td>19.2 %</td>
<td>4046.00 Chemical nes</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.4 %</td>
<td>20.0 %</td>
<td>0201.00 Raw rice, in broken or milled</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>6.1 %</td>
<td>18.6 %</td>
<td>7426.10 Copper cathodes and sections of cathodes unwrought</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.8 %</td>
<td>14.6 %</td>
<td>4553.00 Articles of iron or steel, nes</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>4.4 %</td>
<td>12.5 %</td>
<td>4510.00 Taps, cocks, valves and similar assembles, nes</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>3.6 %</td>
<td>43.6 %</td>
<td>8517.10 Telephones for cellular networks, mobile telephones or parts</td>
</tr>
<tr>
<td>Electronic components</td>
<td>3.5 %</td>
<td>16.1 %</td>
<td>4516.00 Photovoltaic semiconductor device, photovoltaic cells &amp; parts</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.4 %</td>
<td>18.6 %</td>
<td>6406.01 T-shirts, singlets and other outer, of cotton, knitted</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.4 %</td>
<td>19.7 %</td>
<td>4810.00 Sanitary articles of paper, except toilet paper, napkins, and toilet paper, packages (excl)</td>
</tr>
<tr>
<td>Leather products</td>
<td>1.5 %</td>
<td>44.5 %</td>
<td>4808.00 Footwear, outer soles of rubber/plastics; uppers of leather</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.2 %</td>
<td>9.9 %</td>
<td>6006.00 Dried cotton fabrics, knitted or crocheted, of a width of 150 cm (excl)</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>0.9 %</td>
<td>90.3 %</td>
<td>7397.10 Gold in unwrought forms non-monetary</td>
</tr>
</tbody>
</table>

**Note:** ITC Trade Compendium Map.  
**Note:** HS notes refer to the revision 2002.

**Note:** In some instances values may not add up correctly.
### 3.2.3 Sectoral Diversification in Destinations - Export

#### Sectoral diversification in destination for Greece’s exports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector export growth in value (% p.a.) 2009-2013</th>
<th>Share of top 3 importing countries in sector’s exports</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>60.4 %</td>
<td>36.2 %</td>
<td>42.8 %</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>19.1 %</td>
<td>41.8 %</td>
<td>42.5 %</td>
</tr>
<tr>
<td>Processed food</td>
<td>0.5 %</td>
<td>37.7 %</td>
<td>38.4 %</td>
</tr>
<tr>
<td>Wood products</td>
<td>7.4 %</td>
<td>35.9 %</td>
<td>36.6 %</td>
</tr>
<tr>
<td>Electronic components</td>
<td>7.3 %</td>
<td>40.8 %</td>
<td>40.3 %</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>7.0 %</td>
<td>27.3 %</td>
<td>26.9 %</td>
</tr>
<tr>
<td>Leather products</td>
<td>5.2 %</td>
<td>40.2 %</td>
<td>40.4 %</td>
</tr>
<tr>
<td>Chemicals</td>
<td>4.2 %</td>
<td>34.7 %</td>
<td>29.0 %</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>3.9 %</td>
<td>34.5 %</td>
<td>29.6 %</td>
</tr>
<tr>
<td>Fresh food</td>
<td>-1.7 %</td>
<td>38.6 %</td>
<td>35.3 %</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>1.5 %</td>
<td>22.5 %</td>
<td>21.3 %</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>1.0 %</td>
<td>42.5 %</td>
<td>51.0 %</td>
</tr>
<tr>
<td>Clothing</td>
<td>-3.1 %</td>
<td>43.7 %</td>
<td>48.8 %</td>
</tr>
<tr>
<td>Textiles</td>
<td>-5.6 %</td>
<td>38.6 %</td>
<td>36.4 %</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>-15.5 %</td>
<td>57.8 %</td>
<td>29.5 %</td>
</tr>
</tbody>
</table>

Source: ITC Trade Competitiveness Map.

