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1. Country / Territory Brief

ITC aims to assist Germany in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Germany dedicated to assisting German importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Germany.
## 2. People and Economy

### 2.1 People

| Total population (growth rates per annum) | 82,110,097 in 2012 with growth rates of -0.1% p.a during 2008-2012 |
| Population density (people per sq. km of land area) | 236 in 2012 |
| Female population | 51.1% in 2012 |
| Population below 15 years of age | 13.2% in 2008; 13.7% in 2012 |
| Urban population | 73.6% in 2012 |
| Population living below $1.25 a day at purchasing power parity (PPP) | N.A. |
| Ranking in the Human Development Index (HDI) | 5 out of 186 in 2012 |

### Evolution of the Human Development Index (HDI)

![Human Development Index Chart](chart.png)

Source: United Nations Development Programme Human Development Indicators

Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme (http://hdr.undp.org) provides a detailed explanation. ITC Regional group refers to ITC definition.

### Health

- Life expectancy at birth (years) (81)
- Mortality rate, under-5 (per thousand live births) (4.1) in 2012

### Education

- Education index - expected and mean years of schooling (rank) (6 out of 191) in 2012

### Income level

- GNI per capita in PPP terms (constant 2005 international $) (35,588) in 2012

### Inequality

- Inequality-adjusted HDI (rank) (5 out of 191) in 2012

### Poverty

- N.A.

### Gender

- Gender inequality index (rank) (142 out of 191) in 2012

### Sustainability

- N.A.
## 2.2 Economy

### Added value per sector (current US$ and % of GDP)

<table>
<thead>
<tr>
<th>Sector</th>
<th>2004</th>
<th>2008</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>27,193 US$</td>
<td>29,238 US$</td>
<td>N.A.</td>
</tr>
<tr>
<td>Industry</td>
<td>726,143 US$</td>
<td>966,067 US$</td>
<td>N.A.</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>561,410 US$</td>
<td>738,594 US$</td>
<td>N.A.</td>
</tr>
<tr>
<td>Services</td>
<td>1,709,573 US$</td>
<td>2,252,214 US$</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and "6,976 to be read 6'976"

### Evolution of GDP (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

### Evolution of GDP per capita (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI
Aid Dependency
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

<table>
<thead>
<tr>
<th>Year</th>
<th>Remittance ($ millions)</th>
<th>Remittance (% GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>6,581</td>
<td>24.1</td>
</tr>
<tr>
<td>2008</td>
<td>10,974</td>
<td>30.3</td>
</tr>
<tr>
<td>2012</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

![Graph showing the evolution of the total imports and exports of goods of Germany.

3.1.2 Evolution of Trade Ratio to GDP - Services

![Graph showing the evolution of trade ratio to GDP for services.]}
3.1.3 Evolution of Total Trade

3.1.4 Trade Map
3.1.5 Export and Import by Leading Destination - Export

![Graph showing prospects for market diversification for a product exported by Germany in 2013.]

3.1.6 Export and Import by Leading Destination - Import

![Graph showing prospects for market diversification for a product imported by Germany in 2013.]

ITC by country - Germany
3.1.7 Evolution of Exports and Imports by Destination - Export

![Graph showing the evolution of Germany’s exports by region of destination.]

Source: ITC Trade Map.

Note: SWED includes EU. China, India, Malaysia, Indonesia, and Thailand. Arab States are member states of the Arab League minus United Arab Emirates. Latin America includes Central American countries excluding Brazil, Chile, Mexico.

3.1.8 Evolution of Exports and Imports by Destination - Import

![Graph showing the evolution of Germany’s imports by region of origin.]

Source: ITC Trade Map.

Note: SWED includes EU. China, India, Malaysia, Indonesia, and Thailand. Arab States are member states of the Arab League minus United Arab Emirates. Latin America includes Central American countries excluding Brazil, Chile, Mexico.

ITC by country - Germany
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

![Graph showing the composition of trade in services exported by Germany over time.](image)

Source: ITC Trade Map

3.1.12 Composition of Trade in Services - Import

![Graph showing the composition of trade in services imported by Germany over time.](image)

Source: ITC Trade Map
3.1.13 Evolution of FDI

![Graph showing the Evolution of FDI inflow in Germany as % of GDP from 2002 to 2013. The graph includes data points for each year, with values ranging from a low of 0.4% in 2003 to a high of 2.7% in 2002. The data points for 2004 are 1.3%, 2005 is 1.5%, 2006 is 1.4%, 2007 is 0.9%, 2008 is 5%, 2009 is 1.2%, 2010 is 1.1%, 2011 is 1.2%, 2012 is 1.0%, and 2013 is 3%. Source: ITC based on World Bank IFDI.]
### 3.2 Sector Trade Performance

