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1. Country / Territory Brief

ITC aims to assist Austria in creating sustainable trade linkages with the developing world by sourcing good quality products from these growing export markets. This page contains trade performance and investment data as well as highly innovative trade flow trends and analysis specially developed by ITC. This country page also makes use of ITC’s LegaCarta tool, which offers a country-specific analysis of the global multi-lateral rules impacting cross-border trade. You can also find information relating to the organizations working in Austria dedicated to assisting Austrian importers of goods and services from the developing world as well as those organisations hoping to assist developing-country exporters who wish to sell their product or service in Austria.
## 2. People and Economy

### 2.1 People

| Total population (growth rates per annum) | 8,336,926 in 2012 with growth rates of 0.4% p.a during 2008-2012 |
| Population density (people per sq. km of land area) | 101 in 2012 |
| Female population | 51.3% in 2012 |
| Population below 15 years of age | 14.5% in 2008; 15.2% in 2012 |
| Urban population | 67.1% in 2012 |
| Population living below $1.25 a day at purchasing power parity (PPP) | n.a |
| Ranking in the Human Development Index (HDI) | 18 out of 186 in 2012 |

**Evolution of the Human Development Index (HDI)**

Source: United Nations Development Programme Human Development Indicators

Note: The Human Development Index measures the overall development of a nation and ranges from 0 (low level of development) to 1 (highest level of development). The United Nations Development Programme (http://hdr.undp.org) provides a detailed explanation. ITC Regional group refers to ITC definition

**Health**

- Life expectancy at birth (years) (81); Mortality rate, under-5 (per thousand live births) (4) in 2012

**Education**

- Education index - expected and mean years of schooling (rank) (29 out of 191) in 2012

**Income level**

- GNI per capita in PPP terms (constant 2005 international $) (36,172) in 2012

**Inequality**

- Inequality-adjusted HDI (rank) (12 out of 191) in 2012

**Poverty**

- n.a

**Gender**

- Gender inequality index (rank) (135 out of 191) in 2012

**Sustainability**

- n.a
2.2 Economy

### Added value per sector (current US$ and % of GDP)

<table>
<thead>
<tr>
<th>Sector added value</th>
<th>2004</th>
<th>2008</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>US $</td>
<td>%GDP</td>
<td>US $</td>
</tr>
<tr>
<td>Agriculture</td>
<td>4,877</td>
<td>1.9</td>
<td>6,426</td>
</tr>
<tr>
<td>Industry</td>
<td>76,738</td>
<td>29.2</td>
<td>113,666</td>
</tr>
<tr>
<td>Manufacturing</td>
<td>50,407</td>
<td>19.2</td>
<td>76,518</td>
</tr>
<tr>
<td>Services</td>
<td>181,432</td>
<td>69</td>
<td>255,186</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: Added value is US$ terms are expressed in million, GDP US$, and “6,976 to be read 6’976”

### Evolution of GDP (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI

### Evolution of GDP per capita (constant 2005 US$)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI
**Aid Dependency**
(Official Development Assistance/Gross National Income)

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on the World Bank WDI. Regional group refers to ITC definition

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<table>
<thead>
<tr>
<th>Remittances as a Share of GDP</th>
<th>2004</th>
<th>2008</th>
<th>2012</th>
</tr>
</thead>
<tbody>
<tr>
<td>Remittance ($ millions)</td>
<td>2,521</td>
<td>2,917</td>
<td>(n.a)</td>
</tr>
<tr>
<td>Remittance (% GDP)</td>
<td>86.5</td>
<td>70.4</td>
<td>(n.a)</td>
</tr>
</tbody>
</table>

Source: World Bank World Development Indicators (WDI)

Note: ITC calculations based on World Bank WDI, IMF BOP statistics, and "6,976 to be read 6'976"
3. Trade Performance

3.1 General Trade Performance

3.1.1 Evolution of Trade Ratio to GDP - Goods

3.1.2 Evolution of Trade Ratio to GDP - Services
3.1.3 Evolution of Total Trade

Evolution of the total import and export of goods of Austria

<table>
<thead>
<tr>
<th>Year</th>
<th>Imports</th>
<th>Exports</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013</td>
<td>182,205</td>
<td>174,661</td>
</tr>
<tr>
<td>2012</td>
<td>170,632</td>
<td>166,787</td>
</tr>
<tr>
<td>2011</td>
<td>191,577</td>
<td>177,608</td>
</tr>
<tr>
<td>2010</td>
<td>158,063</td>
<td>162,573</td>
</tr>
<tr>
<td>2009</td>
<td>143,173</td>
<td>137,137</td>
</tr>
</tbody>
</table>

3.1.4 Trade Map

List of importing markets for a product exported by Austria in 2013
Product: TOTAL - All products
3.1.5 Export and Import by Leading Destination - Export

3.1.6 Export and Import by Leading Destination - Import
3.1.7 Evolution of Exports and Imports by Destination - Export

3.1.8 Evolution of Exports and Imports by Destination - Import
3.1.9 Total Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data. Note: Graph shows decomposition of the country’s export growth in value terms by diversification pattern over the indicated period.

3.1.10 Marginal Export Growth

Source: ITC, calculations based on ITC’s Trade Competitiveness Map data. Note: Graph shows decomposition of the country’s export growth in value by structural driving effects over the indicated period. Values are in US$ thousands.
3.1.11 Composition of Trade in Services - Export

List of services exported by Austria

Source: ITC Trade Map

3.1.12 Composition of Trade in Services - Import

List of services imported by Austria

Source: ITC Trade Map
3.1.13 Evolution of FDI

![Evolution of FDI inflow in Austria as % of GDP](image)