### 3.2.4 Sectoral Diversification in Destinations - Import

#### Sectoral diversification in origin for Greece’s imports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s import growth in value (% p.a.) 2009-2013</th>
<th>Share of top 3 supplying countries in sector’s imports</th>
<th>List of the top 3 supplying countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>21.9 %</td>
<td>53.0 %</td>
<td>64.2 %</td>
</tr>
<tr>
<td>Processed food</td>
<td>-1.2 %</td>
<td>42.8 %</td>
<td>41.2 %</td>
</tr>
<tr>
<td>Fresh food</td>
<td>-1.3 %</td>
<td>39.5 %</td>
<td>35.7 %</td>
</tr>
<tr>
<td>Electronic components</td>
<td>-4.1 %</td>
<td>47.2 %</td>
<td>50.0 %</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>-4.9 %</td>
<td>37.6 %</td>
<td>31.3 %</td>
</tr>
<tr>
<td>Wood products</td>
<td>-5.3 %</td>
<td>37.6 %</td>
<td>36.5 %</td>
</tr>
<tr>
<td>Chemicals</td>
<td>-5.4 %</td>
<td>39.7 %</td>
<td>42.0 %</td>
</tr>
<tr>
<td>Leather products</td>
<td>-7.0 %</td>
<td>60.4 %</td>
<td>53.3 %</td>
</tr>
<tr>
<td>Textiles</td>
<td>-8.1 %</td>
<td>51.2 %</td>
<td>54.1 %</td>
</tr>
<tr>
<td>Clothing</td>
<td>-11.3 %</td>
<td>45.8 %</td>
<td>47.8 %</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>-12.8 %</td>
<td>44.0 %</td>
<td>46.1 %</td>
</tr>
</tbody>
</table>
3.2.5 Sectors by World Demand - Export

Growth of national supply and international demand for the products exported by Greece in 2013

Losers in growing sectors:
- 43 - Furskins and artificial fur, manufactures thereof
- 99 - Commodities not elsewhere specified

Winners in growing sectors:
- 27 - Mineral fuels, oils, distillation products, etc.
- 74 - Copper and articles thereof

Annual growth of world imports between 2009-2013, %
- 52 - Cotton
- 39 - Plastics and articles thereof
- 73 - Articles of iron or steel
- 72 - Iron and steel
- 61 - Articles of apparel, accessories, knit or crochet

3.2.6 Sectors by World Demand - Import

Growth of national demand and international supply for the products imported by Greece in 2013

Losers in declining sectors:
- 85 - Electrical; electronic equipment
- 10 - Edible fruit, nuts, seed of citrus fruit, melons
- 76 - Aluminium and articles thereof

Winners in growing sectors:
- 23 - Residues, wastes of food industry, animal fodder
- 87 - Vehicles other than railway, tramway
- 39 - Plastic and articles thereof
- 84 - Machinery, nuclear reactors, boilers, etc.

Annual growth of world exports between 2009-2013, %
- 61 - Articles of apparel, accessories, knit or crochet
- 48 - Paper and paperboard; articles of pulp, paper, and board
- 30 - Pharmaceutical products
- 89 - Ships, boats, and other floating structures

The country imports have increased.
3.2.7 Trade Performance Index

The Trade Performance Index of Greece shows the market share index of various sectors. The chart indicates that the sectors with the highest performance include Minerals, Basic manufactures, Processed food, Chemicals, Fresh food, Miscellaneous manufacturing, Clothing, Non-electronic machinery, Electronic components, Textiles, Transport equipment, IT & consumable electronics, Wood products, and Leather products. The index values range from 111 to 122, with Minerals leading at 122 and Leather products at 111. The data is sourced from the World Trade Competitiveness Index.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
4.2 Domestic and Foreign Market Access

Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td>Foreign Market Access The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td>Tariff rate (%) This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td>Complexity of tariffs , index 1-7 (best) This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation) This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td>Tariffs peaks (%) This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td>Specific tariffs (%) This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem).</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td>Number of distinct tariffs This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td>Share of duty-free imports (%) Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012.</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td>Tariffs faced (%) This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods.</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best) This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>96</td>
<td>9.14</td>
</tr>
</tbody>
</table>

