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   4.2 Domestic and Foreign Market Access
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Uruguay has an export-oriented economy with a well-educated work force. Banking continues to be one of the strongest services exports of Uruguay, while agriculture places an important role in the country’s economy. Key trade issues include the need to enhance SMEs competitiveness and upgrade infrastructure. Finally there is need to diversify an economy based on a few primary commodities with value added products and services and also to diversify its market destinations. The Government is working improve competitiveness and attract foreign investment, to promote science, technology and innovation while continuing its regional and international integration. To support these efforts, ITC gives high priority to improve the access to relevant trade intelligence for improving their integration into regional and global value chains.
2. People and Economy

2.1 People
2.2 Economy
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

![Chart showing the evolution of trade ratio to GDP for goods in Uruguay]

3.1.2 Evolution of Trade Ratio to GDP - Services

![Chart showing the evolution of trade ratio to GDP for services in Uruguay]
3.1.3 Evolution of Total Trade

Evolution of the total import and export of goods of Uruguay

<table>
<thead>
<tr>
<th>Year</th>
<th>Imports</th>
<th>Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>11,622</td>
<td>9,066</td>
</tr>
<tr>
<td>2012</td>
<td>11,634</td>
<td>8,709</td>
</tr>
<tr>
<td>2011</td>
<td>10,728</td>
<td>7,912</td>
</tr>
<tr>
<td>2010</td>
<td>8,621</td>
<td>6,724</td>
</tr>
<tr>
<td>2009</td>
<td>6,300</td>
<td>5,405</td>
</tr>
</tbody>
</table>

3.1.4 Trade Map

List of importing markets for a product exported by Uruguay in 2013
Product: TOTAL - All products
3.1.5 Export and Import by Leading Destination - Export

![Graph showing prospects for market diversification for a product exported by Uruguay in 2013. The graph depicts the share of partner countries in Uruguay's exports, 2013, % and the annual growth of partner countries and their imports compared to the world.](image)

3.1.6 Export and Import by Leading Destination - Import

![Graph showing prospects for market diversification for a product imported by Uruguay in 2013. The graph depicts the share of partner countries in Uruguay's exports, 2013, % and the annual growth of partner countries and their imports compared to the world.](image)
3.1.7 Evolution of Exports and Imports by Destination - Export

Uruguay’s exports by region of destination

Source: ITC Trade Map.

Note: ECOC (not available for 2012).

3.1.8 Evolution of Exports and Imports by Destination - Import

Uruguay’s imports by region of origin

Source: ITC Trade Map.

Note: ECOC (not available for 2012).
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

![Graph showing the composition of trade in services exported by Uruguay over time. The graph includes a legend indicating various services such as government services, royalties and license fees, insurance services, travel services, communication services, and transportation services. The data is sourced from ITC Trade Map.]

3.1.12 Composition of Trade in Services - Import

![Graph showing the composition of trade in services imported by Uruguay over time. The graph includes a legend indicating various services such as government services, royalties and license fees, insurance services, travel services, communication services, and transportation services. The data is sourced from ITC Trade Map.]

ITC by country - Uruguay
3.1.13 Evolution of FDI

![Graph showing Evolution of FDI inflow in Uruguay as % of GDP from 2002 to 2013.](image-url)

- 2002: 14%
- 2003: 35%
- 2004: 24%
- 2005: 48%
- 2006: 77%
- 2007: 58%
- 2008: 71%
- 2009: 53%
- 2010: 56%
- 2011: 58%
- 2012: 58%
- 2013: 52%

**Source:** ITC based on World Bank data.

---

**ITC by country - Uruguay**
### 3.2 Sector Trade Performance

### 3.2.1 Sectoral Diversification in Products - Export

#### Sectoral diversification in products for Uruguay's exports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's exports 2009-2013</th>
<th>Share of top 3 detailed products (HS6) in sector's exports 2009</th>
<th>Sector leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fresh food</td>
<td>52.3 %, 53.9 %, 54.6 %</td>
<td>10320 Soybeans</td>
<td></td>
</tr>
<tr>
<td>Processed food</td>
<td>15.5 %, 51.3 %, 53.1 %</td>
<td>040101 Milk and cream powder unsweetened exceeding 1.5 % fat</td>
<td></td>
</tr>
<tr>
<td>Chemicals</td>
<td>7.7 %, 37.9 %, 32.9 %</td>
<td>400119 Rubber compounded with carbon black or silica (amors)</td>
<td></td>
</tr>
<tr>
<td>Wood products</td>
<td>7.4 %, 70.7 %, 68.4 %</td>
<td>440109 Logs, non-coniferous pine</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>4.0 %, 70.9 %, 85.1 %</td>
<td>392330 Carboys, bottles, flasks and similar articles of plastics</td>
<td></td>
</tr>
<tr>
<td>Leather products</td>
<td>3.1 %, 73.1 %, 71.3 %</td>
<td>410441 Full grain leather, unsplit and grain split leather, in the rough</td>
<td></td>
</tr>
<tr>
<td>Transport equipment</td>
<td>2.8 %, 68.8 %, 70.4 %</td>
<td>412310 Automobiles w reciprocating piston engine displacement &gt; 1500 cc</td>
<td></td>
</tr>
<tr>
<td>Minerals</td>
<td>1.6 %, 89.7 %, 86.7 %</td>
<td>710110 Precious-precious stones (other diamonds) unworked, simply sawn or rough shaped</td>
<td></td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>1.3 %, 53.6 %, 73.5 %</td>
<td>730440 Tube pipe &amp; flow piping, stainless steel, welded of c.i., c.m.</td>
<td></td>
</tr>
<tr>
<td>Unclassified products</td>
<td>1.2 %, 100.0 %, 100.0 %</td>
<td>750110 Gold in unworked forms non-monetary</td>
<td></td>
</tr>
<tr>
<td>Clothing</td>
<td>0.8 %, 29.8 %, 32.7 %</td>
<td>401319 Cloths, sfs of rubber</td>
<td></td>
</tr>
<tr>
<td>Electronic components</td>
<td>0.6 %, 61.8 %, 85.6 %</td>
<td>854200 Ignition wire with or without insulating material</td>
<td></td>
</tr>
<tr>
<td>Textiles</td>
<td>0.6 %, 36.5 %, 44.1 %</td>
<td>850119 Insulated, with or without insulating material</td>
<td></td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>0.4 %, 34.4 %, 26.4 %</td>
<td>842120 Filtering or purifying machinery or apparatus for water</td>
<td></td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>0.0 %, 62.8 %, 62.0 %</td>
<td>85715002 Machines for the reception, conversion and transmission of information</td>
<td></td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map 2017