Source: ITC based on World Bank HFDI.
### 3.2 Sector Trade Performance

#### 3.2.1 Sectoral Diversification in Products - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s exports (2000, 2013)</th>
<th>Share of top-3 verified products in sector’s exports</th>
<th>Sector’s leading exported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Non-electronic machinery</td>
<td>17.1 % 17.6 % 17.9 %</td>
<td>848690 Engines, diesel, for the vehicles of Chapter 87</td>
<td></td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>16.3 % 16.5 % 11.4 %</td>
<td>830342 Mountings fitting, &amp; similar articles of base metal or alloy</td>
<td></td>
</tr>
<tr>
<td>Chemicals</td>
<td>11.3 % 36.5 % 33.8 %</td>
<td>306120 Medicaments nes, in dosage</td>
<td></td>
</tr>
<tr>
<td>Transport equipment</td>
<td>9.6 % 29.4 % 27.1 %</td>
<td>870691 Motor vehicle parts nes</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>9.1 % 20.5 % 18.4 %</td>
<td>806240 Optical media for the recording of sound or other phenomena excl</td>
<td></td>
</tr>
<tr>
<td>Electronic components</td>
<td>7.3 % 17.0 % 16.4 %</td>
<td>853090 Parts for the apparatus of head nos. 85.35-85.39</td>
<td></td>
</tr>
<tr>
<td>Unclassified products</td>
<td>7.0 % 59.1 % 35.6 %</td>
<td>339995 Commodities not elsewhere specified</td>
<td></td>
</tr>
<tr>
<td>Wood products</td>
<td>6.2 % 30.4 % 36.0 %</td>
<td>446710 Lumber, coniferous (softwood) 6 mm and thicker</td>
<td></td>
</tr>
<tr>
<td>Processed food</td>
<td>5.4 % 31.8 % 30.3 %</td>
<td>276110 Waters incl mineral water, containing sugar orsweetening agents</td>
<td></td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>3.4 % 49.2 % 71.5 %</td>
<td>851712 Telephones for cellular networks, mobile telephones or f other wireless</td>
<td></td>
</tr>
<tr>
<td>Minerals</td>
<td>3.2 % 69.9 % 66.9 %</td>
<td>274110 Other petroleum oils and preparations</td>
<td></td>
</tr>
<tr>
<td>Fresh food</td>
<td>2.0 % 20.3 % 18.3 %</td>
<td>800319 Some nuts, fresh or chilled, nes</td>
<td></td>
</tr>
<tr>
<td>Clothing</td>
<td>1.5 % 21.6 % 15.3 %</td>
<td>804910 Brasses and parts thereof, of textile materials</td>
<td></td>
</tr>
<tr>
<td>Textiles</td>
<td>1.3 % 12.3 % 11.4 %</td>
<td>516111 Yam, &gt;=65% of artificial staple fibres, single, not put up</td>
<td></td>
</tr>
<tr>
<td>Leather products</td>
<td>0.5 % 56.2 % 56.8 %</td>
<td>817212 Grain split leather, incl. parchment-dressed leather, of whole h</td>
<td></td>
</tr>
</tbody>
</table>

**Note:** ITC Trade Commodity Map.

**Source:** HS index refers to the revision 2007.

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#### 3.2.2 Sectoral Diversification in Products - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Average share of sector in country’s imports (2000, 2013)</th>
<th>Share of top-3 verified products in sector’s imports</th>
<th>Sector’s leading imported product HS6</th>
</tr>
</thead>
<tbody>
<tr>
<td>Chemicals</td>
<td>12.9 % 27.7 % 31.4 %</td>
<td>804930 Medicaments nes, in dosage</td>
<td></td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>11.3 % 13.6 % 13.4 %</td>
<td>816995 Parts for open-ignition type engines nes</td>
<td></td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>10.9 % 10.9 % 10.9 %</td>
<td>725900 Articles, iron or steel, nes</td>
<td></td>
</tr>
<tr>
<td>Transport equipment</td>
<td>10.7 % 40.2 % 39.8 %</td>
<td>870302 Automobiles with diesel engine displacing more than 1500 cc to 2900 cc</td>
<td></td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>9.4 % 14.6 % 12.4 %</td>
<td>306996 Articles of plastics or of other materials of base 39.91 for</td>
<td></td>
</tr>
<tr>
<td>Minerals</td>
<td>9.4 % 73.3 % 76.3 %</td>
<td>270090 Petroleum oils and oils obtained from bituminous mineral crude</td>
<td></td>
</tr>
<tr>
<td>Unclassified products</td>
<td>6.0 % 59.6 % 51.7 %</td>
<td>389995 Commodities not elsewhere specified</td>
<td></td>
</tr>
<tr>
<td>Electronic components</td>
<td>5.9 % 12.8 % 15.4 %</td>
<td>804449 Electric conductors, for a voltage not exceeding 80 V, nes</td>
<td></td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>5.9 % 38.3 % 63.5 %</td>
<td>851712 Telephones for cellular networks, mobile telephones in other wireless</td>
<td></td>
</tr>
<tr>
<td>Processed food</td>
<td>4.8 % 20.8 % 17.7 %</td>
<td>270210 Waters incl mineral water, containing sugar or sweetening agents orflavour</td>
<td></td>
</tr>
<tr>
<td>Wood products</td>
<td>3.7 % 21.4 % 22.3 %</td>
<td>446100 Logs, poles, coniferous nes</td>
<td></td>
</tr>
<tr>
<td>Clothing</td>
<td>3.4 % 18.6 % 17.6 %</td>
<td>610910 T-shirts, singlets and other vests, of cotton, limited</td>
<td></td>
</tr>
<tr>
<td>Fresh food</td>
<td>3.3 % 13.4 % 13.0 %</td>
<td>804924 Coffee, roasted, not decaffeinated</td>
<td></td>
</tr>
<tr>
<td>Textiles</td>
<td>1.3 % 9.5 % 10.7 %</td>
<td>837990 Made up articles, of textile materials, nes, including dress patterns</td>
<td></td>
</tr>
<tr>
<td>Leather products</td>
<td>1.3 % 37.1 % 35.5 %</td>
<td>848310 Footwear, outer sole of rubber/plastics uppers of leather</td>
<td></td>
</tr>
</tbody>
</table>

