ITC by Country Report

Bulgaria
05/12/2014

ITC by country - Bulgaria
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1. Country / Territory Brief

“ITC aims to assist Bulgaria in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Bulgaria dedicated to assisting Bulgarian importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Bulgaria.”
## 2. People and Economy

### 2.1 People

| **Total population (growth rates per annum)** | 7,623,395 in 2012 with growth rates of -1.1% p.a during 2008-2012 |
| **Population density (people per sq. km of land area)** | 70 in 2012 |
| **Female population** | 51.3% in 2012 |
| **Population below 15 years of age** | 13.5% in 2008; 13.3% in 2012 |
| **Urban population** | 71.6% in 2012 |
| **Population living below $1.25 a day at purchasing power parity (PPP)** | N.A. |
| **Ranking in the Human Development Index (HDI)** | 57 out of 186 in 2012 |

### Evolution of the Human Development Index (HDI)

Source: United Nations Development Programme Human Development Indicators

Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme (http://hdr.undp.org) provides a detailed explanation. ITC Regional group refers to ITC definition.

### Health
- Life expectancy at birth (years) (74); Mortality rate, under-5 (per thousand live births) (12.1) in 2012

### Education
- Life expectancy at birth (years) (74); Mortality rate, under-5 (per thousand live births) (12.1) in 2012

### Income level
- GNI per capita in PPP terms (constant 2005 international $) (11,759) in 2012

### Inequality
- Inequality-adjusted HDI (rank) (36 out of 191) in 2012

### Poverty
- N.A.

### Gender
- Gender inequality index (rank) (111 out of 191) in 2012

### Sustainability
- N.A.
### 2.2 Economy

#### Added value per sector (current US$ and % of GDP)

<table>
<thead>
<tr>
<th>Sector</th>
<th>2004</th>
<th>2008</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Agriculture</td>
<td>2,151</td>
<td>3,090</td>
<td>N.A.</td>
</tr>
<tr>
<td>Industry</td>
<td>5,928</td>
<td>13,452</td>
<td>N.A.</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>3,622</td>
<td>6,200</td>
<td>N.A.</td>
</tr>
<tr>
<td>Services</td>
<td>13,432</td>
<td>26,635</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and "6,976 to be read 6'976"

#### Evolution of GDP (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

#### Evolution of GDP per capita (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI
### Aid Dependency
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

<table>
<thead>
<tr>
<th>Year</th>
<th>Remittance ($ millions)</th>
<th>Remittance (% GDP)</th>
</tr>
</thead>
<tbody>
<tr>
<td>2004</td>
<td>1,723</td>
<td>681.4</td>
</tr>
<tr>
<td>2008</td>
<td>1,919</td>
<td>370.2</td>
</tr>
<tr>
<td>2012</td>
<td>N.A.</td>
<td>N.A.</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

Evolution of the total imports and exports of goods of Bulgaria

3.1.2 Evolution of Trade Ratio to GDP - Services

Evolution of the total imports and exports of services of Bulgaria
3.1.3 Evolution of Total Trade

![Graph showing the evolution of total import and export of goods of Bulgaria from 2009 to 2013.]

- 2013: Import 34,278, Export 29,474
- 2012: Import 32,727, Export 26,680
- 2011: Import 32,599, Export 28,239
- 2010: Import 25,505, Export 20,584
- 2009: Import 23,548, Export 16,374

3.1.4 Trade Map

List of importing markets for a product exported by Bulgaria in 2013
Product: TOTAL - All products

![Map showing the share in Bulgaria's exports by country.]