**Note:** HS codes refer to the revised 2007 Harmonized System.

### 3.2.2 Sectoral Diversification in Products - Import

#### Sectoral diversification in products for Uruguay's imports

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country's imports 2009-2013</th>
<th>Share of top 3 detailed products (HS6) in sector's imports 2009</th>
<th>Sector leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>22.3 %, 98.4 %, 94.2 %</td>
<td>270900 Petroleum oils and oils obtained from bituminous minerals</td>
<td></td>
</tr>
<tr>
<td>Chemicals</td>
<td>18.6 %, 16.9 %, 16.6 %</td>
<td>280590 Polyethylene terephthalate</td>
<td></td>
</tr>
<tr>
<td>Transport equipment</td>
<td>9.9 %, 41.5 %, 44.2 %</td>
<td>873120 Automobiles w reciprocating piston engine displacement &gt; 1500 cc</td>
<td></td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>9.8 %, 14.5 %, 21.8 %</td>
<td>850210 Weld-power welding equipment</td>
<td></td>
</tr>
<tr>
<td>Processed food</td>
<td>6.6 %, 17.1 %, 17.6 %</td>
<td>271000 Food preparations, fish, eggs, meat</td>
<td></td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>5.6 %, 46.7 %, 50.2 %</td>
<td>851720 Telephones for cellular telephony in the form of other kinds</td>
<td></td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>5.5 %, 13.4 %, 14.8 %</td>
<td>711210 Full sized post, stainless steel, or 900mm wide, fine</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.5 %, 12.5 %, 13.2 %</td>
<td>700210 Asphalt, bitumen, crude and of bitumen composition</td>
<td></td>
</tr>
<tr>
<td>Fresh food</td>
<td>4.9 %, 29.0 %, 39.6 %</td>
<td>010090 Beef, bone, bone meal</td>
<td></td>
</tr>
<tr>
<td>Electronic components</td>
<td>3.6 %, 15.8 %, 17.1 %</td>
<td>841110 Refrigerator-freezers, fitted with separateexternal</td>
<td></td>
</tr>
<tr>
<td>Wood products</td>
<td>2.2 %, 18.1 %, 23.9 %</td>
<td>440110 Sanitary articles of paper, incl cartons, bags, (plastic)</td>
<td></td>
</tr>
<tr>
<td>Clothing</td>
<td>2.1 %, 20.4 %, 20.6 %</td>
<td>631020 Pullovers, cardigans and similar articles of man-made fibres</td>
<td></td>
</tr>
<tr>
<td>Leather products</td>
<td>1.8 %, 36.7 %, 42.7 %</td>
<td>410411 Full grain leather, unsplit and grain split leather, in the rough</td>
<td></td>
</tr>
<tr>
<td>Textiles</td>
<td>1.7 %, 12.8 %, 14.5 %</td>
<td>510900 Textile fabrics, impregnated, c.t.m, or laminated with pta/urethane resin</td>
<td></td>
</tr>
<tr>
<td>Unclassified products</td>
<td>0.0 %, 99.1 %, 99.1 %</td>
<td>510920 Woven clothing and other woven articles</td>
<td></td>
</tr>
</tbody>
</table>