**Note:** ITC Trade Commodity Map.

**Source:** HS index refers to the revision 2007.
### 3.2.3 Sectoral Diversification in Destinations - Export

<table>
<thead>
<tr>
<th>Sector</th>
<th>Share of top 3 supplying countries in sector's exports</th>
<th>List of the top 3 supplying countries</th>
<th>2009</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>IT &amp; consumable electronics</td>
<td>6.6 %</td>
<td>Germany ; Czech Republic ; Poland</td>
<td>61.0 %</td>
<td>67.0 %</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>8.5 %</td>
<td>Germany ; United Kingdom ; Italy</td>
<td>43.6 %</td>
<td>43.6 %</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>8.1 %</td>
<td>Germany ; United States of America ; Area Nes ; Germany ; United States of America</td>
<td>54.6 %</td>
<td>54.6 %</td>
</tr>
<tr>
<td>Leather products</td>
<td>7.2 %</td>
<td>Germany ; Croatia ; Slovenia ; Germany ; China ; Slovakia</td>
<td>50.2 %</td>
<td>50.2 %</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>7.1 %</td>
<td>Germany ; Italy ; Switzerland ; Germany ; Italy ; Switzerland</td>
<td>47.6 %</td>
<td>47.6 %</td>
</tr>
<tr>
<td>Electronic components</td>
<td>6.3 %</td>
<td>Germany ; United States of America ; Germany ; United States of America ; Hungary</td>
<td>41.8 %</td>
<td>41.8 %</td>
</tr>
<tr>
<td>Chemicals</td>
<td>6.0 %</td>
<td>Germany ; Switzerland ; Russian Federation ; Germany ; Switzerland ; Italy</td>
<td>37.6 %</td>
<td>37.6 %</td>
</tr>
<tr>
<td>Minerals</td>
<td>5.8 %</td>
<td>Germany ; Czech Republic ; Hungary ; Germany ; Switzerland ; Hungary</td>
<td>57.7 %</td>
<td>57.7 %</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.2 %</td>
<td>Germany ; Italy ; Hungary ; Germany ; Italy ; Hungary</td>
<td>57.7 %</td>
<td>57.7 %</td>
</tr>
<tr>
<td>Processed food</td>
<td>5.2 %</td>
<td>Germany ; Italy ; United States of America ; Germany ; Italy ; United States of America ; Italy</td>
<td>48.9 %</td>
<td>48.9 %</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>5.0 %</td>
<td>Germany ; United States of America ; Italy ; Germany ; China ; Italy</td>
<td>46.6 %</td>
<td>46.6 %</td>
</tr>
<tr>
<td>Miscellaneous manufacturing</td>
<td>5.5 %</td>
<td>Germany ; Switzerland ; Italy ; Germany ; Switzerland ; Italy ; Germany</td>
<td>45.0 %</td>
<td>45.0 %</td>
</tr>
<tr>
<td>Wood products</td>
<td>3.8 %</td>
<td>Germany ; Italy ; Switzerland ; Germany</td>
<td>52.6 %</td>
<td>52.6 %</td>
</tr>
<tr>
<td>Textiles</td>
<td>2.6 %</td>
<td>Germany ; Italy ; Switzerland ; Germany ; Switzerland ; Germany</td>
<td>44.4 %</td>
<td>44.4 %</td>
</tr>
<tr>
<td>Clothing</td>
<td>1.1 %</td>
<td>Germany ; France ; Italy ; Germany ; France ; Hungary</td>
<td>49.7 %</td>
<td>49.7 %</td>
</tr>
</tbody>
</table>

### 3.2.4 Sectoral Diversification in Destinations - Import

<table>
<thead>
<tr>
<th>Sector</th>
<th>Share of top 3 supplying countries in sector's imports</th>
<th>List of the top 3 supplying countries</th>
<th>2009</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Minerals</td>
<td>9.3 %</td>
<td>Germany ; Kazakhstan ; Slovakia</td>
<td>47.9 %</td>
<td>47.9 %</td>
</tr>
<tr>
<td>IT &amp; consumable electronics</td>
<td>9.0 %</td>
<td>Germany ; Kazakhstan ; Czech Republic ; Germany ; China</td>
<td>62.9 %</td>
<td>62.9 %</td>
</tr>
<tr>
<td>Unclassified products</td>
<td>7.7 %</td>
<td>Area Nes ; Switzerland ; Germany ; Area Nes ; Switzerland ; Germany</td>
<td>90.2 %</td>
<td>90.2 %</td>
</tr>
<tr>
<td>Leather products</td>
<td>7.0 %</td>
<td>Germany ; Italy ; China ; Germany ; Italy ; Romania</td>
<td>49.5 %</td>
<td>49.5 %</td>
</tr>
<tr>
<td>Electronic components</td>
<td>6.8 %</td>
<td>Germany ; Czech Republic ; Italy ; Germany ; China ; Czech Republic</td>
<td>56.2 %</td>
<td>56.2 %</td>
</tr>
<tr>
<td>Transport equipment</td>
<td>6.7 %</td>
<td>Germany ; Italy ; France ; Germany ; France ; Ireland</td>
<td>55.4 %</td>
<td>55.4 %</td>
</tr>
<tr>
<td>Basic manufactures</td>
<td>6.6 %</td>
<td>Germany ; Italy ; Switzerland ; Germany ; Italy ; Switzerland</td>
<td>61.4 %</td>
<td>61.4 %</td>
</tr>
<tr>
<td>Chemicals</td>
<td>6.1 %</td>
<td>Germany ; Switzerland ; Netherlands ; Germany ; Switzerland ; United States of America</td>
<td>63.3 %</td>
<td>63.3 %</td>
</tr>
<tr>
<td>Non-electronic machinery</td>
<td>5.5 %</td>
<td>Germany ; Italy ; Switzerland ; Germany ; Italy ; Switzerland</td>
<td>66.6 %</td>
<td>66.6 %</td>
</tr>
<tr>
<td>Fresh food</td>
<td>5.5 %</td>
<td>Germany ; Netherlands ; Italy ; Germany ; Italy ; Netherlands</td>
<td>57.4 %</td>
<td>57.4 %</td>
</tr>
</tbody>
</table>
3.2.5 Sectors by World Demand - Export

Growth of national supply and international demand for the products exported by Austria in 2013

Losers in growing sectors:
- 27 - Mineral fuels, oils, distillation products, etc.
- 71 - Pearls, precious stones, metals, coins, etc.
- 94 - Furniture, lighting, signs, prefabricated buildings
- 77 - Railway, tramway locomotives, rolling stock, equipment
- 87 - Vehicles other than railway, tramway
- 29 - Plastics and articles thereof
- 39 - Plastics and articles thereof
- 60 - Optical, photo, technical, medical, etc. apparatus
- 72 - Iron and steel
- 56 - Miscellaneous chemical products
- 83 - Miscellaneous articles of base metal
- 76 - Aluminium and articles thereof
- 88 - Aircraft, spacecraft, and parts thereof

