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ITC aims to assist Estonia in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Estonia dedicated to assisting Estonian importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Estonia.
2. People and Economy

2.1 People

| Total population (growth rates per annum) | 1,340,675 in 2012 with growth rates of 0.0% p.a during 2008-2012 |
| Population density (people per sq. km of land area) | 32 in 2012 |
| Female population | 53.7% in 2012 |
| Population below 15 years of age | 15.7% in 2008; 15.1% in 2012 |
| Urban population | 69.4% in 2012 |
| Population living below $1.25 a day at purchasing power parity (PPP) | N.A. |
| Ranking in the Human Development Index (HDI) | 33 out of 186 in 2012 |

Source: United Nations Development Programme Human Development Indicators
Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme (http://hdr.undp.org) provides a detailed explanation. ITC Regional group refers to ITC definition.

Evolution of the Human Development Index (HDI)

Health
Life expectancy at birth (years) (76); Mortality rate, under-5 (per thousand live births) (3.6) in 2012

Education
Education index - expected and mean years of schooling (rank) (9 out of 191) in 2012

Income level
GNI per capita in PPP terms (constant 2005 international $) (17,904) in 2012

Inequality
Inequality-adjusted HDI (rank) (25 out of 191) in 2012

Poverty
Multidimensional Poverty Index (rank) (64 out of 191) in 2012

Gender
Gender inequality index (rank) (120 out of 191) in 2012

Sustainability
N.A.
2.2 Economy

### Added value per sector (current US$ and % of GDP)

<table>
<thead>
<tr>
<th>Sector</th>
<th>2004</th>
<th>%GDP</th>
<th>2008</th>
<th>%GDP</th>
<th>2012</th>
<th>%GDP</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>411</td>
<td>3.9</td>
<td>580</td>
<td>2.7</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
<tr>
<td>Industry</td>
<td>2,968</td>
<td>27.9</td>
<td>6,115</td>
<td>28.9</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>1,851</td>
<td>17.4</td>
<td>3,430</td>
<td>16.2</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
<tr>
<td>Services</td>
<td>7,259</td>
<td>68.2</td>
<td>14,457</td>
<td>68.3</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and "6,976 to be read 6'976"

### Evolution of GDP (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

### Evolution of GDP per capita (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI
### Aid Dependency
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

### Remittances as a Share of GDP

<table>
<thead>
<tr>
<th>Year</th>
<th>Remittance ($ millions)</th>
<th>Remittance (% GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>167</td>
<td>138.8</td>
</tr>
<tr>
<td>2008</td>
<td>362</td>
<td>152.3</td>
</tr>
<tr>
<td>2012</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'-976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

3.1.2 Evolution of Trade Ratio to GDP - Services
3.1.3 Evolution of Total Trade

Evolution of the total import and export of goods of Estonia

- 2013: Imports 19,846, Exports 18,256
- 2012: Imports 19,720, Exports 18,157
- 2011: Imports 18,527, Exports 18,139
- 2010: Imports 13,196, Exports 12,611
- 2009: Imports 11,359, Exports 10,445

3.1.4 Trade Map

List of importing markets for a product exported by Estonia in 2013
Product: TOTAL - All products
3.1.5 Export and Import by Leading Destination - Export

![Graph](chart1.png)

3.1.6 Export and Import by Leading Destination - Import

![Graph](chart2.png)
3.1.7 Evolution of Exports and Imports by Destination - Export

3.1.8 Evolution of Exports and Imports by Destination - Import
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

![Graph showing the composition of trade in services exported by Estonia]

3.1.12 Composition of Trade in Services - Import

![Graph showing the composition of trade in services imported by Estonia]
3.1.13 Evolution of FDI

![Graph showing the Evolution of FDI inflow in Estonia as % of GDP]