**Source:** ITC Trade Competitiveness Map 2017

**Note:** HS codes refer to the revised 2007 Harmonized System.
### 3.2.3 Sectoral Diversification in Destinations - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s export growth in value (% p.a) 2009-2013</th>
<th>Share of top 3 importing countries in sector’s exports</th>
<th>List of the top 3 importing countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leather products</td>
<td>11.7 %</td>
<td>46.8 %</td>
<td>Argentina ; Germany ; Thailand</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>21.3 %</td>
<td>51.5 %</td>
<td>Brazil ; United States of America</td>
</tr>
<tr>
<td>Processed food</td>
<td>15.7 %</td>
<td>50.2 %</td>
<td>Brazil ; Venezuela ; Mexico</td>
</tr>
<tr>
<td>Chemicals</td>
<td>14.6 %</td>
<td>48.0 %</td>
<td>Argentina ; China ; Argentina</td>
</tr>
<tr>
<td>Fresh food</td>
<td>14.5 %</td>
<td>52.5 %</td>
<td>China ; Russia ; Russian Federation</td>
</tr>
<tr>
<td>Leather products</td>
<td>11.7 %</td>
<td>46.8 %</td>
<td>Argentina ; Brazil ; Argentina</td>
</tr>
<tr>
<td>Wool products</td>
<td>16.6 %</td>
<td>48.0 %</td>
<td>China ; Brazil ; Argentina</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>10.5 %</td>
<td>38.3 %</td>
<td>Brazil ; Argentina ; Venezuela</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>9.2 %</td>
<td>100.0 %</td>
<td>Switzerland ; Brazil ; China</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>7.3 %</td>
<td>57.1 %</td>
<td>United States of America ; Brazil</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>4.5 %</td>
<td>64.5 %</td>
<td>Brazil ; Argentina ; Paraguay</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>3.6 %</td>
<td>41.5 %</td>
<td>Brazil ; Argentina ; Argentina</td>
</tr>
<tr>
<td>Minerals</td>
<td>-1.5 %</td>
<td>72.7 %</td>
<td>Switzerland ; Brazil ; Argentina</td>
</tr>
<tr>
<td>Textiles</td>
<td>-5.1 %</td>
<td>66.6 %</td>
<td>Argentina ; United States of America</td>
</tr>
<tr>
<td>Clothing</td>
<td>-5.1 %</td>
<td>65.8 %</td>
<td>Argentina ; Brazil ; Mexico</td>
</tr>
</tbody>
</table>

*Source: ITC Trade Competitiveness Map*

### 3.2.4 Sectoral Diversification in Destinations - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Sector’s import growth in value (% p.a) 2009-2013</th>
<th>Share of top 3 supplying countries in sector’s imports</th>
<th>List of the top 3 supplying countries</th>
</tr>
</thead>
<tbody>
<tr>
<td>Leather products</td>
<td>21.5 %</td>
<td>77.9 %</td>
<td>China ; Argentina ; Brazil</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>21.1 %</td>
<td>74.0 %</td>
<td>Brazil ; China ; Argentina</td>
</tr>
<tr>
<td>Clothing</td>
<td>19.6 %</td>
<td>76.4 %</td>
<td>China ; Brazil ; Argentina</td>
</tr>
<tr>
<td>Chemicals</td>
<td>16.8 %</td>
<td>55.2 %</td>
<td>Argentina ; Brazil ; United States of America</td>
</tr>
<tr>
<td>Fresh food</td>
<td>16.8 %</td>
<td>69.6 %</td>
<td>Brazil ; Argentina ; Paraguay</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>16.6 %</td>
<td>92.8 %</td>
<td>United States of America ; India</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>16.5 %</td>
<td>61.1 %</td>
<td>Argentina ; Brazil ; Argentina</td>
</tr>
<tr>
<td>Processed food</td>
<td>16.1 %</td>
<td>63.1 %</td>
<td>Argentina ; China ; Brazil</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>14.8 %</td>
<td>52.0 %</td>
<td>United States of America ; Brazil</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>14.3 %</td>
<td>61.2 %</td>
<td>China ; Argentina ; Brazil</td>
</tr>
</tbody>
</table>

*Source: ITC Trade Competitiveness Map*
3.2.5 Sectors by World Demand - Export

3.2.6 Sectors by World Demand - Import
3.2.7 Trade Performance Index

![Trade Performance Index of Uruguay](image_url)

**Source:** ITC Trade Competitiveness Map

**Note:** The figures displayed on the bars correspond to the country’s global rankings among other countries that export the same category of products. The current rank and change in world market share index are the world country ranking for the sector under review.

Only sectors with more than 1.0% market share are considered.
4. Trade Strategy and Policy
4.1 Trade and Development Strategies

<table>
<thead>
<tr>
<th>Year</th>
<th>Strategy name</th>
<th>Sector</th>
</tr>
</thead>
<tbody>
<tr>
<td>2010</td>
<td>UNDAF Uruguay 2011-2015</td>
<td></td>
</tr>
<tr>
<td></td>
<td>The United Nations Development Assistance Framework for Uruguay focuses on four main...</td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td>El Uruguay Industrial</td>
<td></td>
</tr>
<tr>
<td></td>
<td>The document underlines the importance of entrepreneurship and of a well-functioning job...</td>
<td></td>
</tr>
<tr>
<td>2009</td>
<td>Plan Nacional de Turismo Sostenibles</td>
<td>Tourism</td>
</tr>
<tr>
<td></td>
<td>The plan provides an overview of the current situation of the touristic...</td>
<td></td>
</tr>
</tbody>
</table>
## 4.2 Domestic and Foreign Market Access

### Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Domestic Market Access</strong> The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>44</td>
<td>4.94</td>
</tr>
<tr>
<td><strong>Foreign Market Access</strong> The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>41</td>
<td>3.30</td>
</tr>
<tr>
<td><strong>Tariff rate (%)</strong> This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>87</td>
<td>7.95</td>
</tr>
<tr>
<td><strong>Complexity of tariffs</strong>, index 1-7 (best) This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>19</td>
<td>6.66</td>
</tr>
<tr>
<td><strong>Tariffs dispersion (standard deviation)</strong> This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>34</td>
<td>7.02</td>
</tr>
<tr>
<td><strong>Tariffs peaks (%)</strong> This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>36</td>
<td>0.30</td>
</tr>
<tr>
<td><strong>Specific tariffs (%)</strong> This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem).</td>
<td>1</td>
<td>0.00</td>
</tr>
<tr>
<td><strong>Number of distinct tariffs</strong> This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>51</td>
<td>18.00</td>
</tr>
<tr>
<td><strong>Share of duty-free imports (%)</strong> Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012.</td>
<td>79</td>
<td>55.61</td>
</tr>
<tr>
<td><strong>Tariffs faced (%)</strong> This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods.</td>
<td>25</td>
<td>5.01</td>
</tr>
<tr>
<td><strong>Index of margin of preference in destination markets, 0-100 (best)</strong> This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>52</td>
<td>36.70</td>
</tr>
</tbody>
</table>

**Source:** World Economic Forum, Global Enabling Trade Report 2014
4.3 Trade Facilitation

Logistics Performance Index (LPI): Country Comparison

Source: World Bank, Logistics Performance Index (LPI)

Logistics Performance Index – Evolution

Source: World Bank, Logistics Performance Index (LPI)
4.4 Business and Regulatory Environment

Multilateral Trade Instruments

<table>
<thead>
<tr>
<th>Instrument ratified</th>
<th>114 / 266 instruments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ratification rate</td>
<td>42.9%</td>
</tr>
<tr>
<td>Weighted score</td>
<td>52.9/100</td>
</tr>
<tr>
<td>Ratification Rate Rank</td>
<td>70 / 193</td>
</tr>
<tr>
<td>Weighted Score Rank</td>
<td>75 / 193</td>
</tr>
</tbody>
</table>

In World:
- Ratification: 70 / 193
- Weighted Score: 75 / 193

In Region:
- South America:
  - Ratification: 5/10
  - Weighted Score: 6/10

In Development level:
- Developing country:
  - Ratification: 25/88
  - Weighted Score: 28/88

Abstract

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country's legal framework on international trade.

Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
## 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure ( \text{How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? [1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world]} )</td>
<td>3.65</td>
<td>79</td>
</tr>
<tr>
<td>Quality of roads ( \text{How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)} )</td>
<td>3.49</td>
<td>80</td>
</tr>
<tr>
<td>Quality of railroad infrastructure ( \text{How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)} )</td>
<td>1.23</td>
<td>106</td>
</tr>
<tr>
<td>Quality of port infrastructure ( \text{How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways} )</td>
<td>4.70</td>
<td>45</td>
</tr>
<tr>
<td>Quality of air transport infrastructure ( \text{How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)} )</td>
<td>4.25</td>
<td>76</td>
</tr>
<tr>
<td>Individuals using Internet (%) ( \text{Internet users are people with access to the worldwide network.} )</td>
<td>147.13</td>
<td>23</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop ( \text{According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.} )</td>
<td>55.12</td>
<td>53</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop ( \text{The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.} )</td>
<td>16.59</td>
<td>38</td>
</tr>
</tbody>
</table>

5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects

No Current Projects Found!

5.1.2 Recent projects

- Trade Intelligence for FTR Programme in Uruguay
- Trade Intelligence Programme for Ministry of Foreign Affairs of Uruguay
- Non-tariff measures - increasing transparency and understanding
- Uruguay - national trade intelligence platform
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events
No data
5.3 ITC Contacts

**Matias URRUTIGOITY**
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6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

**Business and the WTO Negotiations on Trade Facilitation**

Paper dealing with work programmes of business associations and international agencies in applying measures, procedures, rules and standards to facilitate trade, with particular reference to national practices - outlines estimated...

Read more

**The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs**

Read more
Guía para la Comunidad Empresarial: Medidas Comerciales Correctivas en los Estados Unidos: Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...

Read more

Business Implications of the United States Safeguard Measures on Steel Products for Developing Country Exporters

Review of global trade-related issues and disputes involving steel - discusses safeguard measures adopted by the United States to protect country's steel sector; looks at reaction of other countries to...

Read more

Défense des intérêts de l'entreprise et la politique commerciale: Comment la communauté des affaires des pays en développement peut-elle tirer parti du Cycle de Doha pour le développement?

Guide consacré à la défense des intérêts des entreprises en politique commerciale, destiné aux pays en développement et aux économies en transition - explique les concepts élémentaires, ainsi que les...

Read more

Series of reports dealing with the ongoing multilateral trade negotiations on non-agricultural market access (NAMA), launched as a part of Doha Round in November 2001 - reflects the state of play...

Read more

Commerces des services: Manuel de réponses destiné aux petites et moyennes entreprises exportatrices

Guide destiné aux petites et moyennes entreprises dans les secteurs des services - offre des conseils pratiques pour les aider à améliorer leurs résultats à l'exportation ou à pénétrer de...

Read more

International Commerce and Ethical Trade

Discussion paper presented at ITC World Export Development Forum: 'Consumers, Ethics and Environment', Montreux, Switzerland, 8-11 October, 2008 - describes the concepts of ethical trade and fair trade; discusses whether...