- Share in Bulgaria's exports, %
  - N.A.
  - 1% - 5%
  - 5% - 10%
  - 10% - 20%

ITC by country - Bulgaria
3.1.5 Export and Import by Leading Destination - Export

Prospects for market diversification for a product exported by Bulgaria in 2013
Product: TOTAL - All products

3.1.6 Export and Import by Leading Destination - Import

Prospects for market diversification for a product imported by Bulgaria in 2013
Product: TOTAL - All products
3.1.7 Evolution of Exports and Imports by Destination - Export

Bulgaria’s exports by region of destination

Source: ITC Trade Map.
NOTE: OECD includes Australia, India, China and South Korea.
Arab States are members of the Arab League minus Morocco.
Latin America includes Caribbean countries excluding Brazil, Chile, Mexico.
Asia does not include China, India, Japan.

3.1.8 Evolution of Exports and Imports by Destination - Import

Bulgaria’s imports by region of origin

Source: ITC Trade Map.
NOTE: OECD includes Australia, India, China and South Korea.
Arab States are members of the Arab League minus Morocco.
Latin America includes Caribbean countries excluding Brazil, Chile, Mexico.
Asia does not include China, India, Japan.
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data.
Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

List of services exported by Bulgaria

3.1.12 Composition of Trade in Services - Import

List of services imported by Bulgaria

Source: ITC Trade Map.
3.1.13 Evolution of FDI

Evolution of FDI inflow in Bulgaria as % of GDP

Source: ITC based on World Bank HEO.
3.2 Sector Trade Performance
### Domestic and Foreign Market Access

#### Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>Indicator, Units</th>
<th>Rank/132</th>
<th>Score</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td>Foreign Market Access The pillar assesses tariff barriers faced by a country’s exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td>Tariff rate (%) This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country’s reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td>Complexity of tariffs , index 1-7 (best) This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation) This indicator reflects differences in tariffs across product categories in a country’s tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td>Tariffs peaks (%) This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td>Specific tariffs (%) This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem)</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td>Number of distinct tariffs This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td>Share of duty-free imports (%) Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td>Tariffs faced (%) This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country’s reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods.</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best) This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td>96</td>
<td>9.14</td>
</tr>
</tbody>
</table>

ITC by country - Bulgaria
4.3 Trade Facilitation

Logistics Performance Index (LPI): Country Comparison

Source: World Bank, Logistics Performance Index (LPI)

Logistics Performance Index – Evolution

Source: World Bank, Logistics Performance Index (LPI)
# Multilateral Trade Instruments

### Abstract

The *Trade Treaties Map* tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

<table>
<thead>
<tr>
<th>Instrument ratified:</th>
<th>166 / 266 instruments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ratification rate:</td>
<td>62.4%</td>
</tr>
<tr>
<td>Weighted score:</td>
<td>75.6/100</td>
</tr>
<tr>
<td>Ratification Rate Rank</td>
<td></td>
</tr>
<tr>
<td>Weighted Score Rank</td>
<td></td>
</tr>
<tr>
<td>In World:</td>
<td>19 / 193</td>
</tr>
<tr>
<td>In Region:</td>
<td>Europe</td>
</tr>
<tr>
<td>In Development level:</td>
<td>Transition economy</td>
</tr>
<tr>
<td></td>
<td>5/ 28</td>
</tr>
</tbody>
</table>

### Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

### Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
### 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure</td>
<td>4.14</td>
<td>55</td>
</tr>
<tr>
<td>How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? [1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world]</td>
<td></td>
<td>2012–13 weighted average.</td>
</tr>
<tr>
<td>Quality of roads</td>
<td>2.95</td>
<td>103</td>
</tr>
<tr>
<td>How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td></td>
<td>2010, 2011.</td>
</tr>
<tr>
<td>Quality of railroad infrastructure</td>
<td>3.05</td>
<td>52</td>
</tr>
<tr>
<td>How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td></td>
<td>2010, 2011.</td>
</tr>
<tr>
<td>Quality of port infrastructure</td>
<td>3.92</td>
<td>78</td>
</tr>
<tr>
<td>How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td></td>
<td>2010, 2011.</td>
</tr>
<tr>
<td>Quality of air transport infrastructure</td>
<td>4.19</td>
<td>78</td>
</tr>
<tr>
<td>How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td></td>
<td>2010, 2011.</td>
</tr>
<tr>
<td>Individuals using Internet (%)</td>
<td>148.13</td>
<td>21</td>
</tr>
<tr>
<td>Internet users are people with access to the worldwide network.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop</td>
<td>55.15</td>
<td>52</td>
</tr>
<tr>
<td>According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop</td>
<td>17.95</td>
<td>37</td>
</tr>
<tr>
<td>The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects
No Current Projects Found!