Winners in growing sectors:

Scale: 5,000 USD million

Annual growth of world exports between 2009-2013, %

3.2.6 Sectors by World Demand - Import

Growth of national demand and international supply for the products imported by Austria in 2013

Losers in declining sectors:
- 27 - Mineral fuels, oils, distillation products, etc.
- 60 - Optical, photo, technical, medical, etc. apparatus
- 72 - Iron and steel
- 88 - Aircraft, spacecraft, and parts thereof

The country imports have increased

Scale: 4,000 USD million

Annual growth of world imports between 2009-2013, %

ITC by country - Austria
3.2.7 Trade Performance Index

Trade Performance Index of Austria

- Non-electronic machinery (US$ 29319 m.)
- Basic manufactures (US$ 24086 m.)
- Chemicals (US$ 20023 m.)
- Transport equipment (US$ 17856 m.)
- Miscellaneous manufacturing (US$ 15537 m.)
- Electronic components (US$ 12447 m.)
- Wood products (US$ 10296 m.)
- Processed food (US$ 9716 m.)
- IT & consumable electronics (US$ 7922 m.)
- Minerals (US$ 5256 m.)
- Fresh food (US$ 3551 m.)
- Clothing (US$ 2557 m.)
- Textiles (US$ 2199 m.)
- Leather products (US$ 1758 m.)

Source: ITC Trade Competitiveness Map

Note: The figures displayed on the bars correspond to the country’s global ranking among other countries that export the same category of products. The current rank and change in market share index are the world country ranking for the sector under review. Only sectors with more than 1 US$ million exports are considered.
4. Trade Strategy and Policy

4.1 Trade and Development Strategies
### 4.2 Domestic and Foreign Market Access

#### Overview: Trade Policy and Business Environment

<table>
<thead>
<tr>
<th>INDICATOR, UNITS</th>
<th>RANK/132</th>
<th>SCORE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Domestic Market Access</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The pillar assesses the level and complexity of a country’s tariff protection as a result of its trade policy. This component includes the effective trade-weighted average tariff applied by a country, the share of goods imported duty free and the complexity of the tariff regime, measured through tariff variance, the prevalence of tariff peaks and specific tariffs, and the number of distinct tariffs.</td>
<td>46</td>
<td>4.89</td>
</tr>
<tr>
<td>Foreign Market Access</td>
<td></td>
<td></td>
</tr>
<tr>
<td>The pillar assesses tariff barriers faced by a country's exporters in destination markets. It includes the average tariffs faced by the country as well as the margin of preference in destination markets negotiated through bilateral or regional trade agreements or granted in the form of trade preferences.</td>
<td>97</td>
<td>1.92</td>
</tr>
<tr>
<td>Tariff rate (%)</td>
<td>5</td>
<td>0.84</td>
</tr>
<tr>
<td>This indicator is calculated as a trade-weighted average of all the applied tariff rates, including preferential rates that a country applies to the rest of the world. The weights are the trade patterns of the importing country's reference group (2012 data). An applied tariff is a customs duty that is levied on imports of merchandise goods.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Complexity of tariffs , index 1-7 (best)</td>
<td>110</td>
<td>3.08</td>
</tr>
<tr>
<td>This indicator is calculated as the average of the following indicators: Tariff dispersion, Specific tariffs and Number of distinct tariffs. See description of each individual indicator for more details. Prior to averaging, values for each indicator were transformed to a 1–7 score, using the min-max method.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tariffs dispersion (standard deviation)</td>
<td>55</td>
<td>8.36</td>
</tr>
<tr>
<td>This indicator reflects differences in tariffs across product categories in a country's tariff structure. The variance is calculated across all the tariffs on imported merchandise goods, at the 6-digit level of the Harmonized Schedule.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tariffs peaks (%)</td>
<td>104</td>
<td>10.63</td>
</tr>
<tr>
<td>This indicator is the ratio of the number of tariff lines exceeding three times the average domestic tariff (across all products) to the MFN (most-favoured nation) tariff schedule. The tariff schedule is equal to the total number of tariff lines for each country. These tariffs are revised on a yearly basis.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Specific tariffs (%)</td>
<td>107</td>
<td>11.01</td>
</tr>
<tr>
<td>This indicator is the ratio of the number of Harmonized System (HS) tariff lines, with at least one specific tariff, to the total number of HS tariff lines. A specific tariff is a tariff rate charged on fixed amount per quantity (as opposed to ad valorem)</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Number of distinct tariffs</td>
<td>109</td>
<td>1755.00</td>
</tr>
<tr>
<td>This indicator reflects the number of distinct tariff rates applied by a country to its imports across all sectors.</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Share of duty-free imports (%)</td>
<td>42</td>
<td>65.38</td>
</tr>
<tr>
<td>Share of trade, excluding petroleum, that is imported free of tariff duties, taking into account MFN tariffs and preferential agreements. Tariff data is from 2013 or most recent year available and imports data is from 2012</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tariffs faced (%)</td>
<td>73</td>
<td>5.47</td>
</tr>
<tr>
<td>This indicator is calculated as the trade-weighted average of the applied tariff rates, including preferential rates that the rest of the world applies to each country. The weights are the trade patterns of the importing country's reference group (2012 data). A tariff is a customs duty that is levied by the destination country on imports of merchandise goods</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Index of margin of preference in destination markets, 0-100 (best)</td>
<td>96</td>
<td>9.14</td>
</tr>
<tr>
<td>This indicator measures the percentage by which particular imports from one country are subject to lower tariffs than the MFN rate. It is calculated as the average of two components: 1) the trade-weighted average difference between the MFN tariff and the most advantageous preferential duty (advantage score), and 2) the ratio of the advantage score to the trade-weighted average MFN tariff level. This allows capturing both the absolute and the relative margin of preference.</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

4.3 Trade Facilitation

**Logistics Performance Index (LPI): Country Comparison**

Source: World Bank, Logistics Performance Index (LPI)

**Logistics Performance Index – Evolution**

Source: World Bank, Logistics Performance Index (LPI)
4.4 Business and Regulatory Environment

Multilateral Trade Instruments

Abstract

The Trade Treaties Map tool is a web-based system on multilateral trade treaties and instruments designed to assist trade support institutions (TSIs) and policymakers in optimizing their country’s legal framework on international trade.