Read more
Business Guide to Trade Remedies in Brazil: Anti-dumping, Countervailing and Safeguards Legislation, Practices and Procedures

Guide to trade remedy procedures (anti-dumping, countervailing and safeguard), with particular reference to trade remedy legislation and practices in Brazil - provides a description of the WTO Agreements related to...

Read more

Export Houses: Their Role in Promoting Exports of Small and Medium-Sized Enterprises in Developing Countries

Study of the role of foreign trade enterprises in export promotion of small-scale industry - discusses operations of trading houses in Japan, Korea, UK, USA; export problems of small...

Read more

Guía para la comunidad empresarial: el sistema mundial de comercio. - 2a ed.

Versión actualizada de la edición 1995 del Guía de la Ronda Uruguay para la Comunidad Empresarial, ofrece un panorama general del sistema de la OMC - explica la función de...

Read more
JITAP Open Doors Week : Zambia

Compendium of opening statements and presentations made by resource persons and professionals of Multilateral Trading System, at the 'Open Door Week' organized by the Joint Integrated Technical Assistance Programme, Lusaka,...

Read more

Frequently Asked Questions on Customs Valuation

Handbook on valuation for customs purposes - addresses general issues concerning the WTO trade agreements, principles and methods of customs valuation, compliance and control, special valuation issues and the rights...

Read more

JITAP Open Doors Week : Malawi

Compendium of opening statements and presentations made by resource persons and professionals of Multilateral Trading System, at the 'Open Door Week' organized by the Joint Integrated Technical Assistance Programme, Blantyre,...

Read more
Changes in Market Access to Trade in Textiles and Clothing for Developing Countries in the Post-Uruguay Round Context

Reviews international trade in the textiles sector before and after the Uruguay Round trade agreements; contains tables indicating world market trends and trade barriers for 162 product groups within the...

Read more

The Footwear Sector in Pakistan: Export Performance and Potential Implications of the WTO Agreements

Study identifying export opportunities and threats in the footwear sector in Pakistan - provides an overview of the sector, including production processes, regulatory environment, and export performance; examines the global...

Read more

The Pharmaceutical Sector in Pakistan: Export Performance and Potential Implications of the WTO Agreements

Study identifying export opportunities and threats in the pharmaceutical sector in Pakistan - provides an overview of the sector, including production processes, regulatory environment, and export performance; examines the global...

Read more
Guide for small and medium-sized exporters in the service sectors - provides practical advice to help them improve their export performance or enter new markets; using a question and answer...
International Trade Rules: An Answer Book on the WTO Agreements for Small and Medium-Sized Exporters

Revised edition of the publication 'International Trade Rules: Business Questions about the World Trading System and the WTO', aimed at small and medium-sized enterprises in developing countries and transition economies...

Read more
Mercadeo internacional y el sistema de comercio

Estudio que trata sobre los principios del mercadeo y las decisiones gerenciales clave que afrontan las pequeñas y medianas empresas en las economías en desarrollo y en transición a la...

Read more

Manual of Model Procedures and Guidance Notes for the Implementation of the WTO Agreement on Technical Barriers to Trade

This bulletin consists of a manual of model procedures aimed at assisting members of the World Trade Organization (WTO) on how to exercise their rights, fulfill obligations and promote trade...

Read more

Business Advocacy in the Global Trading System: How Business Organizations May Shape Trade Policy?

Study offering guidelines as to what should be the 'best practice' with respect to business involvement in the multilateral negotiations process and to assist the business community in developing countries...

Read more
WTO Services Negotiations : Progress Report

Series of reports reflecting the state of play of negotiations on the further liberalization of trade in services (GATS negotiations) within the framework of the Doha Round which began in...

Read more

WTO Negotiations on Paragraph 6 of the Doha Ministerial Declaration on TRIPS Agreement and Public Health: Progress Reports

Series of reports reflecting the state of play of ongoing WTO negotiations regarding use of compulsory licensing in the pharmaceutical sector under TRIPS Agreement - describes the negotiating process and...

Read more

WTO Negotiations on the Establishment of a Multilateral Register for Geographical Indications of Wines and Spirits : Progress Report

Series of reports reflecting the state of play in the ongoing negotiations regarding establishment of a multilateral register for geographical indications (GIs) of wines and spirits which started in 1997...

Read more
Collaboration public-privé pour réussir à l'exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Read more

Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...

Read more


User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more
Companion module to 'The Business Management System: A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in (BMS) Manual - explains the purpose of the manual and briefly...

Read more

Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more

Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du...
Airfreight Transport of Fresh Fruit and Vegetables: A Review of the Environmental Impact and Policy Options

Study focusing on the issue of 'air miles' (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches...

International fibreboard case code = Code international pour l'emballage carton

The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated.

The Andean Community, Mercosur & Chile: Sub-Regional Trade and Investment Opportunities in Essential Drugs

Read more
Comment approcher les banques : Un guide pour les exportateurs burkinabé

Guide à l'intention des entreprises nationales burkinabées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...

Read more

Guía para la Comunidad Empresarial : Medidas Comerciales Correctivas en los Estados Unidos : Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...

Read more

New US Food and Drug Administration food labelling regulations

Read more
Progress with the European Eco-label

Read more

Designing bottles for recycling

Read more

Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

Read more
PACKit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada's international trade profile with major imports and...

Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

South Africa: Demand Survey on Horticultural and Apicultural Products

Read more
Intra-Asian Buyers/Sellers and Networking Meeting on Food Products

Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...

PACKit Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...
Azerbaijan: Supply and Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Ile Maurice: Analyse des flux commerciaux

Le Business Management System : Un cadre de référence pour renforcer la compétitivité internationale

Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...
Turkey: The Branding Concept


Read more

Botswana: Targeting the Brand: Global, Regional or Local?


Read more

Branding Brazil It: How to Build a Believable Global Brand beyond Carnival


Read more
Cuba: The Relevance of National Branding to Export Strategy


Read more

Building Uganda's National Brand: Uganda Gifted by Nature


Read more

Development of a National Branding Strategy for Mauritius


Read more
The Philippines : The Scope of a Branding Strategy : National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


The Value of Branding in Export Strategy : India's Experience


Brand India : The Moment of Truth

Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more


Read more

Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Read more
Targeting the Brand: Global, Regional or Local?


How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions.

Expansion du commerce intra- et inter-régional entre les pays membres de la CEMAC et de l' UEMOA: Rapport de l' atelier de lancement

Read more
Tibet Autonomous Region, Bhutan, India, Myanmar, Nepal and Pakistan: Regional Trade Opportunities

Economic Cooperation Organization: Expanding Intra-Regional Trade - Contributing to Improve Healthcare Access in the ECO Region

Gestión de la Calidad de Exportación: Libro de Respuestas para Pequeños y Medianos Exportadores. - [Cuba]

Las preguntas y respuestas sobre todos los aspectos de la gestión y el control de la calidad dirigidas a los exportadores - cubren los reglamentos técnicos y las normas, la...
Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items

'Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)

Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion
Buyers/Sellers Meeting on Horticultural and Apicultural Products

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de la CEMAC
Mali: Rencontre acheteurs/vendeurs sur les produits alimentaires

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Buyers/Sellers Meeting 'Discover the Tanzania Market'

Read more

Bénin: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce

Read more
Bénin: Etude de l'offre et de la demande sur le bois et ses produits dérivés

Etude de l'offre et de la demande sur le bois et ses produits dérivés au Bénin - la première partie de l'étude est consacrée à l'analyse des branches d'activité concernées...

Côte d'Ivoire: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce

Lebanon: Demand Survey on Horticultural and Apicultural Products
Mauritius: Demand Survey on Horticultural and Apicultural Products

Qatar: Demand Survey on Horticultural and Apicultural Products

Kenya: Supply Survey on Apicultural and Horticultural Products
### Burkina Faso: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Burkina Faso - la première partie de l’étude est consacrée à l’analyse des branches d’activité...

[Read more](#)

### Bangladesh: Supply and Demand Survey for Pharmaceuticals and Natural Products 2005

[No Image Available](#)

Demand survey on pharmaceuticals and natural products in Bangladesh - outlines market size; provides information on import policy and procedures, import practices, competition and prices, market prospects and suggests market...

[Read more](#)

### Cambodia: Demand Survey on Pharmaceuticals and Natural Products 2005

[No Image Available](#)

Demand survey on pharmaceuticals and natural products in Cambodia - outlines market size; provides information on import policy and procedures, import practices, competition and prices, market prospects and suggests market...

[Read more](#)
Nepal: Demand Survey on Pharmaceuticals and Natural products 2005

Demand survey on pharmaceuticals and natural products in Nepal - outlines market size; provides information on import policy and procedures, and import practices; annexes include useful addresses, company/product profile forms,...

Read more

Philippines: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Read more

Singapore: Supply and Demand Survey on Pharmaceuticals and Natural Products 2005

Read more
<table>
<thead>
<tr>
<th>Country</th>
<th>Survey Title</th>
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</thead>
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<td>Vietnam</td>
<td>Supply and Demand Survey on Pharmaceuticals and Natural Products 2005</td>
</tr>
<tr>
<td>Lao P.D.R.</td>
<td>Demand Survey on Pharmaceuticals and Natural Products 2005</td>
</tr>
<tr>
<td>Pakistan</td>
<td>Supply and Demand Survey on Pharmaceuticals and Natural Products 2005</td>
</tr>
</tbody>
</table>
Gabon: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Gabon - la première partie de l’étude analyse la structure de l’activité gabonaise de production...

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Guinée Bissau: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés en Guinée Bissau - la première partie de l’étude est consacrée à l’analyse de la branche...

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Niger: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Niger - la première partie de l’étude est consacrée à l’analyse de la branche d’activité...

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Discover the Tanzania Market' - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part II)

République Centrafricaine: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés en République Centrafricaine - la première partie de l’étude analyse l’industrie forestière en République Centrafricaine, les...