#### 3.2.1 Sectoral Diversification in Products - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s exports (2003, 2013)</th>
<th>Sector’s leading exported product (HS8)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Transport equipment</td>
<td>19.1%</td>
<td>8476902 Automobiles w/reciprocating piston engine displacement &gt; 150 cc</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>16.5%</td>
<td>8410690 Diesels and semi-diesel engines</td>
</tr>
<tr>
<td>Chemicals</td>
<td>16.7%</td>
<td>306490 Medicaments nes. in dosage</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>8.6%</td>
<td>744290 Articles, iron or steel, nes</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>8.5%</td>
<td>818890 Articles of plastics or other materials of base 95% to 97%</td>
</tr>
<tr>
<td>Electronic components</td>
<td>7.5%</td>
<td>933710 Boards, panels, including numerical control panels, for a roll &lt;=1000 m</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>6.3%</td>
<td>939390 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Processed food</td>
<td>3.9%</td>
<td>240240 Tobacco</td>
</tr>
<tr>
<td>Minerals</td>
<td>3.3%</td>
<td>311212 Natural gas in gaseous state</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>3.0%</td>
<td>814730 Telephones for cellular networks mobile telephones or fb other use</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.6%</td>
<td>411660 Sanitary articles of paper, incl. san towels, &amp; aprons (incl. buttons)</td>
</tr>
<tr>
<td>Fresh food</td>
<td>1.9%</td>
<td>199100 Wheat nes and meal</td>
</tr>
<tr>
<td>Clothing</td>
<td>1.3%</td>
<td>792240 Mens/suits, trousers, and s; of cotton, not knitted</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.0%</td>
<td>637090 Made up articles, of textile materials, nes, including damask patterns</td>
</tr>
<tr>
<td>Leather products</td>
<td>0.6%</td>
<td>934090 Footwear, outer soles of rubber/plastics uppers of leathers</td>
</tr>
</tbody>
</table>

**Note:** ITC Trade Commodity Map.

**Note:** HS codes refer to the revision 2007.

#### 3.2.2 Sectoral Diversification in Products - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s imports (2003, 2013)</th>
<th>Sector’s leading imported product (HS8)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>15.1%</td>
<td>238660 Petroleum oils and oils obtained from bituminous minerals crude</td>
</tr>
<tr>
<td>Chemicals</td>
<td>13.7%</td>
<td>200460 Medicaments nes. in dosage</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>10.9%</td>
<td>882280 Aircraft nos. of an unloaded weight exceeding 5,000 kg</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>9.2%</td>
<td>844350 Parts and accessories of printers, copying machines for facsimile mail</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>8.5%</td>
<td>749310 Copper cathodes and sections of cathodes unwrought</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>7.2%</td>
<td>294200 Articles of plastics or other materials of base 90% to 91%</td>
</tr>
<tr>
<td>Electronic components</td>
<td>7.1%</td>
<td>854240 Electronic integrated circuits (excl. such as processors, controllers)</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>6.8%</td>
<td>999990 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>5.4%</td>
<td>651710 Telephones for cellular networks mobile telephones or fb other use</td>
</tr>
<tr>
<td>Fresh food</td>
<td>4.1%</td>
<td>690100 Coffee, roasted, not decaffeinated</td>
</tr>
<tr>
<td>Processed food</td>
<td>3.9%</td>
<td>704560 Cheese nes</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.0%</td>
<td>652480 Mens/suits, trousers, and s; of cotton, not knitted</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.3%</td>
<td>472300 Chemical wood pulp, soda, sulphate, non-ferrous, semi-ferrous, nes</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.1%</td>
<td>637090 Made up articles, of textile materials, nes, including damask patterns</td>
</tr>
<tr>
<td>Leather products</td>
<td>1.0%</td>
<td>649390 Footwear, outer soles of rubber/plastics uppers of leathers</td>
</tr>
</tbody>
</table>

**Note:** ITC Trade Commodity Map.

**Note:** HS codes refer to the revision 2007.

**Note:** See section for trade commodities and descriptions.
### 3.2.3 Sectoral Diversification in Destinations - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector's export growth in value (% p.a. 2009-2013)</th>
<th>Share of top 3 importing countries in sector's exports</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>14.2 %</td>
<td>Netherlands ; Austria ; Asia; Nes</td>
<td>Area; Nes ; Netherlands ; Austria</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>19.2 %</td>
<td>France ; United Kingdom ; United States of America</td>
<td>United States of America ; France</td>
</tr>
<tr>
<td>Leather products</td>
<td>9.7 %</td>
<td>Austria ; Poland ; France</td>
<td>France ; Poland ; Austria</td>
</tr>
<tr>
<td>Fresh food</td>
<td>7.7 %</td>
<td>Netherlands ; Italy ; France</td>
<td>Netherlands ; Italy ; France</td>
</tr>
<tr>
<td>Processed food</td>
<td>7.0 %</td>
<td>Netherlands ; Italy ; France</td>
<td>Netherlands ; France ; Italy</td>
</tr>
<tr>
<td>Electronic components</td>
<td>6.9 %</td>
<td>United States of America ; France ; China</td>
<td>United States of America ; France</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>6.7 %</td>
<td>China ; France ; United States of America</td>
<td>United States of America ; France</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>6.3 %</td>
<td>France ; Netherlands ; Italy</td>
<td>France ; Austria ; United States of America</td>
</tr>
<tr>
<td>Chemicals</td>
<td>6.2 %</td>
<td>Belgium ; United States of America ; France</td>
<td>United States of America ; France</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.8 %</td>
<td>France ; United Kingdom ; United States of America</td>
<td>France ; United States of America</td>
</tr>
<tr>
<td>Textiles</td>
<td>4.5 %</td>
<td>Poland ; France ; Italy</td>
<td>Poland ; France ; Austria</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>3.6 %</td>
<td>United Kingdom ; France ; Netherlands</td>
<td>France ; United Kingdom ; Netherlands</td>
</tr>
<tr>
<td>Clothing</td>
<td>3.5 %</td>
<td>Austria ; Netherlands ; France</td>
<td>Austria ; Switzerland ; Netherlands</td>
</tr>
<tr>
<td>Wood products</td>
<td>2.5 %</td>
<td>France ; Netherlands ; Austria</td>
<td>France ; Austria ; Netherlands</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>-2.0 %</td>
<td>Austria ; France ; Netherlands</td>
<td>France ; Netherlands ; United Kingdom</td>
</tr>
</tbody>
</table>