5.1.2 Recent projects
No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events
No data
5.3 ITC Contacts

Elena BOUTRIMOVA ERNST
Chief, Office for Eastern Europe and Central Asia
+41 22 730 0474
boutrimova@intracen.org
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

**Bulgaria: A Trading Partner for Developing Countries**

Survey of trade opportunities offered by Bulgaria to developing countries. Gives overview of economic conditions; discusses features of Bulgarian foreign trade, trade with developing countries and prospects. Reviews various forms...

Read more

**The High Potential of Health and Beauty Tourism in Bulgaria**

Paper presented at ITC Executive Forum: 'Export of Services: Hype or High Potential? Implications for Strategy-Makers', Montreux, Switzerland, 5-8 October, 2005 - reviews the health and beauty...

Read more
The Bulgarian ICT Sector: Challenges for Foreign Investors

Paper presented at ITC Executive Forum: 'Export of Services: Hype or High Potential? Implications for Strategy-Makers', Montreux, Switzerland, 5-8 October, 2005 - focuses on Bulgaria's competitive advantage...

Read more

Best Practice Case Studies in Tourism

Paper presented at ITC Regional Executive Forum: 'Small States in Transition: From Vulnerability to Competitiveness', Port of Spain, Trinidad and Tobago, 18-21 January 2004 - reports on...

Read more

Bulgarie: un partenaire commercial pour les pays en développement

Etude des débouchés commerciaux offerts par la Bulgarie aux pays en développement. Donne un aperçu général des conditions économiques, des caractéristiques principales du commerce extérieur bulgare, du commerce avec les...

Read more
**Bulgaria: un interlocutor comercial para los países en desarrollo**

Estudio de oportunidades comerciales que ofrece Bulgaria a los países en desarrollo. Brinda una panorámica de condiciones económicas; analiza características del comercio exterior de Bulgaria y comercio y perspectivas con...

**Bulgaria : Creating Value : Moving from Comparative to Competitive Advantage**


**Bulgaria : Eco-Tourism : A Window to the Future**

Paper contributed by Bulgaria National Team, presented at ITC Executive Forum: ‘Business for Development: Implications for Export Strategy-Makers’, Cancún, Mexico, 6-9 September, 2003 - addresses the development...
Bulgaria: A Strategic Balance: FDI and In-Country Business Alliances


Read more

Export: A Challenge to Bulgarian Women Entrepreneurs

Paper presented at ITC Executive Forum: ‘Competitiveness through Public-Private Partnership: Successes and Lessons Learned’, Montreux, Switzerland, 26-29 September, 2004 - examines the profile of the Bulgarian women entrepreneurs...

Read more

Identifying Trade and Economic Partners: The Bulgarian Approach

Paper contributed by Bulgaria Strategy Team, presented at ITC Executive Forum: ‘Competitiveness through Public-Private Partnership: Successes and Lessons Learned’, Montreux, Switzerland, 26-29 September, 2004 - assesses Bulgarian competitiveness...

Read more
Origination of an ICT National Strategy: A Joint Public-Private Endeavour to Foster the Bulgarian Information and Communications Technology (ICT) Sector

Paper contributed by Bulgaria Strategy Team, presented at ITC Executive Forum: ‘Competitiveness through Public-Private Partnership: Successes and Lessons Learned’, Montreux, Switzerland, 26-29 September, 2004 - describes the establishment...