Sénégal: Etude de l’offre et de la demande sur le bois et ses produits dérivés

Etude de l’offre et de la demande sur le bois et ses produits dérivés au Sénégal - la première partie de l’étude est consacrée à l’analyse des branches d’activité concernées...
Identifying Export Potential Among Selected Central Asian CIS Member Countries

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Analyse statistique des flux des échanges commerciaux intra- et inter- régionaux de la CEMAC et de l'UEMOA - Livres scolaires, produits de l'édition et de la diffusion (résumé)

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Togo: Etude de l'offre et de la demande sur le bois et ses produits dérivés

No Image Available

Etude de l'offre et de la demande sur le bois et ses produits dérivés au Togo - la première partie de l'étude est consacrée à l'analyse des branches d'activité concernées...
Rencontre acheteurs/vendeurs sur les produits alimentaires et agricoles, l'eau et l'assainissement, l'hébergement, les articles de protection personnelle et de ménage

Burkina Faso: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce

Congo: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce
Gabon: Evaluation de l’état des connaissances et de l’utilisation des nouvelles technologies de l’information et de la communication (NTIC) liées au commerce

Mali: Evaluation de l’état des connaissances et de l’utilisation des nouvelles technologies de l’information et de la communication (NTIC) liées au commerce

Niger: Evaluation de l’état des connaissances et de l’utilisation des nouvelles technologies de l’information et de la communication (NTIC) liées au commerce
République Centrafricaine: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce

Togo: Evaluation de l'état des connaissances et de l'utilisation des nouvelles technologies de l'information et de la communication (NTIC) liées au commerce

Specialized Trade Directory for Fish and Fish Products in the PTA = Guide commercial spécialisé du poisson et des produits à base de poisson dans la ZEP

Directory of exporters and importers of fish and fishery products in PTA countries. Lists enterprises by country with full address information, type of activity and products handled. Includes list of…
Turkey: Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Turkey: Supply Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Uzbekistan: Supply and Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)
Peru: Company Perspectives

Country report, part of a series of publications assessing the impact of Non-Tariff Measures (NTMs) on the business sector, based on a large-scale survey conducted in Peru with companies directly...

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Burkina Faso: Etude de l’offre sur les produits alimentaires, produits agricoles, l’eau et l’assainissement, l’hébergement et les articles de protection personnelle et de ménage

Etude de l’offre sur les produits alimentaires, produits agricoles, l’eau et l’assainissement, l’hébergement et les articles de protection personnelle et de ménage au Burkina Faso - informe sur certains aspects...

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South, South-East Asia and P.R. China: Intra - Regional Trade Potential in Natural Ingredients and Pharmaceuticals

Read more
Designing a National Services Export Strategy for Viet Nam


Contributing to Improve Health Care through Promotion of Regional Trade Expansion