<table>
<thead>
<tr>
<th>Instrument ratified</th>
<th>157 / 266 instruments</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ratification rate</td>
<td>59%</td>
</tr>
<tr>
<td>Weighted score</td>
<td>71.7/100</td>
</tr>
</tbody>
</table>

Ratification Rate Rank

<table>
<thead>
<tr>
<th>In World</th>
<th>23 / 193</th>
<th>22 / 193</th>
</tr>
</thead>
<tbody>
<tr>
<td>In Region</td>
<td>Oceania</td>
<td>Oceania</td>
</tr>
<tr>
<td>In Development level</td>
<td>Developed country</td>
<td>Developed country</td>
</tr>
<tr>
<td></td>
<td>16/29</td>
<td>15/29</td>
</tr>
</tbody>
</table>

Graph

Presents a visual illustration breaking down a country’s ratification level according to various categories and compares it to the world average.

Instruments ratified

Click here for a full list and more details about these multi-lateral trade instruments.
### 4.5 Infrastructure

<table>
<thead>
<tr>
<th>Indicator</th>
<th>Value</th>
<th>Rank/148</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quality of overall infrastructure How would you assess general infrastructure (e.g., transport, telephony, and energy) in your country? [1 = extremely underdeveloped—among the worst in the world; 7 = extensive and efficient—among the best in the world]</td>
<td>5.33</td>
<td>19</td>
</tr>
<tr>
<td>Quality of roads How would you assess roads in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>6.22</td>
<td>6</td>
</tr>
<tr>
<td>Quality of railroad infrastructure How would you assess the railroad system in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.22</td>
<td>11</td>
</tr>
<tr>
<td>Quality of port infrastructure How would you assess port facilities in your country? (1 = extremely underdeveloped; 7 = well-developed and efficient by international standards). For landlocked countries, this measures the ease of access to port facilities and inland waterways</td>
<td>4.72</td>
<td>44</td>
</tr>
<tr>
<td>Quality of air transport infrastructure How would you assess passenger air transport infrastructure in your country? (1 = extremely underdeveloped; 7 = extensive and efficient by international standards)</td>
<td>5.40</td>
<td>37</td>
</tr>
<tr>
<td>Individuals using Internet (%) Internet users are people with access to the worldwide network</td>
<td>160.54</td>
<td>11</td>
</tr>
<tr>
<td>Mobile telephone subscriptions/100 pop According to the World Bank, mobile cellular telephone subscriptions are subscriptions to a public mobile telephone service using cellular technology, which provides access to switched telephone technology. Postpaid and prepaid subscriptions are included. This can also include analogue and digital cellular systems but should not include non-cellular systems. Subscribers to fixed wireless, public mobile data services, or radio paging services are not included.</td>
<td>81.00</td>
<td>21</td>
</tr>
<tr>
<td>Fixed broadband Internet subscriptions/100 pop: The International Telecommunication Union considers broadband to be any dedicated connection to the Internet of 256 kilobits per second or faster, in both directions. Broadband subscribers refers to the sum of DSL, cable modem and other broadband (for example, fiber optic, fixed wireless, apartment LANs, satellite connections) subscribers.</td>
<td>25.02</td>
<td>23</td>
</tr>
</tbody>
</table>

5. ITC and the Country/Territory

5.1 ITC Projects

5.1.1 Current projects

No Current Projects Found!

5.1.2 Recent projects

No Recent Projects Found!
5.2 Events

5.2.1 Upcoming events
No data

5.2.2 Recent events
ITC @Second UN Conference on LLDCs 04/11/2014 - Vienna
Results measurement for the ETPO network 16/01/2014 - Vienna
5.3 ITC Contacts
6. Trade Information Sources and Contacts

6.1 Trade Information Sources

This section provides a list of country specific print and online publications on trade-related topics, including both ITC and external sources.

6.1.1 ITC publications

**Gourmet Coffee Project: Adding Value to Green Coffee**

Report on the 'Gourmet Coffee Project' launched in 1997 by the International Coffee Organization (ICO), Common Fund for Commodities (CFC), and International Trade Centre UNCTAD/WTO - describes the specific activities...

Read more

**Exporting Seafood to the EU**

This bulletin provides a guideline on how to export seafood products to the EU. It describes, inter alia, the required EU system of official assurances, the main regulations and requirements...

Read more
PACKIt Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing... Read more

Leather Goods: A Practical Guide for Exporters in Developing Countries

Survey of major markets for leather accessories and leather travel goods. Reviews world's leather goods industry, product and consumer profiles, packaging, transportation and distribution networks; for each country gives comments... Read more

The European Market for Organic Fruit and Vegetables from Thailand

Report providing an overview of EU market trends, as well as market potential and distribution in the German, British and Dutch markets for organic products in general - describes main... Read more
Marchés mondiaux des fruits et légumes biologiques: Opportunités pour les pays en développement dans la production et l'exportation de produits horticoles biologiques

Etude conjointe FAO-CCI-CTA sur l'agriculture biologique visant à soutenir les pays en développement dans leurs efforts pour diversifier les exportations par le biais de méthodes de production écologiques. Constitue une...

Read more

Mercados mundiales de frutas y verduras orgánicas: Oportunidades para los países en desarrollo en cuanto a la producción y exportación de productos hortícolas orgánicos

Estudio conjunto de la FAO-CCI-CTA sobre los productos hortícolas orgánicos teniendo por objeto ayudar a los países en desarrollo en diversificar las exportaciones a través de métodos de producción agrícola...

Read more
EC–CARIFORUM ECONOMIC PARTNERSHIP AGREEMENT

SERVICES AND INVESTMENT COMMITMENTS

Business guide focusing on the key features of the services and investment commitments within EC-CARIFORUM Economic Partnership Agreement - part 1 deals with services and investment commitments made by the...
Market News Service - Market Profile: Mangoes

This market report describes the main market characteristics of mangoes in 12 major European countries; it concentrates on the following information: production data, commercialization, import and export data, traded varieties,...