Read more

Bulgaria: Direct or Indirect Export of ICT Services: Two Sides of the (Winning) Coin?: The Seller's Perspective

Paper presented at ITC Executive Forum: ‘Export of Services: Hype or High Potential? Implications for Strategy-Makers’, Montreux, Switzerland, 5-8 October, 2005 - highlights factors for international competitiveness...

Read more

6.1.2 Selected printed information sources

- 2006 Bulgaria: Organic Products
- 2008 - Tait, N The Bulgarian Clothing Industry - One year on from accession
- 2007 - Gligorov, Vladimir Special Issue on Economic Prospects for Central, East and Southeast Europe: Private Consumption and Flourishing Exports Keep the Region on High Growth Track
- 2001 WTO Accessions and Development Policies
- 2010 Bulgaria: Food and Beverages Factsheet
- 2002 Towards a Knowledge-Based Economy: Bulgaria
- 2002 - Villeneuve A et al. Mountains and the law - emerging trends
- 2009 Mercado de la marroquinería en Bulgaria
- 1999 OECD Economic Surveys: Bulgaria
- 2005 The Textiles and Clothing Industries in an Enlarged Community and the Outlook in the Candidate States. - Part 1
- 2003 Bulgaria Country Evaluation: Assessment of Development Results
- 2014 Emerging Europe Monitor: South-East Europe
- 2000 - Krastev R; Gray C Evaluating and Enhancing Bulgaria's Competitiveness
6.1.3 Selected online information sources

- Bulgaria. Ministry of Agriculture and Food - Organic Farming
- eufeeds
- Southeast Europe Online
- Bulgaria. Bioselena - Foundation for Organic Agriculture
- Balkan Biocert
- Bulgarian Small and Medium Enterprises Promotion Agency (BSMEPA)
- Bulgarian Fashion and Textile Industry Marketplace
- Black, Caspian Seas and Central Asia Silk Association
- Bulgarian Chamber of Commerce and Industry (BCCI)
- Bulgaria. National Statistical Institute (NSI)
- Bulgarian Fashion Portal
- Invest Bulgaria Agency (IBA)
- Bulgarian National Customs Agency
### 6.2 Trade Contacts