Source: ITC based on World Bank iFDI.
## 3.2 Sector Trade Performance

### 3.2.1 Sectoral Diversification in Products - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's exports 2003</th>
<th>Average share of sector in country's exports 2012</th>
<th>Share of top 3 detailed products (HS6) in sector's exports</th>
<th>Sector's leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>16.6 %</td>
<td>86.2 %</td>
<td>76.1 %</td>
<td>271010 Other petroleum oils and preparations</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>10.5 %</td>
<td>31.5 %</td>
<td>29.6 %</td>
<td>546320 Prefabricated buildings</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>9.3 %</td>
<td>71.5 %</td>
<td>86.4 %</td>
<td>651762 Machines for the reception, conversion and transmission regenerators</td>
</tr>
<tr>
<td>Wood products</td>
<td>8.6 %</td>
<td>32.4 %</td>
<td>28.5 %</td>
<td>440710 Lumber, coniferous (softwood) 6 mm and thicker</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>8.0 %</td>
<td>24.0 %</td>
<td>22.6 %</td>
<td>846251 Front end shovels-loaders</td>
</tr>
<tr>
<td>Chemicals</td>
<td>7.5 %</td>
<td>32.3 %</td>
<td>30.8 %</td>
<td>401110 Pneumatic tire new of rubber f motor car incl station wagonsSU cars</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>7.0 %</td>
<td>30.8 %</td>
<td>23.3 %</td>
<td>730690 Structures-parts of structures/so (ex pref built of hewn wood)</td>
</tr>
<tr>
<td>Electronic components</td>
<td>6.6 %</td>
<td>35.3 %</td>
<td>40.2 %</td>
<td>854400 Ignition wire set/loff wire sets and in vehicles/aircrafts</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>5.6 %</td>
<td>52.3 %</td>
<td>35.3 %</td>
<td>891110 Cruise ships,excursion boats etc principally designed for persons</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.6 %</td>
<td>20.2 %</td>
<td>26.3 %</td>
<td>220200 Whiskers</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>8.7 %</td>
<td>99.9 %</td>
<td>96.4 %</td>
<td>899909 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Fresh food</td>
<td>4.2 %</td>
<td>34.0 %</td>
<td>31.3 %</td>
<td>190100 Cocoa beans, whole or broken, raw or roasted</td>
</tr>
<tr>
<td>Clothing</td>
<td>2.7 %</td>
<td>13.8 %</td>
<td>14.2 %</td>
<td>611800 Pullovers, cardigans and similar articles of cotton, knitted</td>
</tr>
<tr>
<td>Textiles</td>
<td>1.5 %</td>
<td>20.6 %</td>
<td>27.1 %</td>
<td>520910 Cotton yarn, &lt;5%, single, uncombed, 714.25</td>
</tr>
<tr>
<td>Leather products</td>
<td>1.0 %</td>
<td>45.8 %</td>
<td>49.8 %</td>
<td>430219 Tanned or dressed furskin nos, whole, not assembled</td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map.  
**Note:** HS codes refer to the revision 2007.  
**Note:** In sectors of glass, stones and articles thereof exported.  