Read more

Competitive Export Strategies and Cases for the Clothing Industry. - Part 1 : Guidebook

Paper focusing on product and process innovation route for achieving competitive advantages in the clothing sector and fashion industry - explains the concept of value chain in apparels and illustrates...

Read more

PACKit Module sur les pays importateurs : Union européenne

Guide modulaire sur l'Union européenne, entant que pays importateur, faisant partie du série des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - fournit une vue...

Read more
Global sourcing of fresh fruit in Germany - The case of pineapple

Market profile on pineapples in Germany - provides background information on pineapple and the pineapple market; describes in detail the global value chain for fresh fruit trade and its players;...

Read more

Exportar Productos Pesqueros a la UE

Este boletín provee una guía sobre como exportar productos pesqueros y de acuacultura a la UE. Describe, inter alia, el sistema de 'Garantías Oficiales' requerido por la UE, así como...

Read more

Etude sur la soie 2001: Examen des tendances internationales de la production et du commerce. - 6ème ed

Etude mondiale de la production et du commerce de la soie, fil de soie, tissus et vêtements en soie - donne une vue d'ensemble de la production, du commerce international,...

Read more
PACKit Module sur l'emballage des produits : Graines oléagineuses

Guide modulaire sur l'emballage des graines oléagineuses, faisant partie des guides modulaires sur l'emballage pour l'exportation pour les pays en développement (PACKit) - met en évidence la situation du marché...

Read more


Study discusses implications of the Agreement on Textiles and Clothing (ATC) (within the framework of the Uruguay Round Trade Agreements) on developing countries producers of textile fabrics, textile yarn; gives...

Read more

Guide à l'intention des entreprises : Mesures correctives commerciales de la Communauté européenne : Législation, pratiques et procédures antidumping, antisubventions et en matière de sauvegardes. – Ed. révisée

Guide sur les mesures correctives commerciales (antidumping, mesures compensatoires et de sauvegarde) s'adressant aux exportateurs des pays en développement et des économies en transition - fait plus particulièrement référence à...

Read more
Artículos de cuero: una guía práctica para exportadores de países en desarrollo

Estudio de los principales mercados para accesorios de cuero y artículos de viaje de cuero; las industrias de artículos de cuero del mundo, perfiles de productos y de consumidores, embalajes,...

Read more


Read more

PACKit Export Product Module : Oilseeds

Product profile on oilseeds, prepared as part of Packaging Kit, providing information on various issues related to, and influencing directly, the packaging of oilseeds (ground nuts, soy beans, cotton seed,...

Read more
Mercados Internacionales del Mueble de Madera: Examen

Examen de los mercados del mueble de madera en Estados Unidos, Canadá, China, Japón, Egipto y algunos países de la Unión Europea: Francia, Alemania, Bélgica, Países Bajos, Luxemburgo, España, Italia,...

Read more

Green Manual: Joining the Global League of Green Suppliers

Manual on compliance with environmentally-related legislative requirements in the developed countries, particularly in the European Union, aimed at Malaysian manufacturers and service providers - provides brief explanations of the major...

Read more

Commerce en euro: un guide pratique pour les entreprises et les agences d’appui au commerce international des pays en développement et les économies en transition

Guide analysant les implications de l'introduction de l’euro pour les petites et moyennes entreprises dans les pays en développement - décrit l'environnement économique, commercial et financier résultant de la création...

Read more
Denrées alimentaires et boissons biologiques: offre mondiale et principaux marchés européens

Etude de marché sur les denrées alimentaires et les boissons biologiques au Danemark, en France, en Allemagne, aux Pays-Bas, au Royaume-Uni, en Suède et en Suisse. Décrit les caractéristiques de...

Read more

European Packaging Directive (EPD) - (Directive 94/62/EC)

Read more

Collaboration public-privé pour réussir à l'exportation : Études de cas : Barbade, Ghana, Inde, Thaïlande et Malaisie

Recueil d'études de cas relayant des expériences réussies de dialogue entre les secteurs public et privé dans des pays en développement - ces études décrivent les activités menées par des...

Read more
Labelling of Natural Products: The United States Market

Guide focusing on sustainability certification and labelling requirements of finished natural products in the United States - covers all categories of natural products, namely cosmetics, herbal dietary supplement, health food,...

Read more


User manual accompanying the Snapshot software tool, developed to diagnose enterprise needs related to its strategic management competence, production, marketing, export transaction capabilities and e-competence - explains the theory behind...

Read more

The Activities of the Business Management System : Activity Content Guide. - Revised ed

Companion module to 'The Business Management System : A Guide for Competitiveness (BMS)', reviewing the forty-five managerial activities included in(BMS) Manual - explains the purpose of the manual and briefly...

Read more
Guide pour la préparation de profils de marché

Définit le concept et l'objectif d'un profil de marché; explique la structure, les étapes et les instruments pour rédiger un profil de marché.

Read more

Financement pour le commerce

Guide décrivant les mécanismes et instruments appropriés qui pourraient être adaptés et mis en place par les économies en développement et en transition pour contribuer à améliorer le financement du...

Read more

Airfreight Transport of Fresh Fruit and Vegetables : A Review of the Environmental Impact and Policy Options

Study focusing on the issue of ‘air miles’ (the number of miles (kilometres) a product has to be transported from the farmer/grower to various stages of production until it reaches...

Read more
The bulletin reproduces the ASSCO/FEFCO International Fibreboard Case Code. This is a numerically coded selection of the most common styles of fibreboard boxes and the interior fitments instructively illustrated.

Comment approcher les banques : Un guide pour les exportateurs burkinabé

Guide à l'intention des entreprises nationales burkinabées - traite de l'estimation des besoins financiers, des méthodes de paiement et des facilités de crédit pour les transactions commerciales; passe en revue...
Guía para la Comunidad Empresarial: Medidas Comerciales Correctivas en los Estados Unidos: Legislación, Prácticas y Procedimientos Antidumping, Compensatorios y de Salvaguardia. – Edición revisada

Guía sobre los procedimientos en materia de medidas comerciales correctivas (antidumping, derechos compensatorios y salvaguardias) con especial referencia a la legislación y prácticas de los Estados Unidos - explica el...

New US Food and Drug Administration food labelling regulations

Progress with the European Eco-label
Designing bottles for recycling

Addressing the Use Divide: E-Solutions for Management

Report examining ways in which information and communication technologies can be used to assist business managers in SMEs with managerial activities - focuses on tasks that could benefit from similar...