4.3 Trade Facilitation

Logistics Performance Index (LPI): Country Comparison

Source: World Bank, Logistics Performance Index (LPI)

Logistics Performance Index – Evolution

Source: World Bank, Logistics Performance Index (LPI)
4.4 Business and Regulatory Environment

Multilateral Trade Instruments

Abstract

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
## 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
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<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? (1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world)</td>
<td>4.22</td>
<td>51</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>4.21</td>
<td>58</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>2.73</td>
<td>60</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>4.50</td>
<td>52</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.26</td>
<td>42</td>
</tr>
<tr>
<td>Individuals using Internet (%) Internet users are people with access to the worldwide network.</td>
<td>120.04</td>
<td>46</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>56.00</td>
<td>50</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>24.14</td>
<td>27</td>
</tr>
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5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects
No Current Projects Found!

5.1.2 Recent projects
No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events
No data
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

Gourmet Coffee Project: Adding Value to Green Coffee

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Exporting Seafood to the EU

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...
Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

Leather Goods: A Practical Guide for Exporters in Developing Countries

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments...

Read more

The European Market for Organic Fruit and Vegetables from Thailand

Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main...

Read more
EC-CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

**Competitive Export Strategies and Cases for the Clothing Industry. - Part 1 : Guidebook**

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

**PACKit Module sur les pays importateurs : Union européenne**

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more
Global sourcing of fresh fruit in Germany - The case of pineapple

Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;

Read more

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre como exportar productos pesqueros y de acuicultura a la UE. Describe, inter alia, el sistema de 'Garantías Oficiales' requerido por la UE, así como...

Read more

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d'ensemble de la production, du commerce international,...

Read more
PACKit Module sur l'emballage des produits : Graines oléagineuses

Guide modulaire sur l'emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...

Read more


Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

Read more

Guide à l'intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisubventions et en matière de sauvegardes. – Ed. révisée

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s'adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...

Read more
Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more


Read more

PACKit Export Product Module : Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more
Examen de los mercados del mueble de madera en Estados Unidos, Canadá, China, Japón, Egipto y algunos países de la Unión Europea: Francia, Alemania, Bélgica, Países Bajos, Luxemburgo, España, Italia,...

Green Manual : Joining the Global League of Green Suppliers

Manual on compliance with environmentally-related legislative requirements in the developed countries, particularly in the European Union, aimed at Malaysian manufacturers and service providers - provides brief explanations of the major...

Commerce en euro: un guide pratique pour les entreprises et les agences d'appui au commerce international des pays en développement et les économies en transition

Guide analysant les implications de l’introduction de l’euro pour les petites et moyennes entreprises dans les pays en développement - décrit l’environnement économique, commercial et financier résultant de la création...
Denrées alimentaires et boissons biologiques: offre mondiale et principaux marchés européens

Etude de marché sur les denrées alimentaires et les boissons biologiques au Danemark, en France, en Allemagne, aux Pays-Bas, en Royaume-Uni, en Suède et en Suisse. Décrit les caractéristiques de...

Greece: A Market for Developing Countries and Economies in Transition

Market study of Greece with particular reference to its potential interest to exporters in developing countries and economies in transition - provides general overview of the Greek market; identifies trade...

European Packaging Directive (EPD) - (Directive 94/62/EC)
Collaboration public-privé pour réussir à l’exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...

User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more

The Activities of the Business Management System : Activity Content Guide. - Revised ed

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in(BMS) Manual - explains the purpose of the manual and briefly...

Read more

Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more
Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du...

Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of ‘air miles’ (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches...

Read more

International fibreboard case code = Code international pour l’emballage carton

The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated.

Read more
The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs

Comment approcher les banques : Un guide pour les exportateurs burkinabé

Guide à l'intention des entreprises nationales burkinabées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...

Guía para la Comunidad Empresarial: Medidas Comerciales Correctivas en los Estados Unidos: Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...
New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label

Designing bottles for recycling
Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

Read more

PACKit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada’s international trade profile with major imports and...