Source: ITC Trade Competitiveness Map.

### 3.2.4 Sectoral Diversification in Destinations - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector's import growth in value (% p.a. 2009-2013)</th>
<th>Share of top 3 supplying countries in sector's imports</th>
<th>List of the top 3 supplying countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>13.4 %</td>
<td>Area Nes ; Russian Federation ; Netherlands</td>
<td>Area Nes ; Russian Federation ; Netherlands</td>
</tr>
<tr>
<td>Leather products</td>
<td>9.5 %</td>
<td>China ; Italy ; Viet Nam</td>
<td>China ; Italy ; Viet Nam</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>9.3 %</td>
<td>Italy ; France ; Belgium</td>
<td>Italy ; Austria ; France</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>7.5 %</td>
<td>United States of America ; Italy ; France</td>
<td>United States of America ; France</td>
</tr>
<tr>
<td>Fresh food</td>
<td>6.6 %</td>
<td>Netherlands ; Spain ; Brazil</td>
<td>Netherlands ; Spain ; France</td>
</tr>
<tr>
<td>Electronic components</td>
<td>6.4 %</td>
<td>China ; United States of America ; Japan</td>
<td>China ; United States of America ; Japan</td>
</tr>
<tr>
<td>Chemicals</td>
<td>5.8 %</td>
<td>United States of America ; Ireland ; France</td>
<td>Netherlands ; Switzerland ; Belgium</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.6 %</td>
<td>China ; United States of America ; Switzerland</td>
<td>China ; United States of America ; Switzerland</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.4 %</td>
<td>Netherlands ; France ; Italy</td>
<td>Netherlands ; France ; Italy</td>
</tr>
</tbody>
</table>
3.2.5 Sectors by World Demand - Export

3.2.6 Sectors by World Demand - Import
3.2.7 Trade Performance Index

Trade Performance Index of Germany

- Transport equipment (US$ 297,791 m.)
- Non-electronic machinery (US$ 242,114 m.)
- Chemicals (US$ 232,440 m.)
- Miscellaneous manufacturing (US$ 123,727 m.)
- Basic manufactures (US$ 121,747 m.)
- Electronic components (US$ 100,880 m.)
- Processed food (US$ 60,504 m.)
- Minerals (US$ 53,891 m.)
- IT & consumable electronics (US$ 42,184 m.)
- Wood products (US$ 32,788 m.)
- Fresh food (US$ 29,658 m.)
- Clothing (US$ 19,884 m.)
- Textiles (US$ 14,458 m.)
- Leather products (US$ 7,636 m.)

Source
ITC Trade Competitiveness Map

Note
The figures displayed on the bars correspond to the country's global rankings among other countries that export the same category of products. The current index and change in market share index are the world country ranking for the sector under review. Only sectors with more than 1 US billion dollars are considered.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
### 4.2 Domestic and Foreign Market Access

**Overview: Trade Policy and Business Environment**

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access</td>
<td>The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
</tr>
<tr>
<td>Foreign Market Access</td>
<td>The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
</tr>
<tr>
<td>Tariff rate (%)</td>
<td>This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>5</td>
</tr>
<tr>
<td>Complexity of tariffs, index 1-7 (best)</td>
<td>This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>110</td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation)</td>
<td>This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>55</td>
</tr>
<tr>
<td>Tariffs peaks (%)</td>
<td>This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>104</td>
</tr>
<tr>
<td>Specific tariffs (%)</td>
<td>This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem).</td>
<td>107</td>
</tr>
<tr>
<td>Number of distinct tariffs</td>
<td>This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>109</td>
</tr>
<tr>
<td>Share of duty-free imports (%)</td>
<td>Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012.</td>
<td>42</td>
</tr>
<tr>
<td>Tariffs faced (%)</td>
<td>This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods</td>
<td>73</td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best)</td>
<td>This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>96</td>
</tr>
</tbody>
</table>