6.1.2 Selected printed information sources

- 2011 Trade Profiles
- 2003 Gender Equality and Trade-Related Capacity Building: A Resource Tool for Practitioners
- 2006 Trading up: Economic Perspectives on Development Issues in the Multilateral Trading System
- 2004 Perfiles de mercado para productos bolivianos en los mercados de Argentina, Brasil, Chile, Colombia, Ecuador, México, Paraguay, Perú, Uruguay y Venezuela
- 2007 - Ismail F Mainstreaming Development in the WTO: Developing Countries in the Doha Round
- 2011 Foro Público de la OMC
- 2004 - Keating M, ed. Gender, Development and Trade
- 2006 - Naumann E The Multifibre Agreement: WTO Agreement on Textiles and Clothing
- 2011 Perfiles comerciales
- 2013 Profils commerciaux
- 2006 - Manduna C A Review of the Results of the Sixth WTO Hong Kong Ministerial Conference: Considerations for African, Caribbean and Pacific Countries
- 2012 Trade Policy Review: China
- 2006 Trade Policy Review: United Arab Emirates
- 2012 Trade Policy Review: Singapore
- 2012 Trade Policy Review: Republic of Korea
- 2006 Trade Policy Review: Bangladesh
- 2012 Trade Policy Review: Uruguay
- 2003 Global Competitiveness and Regional Market Integration
2014 Trade Policy Review : Malaysia
2007 - Mattoo, Aaditya; Payton, Lucy, eds. Services Trade and Development : The Experience of Zambia
2006 - Rabinowitz G Aid for Trade : Where are We and Where Will We Go?
2007 Trade and Employment : Challenges for Policy Research
2002 Market Access for Developing Country Exports : Selected Issues
2008 Perfil de la Industria Paraguaya de Software
2009 Characteristics of Malaysia’s Animal Feed Market
2014 Perspectives on Global Development 2014: Boosting Productivity to Meet the Middle-Income Challenge
2010 Mobilizing Aid for Trade for SPS-Related Technical Cooperation in the Greater Mekong Sub-Region
2010 Leather Garments in the EU
2006 Overview of the Current State of Organic Agriculture in Kenya, Uganda and the Republic of Tanzania and the Opportunities for Regional Harmonization
2007 Export Diversification and Value Addition for Human Development : Addressing the Impact of the Agreement on Textiles and Clothing Expiration on Cambodia
2006 - Ruffing, Lorraine Deepening Development Through Business Linkages
2012 OECD Economic Surveys: Chile
2005 - Magder, D Egypt after the Multi-Fiber Arrangement: Global Apparel and Textile Supply Chains as a Route for Industrial Upgrading
2006 Bangladesh: Furniture Export Market Sector Brief
2006 - Boutou, Olivier Management de la sécurité des aliments : De l’HACCP à l’ISO 22000
2006 Trading up : Economic Perspectives on Development Issues in the Multilateral Trading System
2004 Perfiles de mercado para productos bolivianos en los mercados de Argentina, Brasil, Chile, Colombia, Ecuador, México, Paraguay, Perú, Uruguay y Venezuela
2010 Vietnam: Oilsseeds and Products
2007 Organic Farming in the Czech Republic: 2007 Yearbook
2007 - Gibbon P; Bolwig S Economics of Certified of Organic Farming in Tropical Africa: A Preliminary Assessment
2006 The Relationship of Third-party Certification (TPC) to Sanitary / Phytosanitary (SPS) Measures and the International Agri-Food Trade; Case Study: Guatemala- with Emphasis on Food Safety
2007 - Ismail F Mainstreaming Development in the WTO : Developing Countries in the Doha Round
2009 Market Report. Focus on the Nordic Market - Fresh Fruit and Vegetables
2001 - Kartöf, Bengt Benchlearning : Good Examples as a Lever for Development
2003 - Martin W; Pangestu M, eds. Options for Global Trade Reform : A View from the Asia-Pacific
2010 L’industrie sri lankaise du textile-habillement
2000 - Hauber, Christiane Formation, Prevention & Determination of Cr (VI) in Leather
2013 Economic and Business Review for Central and South-Eastern Europe
2006 - Gebreselassie Fanta, Elias Does Value Addition at Oilseed Production and/or Spreading the Gain from Export of Oilseed Products Increase the Income of Primary Producers?
2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
2002 - Beswick R; Dunn DJ Plastics in Packaging : A RAPRA Market Report
2006 Doubling Aid : Making the Big Push Work
2006 Determining 'likeness' under the GATS : Squaring the Circle?
2014 Africa Investor
2007 Libéralisation des échanges de services et développement du tourisme
2007 Offre de Emballage en Afrique de l’ouest
2008 An Overview of the Mobile Phone Banking Industry
2007 Sixth World Congress on Seafood Safety, Quality and Trade
2007 - Wood, Aileen A Comprehensive Library Staff Training Program in the Information Age
2005 - [s.n] The Science of Shrinkage Control : An Interactive Guide to Improved Shrinkage Performances
2011 Libéralisation du transport aérien en Afrique
2012 - Wollenberg E; , eds. Climate Change Mitigation and Agriculture
2009 - Novogratz J The Blue Sweater: Bridging the Gap Between Rich and Poor in an Interconnected World
2011 - Cadot O Impact Evaluation of Trade Interventions : Paving the Way
2011 - Banerjee A V; Duflo E Poor Economics : A Radical Rethinking of the Way to Fight Global Poverty
2014 Edible Nuts in Turkey
2011 Perfil de Frutas Tropicales Frescas y Procesadas en Chile
2011 Germany: Product Brief Fresh Fruits
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- East Asia Forum (EAF)
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- Banco Central del Uruguay
- Urunet
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- World Trade Organization (WTO)
- Mercosur ABC
- Agency for International Trade Information and Cooperation
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- Corporación de Exportadores de El Salvador (COEXPORT)
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- Malta External Trade Corporation (METCO)
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- Instituto Nacional de Estadística, Geografía e Informática (INEGI)
- Banco Nacional De Comercio Exterior (BANCOMEXT)
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- Cyberspace Curaçao - Business & Economy
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• 5index of Lebanon
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• Trade Development Authority of Pakistan (TDAP)
• Lahore Chamber of Commerce & Industry (LCCI)
• Seckin Net
• Turkey. Undersecretariat of Foreign Trade
### 6.2 Trade Contacts

<table>
<thead>
<tr>
<th>Official Name</th>
<th>Address</th>
<th>City</th>
<th>Phone Number</th>
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<td><strong>Red Pro Pymes</strong></td>
<td>Bvar.Artigas 1119</td>
<td>Montevideo</td>
<td>598 2 403</td>
<td>598 2 902</td>
<td><a href="mailto:propyme.s@adinet.com.uy">propyme.s@adinet.com.uy</a></td>
<td><a href="http://www.redpro.pymes.com.uy/">http://www.redpro.pymes.com.uy/</a></td>
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<td><strong>SES Export</strong></td>
<td>Maldonado 1162</td>
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<td>598 2 902</td>
<td><a href="mailto:info@sesuruguay.com.uy">info@sesuruguay.com.uy</a></td>
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<td><strong>Unión de Exportadores del Uruguay</strong></td>
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<td>+598 2 96117</td>
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<td><strong>Uruguay XXI</strong></td>
<td>Rincón 518/52</td>
<td>Montevideo</td>
<td>598 2 900</td>
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<td><a href="mailto:rvillamil@uruguayxii.gub.uy">rvillamil@uruguayxii.gub.uy</a></td>
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<tr>
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<td><strong>Conaprole - Cooperativa Nacional de Productores de Leche</strong></td>
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<td><a href="mailto:dalfaro@iec.on.cc.edu.uy">dalfaro@iec.on.cc.edu.uy</a></td>
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<td><strong>Cámara Oficial Española de Comercio, Industria y Navegación de Uruguay</strong></td>
<td>Treinta y Tres 1317</td>
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<td><strong>Dirección Nacional de la Propiedad Industrial, Ministerio de Industria, Energía y Minería</strong></td>
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<td><strong>Asso. Uruguaya de Químicos y Técnicos de la Industria del Cuero</strong></td>
<td>Calle Ciudad de Pando MB S12</td>
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