### 3.2.2 Sectoral Diversification in Products - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's imports 2003</th>
<th>Average share of sector in country's imports 2012</th>
<th>Share of top 3 detailed products (HS6) in sector's Imports</th>
<th>Sector's leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>17.3 %</td>
<td>87.4 %</td>
<td>66.7 %</td>
<td>271010 Other petroleum oils and preparations</td>
</tr>
<tr>
<td>Chemicals</td>
<td>11.8 %</td>
<td>25.7 %</td>
<td>26.9 %</td>
<td>401110 Pneumatic tire new of rubber f motor car incl station wagonsSU cars</td>
</tr>
<tr>
<td>Electronic components</td>
<td>9.6 %</td>
<td>21.1 %</td>
<td>26.9 %</td>
<td>864229 Electronic integrated circuits (escl. such as processors, controllers,</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>8.2 %</td>
<td>10.7 %</td>
<td>10.2 %</td>
<td>730909 Structures-parts of structures/so (ex pref built of hewn wood)</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>7.6 %</td>
<td>10.6 %</td>
<td>21.9 %</td>
<td>846251 Front end shovels-loaders</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>7.4 %</td>
<td>53.2 %</td>
<td>36.4 %</td>
<td>871292 Automobiles w reciprocating piston engine displat &gt; 1 56 to 3 384 cc</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>6.8 %</td>
<td>30.6 %</td>
<td>27.6 %</td>
<td>611710 Parts of telephone sets, telephones for cellular networks other</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>6.4 %</td>
<td>99.2 %</td>
<td>98.2 %</td>
<td>999999 Commodities not elsewhere specified</td>
</tr>
<tr>
<td>Processed food</td>
<td>6.3 %</td>
<td>15.6 %</td>
<td>17.9 %</td>
<td>220230 Whiskers</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.3 %</td>
<td>13.7 %</td>
<td>16.6 %</td>
<td>220200 Articles of plastics or of other materials of hso 39.61 no</td>
</tr>
</tbody>
</table>
### 3.2.3 Sectoral Diversification in Destinations - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s export growth in value (% p.a.)</th>
<th>Share of top 3 importing countries in sector’s exports</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>F &amp; consumable electronics</td>
<td>46.6 %</td>
<td>69.3 %</td>
<td>Sweden ; Russian Federation ; Finland</td>
</tr>
<tr>
<td>Textiles</td>
<td>33.8 %</td>
<td>68.1 %</td>
<td>Russian Federation ; Finland ; Sweden</td>
</tr>
<tr>
<td>Leather products</td>
<td>26.7 %</td>
<td>67.2 %</td>
<td>Finland ; Russian Federation ; Latvia</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>29.5 %</td>
<td>56.9 %</td>
<td>Finland ; Latvia ; Sweden</td>
</tr>
<tr>
<td>Electronic components</td>
<td>18.8 %</td>
<td>67.4 %</td>
<td>Finland ; Russia ; Sweden</td>
</tr>
<tr>
<td>Chemicals</td>
<td>17.0 %</td>
<td>54.0 %</td>
<td>Russian Federation ; Lithuania ; Latvia</td>
</tr>
<tr>
<td>Processed food</td>
<td>16.6 %</td>
<td>66.6 %</td>
<td>Russian Federation ; Finland ; Latvia</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>16.1 %</td>
<td>52.4 %</td>
<td>Finland ; Russia ; Germany</td>
</tr>
<tr>
<td>Wood products</td>
<td>14.7 %</td>
<td>35.4 %</td>
<td>Finland ; Sweden ; Denmark</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>14.6 %</td>
<td>47.9 %</td>
<td>Finland ; Sweden ; Germany</td>
</tr>
<tr>
<td>Fresh food</td>
<td>13.7 %</td>
<td>53.2 %</td>
<td>Russia ; Estonia ; Finland</td>
</tr>
<tr>
<td>Clothing</td>
<td>11.3 %</td>
<td>72.8 %</td>
<td>Russia ; Finland ; Sweden</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>9.4 %</td>
<td>47.9 %</td>
<td>Finland ; Russia ; Sweden</td>
</tr>
<tr>
<td>Minerals</td>
<td>3.7 %</td>
<td>47.7 %</td>
<td>United States ; Russia ; Nigeria ; Latvia</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>3.3 %</td>
<td>65.7 %</td>
<td>Russia ; Finland ; Latvia</td>
</tr>
</tbody>
</table>