**Source:** World Economic Forum, Global Enabling Trade Report 2014
4.3 Trade Facilitation

**Logistics Performance Index (LPI): Country Comparison**

**Logistics Performance Index – Evolution**

Source: World Bank, Logistics Performance Index (LPI)
4.4 Business and Regulatory Environment

Multilateral Trade Instruments

Abstract

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

Instrument ratified: 180 / 266 instruments
Ratification rate: 67.7%
Weighted score: 79/100

<table>
<thead>
<tr>
<th>Ratification Rate Rank</th>
<th>Weighted Score Rank</th>
</tr>
</thead>
<tbody>
<tr>
<td>In World: 8 / 193</td>
<td>7 / 193</td>
</tr>
<tr>
<td>In Region: Europe 8/ 45</td>
<td>7/ 45</td>
</tr>
<tr>
<td>In Development level: Developed country 8/ 29</td>
<td>7/ 29</td>
</tr>
</tbody>
</table>

Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
## 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? (1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world)</td>
<td>5.89</td>
<td>6</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>6.01</td>
<td>11</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.72</td>
<td>7</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>5.85</td>
<td>9</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>6.08</td>
<td>8</td>
</tr>
<tr>
<td>Individuals using Internet (%) Internet users are people with access to the worldwide network</td>
<td>111.59</td>
<td>63</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>84.00</td>
<td>16</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>33.70</td>
<td>9</td>
</tr>
</tbody>
</table>

5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects

No Current Projects Found!

5.1.2 Recent projects

No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events

No data

5.2.2 Recent events

Interpack 2014 - Processes and Packaging Leading Trade Fair 08/05/2014 - Dusseldorf
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

Gourmet Coffee Project: Adding Value to Green Coffee

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Read more

Exporting Seafood to the EU

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...

Read more
PACKit Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

Leather Goods: A Practical Guide for Exporters in Developing Countries

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments...

Read more

PACKit Importing Country Profile: Germany

Importing country profile of Germany prepared as part of Packaging Kit aimed at small and medium enterprises in developing countries - provides country's international trade profile with major imports and...

Read more
Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main...

Read more

Marchés mondiaux des fruits et légumes biologiques: Opportunités pour les pays en développement dans la production et l'exportation de produits horticoles biologiques

Etude conjointe FAO-CCI-CTA sur l'agriculture biologique visant à soutenir les pays en développement dans leurs efforts pour diversifier les exportations par le biais de méthodes de production écologiques. Constitue une...

Read more

Mercados mundiales de frutas y verduras orgánicas: Oportunidades para los países en desarrollo en cuanto a la producción y exportación de productos hortícolas orgánicos

Estudio conjunto de la FAO-CCI-CTA sobre los productos hortícolas orgánicos teniendo por objeto ayudar a los países en desarrollo en diversificar las exportaciones a través de métodos de producción agrícola...

Read more
EC-CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
Market News Service - Market Profile: Mangoes

This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

Competitive Export Strategies and Cases for the Clothing Industry. - Part 1 : Guidebook

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

PACKit Module sur les pays importateurs : Union européenne

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more
Global sourcing of fresh fruit in Germany - The case of pineapple

Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;...

Read more

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre como exportar productos pesqueros y de acuacultura a la UE. Describe, inter alia, el sistema de 'Garantías Oficiales' requerido por la UE, así como...

Read more

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d'ensemble de la production, du commerce international,...

Read more
**PACKit Module sur l'emballage des produits : Graines oléagineuses**

Guide modulaire sur l'emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...

Read more

**Fleurs coupées: étude des principaux marchés**

Etude de marché des fleurs fraîches coupées en Allemagne, en France, au Royaume-Uni, aux Pays-Bas, en Suisse et aux Etats-Unis. Donne des indications générales sur le marché mondial et pour...

Read more


Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

Read more
Guide à l’intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisubventions et en matière de sauvegardes. – Ed. révisée

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s’adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...

Read more

Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more

Dehydrated Vegetables: A Survey of Major Markets

Market study on dehydrated vegetables in Germany, Netherlands, UK and USA. Reviews world market situation; for each country covered, gives comments and data on supply, demand, production, consumption, exports and...

Read more
Légumes déshydratés: une étude des principaux marchés

Etude de marché sur les légumes déshydratés en Allemagne, aux Pays-Bas, au Royaume-Uni et aux Etats-Unis. Passe en revue la situation du marché mondial. Pour chaque pays, fournit des observations...

Read more


Read more

PACKit Export Product Module : Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more
Examen de los mercados del mueble de madera en Estados Unidos, Canadá, China, Japón, Egipto y algunos países de la Unión Europea: Francia, Alemania, Bélgica, Países Bajos, Luxemburgo, España, Italia,...

Collaboration public-privé pour réussir à l'exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...
User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

The Activities of the Business Management System : Activity Content Guide. - Revised ed

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in (BMS) Manual - explains the purpose of the manual and briefly...

Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.
Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du... Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of 'air miles' (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches... Read more

International fibreboard case code = Code international pour l'emballage carton

The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated. Read more
The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs

Comment approcher les banques : Un guide pour les exportateurs burkinabé

Guide à l'intention des entreprises nationales burkinabées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...

