

## Trade Performance Index : IRAN-ISLAM.R

Indicators		IRAN-ISLAM.R	Fresh food		Processed food		Textiles		Chemicals		
			Value	Rank (168)**	Value	Rank (141)**	Value	Rank (112)**	Value	Rank (123)**	
General profile	G1	Value of exports (\$ 000)	696,599		130,165		466,426		197,867		
	G2	Trend of exports (95-99) p.a.	-1%	139	8%	57	-9%	111	10%	49	
	G3	Share in national export	5%		1%		3%		1%		
	G4	Share in national import	9%		13%		2%		13%		
	G5	Average annual change in per capita exports	-4%	100	3%	39	-7%	94	1%	62	
	G6	Relative unit value (world average = 1)	2.2		4.3		2.3		2.0		
	G7	Average annual change in relative unit value	11%		13%		-3%		-6%		
Position in 1999	P1	Value of net exports (\$ 000)	-88,399	129	-966,347	130	329,319	13	-920,823	91	
	P2	Per capita exports (\$/inhabitant)	11.1	125	2.1	121	7.5	62	3.2	102	
	P3	Share in world market	0.30%	48	0.06%	84	0.33%	32	0.04%	66	
	P4a	Product diversification (N° of equivalent products)	6	70	6	67	1	110	13	57	
	P4b	Product spread (concentration)		53		71		88		61	
	P5a	Market diversification (N° of equivalent markets)	13	17	11	30	4	82	9	53	
	P5b	Market spread (concentration)		38		55		59		59	
Change 1995-1999	C1	Percentage change of world market share* p.a.	-0.01%		0.03%		-0.06%		0.30%		
		Sources	Competitiveness effect p.a.	0.00%	75	0.03%	48	-0.02%	79	0.05%	15
			Initial geographic specialisation p.a.	0.18%	7	1.30%	6	0.12%	17	0.02%	39
			Initial product specialisation p.a.	-0.18%	164	-1.28%	138	-0.16%	105	0.27%	7
			Adaptation p.a.	-0.01%	92	-0.02%	88	0.00%	46	-0.04%	94
	C2	Trend of import coverage by exports	-5%	112	11%	24	3%	40	8%	23	
	C3	Matching with dynamics of world demand		96		93		45		113	
	C4a	Change in product diversification (N° of equiv.		36		41		51		36	
	C4b	Change in product spread (concentration)		37		41		51		37	
	C5a	Change in market diversification (N° of equiv. markets)		21		66		25		21	
	C5b	Change in market spread (concentration)		21		65		25		19	
	Current index			66		96		52		80	
	Change index			76		29		52		28	

Source: ITC calculations based on COMTRADE of UNSD

\* not percentage point

\*\* ranking out of all exporting countries (number)

## Trade Performance Index : IRAN-ISLAM.R

<b>IRAN-ISLAM.R</b>		<i>Basic manufacturing</i>		<i>Minerals</i>				
		Value	Rank (124)**	Value	Rank (144)**			
<b>General profile</b>	<b>G1</b>	Value of exports (\$ 000)	244,099		12,837,919			
	<b>G2</b>	Trend of exports (95-99) p.a.	23%	19	-2%			
	<b>G3</b>	Share in national export	2%		87%			
	<b>G4</b>	Share in national import	11%		3%			
	<b>G5</b>	Average annual change in per capita exports	-6%	98	-2%			
	<b>G6</b>	Relative unit value (world average = 1)	1.0		0.9			
	<b>G7</b>	Average annual change in relative unit value	0%		-8%			
<b>Position in 1999</b>	<b>P1</b>	Value of net exports (\$ 000)	-675,118	101	12,624,321			
	<b>P2</b>	Per capita exports (\$/inhabitant)	3.9	101	205.4			
	<b>P3</b>	Share in world market	0.06%	63	2.67%			
	<b>P4a</b>	Product diversification (N° of equivalent products)	10	54	1			
	<b>P4b</b>	Product spread (concentration)		58	81			
	<b>P5a</b>	Market diversification (N° of equivalent markets)	13	15	10			
	<b>P5b</b>	Market spread (concentration)		51	34			
<b>Change 1995-1999</b>	<b>C1</b>	Percentage change of world market share* p.a.		0.04%		-0.03%		
		<b>Sources</b>	Competitiveness effect p.a.		-0.02%	90	-0.02%	91
			Initial geographic specialisation p.a.		0.11%	11	-0.01%	92
			Initial product specialisation p.a.		-0.06%	107	0.00%	65
			Adaptation p.a.		0.01%	23	-0.01%	63
	<b>C2</b>	Trend of import coverage by exports		-3%	84	-16%	117	
	<b>C3</b>	Matching with dynamics of world demand			74		45	
	<b>C4a</b>	Change in product diversification (N° of equiv.			52		48	
	<b>C4b</b>	Change in product spread (concentration)			52		51	
	<b>C5a</b>	Change in market diversification (N° of equiv. markets)			23		109	
	<b>C5b</b>	Change in market spread (concentration)			18		108	
			Current index			69		12
		Change index			27		108	

Source: ITC calculations based on COMTRADE of UNSD

\* not percentage point

\*\* ranking out of all exporting countries (number)