### 3.2.4 Sectoral Diversification in Destinations - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s import growth in value (% p.a.)</th>
<th>Share of top 3 supplying countries in sector’s imports</th>
<th>List of the top 3 supplying countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT &amp; consumable electronics</td>
<td>35.6 %</td>
<td>51.9 %</td>
<td>China ; Sweden ; Finland</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>27.6 %</td>
<td>58.7 %</td>
<td>China ; Finland ; Sweden</td>
</tr>
<tr>
<td>Electronic components</td>
<td>23.5 %</td>
<td>54.9 %</td>
<td>Finland ; Germany ; Latvia</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>22.9 %</td>
<td>54.9 %</td>
<td>Sweden ; Germany ; Finland</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>19.1 %</td>
<td>54.3 %</td>
<td>China ; Italy ; Finland</td>
</tr>
<tr>
<td>Leather products</td>
<td>15.5 %</td>
<td>54.3 %</td>
<td>China ; Finland ; Italy</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>13.0 %</td>
<td>54.3 %</td>
<td>Finland ; Germany ; Sweden</td>
</tr>
<tr>
<td>Wood products</td>
<td>12.4 %</td>
<td>55.3 %</td>
<td>Russian Federation ; Finland ; Latvia</td>
</tr>
<tr>
<td>Textiles</td>
<td>11.6 %</td>
<td>34.4 %</td>
<td>China ; Germany ; Turkey</td>
</tr>
<tr>
<td>Chemicals</td>
<td>11.5 %</td>
<td>31.4 %</td>
<td>Germany ; Finland ; Japan</td>
</tr>
</tbody>
</table>
3.2.5 Sectors by World Demand - Export

Growth of national supply and international demand for the products exported by Estonia in 2013

3.2.6 Sectors by World Demand - Import

Growth of national demand and international supply for the products imported by Estonia in 2013
3.2.7 Trade Performance Index

![Graph showing Trade Performance Index of Estonia](image)

Source: Trade Competitiveness Map

Note: The figures displayed on the bars correspond to the country’s global rankings among other countries that export the same category of products. The current index and change in country’s market share are against the world country ranking for the sector under review. Only sectors with more than 1,000 million units are considered.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
## 4.2 Domestic and Foreign Market Access

### Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td>Foreign Market Access</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td>Tariff rate (%)</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td>Complexity of tariffs , index 1-7 (best)</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation)</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td>Tariffs peaks (%)</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td>Specific tariffs (%)</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td>Number of distinct tariffs</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td>Share of duty-free imports (%)</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td>Tariffs faced (%)</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best)</td>
<td>96</td>
<td>9.14</td>
</tr>
</tbody>
</table>

**Source:** World Economic Forum, Global Enabling Trade Report 2014
4.3 Trade Facilitation

Logistics Performance Index (LPI): Country Comparison

Source: World Bank, Logistics Performance Index (LPI)

Logistics Performance Index – Evolution

Source: World Bank, Logistics Performance Index (LPI)
4.4 Business and Regulatory Environment

Multilateral Trade Instruments

Abstract

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

Instruments ratified:

<table>
<thead>
<tr>
<th>Instrument ratified:</th>
<th>151 / 266 instruments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ratification rate:</td>
<td>56.8%</td>
</tr>
<tr>
<td>Weighted score:</td>
<td>69.4/100</td>
</tr>
</tbody>
</table>

| In World: | 30 / 193 | 27 / 193 |
| In Region: | Europe | 29 / 45 | 26 / 45 |
| In Development level: | Transition economy | 10 / 28 | 9 / 28 |

Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
## 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? [1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world]</td>
<td>4.62</td>
<td>34</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>4.20</td>
<td>59</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>3.56</td>
<td>40</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>5.60</td>
<td>17</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>4.14</td>
<td>82</td>
</tr>
<tr>
<td>Individuals using Internet (%) Internet users are people with access to the worldwide network.</td>
<td>160.41</td>
<td>12</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>79.00</td>
<td>25</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>25.47</td>
<td>20</td>
</tr>
</tbody>
</table>

5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects
No Current Projects Found!

5.1.2 Recent projects
No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events
No data
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

Gourmet Coffee Project: Adding Value to Green Coffee

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Exporting Seafood to the EU

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...

Read more
**PACKit Export Product Module: Furniture**

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

**Leather Goods: A Practical Guide for Exporters in Developing Countries**

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments...

Read more

**The European Market for Organic Fruit and Vegetables from Thailand**

Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main...

Read more
EC–CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
Market News Service - Market Profile: Mangoes

This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

Competitive Export Strategies and Cases for the Clothing Industry. - Part 1 : Guidebook

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

PACKit Module sur les pays importateurs : Union européenne

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more
Global sourcing of fresh fruit in Germany - The case of pineapple

Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;...