Guía para la Comunidad Empresarial : Medidas Comerciales Correctivas en los Estados Unidos : Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...
New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label

Designing bottles for recycling
Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

Read more

PACKit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada's international trade profile with major imports and...

Read more

Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

Read more
South Africa: Demand Survey on Horticultural and Apicultural Products

Intra-Asian Buyers/Sellers and Networking Meeting on Food Products

Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...
PACKit Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Azerbaijan: Supply and Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Ile Maurice: Analyse des flux commerciaux

Read more
Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Read more

Turkey : The Branding Concept


Read more

Botswana : Targeting the Brand : Global, Regional or Local?

Branding Brazil It: How to Build a Believable Global Brand beyond Carnival


Read more

Cuba: The Relevance of National Branding to Export Strategy


Read more

Building Uganda's National Brand: Uganda Gifted by Nature


Read more
Development of a National Branding Strategy for Mauritius


Read more

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


Read more

The Value of Branding in Export Strategy: India's Experience


Read more
Brand India: The Moment of Truth


Read more

Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more


Read more
Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Targeting the Brand: Global, Regional or Local?


How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions;...

Read more
Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l' UEMOA: Rapport de l'atelier de lancement

Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Economic Cooperation Organization: Expanding Intra-Regional Trade - Contributing to Improve Healthcare Access in the ECO Region
Las preguntas y respuestas sobre todos los aspectos de la gestión y el control de la calidad dirigidas a los exportadores - cubren los reglamentos técnicos y las normas, la...

Read more

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items

Read more

'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)

Read more
Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion

Buyers/Sellers Meeting on Horticultural and Apicultural Products

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA
Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de la CEMAC

Mali: Rencontre acheteurs/vendeurs sur les produits alimentaires

Buyers/Sellers Meeting 'Discover the Tanzania Market'
Bénin: Evaluation de l’état des connaissances et de l’utilisation des nouvelles technologies de l’information et de la communication (NTIC) liées au commerce

Bénin: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Côte d’Ivoire: Evaluation de l’état des connaissances et de l’utilisation des nouvelles technologies de l’information et de la communication (NTIC) liées au commerce
Lebanon: Demand Survey on Horticultural and Apicultural Products

Mauritius: Demand Survey on Horticultural and Apicultural Products

Qatar: Demand Survey on Horticultural and Apicultural Products

Kenya: Supply Survey on Apicultural and Horticultural Products
Etude de l'offre et de la demande sur le bois et ses produits dérivés au Burkina Faso - la première partie de l'étude est consacrée à l'analyse des branches d'activité...

Read more

Bangladesh: Supply and Demand Survey for Pharmaceuticals and Natural Products 2005

Demand survey on pharmaceuticals and natural products in Cambodia - outlines market size; provides information on import policy and procedures, import practices, competition and prices, market prospects and suggests market...
Nepal: Demand Survey on Pharmaceuticals and Natural products 2005

Demand survey on pharmaceuticals and natural products in Nepal - outlines market size; provides information on import policy and procedures, and import practices; annexes include useful addresses, company/product profile forms,...

Philippines: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Read more

Singapore: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Read more
Vietnam: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Lao P.D.R.: Demand Survey on Pharmaceuticals and Natural Products 2005

Pakistan: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005
Gabon: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l'offre et de la demande sur le bois et ses produits dérivés au Gabon - la première partie de l'étude analyse la structure de l'activité gabonaise de production...

Read more

Guinée Bissau: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l'offre et de la demande sur le bois et ses produits dérivés en Guinée Bissau - la première partie de l'étude est consacrée à l'analyse de la branche...

Read more

Niger: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l'offre et de la demande sur le bois et ses produits dérivés au Niger - la première partie de l'étude est consacrée à l'analyse de la branche d'activité...