PACKit Importing Country Module: Canada

Importing country profile of Canada prepared as part of Packaging Kit, aimed at small and medium enterprises in developing countries - provides Canada’s international trade profile with major imports and...

ITC by country - Austria
Buyers/Sellers Meeting on Pharmaceuticals and Natural Products

South Africa: Demand Survey on Horticultural and Apicultural Products

Intra-Asian Buyers/Sellers and Networking Meeting on Food Products
Indonesia: Supply and Demand Survey on Food Products

Supply and demand survey on food products in Indonesia - gives an overview of the Indonesian food processing industry and examines its production capacity; reviews market characteristics, external trade, standards...

Read more

PACKit Export Product Module: Furniture

Product profile on wooden furniture and furniture made of similar natural raw materials (bamboo, rattan, etc.) prepared as part of Packaging Kit aimed at small and medium enterprises in developing...

Read more

Azerbaijan: Supply and Demand Survey on Food and Beverages (Ref. BSM Food and Beverages, Kazakhstan 2003)

Read more
Ile Maurice: Analyse des flux commerciaux

Le Business Management System : Un cadre de référence pour renforcer la compétitivité internationale

Guide présentant le concept du Business Management System (BMS) en tant que structure générique pour la gestion des entreprises commerciales - explique les principes du BMS; décrit les composants du...

Turkey : The Branding Concept

Botswana: Targeting the Brand: Global, Regional or Local?


Branding Brazil It: How to Build a Believable Global Brand beyond Carnival


Cuba: The Relevance of National Branding to Export Strategy

Building Uganda's National Brand: Uganda Gifted by Nature


Read more

Development of a National Branding Strategy for Mauritius


Read more

The Philippines: The Scope of a Branding Strategy: National, Sectoral, or Enterprise Level? Coherence or Divergence? What Is the Starting Point?


Read more
The Value of Branding in Export Strategy: India's Experience


Brand India: The Moment of Truth


Branding Initiatives during the Regulated and Deregulated Economic Eras of the South African Fruit Export Industry over the Last 70 Years


Read more

Ecuador: The Importance of Public-Private Organizations which Plan and Develop an Image and Country Brand


Read more

Targeting the Brand: Global, Regional or Local?


Read more
How to Approach Banks: A Guide for Tajikistan Entrepreneurs

Guide aimed at Tajik entrepreneurs explaining ways and means of obtaining trade credit from banks - addresses assessment of financial needs, payment methods and related credit facilities for trade transactions;...
Economic Cooperation Organization: Expanding Intra-Regional Trade - Contributing to Improve Healthcare Access in the ECO Region

Gestión de la Calidad de Exportación: Libro de Respuestas para Pequeños y Medianos Exportadores. - [Cuba]

Buyers/Sellers Meeting on Food, Agricultural product, Water and Sanitation, Shelter, Personnel Protection and Household Items
‘Discover the Tanzania Market’ - Report of an Assessment for Market Demand of Selected Omani Products to Tanzania (Part I)

Congo: Rencontre acheteurs/vendeurs sur les livres scolaires, l'édition et la diffusion

Buyers/Sellers Meeting on Horticultural and Apicultural Products
Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de l'UEMOA

Réseau d'information commerciale et de gestion d'opportunités d'affaires - Mission d'évaluation et de présentation du projet dans les différents points focaux de la CEMAC

Mali: Rencontre acheteurs/vendeurs sur les produits alimentaires
6.1.2 Selected printed information sources

- 2007 Hand and Power Tools Market in the EU
- 2010 Leather Garments in the EU
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
- 2007 - R.S. Sastre Electronic Commerce in the Pharmaceutical Industry
- 2007 EU's Footprint in the South : Does European Community Development Cooperation make a Difference for the Poor?
- 2013 Executive Brief : Tea Sector
- 2010 EU Market for Iron and Steel Valve Castings
- 2010 Coffee, Tea and Cocoa Market in the EU
- 2009 EU Market for Papayas
- 2009 Automotive Parts and Components Market in the EU
- 2006 - Grant C Southern Africa and the European Union: the TDCA and SADC EPA
- 2004 Mini-guide: Eurostat Publications and Databases
- 2006 Report on the implementation of national measures on the coexistence of genetically modified crops with conventional and organic farming
- 2006 - Doherty, Martin EU-ACP Negotiations in Focus on Sanitary and Phytosanitary Measures : SPS Related Problems Facing Exporters in ACP Countries
- 2007 Mobile Commerce
- 2010 Market Report on Shrimps in the EU
- 2003 Etude visant l’élimination ou l’atténuation des effets des distorsions subies par les pays de l'UEMOA sur le marché international du coton fibre causées par les subventions pratiquées par les pays développés producteurs de coton, notamment les Etats-Unis d'Amérique et les pays de l'Union Européenne
- 2008 Perfil de la Industria Paraguaya de Software
- 2009 Characteristics of Malaysia’s Animal Feed Market
- 2014 Perspectives on Global Development 2014: Boosting Productivity to Meet the Middle-Income Challenge
- 2010 Mobilizing Aid for Trade for SPS-Related Technical Cooperation in the Greater Mekong Sub-Region
- 2010 Leather Garments in the EU
- 2006 Overview of the Current State of Organic Agriculture in Kenya, Uganda and the Republic of Tanzania and the
Opportunities for Regional Harmonization