<table>
<thead>
<tr>
<th>Official Name</th>
<th>Address</th>
<th>City</th>
<th>Phone Number</th>
<th>Fax Number</th>
<th>Email</th>
<th>Website</th>
</tr>
</thead>
<tbody>
<tr>
<td>Business Support Centre for SMEs</td>
<td>14 Kresna Str.</td>
<td>Russe</td>
<td>359 82 821 472</td>
<td>359 82 821 472</td>
<td><a href="mailto:bsc@elit.s.rousse.bg">bsc@elit.s.rousse.bg</a></td>
<td><a href="http://www.bsc.rousse.bg/">http://www.bsc.rousse.bg/</a></td>
</tr>
<tr>
<td>Central Cooperative Union</td>
<td>99, G. S. Rakovski Str.</td>
<td>Sofia</td>
<td>359 2 9266700</td>
<td>359 2 9873244</td>
<td><a href="mailto:info@ccu-bg.com">info@ccu-bg.com</a></td>
<td><a href="http://www.ccu-bg.com/">http://www.ccu-bg.com/</a></td>
</tr>
<tr>
<td>Craft Chamber of Burgas</td>
<td>Alexandrovskia Str. 7 Et. 3</td>
<td>Burgas</td>
<td>359 56 840 311</td>
<td></td>
<td><a href="mailto:rzkbs@abv.bg">rzkbs@abv.bg</a></td>
<td><a href="http://www.rzkbs.org/">http://www.rzkbs.org/</a></td>
</tr>
<tr>
<td>Craft Chamber of Russe</td>
<td>Alexandrovskia 28 Et. 3</td>
<td>Russe</td>
<td>359 82 826 718</td>
<td></td>
<td><a href="mailto:rzkrs@abv.bg">rzkrs@abv.bg</a></td>
<td><a href="http://www.rzruss.einfo.net">http://www.rzruss.einfo.net</a></td>
</tr>
<tr>
<td>National Association of Small and Medium Business</td>
<td>14-A Nikolay V. Gogol Str., floor 1, app. 2</td>
<td>Sofia</td>
<td>359 2 9491 42 13</td>
<td>359 2 9491 42 12</td>
<td><a href="mailto:nasmb@abv.bg">nasmb@abv.bg</a></td>
<td><a href="http://www.w.nasmb-bg.org/">http://www.w.nasmb-bg.org/</a></td>
</tr>
<tr>
<td>National Chamber of Skilled Crafts</td>
<td>Blvd. Vitosha 23, et.3, app. 8</td>
<td>Sofia</td>
<td>359 2 9862160</td>
<td>359 2 9863700</td>
<td><a href="mailto:nzk@abv.bg">nzk@abv.bg</a></td>
<td><a href="http://www.nzkbg.org/?lang=bg&amp;id_sess=a252c470a5118d18de52db11ef4b18a2">http://www.nzkbg.org/?lang=bg&amp;id_sess=a252c470a5118d18de52db11ef4b18a2</a></td>
</tr>
<tr>
<td>National Union of Worker Producers’ Cooperatives in Bulgaria (NUWPC)</td>
<td>11 Dondukov blvd.</td>
<td>Sofia</td>
<td>359 2 987 9700</td>
<td>359 2 987 0320</td>
<td><a href="mailto:uniontpk@uniontpk.com">uniontpk@uniontpk.com</a></td>
<td><a href="http://www.uniontpk.com/">http://www.uniontpk.com/</a></td>
</tr>
<tr>
<td>Association of Accounting Houses in Bulgaria</td>
<td>172 Nishka Str.</td>
<td>Sofia</td>
<td>359 2 952 05 92/8 12 06</td>
<td>359 2 916 67 99/8 12 06</td>
<td><a href="mailto:askb@ulmar.com">askb@ulmar.com</a></td>
<td><a href="http://www.aac-b-bg.org/">www.aac-b-bg.org/</a></td>
</tr>
<tr>
<td>Association of Advertising Agencies</td>
<td>13 Veliko Tarnovo Str.</td>
<td>Sofia</td>
<td>359 2 943 28 13</td>
<td>359 2 943 46 44</td>
<td><a href="mailto:ara@ara.bulgaria.org">ara@ara.bulgaria.org</a></td>
<td><a href="http://www.arabulgaria.org/">www.arabulgaria.org/</a></td>
</tr>
<tr>
<td>Association of Apparel &amp; Textile Producers &amp; Exporters</td>
<td>36, Dagan Tsankov Blvd</td>
<td>Sofia</td>
<td>359 2 969 3161</td>
<td>359 2 969 3181</td>
<td><a href="mailto:p_shishkov@bgtextiles.org">p_shishkov@bgtextiles.org</a></td>
<td><a href="http://www.bgtextoiles.org">www.bgtextoiles.org</a></td>
</tr>
<tr>