Read more
6.1.2 Selected printed information sources

- 2007 Hand and Power Tools Market in the EU
- 2010 Leather Garments in the EU
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2011 Germany: Product Brief Fresh Fruits
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
- 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
- 2006 Marché de la chaussure et de la maroquinerie en Allemagne
- 2007 EU's Footprint in the South : Does European Community Development Cooperation make a Difference for the Poor?
- 2013 Executive Brief : Tea Sector
- 2010 EU Market for Iron and Steel Valve Castings
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- 2009 Automotive Parts and Components Market in the EU
- 2006 - Grant C Southern Africa and the European Union: the TDCA and SADC EPA
- 2006 - Kortbech-Olesen, Rudy Demand for Organic Products from East Africa
- 2004 Export Market Opportunities: Market Profile: The German Organic Sector
- 2004 Mini-guide: Eurostat Publications and Databases
- 2006 Report on the implementation of national measures on the coexistence of genetically modified crops with conventional and organic farming
- 2008 Perfil de la Industria Paraguaya de Software
- 2009 Characteristics of Malaysia’s Animal Feed Market
- 2014 Perspectives on Global Development 2014: Boosting Productivity to Meet the Middle-Income Challenge
- 2010 Mobilizing Aid for Trade for SPS-Related Technical Cooperation in the Greater Mekong Sub-Region
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- 2006 Overview of the Current State of Organic Agriculture in Kenya, Uganda and the Republic of Tanzania and the Opportunities for Regional Harmonization
- 2007 Export Diversification and Value Addition for Human Development: Addressing the Impact of the Agreement on Textiles and Clothing Expiration on Cambodia
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- 2012 OECD Economic Surveys: Chile
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- 2006 Bangladesh: Furniture Export Market Sector Brief
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- 2006 Trading up: Economic Perspectives on Development Issues in the Multilateral Trading System
- 2004 Perfiles de mercado para productos bolivianos en los mercados de Argentina, Brasil, Chile, Colombia, Ecuador, México, Paraguay, Perú, Uruguay y Venezuela
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- 2007 Organic Farming in the Czech Republic: 2007 Yearbook
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- 2006 The Relationship of Third-party Certification (TPC) to Sanitary / Phytosanitary (SPS) Measures and the International Agri-Food Trade; Case Study: Guatemala- with Emphasis on Food Safety
- 2007 - Ismail F Mainstreaming Development in the WTO: Developing Countries in the Doha Round
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- 2003 - Martin W; Pangestu M, eds. Options for Global Trade Reform: A View from the Asia-Pacific
- 2010 L’industrie sri lankaise du textile-habillement
- 2000 - Hauber, Christiane Formation, Prevention & Determination of Cr (VI) in Leather
- 2013 Economic and Business Review for Central and South-Eastern Europe
- 2006 - Gebreselasie Fanta, Elias Does Value Addition at Oilseed Production and/or Spreading the Gain from Export of Oilseed Products Increase the Income of Primary Producers?
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2002 - Beswick R; Dunn DJ Plastics in Packaging: A RAPRA Market Report
- 2006 Doubling Aid: Making the Big Push Work
- 2006 Determining ‘likeness’ under the GATS: Squaring the Circle?
- 2014 Africa Investor
- 2007 Libéralisation des échanges de services et développement du tourisme
- 2007 Offre de Emballage en Afrique de l’ouest
- 2008 An Overview of the Mobile Phone Banking Industry
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2007 - Wood, Aileen A Comprehensive Library Staff Training Program in the Information Age
- 2005 - [s.n] The Science of Shrinkage Control: An Interactive Guide to Improved Shrinkage Performances
- 2011 Libéralisation du transport aérien en Afrique
- 2012 - Wollenberg E; , eds. Climate Change Mitigation and Agriculture
- 2009 - Novogratz J The Blue Sweater: Bridging the Gap Between Rich and Poor in an Interconnected World
- 2011 - Cadot O Impact Evaluation of Trade Interventions : Paving the Way
- 2011 - Banerjee A V; Duflo E Poor Economics : A Radical Rethinking of the Way to Fight Global Poverty
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- 2011 Feasibility Study for a Cotton Spinning Mill in 11 [Eleven] Sub-Saharan African Countries
- 2011 Foro Público de la OMC
- 2011 - Cooksey B The Investment and Business Environment for Export Horticulture in Northern Tanzania
- 2011 Potential Supply Chains in the Textiles and Clothing Sector in South Asia : An Exploratory Study
- 2011 - Macrory P; Stephenson S Making Trade in Services Supportive of Development in Commonwealth Small and Low-income Countries
- 2012 - Fold, Niels; Whitfield, Lindsay Developing a Palm Oil Sector: the Experiences of Malaysia and Ghana Compared
- 2011 Opportunities for Trade in Services of Canada
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- 2009 Information Management Resource Kit: Web 2.0 and Social Media for Development
- 2013 Human Resource Management
- 2011 - Goswami A G; , eds. Exporting Services : A Developing Country Perspective
- 2011 Guides de bonnes pratiques produits phytosanitaires pour la culture des piments (Capsicum Frutescens, Capsicum Annuum, Capsicum Chinense) et poivrons (Capsicum Annuum)
- 2008 Guides de bonnes pratiques phytosanitaires pour la mangue (Mangifera indica) issue de la production biologique
- 2010 Financial Services in Agriculture Value Chain Report : A Study of Five Kenyan Sub-Sectors namely Potato, Dairy, Coffee, Extensive Livestock and Domestic Horticulture
- 2014 Human Relations
