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# INTERNATIONAL TRADE CENTRE AND INSTITUTE FOR SUPPLY MANAGEMENT™ AGREE ON RECIPROCITY DEAL

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Agreement sets forth mutual recognition of supply chain management certifications.

The International Trade Centre (ITC) and Institute for Supply Management™ (ISM) have entered an agreement based on mutual recognition of each institution's supply chain management certification programs. Under the joint initiative, current holders of ITC's Modular Learning System in Supply Chain Management (MLS-SCM) diploma who also have at least three years of professional experience can apply to ISM to obtain the Certified Professional in Supply Management® (CPSM®) credential. Likewise, current CPSM® holders can apply to ITC to obtain an MLS-SCM diploma.

ITC Executive Director Ms. Patricia Francis said that the agreement between the two organizations highlights the importance of working towards common standards. "This agreement comes in response to a changing global marketplace in which professionals are expected to be more mobile than ever before and have widely recognized qualifications suited to an international career," Ms. Francis said.

ISM CEO Thomas W. Derry praised the cooperative relationship for its goal of providing a wider range of services to supply chain management professionals. "Both our organizations recognize the role purchasing and supply management make to corporate, national and international prosperity," Mr. Derry said. "This reciprocity agreement will allow supply management professionals to possess globally recognized credentials that will amplify their influence and impact in the global marketplace."

ITC has offered the MLS-SCM professional certification program since 2002 through a network of licensed institutions in more than 50 countries. The Modular Learning System in Supply Chain Management is composed of 18 modules covering a comprehensive set of skills and knowledge required in a changing global marketplace.

MLS-SCM holders can request program information or obtain a CPSM® application by contacting ISM via Michelle Pattee, [mpattee@ism.ws](mailto:mpattee@ism.ws) or, call +1 480/752-6276, extension 3074. CPSM® holders may direct inquiries related to the MLS-SCM program to [ipscm@intracen.org](mailto:ipscm@intracen.org).

Institute for Supply Management™ (ISM) is the first supply management institute in the world. Founded in 1915, ISM exists to lead and serve the supply management profession and is a highly influential and respected association in the global marketplace. By executing and extending its mission through

education, research, standards of excellence and information dissemination — including the renowned monthly ISM Report On Business® — ISM maintains a strong global influence among individuals and organizations.

ITC is the joint agency of WTO and the United Nations and is devoted to helping small and medium enterprises in developing countries become more competitive in global markets and thus to speed up sustainable economic development and contribute to the achievement of the Millennium Development Goals.

For more information:

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