Read more

Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

Read more
South Africa: Demand Survey on Horticultural and Apicultural Products

Intra-Asian Buyers/Sellers and Networking Meeting on Food Products

Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...
Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...
Le Business Management System : Un cadre de référence pour renforcer la compétitivité internationale

Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Read more

Turkey : The Branding Concept


Read more

Botswana : Targeting the Brand : Global, Regional or Local?

Branding Brazil It: How to Build a Believable Global Brand beyond Carnival


Cuba: The Relevance of National Branding to Export Strategy


Building Uganda's National Brand: Uganda Gifted by Nature

Development of a National Branding Strategy for Mauritius


Read more

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


Read more

The Value of Branding in Export Strategy: India's Experience


Read more
Brand India: The Moment of Truth


Read more

Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more


Read more
Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Read more

Targeting the Brand: Global, Regional or Local?


Read more

How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions;...

Read more
Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l' UEMOA: Rapport de l'atelier de lancement

Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Economic Cooperation Organization: Expanding Intra- Regional Trade - Contributing to Improve Healthcare Access in the ECO Region
Las preguntas y respuestas sobre todos los aspectos de la gestión y el control de la calidad dirigidas a los exportadores - cubren los reglamentos técnicos y las normas, la...

Read more

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items

Read more

'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)

Read more
Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion

Buyers/Sellers Meeting on Horticultural and Apicultural Products

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA
6.1.2 Selected printed information sources

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- 2010 Leather Garments in the EU
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
- 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
- 2007 EU's Footprint in the South : Does European Community Development Cooperation make a Difference for the Poor?
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<th>Year</th>
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<td>2010</td>
<td>Oilseed Products Increase the Income of Primary Producers?</td>
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<td>2002</td>
<td>Beswick R; Dunn DJ Plastics in Packaging : A RAPRA Market Report</td>
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<td>2006</td>
<td>Doubling Aid : Making the Big Push Work</td>
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<td>2005</td>
<td>Determining 'likeness' under the GATS : Squaring the Circle?</td>
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<td>2004</td>
<td>Africa Investor</td>
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<td>2007</td>
<td>Liberalisation des échanges de services et développement du tourisme</td>
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<td>Offre de Emballage en Afrique de l'ouest</td>
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<td>2008</td>
<td>An Overview of the Mobile Phone Banking Industry</td>
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<td>2007</td>
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<td>2009</td>
<td>Novogratz J The Blue Sweater: Bridging the Gap Between Rich and Poor in an Interconnected World</td>
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<td>Cadot O Impact Evaluation of Trade Interventions : Paving the Way</td>
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<td>Banerjee A V; Duflo E Poor Economics : A Radical Rethinking of the Way to Fight Global Poverty</td>
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<td>2010</td>
<td>Reilly D, Reilly A, Lewis J Towards an Australian Date Industry: An overview of the Australian domestic and international date industries</td>
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<td>2011</td>
<td>Foro Público de la OMC</td>
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<td>Cooksey B The Investment and Business Environment for Export Horticulture in Northern Tanzania</td>
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<td>2011</td>
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<td>2011</td>
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<td>2009</td>
<td>Information Management Resource Kit: Web 2.0 and Social Media for Development</td>
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<td>2008</td>
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<td>2010</td>
<td>Financial Services in Agriculture Value Chain Report : A Study of Five Kenyan Sub-Sectors namely Potato, Dairy, Coffee, Extensive Livestock and Domestic Horticulture</td>
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<td>2014</td>
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<td>Romania: Organic Agriculture</td>
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• 2007 - Warnholz, Jean-Louis Poverty Reduction for Profit? : A Critical Examination of Business Opportunities at the Bottom of the Pyramid
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- Brazilian Association of Trade Fairs Organizers (UBRAFE)
- China Textile Network
- Organic Trade Association Directories
- Iranian Information Center of Food and Agriculture Trade
### 6.2 Trade Contacts

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<tbody>
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