Read more

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre como exportar productos pesqueros y de acuacultura a la UE. Describe, inter alia, el sistema de ‘Garantías Oficiales’ requerido por la UE, así como...

Read more

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d’ensemble de la production, du commerce international,...

Read more
**PACKit Module sur l'emballage des produits : Graines oléagineuses**

Guide modulaire sur l'emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...


Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

**Guide à l'intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisubventions et en matière de sauvegardes. – Ed. révisée**

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s'adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...
Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more


Read more

PACKit Export Product Module : Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more
Mercados Internacionales del Mueble de Madera : Examen

Examen de los mercados del mueble de madera en Estados Unidos, Canadá, China, Japón, Egipto y algunos países de la Unión Europea: Francia, Alemania, Bélgica, Países Bajos, Luxemburgo, España, Italia,...

Read more

Green Manual : Joining the Global League of Green Suppliers

Manual on compliance with environmentally-related legislative requirements in the developed countries, particularly in the European Union, aimed at Malaysian manufacturers and service providers - provides brief explanations of the major...

Read more

Commerce en euro: un guide pratique pour les entreprises et les agences d’appui au commerce international des pays en développement et les économies en transition

Guide analysant les implications de l'introduction de l'euro pour les petites et moyennes entreprises dans les pays en développement - décrit l'environnement économique, commercial et financier résultant de la création...

Read more
Denrées alimentaires et boissons biologiques: offre mondiale et principaux marchés européens

Etude de marché sur les denrées alimentaires et les boissons biologiques au Danemark, en France, en Allemagne, aux Pays-Bas, au Royaume-Uni, en Suède et en Suisse. Décrit les caractéristiques de...

European Packaging Directive (EPD) - (Directive 94/62/EC)

Directiva de la Unión Europea sobre envases y residuos de envases: informar de avance de los estados miembros
Cueros y pieles: oportunidades de exportación para la región andina

Estudio sobre alternativas de cultivos y productos relacionados, como substitutos de la producción de hojas de coca - da el panorama de la situación del mercado europeo; trata de la...

Read more

Collaboration public-privé pour réussir à l'exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Read more

Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...
User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in (BMS) Manual - explains the purpose of the manual and briefly...

Read more

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more
Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du...

Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of 'air miles' (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches...

Read more

International fibreboard case code = Code international pour l'emballage carton

The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated.

Read more
New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label

Designing bottles for recycling
Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

Read more

PACKit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada’s international trade profile with major imports and...

Read more

Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

No Image Available

Read more
South Africa: Demand Survey on Horticultural and Apicultural Products

Intra-Asian Buyers/Sellers and Networking Meeting on Food Products

Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...
Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

Azerbaijan: Supply and Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Read more

Ile Maurice: Analyse des flux commerciaux

Read more
Le Business Management System : Un cadre de référence pour renforcer la compétitivité internationale

Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Read more

Turkey : The Branding Concept


Read more

Botswana : Targeting the Brand : Global, Regional or Local?


Read more
Branding Brazil: How to Build a Believable Global Brand beyond Carnival


Read more

Cuba: The Relevance of National Branding to Export Strategy


Read more

Building Uganda's National Brand: Uganda Gifted by Nature


Read more
Development of a National Branding Strategy for Mauritius


Read more

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


Read more

The Value of Branding in Export Strategy: India's Experience


Read more
Brand India: The Moment of Truth


Read more

Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more


Read more
Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Read more

Targeting the Brand: Global, Regional or Local?


Read more

How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions;...

Read more
Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l'UEMOA: Rapport de l'atelier de lancement

Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Economic Cooperation Organization: Expanding Intra-Regional Trade - Contributing to Improve Healthcare Access in the ECO Region
Las preguntas y respuestas sobre todos los aspectos de la gestión y el control de la calidad dirigidas a los exportadores - cubren los reglamentos técnicos y las normas, la...

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items

'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)
Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion

Buyers/Sellers Meeting on Horticultural and Apicultural Products

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA
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- 2010 Leather Garments in the EU
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- 2011 Opportunities for Trade in Services of Canada
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