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2007 - Bekefi, Tamara Tanzania: Lessons in Building Linkages for Competitive and Responsible Entrepreneurship
2007 - Bekefi, Tamara Viet Nam: Lessons in Building Linkages for Competitive and Responsible Entrepreneurship
2006 Trade and Gender in Bangladesh: A Legal and Regulatory Analysis
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1999 - Collier P Trade Shocks in Developing Countries. - Vol. 2: Asia and Latin America
2014 Turkish Fabric Industry
2005 Tourism Market Trends: Europe
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2006 - Josupeit H The Market for Nile Perch
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<td>49 228 949 23 0</td>
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<td><a href="mailto:info@fairtrade.net">info@fairtrade.net</a></td>
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<td>496172926667</td>
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<td><a href="mailto:info@kunststoffverpackun-gen.de">info@kunststoffverpackun-gen.de</a></td>
<td><a href="http://www.kunststoffverpackung.de/index.htm">www.kunststoffverpackung.de/index.htm</a></td>
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<tr>
<td>Industrieverband Papier- und Folienverpackung e.V.</td>
<td>Grosse Friedberger Strasse 44-46</td>
<td>Frankfurt Am Main</td>
<td>+49 69 281209</td>
<td>+49 69 296532</td>
<td><a href="mailto:ipv-ev@t-online.de">ipv-ev@t-online.de</a></td>
<td><a href="http://www.ipv-ev.de/">www.ipv-ev.de/</a></td>
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<tr>
<td>Industrievereinigung fur Lebensmitteltechnologie und</td>
<td>Verpackung E.V.</td>
<td>Munich</td>
<td>+49 89 1490090</td>
<td>+49 89 14900980</td>
<td><a href="mailto:office@ivlv.de">office@ivlv.de</a></td>
<td><a href="http://www.ivlv.de/">www.ivlv.de/</a></td>
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<tr>
<td>Verband Metallverpackungen.e.V.</td>
<td>Kaiserswerther Strasse 137</td>
<td>Düsseldorf</td>
<td>+49 211 45465 0</td>
<td>+49 211 4465 30</td>
<td>vmu@m etallverpackung en.de</td>
<td><a href="http://www.metalverpackung.de">www.metalverpackung.de</a></td>
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<tr>
<td>Central Confederation of the German Textile and Clothing Industry</td>
<td>Frankfurter Strasse 10-14</td>
<td>Eschborn</td>
<td>+49 6196 / 966 0</td>
<td>+49 6196 / 42170</td>
<td>info@ge samttexti l.de</td>
<td><a href="http://www.textil-online.de">www.textil-online.de</a></td>
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<tr>
<td>Bundesverband der Arzneimittelimporteure e.V.</td>
<td>EurimPark 4, D-83416</td>
<td>Piding</td>
<td>+49 08654/576388-0</td>
<td>+49 08654/576388-29</td>
<td>info@bai - online.de</td>
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<tr>
<td>Bundesverband der Deutschen Fischindustrie E.V.</td>
<td>Grosse Elbstrasse 133</td>
<td>Hamburg</td>
<td>+49 40 38 18 11</td>
<td>+49 40 38 98 - 554</td>
<td><a href="mailto:info@fischverband.de">info@fischverband.de</a></td>
<td><a href="http://www.fischverband.de">www.fischverband.de</a></td>
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<tr>
<td>Deutsche Extrakt Kaffee GMBH</td>
<td>Cæfeastrass1</td>
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<td>+49 40 75 304-0</td>
<td>+49 40 75 304 417</td>
<td><a href="mailto:dek@dek.de">dek@dek.de</a></td>
<td><a href="http://www.dek.de/">www.dek.de/</a></td>
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<td>European Carpet Importers Association e.V.</td>
<td>Borsteler Chaussee 85-99a, Hs. 5</td>
<td>Hamburg</td>
<td>+49 (0) 40 - 511 60 77</td>
<td></td>
<td>info@eu ca.de</td>
<td>euca.de/</td>
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<td>Organisation</td>
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<td>Faxnummer</td>
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<td>Bundesverband Materialwirtschaft Einkauf und Logistik e.V.</td>
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<td>+40 069 308 38 0</td>
<td>+40 069 308 38 199</td>
<td>sabine.ur sel@bm e.de</td>
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<td>Centralvereinigung deutscher Wirtsc Haftsverbande für Handelsvermittlun</td>
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<td>centralve <a href="mailto:reinigung@cdh.de">reinigung@cdh.de</a></td>
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<td>Fachhandelsverband Fasern, Federn, Haare und Deren Erzeugnisse E.V.</td>
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<td>Fachverband des Maschinen- und Werkzeug- Grosshandels e.V.</td>
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<td>+49 (0) 228 47 90 87</td>
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<td>info@fd m.de</td>
<td><a href="http://www.fd">www.fd</a> m.de</td>
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<td>Wirtschaftsverband Häute/leder e.V.</td>
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<td><a href="http://www.bga.de">www.bga.de</a></td>
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<td>Verband des Deutschen Blumen-gross- und Importhandels e.V.</td>
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<td><a href="mailto:info@bgi-ev.de">info@bgi-ev.de</a></td>
<td><a href="http://www.bgi-ev.com">www.bgi-ev.com</a></td>
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<td>Verein der Getreidehändler der Hamburger Börse e.V.</td>
<td>Adolphsplatz 1 (Börse), Hamburg</td>
<td>+49 40 36 9879- 0</td>
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<td>Deutscher Fruchthandelsverband e.V.</td>
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<td><a href="http://www.dfh">www.dfh</a> v.de</td>
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<td>BCS OkoGarantie GmbH</td>
<td>Cimbemstr.21, Nurnberg</td>
<td>+49 911 42 439</td>
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<td><a href="http://www.bcs-oeko.de">www.bcs-oeko.de</a></td>