<td>Association of Reg Dvp Agencies &amp; Business Centres BARDA</td>
<td>4, Vitosha Blvd</td>
<td>Sofia</td>
<td>359 2 983 0342</td>
<td>359 2 983 0341</td>
<td><a href="mailto:barda@barda.net">barda@barda.net</a></td>
<td><a href="http://www.barda.bg">http://www.barda.bg</a></td>
</tr>
<tr>
<td>Branch Chamber of Woodworking and Furniture Industry in Bulgaria</td>
<td>20 Julio Kiuri Str</td>
<td>Sofia</td>
<td>359 2 865 0695</td>
<td>359 2 816 42 80</td>
<td><a href="mailto:timberchamber@sinet.bg.com">timberchamber@sinet.bg.com</a></td>
<td><a href="http://www.bkdmp-bg.org/">www.bkdmp-bg.org/</a></td>
</tr>
<tr>
<td>Bulgarian Association of Food and Drink Industry (BAFDI)</td>
<td>29, Vladayska Str</td>
<td>Sofia</td>
<td>359 2 971 26 61</td>
<td>359 2 952 09 89</td>
<td><a href="mailto:bafdi@m.b.bia-bg.com">bafdi@m.b.bia-bg.com</a></td>
<td><a href="http://www.bafdi.com">www.bafdi.com</a></td>
</tr>
<tr>
<td>Organization Name</td>
<td>Address 1</td>
<td>City</td>
<td>Tel 1</td>
<td>Tel 2</td>
<td>Email</td>
<td>Website</td>
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<td>Bulgarian Association of Information Technologies (BAIT)</td>
<td>7 Mizia Str.</td>
<td>Sofia</td>
<td>359 2 946 1513</td>
<td>359 2 946 14 51</td>
<td><a href="mailto:bait@bait.bg">bait@bait.bg</a></td>
<td><a href="http://www.bait.bg/$">www.bait.bg/$</a></td>
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<tr>
<td>Bulgarian Association on Project Management</td>
<td>39 Dunav str.</td>
<td>Sofia</td>
<td>359 2 983 53 24</td>
<td>359 2 983 10 94</td>
<td><a href="mailto:bpm@project.bg">bpm@project.bg</a></td>
<td><a href="http://www.project.bg">www.project.bg</a></td>
</tr>
<tr>
<td>Bulgarian Business Leaders Forum</td>
<td>42, Slavyanska Str.</td>
<td>Sofia</td>
<td>359 2 986 52 02</td>
<td>359 2 986 56 25</td>
<td><a href="mailto:office@bblf.bg">office@bblf.bg</a></td>
<td><a href="http://www.bblf.bg">www.bblf.bg</a></td>
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<tr>
<td>Bulgarian Export Insurance Agency</td>
<td>55, Al. Stamboliiski.</td>
<td>Sofia</td>
<td>359 2 923 69 11</td>
<td>359 2 987 06 65</td>
<td><a href="mailto:baez@baez-bg.com">baez@baez-bg.com</a></td>
<td><a href="http://www.baez-bg.com/">www.baez-bg.com/</a></td>
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<tr>
<td>International Association of Professional and Business Women in Bulgaria</td>
<td>25 Charles Darwin str. bl. 2</td>
<td>Sofia</td>
<td>359887374968</td>
<td>359 2 971 11 94</td>
<td><a href="mailto:iapwb@lycos.com">iapwb@lycos.com</a></td>
<td><a href="http://www.iapbw.com">www.iapbw.com</a></td>
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<tr>
<td>InvestBulgaria Agency</td>
<td>31 Aksakov Street</td>
<td>Sofia</td>
<td>359 2 985 5500</td>
<td>359 2 980 1320</td>
<td><a href="mailto:iba@investbg.goviment.bg">iba@investbg.goviment.bg</a></td>
<td><a href="http://www.inv">www.inv</a> sbt.bg/en/</td>
</tr>
<tr>
<td>Union of the Processors of Fruits &amp; Vegetables</td>
<td>13, prof. Tzvetan Lazarov Str</td>
<td>Sofia</td>
<td>359 2 978 5456</td>
<td>359 2 978 3314</td>
<td><a href="mailto:union@tea.bg">union@tea.bg</a></td>
<td><a href="http://www.canning.bafdi.com">www.canning.bafdi.com</a></td>
</tr>