- 2007 Export Diversification and Value Addition for Human Development: Addressing the Impact of the Agreement on Textiles and Clothing Expiration on Cambodia
- 2006 - Ruffing, Lorraine Deepening Development Through Business Linkages
- 2012 OECD Economic Surveys: Chile
- 2005 - Magder, D Egypt after the Multi-Fiber Arrangement: Global Apparel and Textile Supply Chains as a Route for Industrial Upgrading
- 2006 Bangladesh: Furniture Export Market Sector Brief
- 2006 - Boutou, Olivier Management de la sécurité des aliments : De l'HACCP à l'ISO 22000
- 2006 Trading up: Economic Perspectives on Development Issues in the Multilateral Trading System
- 2004 Profils de mercado para productos bolivianos en los mercados de Argentina, Brasil, Chile, Colombia, Ecuador, México, Paraguay, Perú, Uruguay y Venezuela
- 2010 Vietnam: Oilseeds and Products
- 2007 Organic Farming in the Czech Republic: 2007 Yearbook
- 2007 - Gibbon P; Bolwig S Economics of Certified of Organic Farming in Tropical Africa: A Preliminary Assessment
- 2006 The Relationship of Third-party Certification (TPC) to Sanitary / Phytosanitary (SPS) Measures and the International Agri-Food Trade: Case Study: Guatemala- with Emphasis on Food Safety
- 2007 - Ismail F Mainstreaming Development in the WTO: Developing Countries in the Doha Round
- 2009 Market Report. Focus on the Nordic Market - Fresh Fruit and Vegetables
- 2001 - Kariöf, Bengt Benchlearning: Good Examples as a Lever for Development
- 2003 - Martin W; Pangestu M, eds. Options for Global Trade Reform: A View from the Asia-Pacific
- 2010 L'industrie sri lankaise du textile-habillement
- 2000 - Hauber, Christiane Formation, Prevention & Determination of Cr (VI) in Leather
- 2013 Economic and Business Review for Central and South-Eastern Europe
- 2006 - Gebreselassie Fanta, Elias Does Value Addition at Oilseed Production and/or Spreading the Gain from Export of Oilseed Products Increase the Income of Primary Producers?
- 2010 - Pannier J Recueil de jurisprudence douanière (1990-2010)
- 2002 - Beswick R; Dunn DJ Plastics in Packaging: A RAPRA Market Report
- 2006 Doubling Aid: Making the Big Push Work
- 2006 Determining 'likeness' under the GATS: Squaring the Circle?
- 2014 Africa Investor
- 2007 Libéralisation des échanges de services et développement du tourisme
- 2007 Offre de Emballage en Afrique de l'ouest
- 2008 An Overview of the Mobile Phone Banking Industry
- 2007 Sixth World Congress on Seafood Safety, Quality and Trade
- 2007 - Wood, Aileen A Comprehensive Library Staff Training Program in the Information Age
- 2005 - [s.n] The Science of Shrinkage Control: An Interactive Guide to Improved Shrinkage Performances
- 2011 Libéralisation du transport aérien en Afrique
- 2012 - Wollenberg E ; eds. Climate Change Mitigation and Agriculture
- 2009 - Novogratz J The Blue Sweater: Bridging the Gap Between Rich and Poor in an Interconnected World
- 2011 - Cadot O Impact Evaluation of Trade Interventions: Paving the Way
- 2011 - Banerjee A V; Duflo E Poor Economics: A Radical Rethinking of the Way to Fight Global Poverty
- 2014 Edible Nuts in Turkey
- 2011 Perfil de Frutas Tropicales Frescas y Procesadas en Chile
- 2011 Germany: Product Brief Fresh Fruits
- 2010 - Reilly D, Reilly A, Lewis J Towards an Australian Date Industry: An overview of the Australian domestic and international date industries
- 2011 Feasibility Study for a Cotton Spinning Mill in 11 [Eleven] Sub-Saharan African Countries
- 2011 Foro Público de la OMC
- 2011 - Cooksey B The Investment and Business Environment for Export Horticulture in Northern Tanzania
- 2011 Potential Supply Chains in the Textiles and Clothing Sector in South Asia : An Exploratory Study
- 2011 - Macrory P; Stephenson S Making Trade in Services Supportive of Development in Commonwealth Small and Low-income Countries
- 2012 - Fold, Niels; Whitfield, Lindsay Developing a Palm Oil Sector: the Experiences of Malaysia and Ghana Compared
- 2011 Opportunities for Trade in Services of Canada
- 2011 - Bartels L; Goodison P EU Proposal to End Preferences of 18 African and Pacific States : An Assessment
- 2011 India and Latin America and the Caribbean : Opportunities and Challenges in Trade and Investment Relations
- 2009 Information Management Resource Kit: Web 2.0 and Social Media for Development
- 2013 Human Resource Management
- 2011 - Goswami A G; , eds. Exporting Services : A Developing Country Perspective
- 2011 Guides de bonnes pratiques produits phytosanitaires pour la culture des piments (Capsicum Frutescens, Capsicum Annuum, Capsicum Chinense) et poivrons (Capsicum Annuum)
- 2008 Guides de bonnes pratiques phytosanitaires pour la mangue (Mangifera indica) issue de la production biologique
- 2010 Financial Services in Agriculture Value Chain Report : A Study of Five Kenyan Sub-Sectors namely Potato, Dairy, Coffee, Extensive Livestock and Domestic Horticulture
- 2014 Human Relations
- 2008 Romania: Organic Agriculture
- 2011 A Profile of the South African Mango Market Value Chain
- 2008 Poland - Organic Products: Certification and Subsidies to Domestic Production
- 2007 - Greene, W Emergence of India’s Pharmaceutical Industry and Implications for the U.S. Generic Drug Market
- 2007 - Liapis, Peter S. Preferential Trade Agreements : How Much Do They Benefit Developing Economies?
- 2007 Environment and Regional Trade Agreements
- 2006 Bulgaria: Organic Products
- 2006 Lithuania: Organic Products - Organic Farming in Lithuania
- 2008 Marché de la maroquinerie à Hong Kong
- 2007 - Warnholz, Jean-Louis Poverty Reduction for Profit? : A Critical Examination of Business Opportunities at the Bottom of the Pyramid
- 2007 OECD Economic Surveys : Ukraine Economic Assessment
- 2008 - Tait, N The Bulgarian Clothing Industry - One year on from accession
- 2010 China: Organics Report
- 2007 - S. Murphy Confronting the Real Challenges: Where next for the Doha Negotiations on Agriculture?
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- 2007 - Draper, Peter EU-Africa Trade Relations: The Political Economy of Economic Partnership Agreements
- 2013 Executive Brief: Cotton Sector
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Instituto Nacional de Estadística, Geografía e Informática (INEGI)
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- Asociación de Gremios Productores Agroexportadores del Perú
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- Belgian Textile Federation
- Brazilian Association of Trade Fairs Organizers (UBRAFE)
- China Textile Network
- Organic Trade Association Directories
- Iranian Information Center of Food and Agriculture Trade
### 6.2 Trade Contacts

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