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<td>GFR Gesellschaft fur Ressourcenschutz</td>
<td>Prinzenstr.4, Goffingen</td>
<td>+49 551 586 57</td>
<td>+49 551 587 74</td>
<td>info@gfr s.de</td>
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<td>Rapunzel Naturkost AG</td>
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<td>+49 833 052 90</td>
<td>+49 833 052 911 88</td>
<td>info@rap unzel.de</td>
<td><a href="http://www.rap">www.rap</a> unzel.de</td>
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<td>Okoprufezeichnen (opz)</td>
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<td>+49 228 977 77 00</td>
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<td>info@gfr s.de</td>
<td><a href="http://www.gfr">www.gfr</a> s.de</td>
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<td>Network for Ecofarming in Africa</td>
<td>Steinstraße 19, Witzenhausen</td>
<td>+49 554 250 291 73</td>
<td>+49 554 250 291 75</td>
<td><a href="mailto:satesfai@wiz.uni-kassel.de">satesfai@wiz.uni-kassel.de</a></td>
<td><a href="http://www.nec">www.nec</a> ofa.org</td>
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<tr>
<td>The Association for the International Promotion of Gum</td>
<td>Secretariat at WGA Hamburg, Hamburg</td>
<td>+49 0 4023 601 613</td>
<td>+49 0 4023 601 610</td>
<td><a href="mailto:aipg@wga-hh.de">aipg@wga-hh.de</a></td>
<td><a href="http://ww">http://ww</a> w.treegu ms.org</td>
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<td>Certification Services International CSI GmbH</td>
<td>Flughafendamm 9a, Bremen</td>
<td>+49 0421 5977322</td>
<td>+49 0421 594771</td>
<td>info@csi cert.com</td>
<td><a href="http://www.csi">www.csi</a> cert.com</td>
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<tr>
<td>Fairtrade Labelling Organizations International</td>
<td>FLO International e.V., Bonn</td>
<td>+44 0 75 45 78 00 48</td>
<td></td>
<td>c.holzma ng@fairtr ade.net</td>
<td><a href="http://www.fairtrade.net">www.fairtrade.net</a></td>
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<tr>
<td>Trade Point Berlin</td>
<td>Fasanenstrasse 85, Berlin</td>
<td>030 7001143 17</td>
<td>030 7001143 20</td>
<td>info@tbberlin@traden point.org</td>
<td><a href="http://www.tradespoint.o">www.tradespoint.o</a> rg</td>
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<td>Innovation Norway</td>
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<td>bjorn.kjol seth@innovation norway.n o</td>
<td><a href="http://www.innovation">www.innovation</a> norway.no</td>
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<td>The Global Exchange for Social Investment</td>
<td>Knesebeckstr. 9, Berlin</td>
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<td>+49 69 79372, 79115</td>
<td><a href="mailto:albrecht.hardenberg-von@gtz.de">albrecht.hardenberg-von@gtz.de</a></td>
<td><a href="http://www.gtz.de">http://www.gtz.de</a></td>
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<td>Australian Trade Commission - Frankfurt</td>
<td>Australian Consulate-General, Frankfurt</td>
<td>+49 0 69 9055 80</td>
<td>+49 0 69 9055 8119</td>
<td><a href="mailto:info@austrade.gov.au">info@austrade.gov.au</a></td>
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<tr>
<td>European Confederation of International Trading Houses Associations</td>
<td>c/o Federation of the German Export Trade (BDEex), Berlin</td>
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<td><a href="mailto:info@citha.com">info@citha.com</a></td>
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<td>Afrika-Verein Business Development GmbH</td>
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<td><a href="http://www.afrikaverein.de">http://www.afrikaverein.de</a></td>
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<td>Handelskammer Hamburg</td>
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<td>+49 40 36138</td>
<td><a href="mailto:service@hk24.de">service@hk24.de</a></td>
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<td>Industrie und Handelskammer zu Berlin</td>
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<td><a href="mailto:service@berlin.ihk.de">service@berlin.ihk.de</a></td>
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<td>Industrie- und Handelskammer für München und Oberbayern</td>
<td>Max-Joseph-Strasse 2, Munich</td>
<td>+49 89 5116368</td>
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<td>Industrie- und Handelskammer zu Frankfurt am Main</td>
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<td>Industrie- und Handelskammer zu Köln</td>
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<td>+49 221 1640551</td>
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<td><a href="http://www.ihk-koeln.de">http://www.ihk-koeln.de</a></td>
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<td>Berlin Business Development Corporation</td>
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<td><a href="mailto:info@berlin-partner.de">info@berlin-partner.de</a></td>
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<tr>
<td>Bundesverband des Deutschen Gross- und Aussenhandels</td>
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<td>Wirtschaftsvereinigung Gross- und Aussenhandel Hamburg e.V</td>
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<td>Gesellschaft für Aussenwirtschaft und Standortmarketing mbH</td>
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<td>Bundesverband des Deutschen Exporthandels eV</td>
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<td>+49 30 72625790</td>
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<td>Verband der Deutschen Lederindustri</td>
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<td>Bundesverband Lederwaren und Kunststoffezeugnisse e.V.</td>
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<td>Germany Trade &amp; Invest</td>
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