<tr>
<td>Wine and Producers and Merchants Association</td>
<td>19, Lavele St</td>
<td>Sofia</td>
<td>359 2 987 90 34</td>
<td>359 2 981 05 74</td>
<td><a href="mailto:awine@mb.bia-bg.com">awine@mb.bia-bg.com</a></td>
<td><a href="http://www.bia-bg.com/branch/vine_chamb.htm">www.bia-bg.com/branch/vine_chamb.htm</a></td>
</tr>
<tr>
<td>Women's Alliance for Development Foundation</td>
<td>42 Yanko Sakasov Blvd</td>
<td>Sofia</td>
<td>+359 284 31178</td>
<td>+359 294 4644</td>
<td><a href="mailto:wad@women-bg.org">wad@women-bg.org</a></td>
<td><a href="http://www.women-bg.org">www.women-bg.org</a></td>
</tr>
<tr>
<td>Balkan Biocert Ltd</td>
<td>Str. Christo Danov Nr. 13</td>
<td>Plovdiv</td>
<td>+359 32 625 888</td>
<td>+359 32 625 818</td>
<td><a href="mailto:balkanbiocert@evrocom.net">balkanbiocert@evrocom.net</a></td>
<td><a href="http://www.balkanbiocert.com">www.balkanbiocert.com</a></td>
</tr>
<tr>
<td>Bulgaria</td>
<td>floor 1</td>
<td>Sofia</td>
<td>359 361 66966</td>
<td>359 361 66965</td>
<td><a href="mailto:atagarova@ariri.org">atagarova@ariri.org</a></td>
<td><a href="http://www.ariri.org">www.ariri.org</a></td>
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<tr>
<td>General Directorate for Development of Small and Medium Enterprises, Bulgarian Small and Medium Enterprises Promotion Agency</td>
<td>1</td>
<td>Sofia</td>
<td>359 2 / 9329 267</td>
<td>359 2 / 9329 264</td>
<td><a href="mailto:v.minev@sme.goviment.bg">v.minev@sme.goviment.bg</a></td>
<td><a href="http://www.sme.government.bg">www.sme.government.bg</a></td>
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<tr>
<td>Bulgarian Association of Software Companies</td>
<td>51 Chemi Vrah Blvd., fl. 6</td>
<td>Sofia</td>
<td>359 2 962 41 56</td>
<td>359 2 862 11 94</td>
<td>chairma <a href="mailto:n@bass.com.org">n@bass.com.org</a></td>
<td><a href="http://www.bass.com.org">www.bass.com.org</a></td>
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<tr>
<td>Bulgarian Chamber of Commerce and Industry</td>
<td>9 Iskar Str</td>
<td>SOFIA</td>
<td>3592 9872631</td>
<td>3592 9873209</td>
<td><a href="mailto:bcci@bis.bg">bcci@bis.bg</a></td>
<td><a href="http://www.bcc">www.bcc</a> i.bg</td>
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<tr>
<td>Bulgarian Industrial Association</td>
<td>16-20, Alabin Street</td>
<td>Sofia</td>
<td>+359 2 932 09 11</td>
<td>+359 2 9872604</td>
<td><a href="mailto:office@bia-bg.com">office@bia-bg.com</a></td>
<td><a href="http://www.w.bia-bg.com">http://www.w.bia-bg.com</a></td>
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<tr>
<td>Bulgarian Small and Medium Enterprises Promotion Agency</td>
<td>2-4 Lege Street</td>
<td>Sofia</td>
<td>+359 2 940 7940</td>
<td>+359 2 940 7993</td>
<td><a href="mailto:office@sme.goviment.bg">office@sme.goviment.bg</a></td>
<td><a href="http://www.sme.governmen">http://www.sme.governmen</a> t.bg/en/</td>
</tr>
<tr>
<td>Varna Chamber of Commerce and Industry</td>
<td>135, Primorski Blvd</td>
<td>Varna</td>
<td>+359 52 612173</td>
<td>+359 52 612146</td>
<td><a href="mailto:office@vcci.bg">office@vcci.bg</a></td>
<td><a href="http://www.vcci.bg">http://www.vcci.bg</a></td>
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